

## STATEMENTS OF INCOME (TEN-YEAR CONSOLIDATED)

## 損益計算書（連結・10年分）

For the years ended March 31	3月31日に終了した1年間	2002	2003
<b>Net sales</b>	<b>売上高</b>	1,097,589	1,127,633
<b>Cost of sales</b>	<b>売上原価</b>	561,988	571,929
<b>Gross profit</b>	<b>売上総利益</b>	535,600	555,704
<b>Selling, general and administrative expenses</b>	<b>供給販売費及び一般管理費</b>	424,992	432,409
Supply and sales expenses	供給販売費	353,977	359,999
General and administrative expenses	一般管理費	71,015	72,409
<b>Operating income</b>	<b>営業利益</b>	110,607	123,294
<b>Non-operating income</b>	<b>営業外収益</b>	7,605	7,441
Interest income	受取利息	187	239
Dividends income	受取配当金	833	849
Equity in earnings of affiliates	持分法による投資利益	310	220
Foreign exchange gains	為替差益	—	—
Gains from weather derivative transactions	天候デリバティブ差益	—	—
Gains from commodity derivative transactions	商品デリバティブ差益	—	—
Miscellaneous income	雑収入	6,275	6,133
<b>Non-operating expenses</b>	<b>営業外費用</b>	37,586	38,780
Interest expenses	支払利息	19,274	17,472
Adjustments of charges for construction of distribution facilities	他受工事精算差額	6,827	4,648
Environmental maintenance expenses	環境整備費	—	5,656
Loss from weather derivative transactions	天候デリバティブ差損	—	—
Miscellaneous expenses	雑支出	11,485	16,660
<b>Ordinary income</b>	<b>経常利益</b>	80,626	91,955
<b>Extraordinary income</b>	<b>特別利益</b>	4,200	8,699
<b>Extraordinary loss</b>	<b>特別損失</b>	1,965	4,771
<b>Income before income taxes</b>	<b>税金等調整前当期純利益</b>	82,861	95,882
Income taxes — current	法人税、住民税及び事業税	31,507	43,621
Income taxes — deferred	法人税等調整額	-741	-7,244
Minority interests in income	少数株主損益	184	304
<b>Net income</b>	<b>当期純利益</b>	51,911	59,201

Some items in the accompanying financial statements have been summarized to preserve simplicity. Such changes are unaudited.

財務諸表については、各勘定科目の要約に当たっては監査は受けておりません。

## STATEMENTS OF COMPREHENSIVE INCOME (TWO-YEAR CONSOLIDATED)

## 包括利益計算書（連結・2年分）

For the years ended March 31	3月31日に終了した1年間	2010	2011
Income before minority interests	少数株主損益調整前当期純利益	54,652	96,070
Other comprehensive income	その他の包括利益		
Valuation difference on available-for-sale securities	その他有価証券評価差額金	8,769	-5,375
Deferred gains or losses on hedges	繰延ヘッジ損益	771	-604
Foreign currency translation adjustment	為替換算調整勘定	5,065	-7,095
Share of other comprehensive income of associates accounted for using equity method	持分法適用会社に対する持分相当額	258	-2,554
Total other comprehensive income	その他の包括利益合計	14,865	-15,630
Comprehensive income	包括利益	69,517	80,440
Comprehensive income attributable to	(内訳)		
Comprehensive income attributable to shareholders of the parent	親会社株主に係る包括利益	68,584	79,818
Comprehensive income attributable to minority interests	少数株主に係る包括利益	932	622

From the fiscal year ended March 2011, the Company has applied the "Accounting Standard for Presentation of Comprehensive Income" (ASBJ Statement No. 25, June 30, 2010).

The said Accounting Standard was not applicable for the previous fiscal year ended March 31, 2010. However, figures for the previous fiscal year have been restated to conform with the presentation of the fiscal year ended March 31, 2011 for the sake of reference.

2011年3月期より、「包括利益の表示に関する会計基準」(企業会計基準第25号 平成22年6月30日)を適用しています。

2010年3月期については当会計基準の適用対象外ではありますが、参考値として記載しているものです。

(¥ million / 百万円)

2004	2005	2006	2007	2008	2009	2010	2011
1,151,824	1,190,783	1,266,501	1,376,958	1,487,496	1,660,162	1,415,718	<b>1,535,242</b>
578,529	624,722	724,503	799,468	974,110	1,139,791	854,231	<b>974,781</b>
573,294	566,060	541,998	577,489	513,386	520,371	561,487	<b>560,460</b>
421,007	420,711	429,652	415,174	443,338	455,166	476,257	<b>438,009</b>
345,572	346,617	352,388	343,962	370,795	381,177	403,671	<b>374,919</b>
75,434	74,094	77,263	71,211	72,541	73,989	72,586	<b>63,090</b>
152,287	145,349	112,345	162,315	70,048	65,204	85,229	<b>122,451</b>
9,131	12,114	10,863	13,100	18,898	15,675	20,626	<b>16,895</b>
346	144	58	155	446	1,089	1,112	<b>1,215</b>
1,051	941	1,391	1,895	1,513	1,675	1,091	<b>1,541</b>
236	258	693	1,347	3,775	5,529	3,796	<b>3,605</b>
—	—	—	—	—	—	6,175	<b>2,421</b>
—	2,740	—	1,620	—	—	—	—
—	—	2,458	—	—	—	—	—
7,498	8,031	6,263	8,083	13,164	7,381	8,450	<b>8,111</b>
30,324	24,607	24,520	19,375	22,114	22,542	22,336	<b>17,798</b>
14,822	13,134	11,014	10,369	10,460	10,869	10,303	<b>9,689</b>
4,144	4,042	3,016	—	3,723	3,257	3,186	<b>2,361</b>
—	—	—	—	2,722	—	3,097	—
—	—	5,666	—	—	—	—	—
11,358	7,431	4,824	9,006	5,209	8,415	5,747	<b>5,747</b>
131,093	132,856	98,689	156,039	66,832	58,337	83,519	<b>121,548</b>
8,413	5,734	7,601	13,750	5,205	10,775	—	<b>40,653</b>
66,375	5,268	5,443	7,257	2,356	1,076	—	<b>6,707</b>
73,131	133,322	100,846	162,533	69,681	68,037	83,519	<b>155,494</b>
44,266	45,073	35,703	49,335	22,748	27,630	43,419	<b>27,522</b>
-16,366	3,534	2,497	11,711	3,238	-2,366	-14,552	<b>31,901</b>
444	667	530	786	1,207	1,064	871	<b>603</b>
44,787	84,047	62,114	100,699	42,487	41,708	53,781	<b>95,467</b>

▼ 11月決算

Basic Data

▼ 11月決算

Sales Data

▼ 11月決算

Financial Data

▼ 11月決算

Company Data

業績概要

Appendix