

FY2010 1Q Financial Results ended June 30, 2010

Tokyo Gas Co., Ltd. July 29, 2010



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FY2010 1Q

Consolidated Financial Results



Financial Highlights: FY2010 1Q Results

Sales increased but profit decreased (from FY2009 1Q)

Gas Sales Volume: (+) Industrial demand grew on commencement of Ohgishima Power Station and economic recovery, residential demand for hot water rose on cool April-May

Net sales: (+) Gas sales grew on increased volume, electricity sales grew with Ohgishima Power Station commencement

>Operating income: (-) due to increased gas resource costs from high crude oil prices

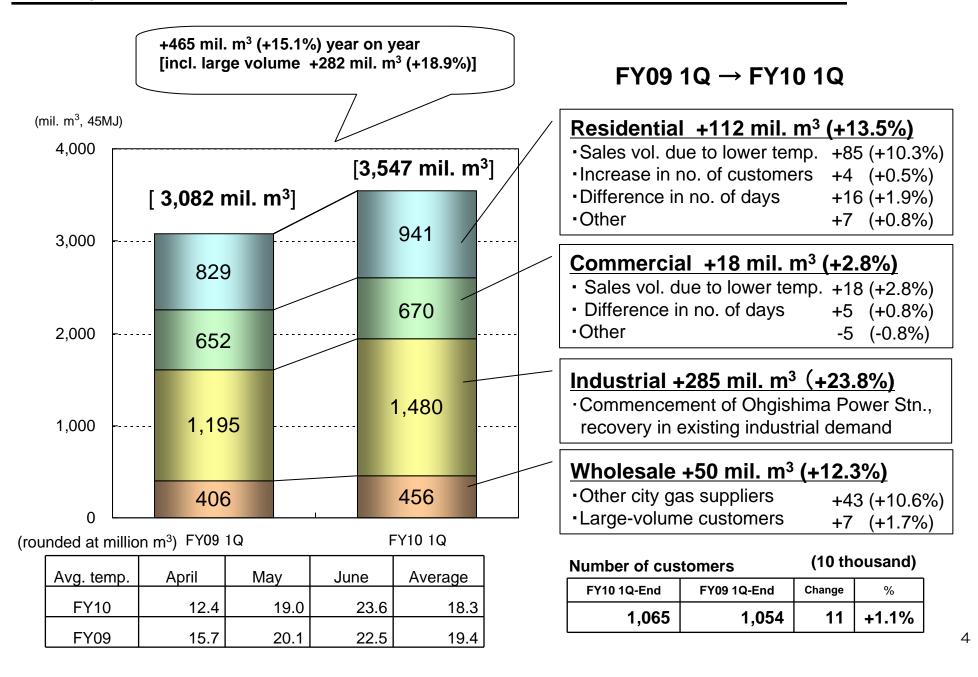
despite lower costs from actuarial differences in retirement benefit accounting

	FY10 1Q		FY09	1Q	Change	%	
Gas sales volume (mil. m³, 45MJ)	3,547		3,082		+465	+	-15.1
Net sales	3,6	64		3,424	+240		+7.0
Operating expenses	3,2	48		2,922	+326	+	-11.2
Operating income	4	15		502	-87		-17.2
Ordinary income	4	14		523	-109	· · ·	20.8
Net income	2	252		332	-80		-24.1
Sliding time lag effect(*)	-1	20		+232	-352	-	
Amortization of actuarial differences(*)	+	-49		-80	+129	-	
(*)non-consolidated basis			temperature				
	FY10 1Q		81.30 92.01		1	8.3°C	
	FY09 1Q		52.57	97.36	1	9.4°C	

(100 million yen)



