July 31, 2014 Tokyo Gas Co., Ltd.

Meeting to Explain the FY2014 1Q Results Main Q&A

- Q1: How was the electric power business sales volume during the period (FY2014 1Q) compared with the previous year?
- A1: Power plants suspend operations for regular or periodic inspections based on hours operated. The sales volume increased 26.2% year-on-year primarily because the down time from periodic inspections was longer during FY2013 1Q compared with FY2014 1Q.
- Q2: What are the main reasons why general industrial demand declined year-on-year aside from the Kashima region?
- A2: By industry, there were large declines in the sales volume for ceramics and for paper and pulp, but overall we think this was because economic recovery was not realized.
- Q3: What is your company's stance regarding the gas system reforms?
- A3: Our overall direction is to positively accept the gas system reforms. As discussions of individual systems design now proceed, however, Tokyo Gas may present opinions in certain cases.