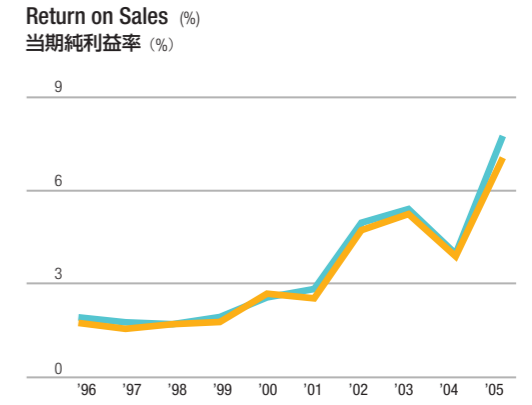
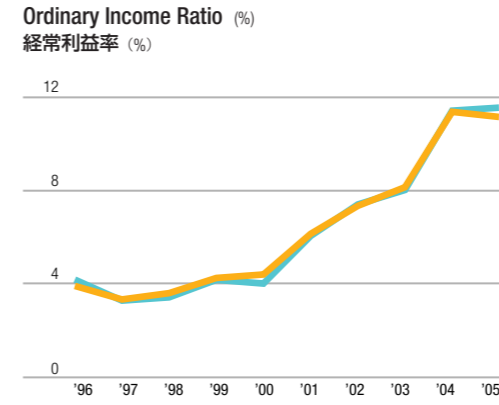
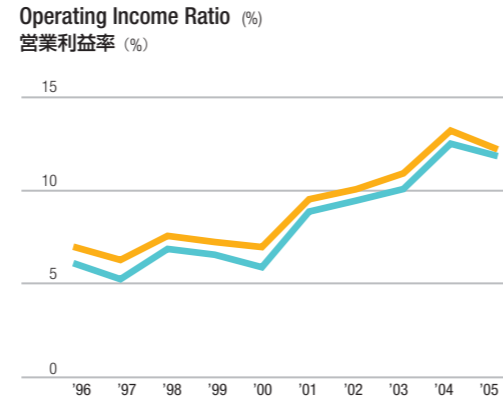
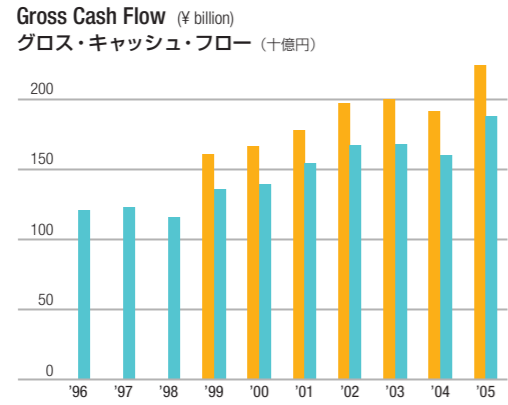
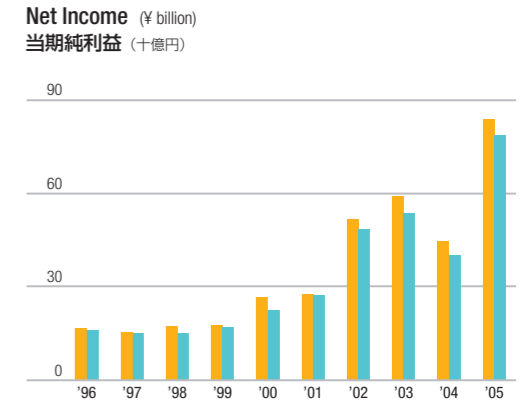
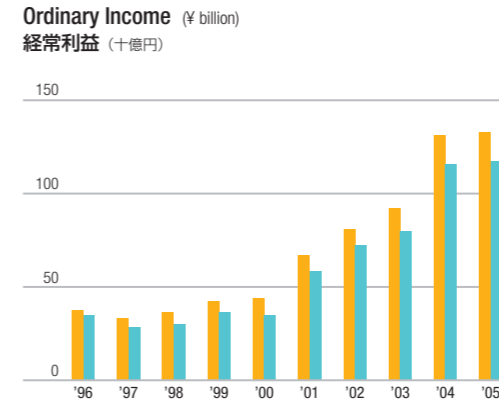
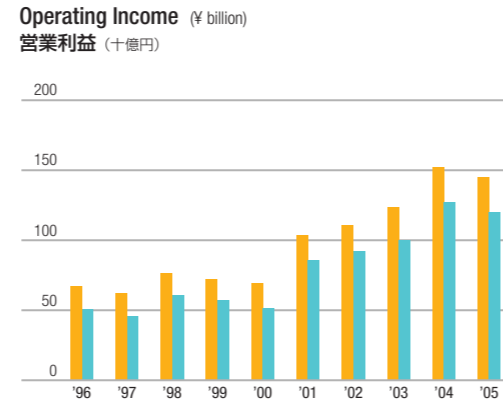
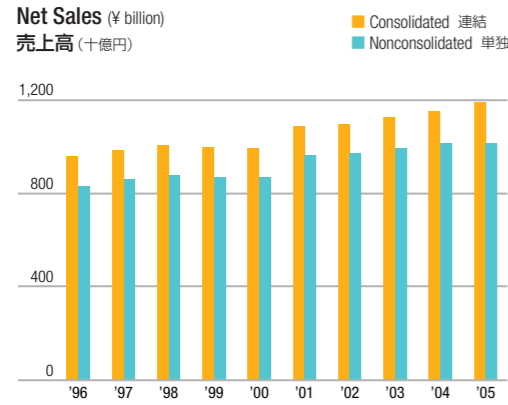