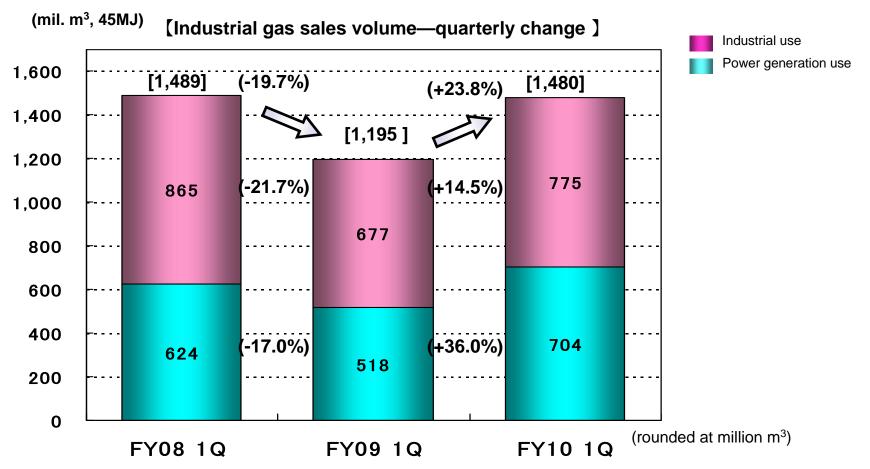
City Gas Sales Volume





Topics: Industrial Gas Sales Volume Trends

- Growth in power generation use sales with commencement of Ohgishima Power Station (Unit 1 in March 2010)
- Although industrial use sales grew on increased utilization of existing demand, did not recover to peak level (FY2008 1Q)





FY2010 1Q Results by Business Segment

(100 million yen)

			Net sal	es	Segment income (loss)				
		FY2010 1Q	FY2009 1Q	Change	(%)	FY2010 1Q	FY2009 1Q	Change	(%)
	City gas	2,817	2,642	+175	+6.6	454	586	-132	-22.5
	Appliances and Installation work	340	330	+10	+2.9	5	-4	+9	-
	Other energy	489	372	+117	+31.5	7	17	-10	-55.2
	(incl. electronic power)	127	67	+60	+90.9	-1	1	-2	-190.6
	Real estate rental	82	82	0	-0.7	21	21	0	+1.2
	Others	359	316	+43	+13.5	18	6	+12	+212.3
Otl	her than city gas	1,270	1,101	+69	+15.3	53	39	+14	+34.1
A	djustments	-423	-319	-	-	-92	-123	-	-
Consolidated		3,664	3,424	+240	+7.0	415	502	-87	-17.2

Notes

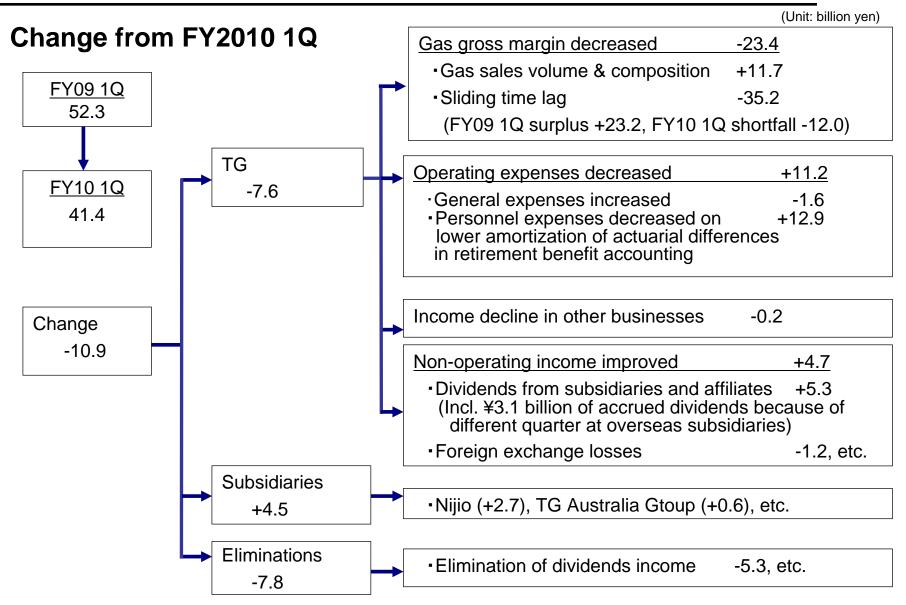
1. The Revised Accounting Standard for Disclosures about Segments of an Enterprise and Related information has been applied from the first quarter under review. Accordingly, business segments have been reclassified.

