

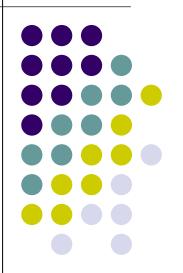
## FY2009 1Q Financial Results ended June 30<sup>th</sup>, 2009

## Tokyo Gas Co., Ltd. July 30, 2009

Statements made in this presentation with respect to Tokyo Gas's present plans projections strategies and beliefs and other statements herein that are not expressions of historical fact are forward-looking statements about the future performance of the company. As such they are based on management's assumptions and opinions stemming from currently available information and therefore involve risks and uncertainties. The company's actual performance may greatly differ from these projections due to these risks and uncertainties which include without limitation general economic conditions in Japan changes in the foreign exchange rate of the yen crude oil prices and the weather.



# **Consolidated results**





## **Financial Highlights**

- >Decreased Revenue, Increased Income
- >Non-consolidated : Increased gas gross margin & fixed cost
- >Consolidated subsidiaries :

**Operating and Ordinary Income unchanged,** 

### **Decreased extraordinary profit**

FY2008 extraordinary profit : 9.4 billion yen (Change in lease accounting, etc.)

	FY2008		FY2007		Change	
Gas Sales Volume(45MJ/㎡)	3.08bil.m3		3.45bil.m3		13 -0.37bil.ı	
Sales	342.4bil.yen		377.1bil.yen		n -34.7bil.ye	
Operating Income	50.2bil.yen		17.4bil.yen		+32.8bil.ye	
Ordinary Income	52.3	3bil.yen	16.0bil.yen		+	-36.3bil.yen
Net Income	33.2bil.yen		16.4bil.yen		+16.8bil.yer	
			JCC	Ex. ra	ate	Temperature
		FY09 1Q	\$52.52/bbl	¥97.3	86/\$	19.4°C
		FY08 1Q	\$109.92/bbl	¥104.	56/\$	18.2°C



2



## **Segment Information**

### Sales & Operating income & loss

•

	Sales		Operating In	come	Main Reasons
(billion yen)	09 1Q	08 1Q	09 1Q	08 1Q	
Gas	264.2(-26.2)	290.4	62.1(+33.0)	29.1	Sales :Dec. in Gas Sales Volume & unit price. Profit : Inc. by gas resource cost dec.
Gas Appliances	24.9(-1.7)	26.6	0.2 ( -0.5)	0.7	Sales :TG-2.6
Installation Work	8.1( -1.6)	9.7	-0.8( -0.3)	-0.5	Sales : Dec. the number of new housing starts (-16%)
Real Estate	8.5(-0.3)	8.8	2.2( -0.3)	2.5	
Others	68.3(-8.5)	76.8	2.3( +0.9)	1.4	Energy service +0.8 (LNG business) Shipping field profit decreased (Depreciation cost increased of own fleet number increase, etc.) -0.3
Internal setoffs etc.	-31.8( +3.4)	-35.2	-15.9( -0.1)	-15.8	
Consolidated	342.4(-34.7)	377.1	50.2(+32.8)	17.4	

\*Numbers shown in parentheses are change from FY08

\*Sales include internal transactions. Operating income does not include operating expenses that cannot be allocated.

#### 🔽 ΤΟΚΥΟ GΛS Gas Segment : Actual Sales Volume Change from FY08 1Q -372mil.m3(-10.8%) [Supply for Large-volume customers -303mil.m3 (-17.5%)] < FY08 1Q $\rightarrow$ FY09 1Q > $(mil.m^{\prime}/45MJ)$ [total: **3,454** mil.m3] Residential -5.2% (-45mil.m3) 3500 •Dec. in hot water demand affected by higher temp. [total:3.082 mil.m3] Number of customers increase. 874 3000 Commercial & others +0.6% (+4mil.m3) 829 •Dec. in hot water demand affected by higher 2500 temp.(-2.6%) • Supply for large-volume customers increase 648 (+8.4%) 2000 652 Industrial -19.7% (-294mil.m3) 1500 ·Dec. in existing customers 1489 1195 1000 Wholesale -8.3% (-37mil.m3) Dec. in wholesale customers' existing demand. 500 (rounded at million m3) 443 406 0 Number of customers (thousand) FY08 1Q FY09 1Q FY09 1Q FY08 1Q Change (Ref.) Av. Temp. : +1.2°C(18.2⇒19.4) 4