FINANCIAL DATA (PROFITABILITY AND GROWTH) 財務データ(収益性/成長性)



Fiscal years ended March 31	3月31日に終了した1年間	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
CONSOLIDATED											
Net Sales (¥ million)	売上高 (百万円)	958,662	988,077	1,009,154	997,766	992,255	1,086,770	1,097,589	1,127,633	1,151,824	1,190,783
Operating Income (¥ million)	営業利益 (百万円)	67,108	62,163	76,484	72,302	69,233	103,659	110,607	123,294	152,287	145,349
Ordinary Income (¥ million)	経常利益 (百万円)	37,556	33,023	36,471	42,515	43,720	66,875	80,626	91,955	131,093	132,856
Net Income (¥ million)	当期純利益 (百万円)	16,761	15,432	17,240	17,764	26,698	27,595	51,911	59,201	44,787	84,047
Operating Income Ratio (%)	営業利益率 (%)	7.00	6.29	7.58	7.25	6.98	9.54	10.08	10.93	13.22	12.21
Ordinary Income Ratio (%)	経常利益率 (%)	3.92	3.34	3.61	4.26	4.41	6.15	7.35	8.15	11.38	11.16
Return on Sales (%)	当期純利益率 (%)	1.75	1.56	1.71	1.78	2.69	2.54	4.73	5.25	3.89	7.06
Gross Cash Flow (¥ million)	グロス・キャッシュ・フロー (百万円)	—	—	—	160,773	167,004	177,969	197,475	200,228	191,682	224,318
Free Cash Flow (¥ million)	フリー・キャッシュ・フロー (百万円)	—	—	—	9,647	42,029	66,572	92,178	88,240	84,241	116,789
NONCONSOLIDATED											
Net Sales (¥ million)	売上高 (百万円)	831,739	862,592	880,428	870,838	869,939	965,619	974,566	992,236	1,013,754	1,013,993
Operating Income (¥ million)	営業利益 (百万円)	50,869	45,404	60,558	57,193	51,296	85,790	92,299	100,108	126,954	120,167
Ordinary Income (¥ million)	経常利益 (百万円)	34,841	28,390	30,185	36,405	34,929	58,542	72,249	79,680	115,859	117,192
Net Income (¥ million)	当期純利益 (百万円)	16,015	15,255	15,017	16,915	22,395	27,400	48,451	53,633	40,273	78,666
Operating Income Ratio (%)	営業利益率 (%)	6.12	5.26	6.88	6.57	5.90	8.88	9.47	10.09	12.52	11.85
Ordinary Income Ratio (%)	経常利益率 (%)	4.19	3.29	3.43	4.18	4.02	6.06	7.41	8.03	11.43	11.56
Return on Sales (%)	当期純利益率 (%)	1.93	1.77	1.71	1.94	2.57	2.84	4.97	5.41	3.97	7.76
Gross Cash Flow (¥ million)	グロス・キャッシュ・フロー (百万円)	121,964	123,469	115,871	135,986	139,150	154,524	167,957	168,270	160,048	187,993
Free Cash Flow (¥ million)	フリー・キャッシュ・フロー (百万円)	-40,030	-23,995	-31,234	-8,323	26,059	53,839	75,402	74,500	73,305	112,757

● Gross Cash Flow = Net Income + Depreciation and Amortization グロス・キャッシュ・フロー=当期純利益+長期前払費用+減価償却費
 ● Free Cash Flow = Net Income + Depreciation and Amortization - Capital Expenditures フリー・キャッシュ・フロー=当期純利益+長期前払費用+減価償却費-設備投資額
 ● Cash flows on a consolidated basis were not reported prior to the fiscal year ended March 31, 1999.
 連結分のグロス・キャッシュ・フローとフリー・キャッシュ・フローについては99年3月期末より算出を行っています。