2. Net sales by business segment include internal transactions. Operating income does not include operating expenses that cannot be allocated.

3. For reference, 1st Quarter, FY2009 figures are recalculated using new segments.



FY2010 1Q Ordinary Income Analysis



Note: (+) & (-) refer to contributions to operating income.



FY2010 Projection



Projection for FY2010

Unchanged from initial plan (announced April 28)

(100 million yen) Projection Ref. Projection for **FY09** % Change 1st half of FY10 for FY10 **Net sales** 15,510 6.880 14,157 +1.353+9.614,430 13,304 6,550 **Operating expenses** +1,126+8.5**Operating income** 1,080 852 +228+26.7330 **Ordinary income** 1,020 835 +185 +22.1310 +20.9Net income 650 537 +113190 ROA 3.5% 3.0% ROE 7.9% 6.8%

Sliding time lag effect(*)	-247	+57	-304	-	-
Amortization of actuarial differences(*)	+198	-320	+518	-	-

(*)non-consolidated basis

Full-year economic conditions

	Crude oil (\$/bbl)	Ex. Rate (¥/\$)
FY10	80.00	95.00
FY09	69.40	92.89

Impact of JCC & Ex.rate fluctuation to gross margin in fiscal year

1\$/bbl	2Q	3Q	4Q	Fiscal
Gross margin	2	7	0	9

Note: The table above shows the impact of 1\$/bbl JCC fall in each quarter on gross margin of FY2010.

1¥/\$	2Q	3Q	4Q	Fiscal
Gross margin	-2	0	9	7

Note: The table above shows the impact of 1 JPY ex.rate rise to US\$ in each quarter on gross margin of FY2010.



Reference

Results

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Results



<Consolidated> Financial Results (Changes from FYO9 1Q)

Unit: 100mil.JPY (rounded down to nearest 100mil. yen)

	FY10 1Q	FY09 1Q	Change		Reason
Net sales	3,664	3,424	240	7.0%	City gas sales +175
Operating income	415	502	-87	-17.2%	City gas margin −132
					Non-operating income/loss -22 (Loss on interest swap (FY10 1Q: -15; FY09 1Q: 0),
Ordinary income	414	523	-109	-20.8%	other)
Net income	252	332	-80	-24.1%	

Total as	ssets		18.115	18,409	-294		Current assets -366 (Notes and accounts receivable-trade -238), Investment and other assets -232, Noncurrent assets +305 (Ohgishima Power newly consolidated +357)
Shareholders' equity			8,082	8,138	-56		Net income +252, Cash dividends paid -134, Cancellation of treasury stock -79, Valuation difference on stock -67
Shareholders' equity ratio (%		(%)	44.6%	44.2%	0.4		Margin of decline in shareholders' equity (-0.7% ; measured as the total of shareholders' equity and valuation and translation adjustments) was less than that in net assets (-1.6%), and as a result the equity ratio rose 0.4 percentage points to 44.6%
Total as	Total assets turnover (times		0.20	0.20	-	-	
Interest	Interest-bearing debt		6,500	5,559	941	16.9%	Tokyo Gas +933, Ohgishima Power +82 (newly consolidated), Tokyo Gas Urban Development Co., Ltd. −90
	Net income		252	332	-80	-24.1%	
	Depreciation and amortization (*2·3)		352	347	5	1.2%	Ohgishima Power +13 (newly consolidated), Tokyo LNG Tanker Co., Ltd. −8
Operati	ng cash flow (*1)		604	680	-76	-11.1%	
Capex (*2)			296	296	_	-0.1%	Ohgishima Power +65, Tokyo LNG Tanker Co., Ltd. −45、TG Pluto −18
EPS (¥,	/Share)		9.41	12.25	-2.84	-23.2%	Decreaced in accordance with the decline in net income (-80)
BPS (¥	/Share)		301.67	301.58	0.09	0.0%	