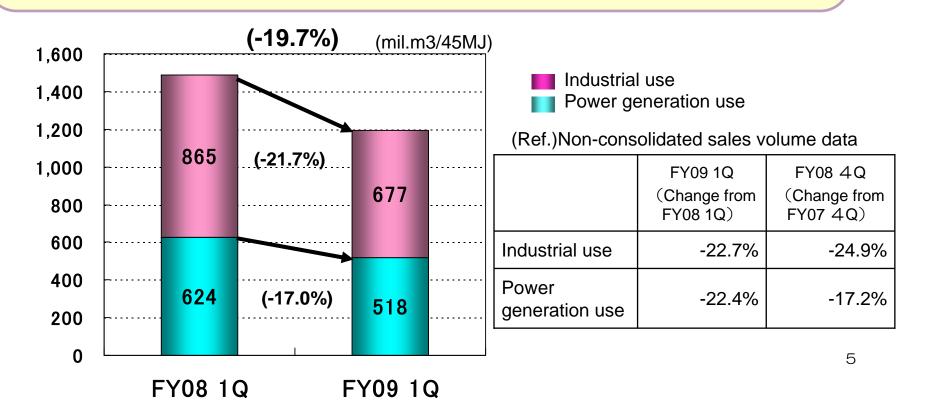
FY09 1QFY08 1QChange10,53910,397142



## Industrial gas sales volume

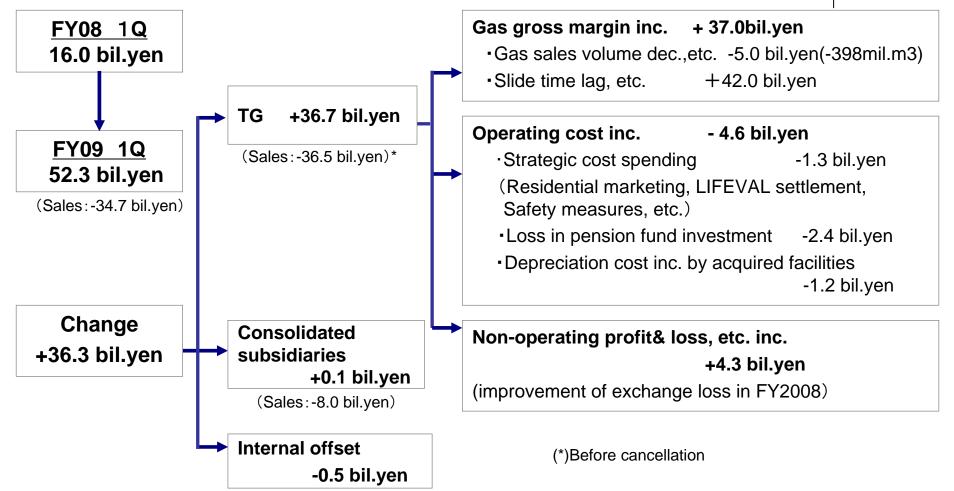
## <u>1,195mil.m<sup>3</sup></u> (-294mil.m<sup>3</sup> -19.7%)

- Industrial use (excluding power generation use) -188mil.m3 (-21.7%) Improvement from the sharp drop in FY08 4Q
- Power generation use -106mil.m3 (-17.0%)
   Operation rate dec. by existing IPP customer's maintenance, etc.



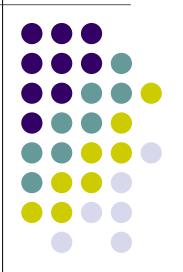


## FY2009 1Q Ordinary Income Changes from FY2008 1Q(Consolidated)





# **FY2009** Projection





## FY2009 Projection

**>**Revision of forecast of crude oil price & exchange rate.

Non-consolidated :

Gas gross margin mostly as planed because of increase in both gas sales & gas resource cost.

>Income forecast remains unchanged.

