

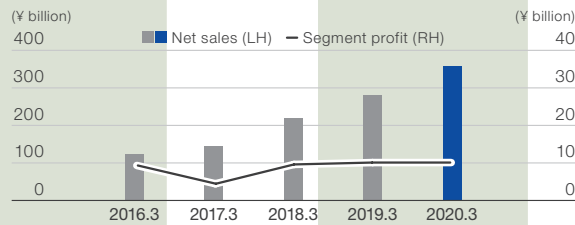
# ELECTRIC POWER BUSINESS

**Outline**

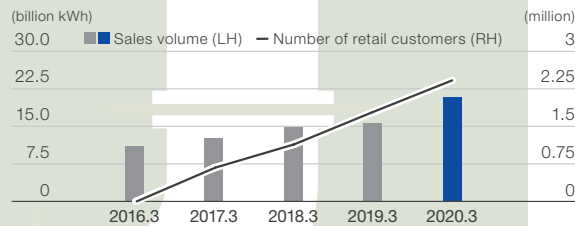
Since the Tokyo Gas Group began to generate and supply electricity, it has engaged in a comprehensive range of business activities that extend from fuel procurement to power generation and sales. As a new power supplier, we own one of the largest power plants in the Greater Tokyo Area. In addition to our actions in electricity wholesaling and sales to large-volume consumers, we have been making efforts to capture retail customers since the electric power retail market was fully deregulated in 2016. In the future, we will make further use of online sales and other new sales approaches in a bid to expand electric power sales.

Number of Retail Customers	Electricity Sales Volume	Segment profit
<b>2.4 million</b> April 2020	<b>20.6 billion kWh</b> FY2019	<b>¥10.1 billion</b> FY2019

**Net sales and segment profit**



**Electricity sales volume / Number of retail customers**

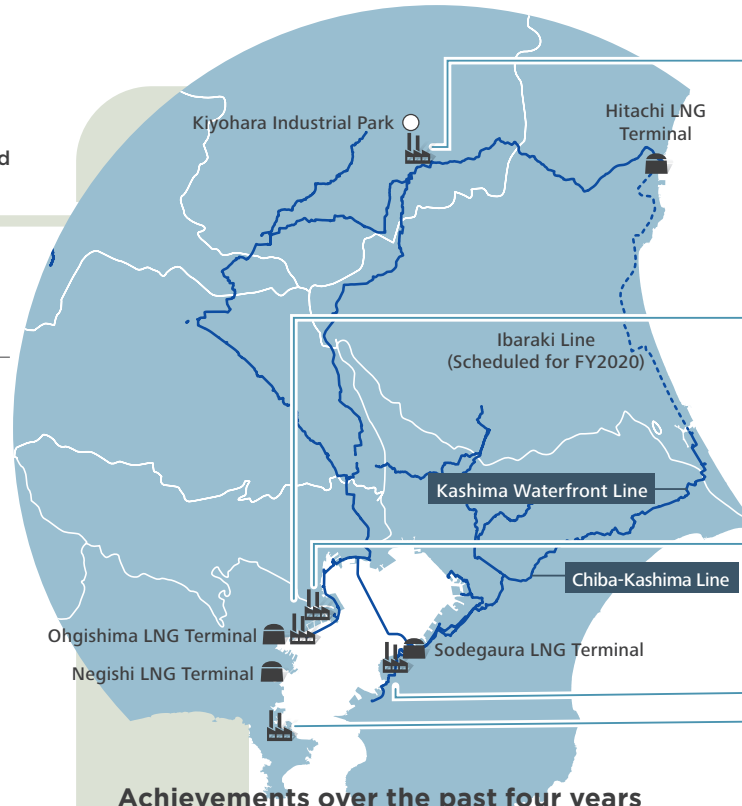


**Strengths**

Owning a high-efficiency power plant that is one of the largest among new power suppliers in the Greater Tokyo Area. A community-based sales network composed of Lifeval, Enesta and other outlets and a customer base of more than 11 million customers.

**Risks**

Decline in price competitiveness of natural gas thermal power generation, associated with changes in prices of raw materials and fuels. Potential damage to power generation facilities and supply issues of raw materials and fuels, stemming from a large-scale disaster.



**Moka Power Station**

Generation capacity	Owned power
<b>1.25 million kW</b> 0.624 millionx2 units	<b>1.25 million kW</b> <small>(All the power generated will be purchased by the Tokyo Gas Group.)</small>
Start of operations <b>2019</b> Tokyo Gas interest <b>0%</b>	



**Ohgishima Power Co., Ltd.**

Generation capacity	Owned power
<b>1.22 million kW</b> 0.407 millionx3 units	<b>0.92 million kW</b>
Start of operations <b>2010</b> Tokyo Gas interest <b>75%</b>	

**Kawasaki Natural Gas Power Generation Co., Ltd.**

Generation capacity	Owned power
<b>0.84 million kW</b> 0.42 millionx2 units	<b>0.42 million kW</b>
Start of operations <b>2008</b> Tokyo Gas interest <b>49%</b>	

**Tokyo Gas Baypower Co., Ltd.**

Generation capacity	Owned power
<b>0.10 million kW</b> 0.1 millionx1 unit	<b>0.10 million kW</b>
Start of operations <b>2003</b> Tokyo Gas interest <b>100%</b>	

**Tokyo Gas Yokosuka Power Co., Ltd.**

Generation capacity	Owned power
<b>0.24 million kW</b> 0.24 millionx1 unit	<b>0.18 million kW</b>
Start of operations <b>2006</b> Tokyo Gas interest <b>75%</b>	

**Achievements over the past four years since the full deregulation of the electric power retail market**

In the electric power retail business, we offer the "Zuttomo Plan". It is a one-stop service providing gas, electricity and services. We supplied electric power to 2.4 million customers as of April 2020, holding the largest market share for the fourth consecutive year in the low voltage category among new power suppliers. In March 2020, our lineup of services grew to include a new option from a new company, Hinatao Energy. We will continue our efforts to increase the number of customers of our integrated gas-electricity services.

**Progress in the development of renewable energy power sources (as of May 2020)**

	Power generation capacity of interests (million kW)	Number of power plants
<b>Domestic</b>	Photovoltaic	0.086
	Wind power	0.017
	Biomass	0.027
	<b>Subtotal</b>	<b>0.130</b>
<b>Overseas</b>	Photovoltaic	0.373
	Wind power	0.076
	<b>Subtotal</b>	<b>0.45</b>
<b>Total</b>	<b>0.58</b>	<b>29</b>