*Scope of consolidation (FY10 1Q: 67 (Tokyo Gas + 62 subsidiaries + 4 affiliated companies accounted for by the equity-method); 65 in FY09 1Q (Tokyo Gas + 60 subsidiaries + 4 affiliated companies accounted for by the equity-method)

Figures in FY09 1Q show those for the corresponding period of the previous year (P/L items) or those as of the end of March, 2010 (B/S items)

(*1) Operating Cash Flow = Net Income + Depreciation and amortization:

(application of simplified accounting treatment; no application of the amount on Consolidated Statements of Cash Flows)

(*2) Capex and Depreciation: after internal transactions

(*3) Depreciation and amortization includes long-term prepaid expenses



<Non-Consolidated> Financial Results 1 (Changes from FYO9 1Q)/ Breakdown of General Expenses

				1	00mil. JPY	Impact of sliding system tim	e lag	1	00mil. JPY	Economic	frame		
		FY10 1Q	FY09 1Q	Cha	nge		FY10 1Q	FY09 1Q	Change		FY10 1Q	FY09 1Q	Change
Net	Sales	3,177	2,987	190	6.4%	Revenue from sliding system	-113	17	-130	JCC	82.01	52.57	29.44 \$/bbl
Оре	erating income	339	462	-123	-26.7%	Increase in gas cost	7	-216	223	Ex.rate	92.01	97.36	−5.35 ¥∕\$
Ord	inary income	407	483	-76	-15.9%	Change	-120	232	-352	-			
Net	income	302	315	-13	-4.1%	Change from basic price							
				1	00mil. JPY								
		FY10 1Q	FY09 1Q	Cha	nge								
Gas	sales	2,669	2,564	105	4.1%	Volume, Composition +242, Unit pric	e -137						
	Raw materials and supplies	1,373	1,034	339	32.7%	Volume, Composition +125, Unit pric	e +214						
g cost	(Gross margin)	(1,296)	(1,530)	(-234)	(-15.3%)	Volume, Composition +117, Unit pric	e −351						
tin	Personnel expenses	190	320	-130	-40.4%	Retirementbenefits -133 (actuarial	differences	-129), othe	er				
Operating	General expenses	539	523	16	3.1%	Please see below							
ор	Depreciation & amortization	256	254	2	0.8%								
	LNG regasification	-8	-8	0	-								
	Total	2,351	2,124	227	10.7%								
	Installation work	-4	-6	2	-	Decrease in fixed and overhead cos	ts, other +	1					
	Gas appliances	24	17	7	43.5%								
Oth	er operation income	20	11	9	79.8%								
Sup inco	plimentary business ome	0	11	-11	-98.8%	LNG sales -4, Electric power sales -	-4						
Оре	erating income	339	462	-123	-26.7%								
Non	operating income	68	21	47	221.4%	Increase in dividends from subsidiar	ies and affi	liates +53					
Ord	inary income	407	483	-76	-15.9%								
Extr	raordinary income	36	0	36	-	Extraordinary income from merger o	of TG Enter	rprises +36					
Exti	raordinary loss	0	0	0	-								
Тах	es	140	168	-28	-16.4%								
Net	income	302	315	-13	-4.1%								

Breakdown of general expenses

	FY10 1Q	FY09 1Q	Cha	inge	
Repair costs	75	73	2	3.3%	Costs of building repairment +1
Expendable costs	33	32	1	3.0%	Increase in no. of gas meter +1, other
Rent	50	49	1	1.0%	Increase in rent for company housing +1, other
Consignment costs	150	147	3	1.6%	Increse in consignment fee: LIFEVAL +1 and sales +1, other
Taxes	103	103	0	0.2%	
Marketing costs	48	39	9	24.4%	Increse in advertisement of ENE FARM +4, strengthening of marketing for existing residential gas customers +3, and promotion of replacement of safety equipments +1, other
Others	80	80	0	-0.1%	



