



(¥ millions/百万円)

Fiscal years ended March 31	3月31日に終了した1年間	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
Net sales 売上高		909,673	915,862	958,662	988,077	1,009,154	997,766	992,255	1,086,770	1,097,589	1,127,633
Cost of sales 売上原価		437,514	433,918	461,964	498,548	490,693	477,283	483,813	561,006	561,988	571,929
Gross profit 売上総利益		472,158	481,943	496,697	489,528	518,461	520,483	508,441	525,764	535,600	555,704
Selling, general and administrative expenses											
供給販売費及び一般管理費		412,895	421,838	429,589	427,365	441,977	448,181	439,208	422,105	424,992	432,409
Selling expenses 供給販売費		325,362	329,836	340,596	339,500	352,269	350,068	344,675	348,624	353,977	359,999
General and administrative expenses 一般管理費		87,532	92,001	88,991	87,863	89,706	98,111	94,532	73,480	71,015	72,409
Operating income 営業利益		59,262	60,105	67,108	62,163	76,484	72,302	69,233	103,659	110,607	123,294
Non-operating income 営業外収益		8,625	7,513	9,170	14,041	6,860	7,877	10,202	8,372	7,605	7,441
Interest income 受取利息		1,049	1,285	578	542	261	182	210	205	187	239
Dividend income 受取配当金		1,576	1,271	1,291	1,308	1,279	1,182	1,072	1,190	833	849
Equity in net income of an affiliated company 持分法による投資利益		—	—	—	—	—	—	392	348	310	220
Exchange gains 為替差益		—	—	—	—	—	1,381	2,636	—	—	—
Miscellaneous revenue and others 雑収入ほか		6,000	4,957	7,301	12,191	5,320	5,129	5,890	6,629	6,275	6,133
Non-operating expenses 営業外費用		27,422	37,249	38,722	43,182	46,873	37,664	35,716	45,156	37,586	38,780
Interest expenses 支払利息		7,086	13,962	13,095	12,197	8,977	22,393	23,366	22,866	19,274	17,472
Bond interest expenses 社債利息		11,141	12,940	14,726	16,401	17,237	—	—	—	—	—
Bond issue cost amortization 社債発行費償却		1,146	199	774	2,609	—	—	—	—	—	—
Adjustments of charges for construction of distribution facilities 他受工事精算差額		5,250	7,226	6,978	6,742	7,266	8,546	7,837	6,271	6,827	4,648
Miscellaneous expenditure and others 雑支出ほか		2,799	2,922	3,149	5,233	13,393	6,724	4,512	16,019	11,485	16,660
Ordinary income 経常利益		40,466	30,368	37,556	33,023	36,471	42,515	43,720	66,875	80,626	91,955
Extraordinary income 特別利益		151	2,582	2,588	873	924	750	514	163	4,200	8,699
Extraordinary expenses 特別損失		150	92	670	1,295	1,134	2,302	496	21,953	1,965	4,771
Income before income taxes 税金等調整前当期純利益		40,466	32,858	39,473	32,601	36,260	40,964	43,738	45,084	82,861	95,882
Income taxes 法人税等		24,234	21,568	22,524	17,095	18,940	23,498	16,064	25,436	31,507	43,621
Income taxes-deferred 法人税等調整額		—	—	—	—	—	—	713	△8,026	△741	△7,244
Minority interest in net income and loss of consolidated subsidiaries 少数株主損益		59	218	187	73	78	△298	261	80	184	304
Net income 当期純利益		16,173	11,071	16,761	15,432	17,240	17,764	26,698	27,595	51,911	59,201

※ Some items in the accompanying financial statements have been summarized to preserve simplicity. Such changes are unaudited. 上記の財務諸表については、各勘定科目の要約に当たっての監査は受けておりません。