<Non-Consolidated> Financial Results 2 (Changes from FY09 1Q)

Number of Customers			t	housands
	FY10 1Q	FY09 1Q	Cha	ange
Number of Customers	10,354	10,274	80	0.8%
Number of New Customers	35	38	-3	-7.7%

Breakdow	n of gas sales volume				mil. m ³	
		FY10 1Q	FY09 1Q	Cha	nge	
Residential	vol. per meter (m3)	103.8	92.0	11.8	12.8%	Temp. effect +9.7m3 (+10.5%), No. of days +1.7m3 (+1.9%), Others +0.4m3 (+0.4%)
Residential		911	804	107	13.4%	Temp. effect +85mil.m3 (+10.5%), No. of days +16mil.m3 (+1.9%), No. of customers +4mil.m3 (+0.5%), Others +3mil.m3 (+0.4%)
	Commercial	431	431	0	0.0%	
Industrial	Public & Medical	204	191	13	6.8%	
•	Commercial Total	635	622	13	2.1%	Temp. effect +18mil.m3 (+2.9%), Others -5mil.m3 (-0.8%)
Commercial	Power Gen.	489	458	31	6.9%	
	Other	732	643	89	13.8%	
	Industrial Total	1,221	1,101	120	10.9%	
	Total	1,855	1,723	132	7.7%	
Wholesale		510	457	53	11.7%	Temp. effect +12mil.m3 (+2.7%), Increase in existing customer volume of other gas companies +41mil.m3 (+9.0%)
Total		3,277	2,983	294	9.8%	Temp. effect +115mil.m3 (+3.8%), Power gen. +31mil.m 3 (+1.0%), Indsutrial (excluding Power gen.) +89mil.m3 (+3.0%)
(Large-volu	ume gas demand)	1,501	1,377	124	9.0%	Wholesale(excluding Temp. effect) +41mil.m3 (+1.4%), Others +18mil.m3 (+0.6%)



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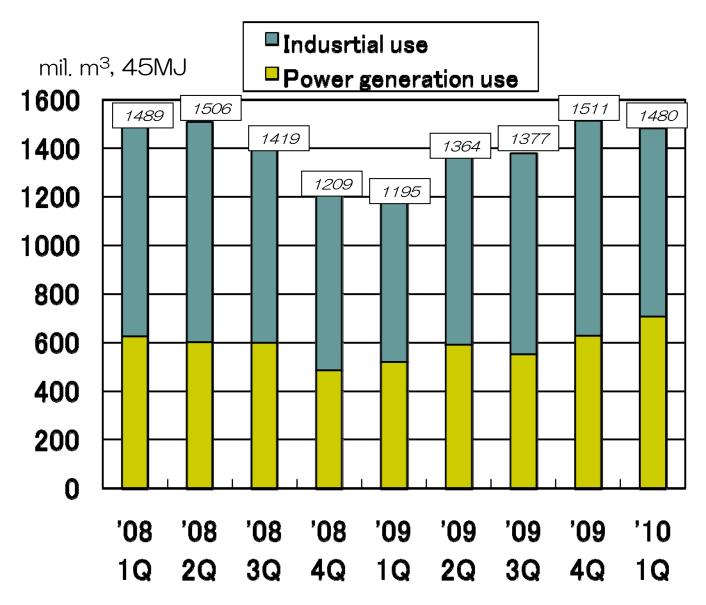
Industrial Use Gas Sales Volume by Industry

	Unit: 1 mil. M3	FY10 1Q (A)	FY09 1Q(B)	Change (A)-(B)	(%)	FY08 1Q (C)	Change (A)-(C)	(%)
	Food	122	130	-8	-6.2%	140	-18	-13.4%
	Textile	10	8	2	17.7%	9	1	4.3%
	Paper & Pulp	51	51	0	-1.2%	63	-12	-18.9%
	Chemicals	167	154	13	8.5%	182	-15	-8.6%
al use	Ceramics	43	36	7	20.5%	42	1	2.9%
Industrial use	Steel	111	67	44	66.1%	147	-36	-24.7%
	Non-ferrous Metal	41	33	8	23.3%	38	З	6.9%
	Machinery	100	89	11	11.8%	116	-16	-13.5%
	Others	88	75	13	16.5%	94	-6	-6.9%
	Sub-total	732	643	89	13.8%	831	-100	-12.0%
	Power generation	489	458	31	6.9%	590	-101	-17.0%
	Total	1221	1101	120	10.9%	1422	-201	-14.1%

Note: Some additions may conflict due to the round off.



<Consolidated> Quarterly Trend in Industrial Use Gas Sales Volume





Projections



KNon-consolidated> Oil Price and Currency Projections, Temperature and Their Impacts on Gross Margin

100 mil. JPY

	FY10 Proj	FY10 Projections as of Jul., 29				
	1st Half	2nd Half	Fiscal			
JCC	80.00	80.00	80.00	\$/bbl		
Ex.rate	95.00	95.00	95.00	¥/\$		
	FY10 Proje	FY10 Projections as of Apr., 28				
	1st Half	2nd Half	Fiscal			
JCC	80.00	80.00	80.00	\$/bbl		
Ex.rate	95.00	95.00	95.00	¥/\$		
		Change				
	1st Half	2nd Half	Fiscal			
JCC	0.00	0.00	0.00	\$/bbl		
Ex.rate	0.00	0.00	0.00	¥/\$		

Assumed value of JCC & Ex.rate

Impact of JCC & Ex.rate fluctuation to gross margin in fiscal year

1\$/bbl	2Q	3Q	4Q	Fiscal
Net Sales	-13	-5	-2	-20
Gas resource cost	-15	-12	-2	-29
Gross margin	2	7	0	9

Note: The table above shows the impact of 1\$/bbl JCC fall in each quarter on gross margin for the full year

1¥/\$	2Q	3Q	4Q	Fiscal
Net Sales	-16	-14	-4	-34
Gas resource cost	-14	-14	-13	-41
Gross margin	-2	0	9	7

Note: The table above shows the impact of 1JPY ex.rate to US\$ in each quarter on gross margin for the full year

Impact of 1°C increase in temperature on gas sales volume

	Summer	Winter	Mid	Fiscal
Months	6-9	12-3	4,5,10,11	-
Change (%)	0.0	-2.2	-1.7	-1.4



KNon-consolidated> Financial Projections (FY10 2Q/4Q)

Unchanged from initial plan (announced April 28)

		(1	00mil. JPY)
	2Q	FY10	FY09
Net Sales	5,930	13,440	12,106
Operating income	210	800	591
Ordinary income	260	850	589
Net income	220	610	388

		2Q	FY10	FY09
Gas	Sales	4,840	10,970	10,108
	Raw materials and suplies	2,717	6,017	4,925
Operating cost	(Gross Margin)	(2,123)	(4,953)	(5,183)
ng	Personnel expences	365	744	1,283
rati	General expences	1,074	2,415	2,325
Ope	Depreciation & amortization	528	1,102	1,076
	LNG regasification	-16	-31	-32
	Total	4,668	10,247	9,577
	Installation works	-10	-8	-8
	Gas appliances	36	53	44
Othe	er operation income	26	45	35
Sup	plimentary business	12	32	24
Ope	rating income	210	800	591
Non	operating income	50	50	-1
Ordi	nary income	260	850	589
Extr	aordinary income	35	35	0
Extr	aordinary loss	0	0	0
Taxe	es	75	275	200
Net	income	220	610	388

Breakdown of	gas sales volume			(mil. M3)
		2Q	FY10	FY09
Residential vol. p	er meter (m3)	144.8	382.3	381.8
Residential		1,271	3,357	3,332
	Commertial	924	1,852	1,856
Commertial	Pub. & Medical	473	929	936
•	Commertial Total	1,397	2,781	2,792
Industorial	Power Gen.	1,014	1,949	1,952
	Other	1,480	3,053	3,000
	Industorial Total	2,494	5,002	4,952
	Total	3,891	7,783	7,745
Wholesale		997	2,147	2,073
Total		6,160	13,286	13,150
(Large-volume g	as demand)	3,170	6,290	6,199

Breakdown of general expenses		(10	00mil. JPY)
	2Q	FY10	FY09
Repair costs	154	356	356
Expendable costs	61	142	141
Rent	100	199	192
Consignment costs	294	640	603
Taxes	199	414	404
Marketing costs	98	276	244
Others	168	388	385

Economic flame

	2Q	FY10	FY09	
JCC	80.00	80.00	69.38	\$/bbl
Ex.rate	95.00	95.00	92.89	¥/\$

Impact of sliding system time lag (100mil. JPY)

	2Q	FY10	FY09
Revenue from sliding system	-74	10	-774
Increase in gas cost	127	257	-831
Change	-201	-247	57
Change from basic price			

	hange	from	basic	price	
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Number of Customers (thousands			
	2Q	FY10	FY09
Number of customers	10,363	10,425	10,340
Number of new customers	62	157	187



<Non-consolidated> Operating Cash Flows & CAPEX

Operating Cash Flow

<u>Results (FY10 1Q & FY09 1Q)</u>				100mil. JPY
	FY10 1Q	FY09 1Q	Cha	inge
Net Income (A)	302	315	-13	-4.1%
Depreciation (B)	267	265	2	0.8%
Operating Cash Flow (A+B)	569	580	-11	-1.9%

Capex

Results (FY10 1Q & FY09 1Q)				100mil. JPY
	Results FY09 1Q Change			ange
Production	14	30	-16	-51.6%
Supply	147	154	-7	-4.1%
Others	22	11	11	99.1%
Total	184	195	-11	-5.6%

Production: LNG tank at Ohgishima LNG terminal -12, BOG at Negishi LNG terminal -4

Supply: Demand development -8, renewal +1 Others: Other +6, System development +5

FY10 2Q Pr		100mil. JPY			
	29-Jul 28-Apr Change				
Net Inco	ome (A)	220	220	0	0.0%
Deprecia	ation (B)	549	549	0	0.0%
Operating Ca	sh Flow (A+B)	769	769	0	0.0%

FY10 2Q Projection	28) 100mil. JPY		
	29-Jul	28-Apr	Change

	29-Jui	Z8-Apr	Una	ange
Production	45	45	0	0.0%
Supply	315	315	0	0.0%
Others	61	61	0	0.0%
Total	422	422	0	0.0%

FY10 Full-year Projections (as of Jul 29 & Apl 28) 100mil. JPY

	29-Jul	28-Apr	Cha	inge
Net Income (A)	610	610	0	0.0%
Depreciation (B)	1,146	1,146	0	0.0%
Operating Cash Flow (A+B)	1,756	1,756	0	0.0%

FY10 Full-vear Projections (as of Jul 29 & Apl 28) 100mil. JPY

	29-Jul	28-Apr	Cha	ange
Production	109	109	0	0.0%
Supply	710	710	0	0.0%
Others	247	247	0	0.0%
Total	1,066	1,066	0	0.0%



Tokyo Gas Co., Ltd.

< Cautionary Statement regarding Forward-looking Statements >

Statements made in this presentation with respect to Tokyo Gas's present plans, projections, strategies and beliefs, and other statements herein that are not expressions of historical fact are forward-looking statements about the future performance of the Company. As such, they are based on management's assumptions and opinions stemming from currently available information and therefore involve risks and uncertainties. The Company's actual performance may greatly differ from these projections, due to these risks and uncertainties which include without limitation general economic conditions in Japan, changes in the foreign exchange rate of the yen, crude oil prices, and the weather.