	Projection as of July 30th	Projection as of April 28th	Change	FY2008
Gas Sales Volume(45MJ/m³)	<b>13.39bil.</b> ㎡	<b>134.7bil.</b> ㎡	-0.08bil.m3	13.94bil.m3
Sales	1,414.0bil.yen	13,810bil.yen	+33.0bil.yen	1,660.1bil.yen
Operating Income	72.0bil.yen	730bil.yen	-1.0bil.yen	65.2bil.yen
Ordinary Income	64.0bil.yen	640bil.yen	-	58.3bil.yen
Net Income	42.0bi.yen	420bil.yen	-	41.7bil.yen
<b>Operating CF</b> (=net income + depreciation)	191.0bil.yen	1,910bil.yen	-	182.7bil.yen
ROA	2.4%	2.4%	-0.1%	2.4%
ROE	5.4%	5.4%	-	5.4%
TEP (WACC)	-0.1bil.yen(3.4%)	-1bil.yen(3.4%)	-	-4.8bil.yen(3.4%)

<Impact of JCC & ex. rate fluctuation to gross margin (full-year)>

(bil.yen)	Gross margin
(+)1\$/bbl	-0.8
(+) ¥1/ <b>\$</b>	-0.4

	Projection	Projection	FY2008	
	as of July 30th as of April 2		F12006	
JCC	\$65.63/bbl	\$50.0/bbl	\$90.52/bbl	
Ex. rate	¥95.59/\$	¥100.0/\$	¥100.71/\$	

8

\*From July: JCC \$70/bbl, Ex. rate ¥95/\$





## **Segment Projection**

### Sales & Operating income & loss



	Sales projection		Operating profit projection		Main reasons
(billion yen)		As of April 28 <sup>th</sup>	As of July 30 <sup>th</sup>	As of April 28 <sup>th</sup>	
Gas	1,041.1(+27.0)	1,014.1	130.0(-1.0)	131.0	Sales :Unit price increase exceeds decrease affected by gas sales volume decrease. Operating profit :Decrease because of gas resource cost increase
Gas Appliances	131.6(-)	131.6	1.2(-)	1.2	
Installation	50.8( -)	50.8	-0.3(-)	-0.3	
Real Estate	34.2( -)	34.2	7.0(-)	7.0	
Others	299.8( +6.0)	293,8	11.0(-)	11.0	
Internal setoffs etc.	-143.5	-1,435	-76.9	-76.9	
Consolidated	1,414.0(+33.0)	13,810	72.0(-1.0)	73.0	

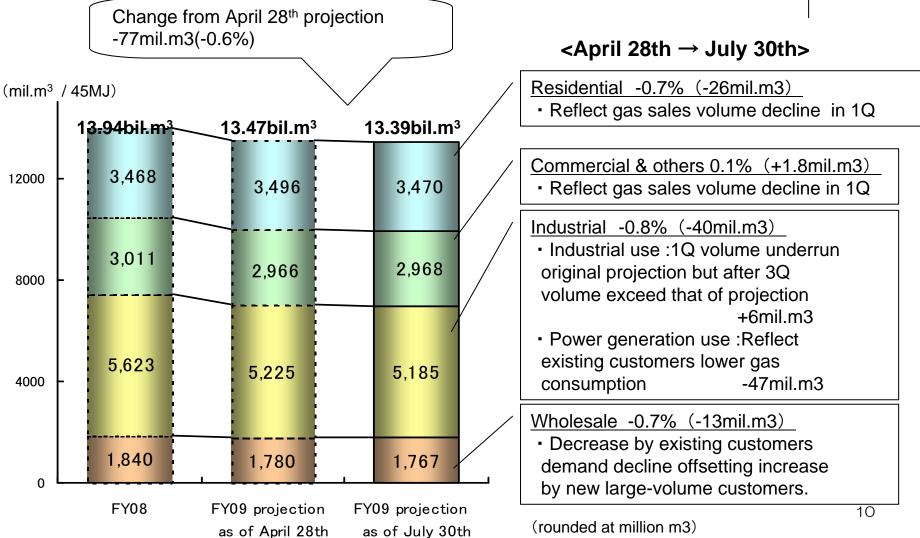
\*Numbers shown in parentheses are change from April 28th projection.

\*Sales include internal transactions. Operating income does not include operating expenses that cannot be allocated.



## Gas sales volume projection

(Change from previous projection as of April 28th)



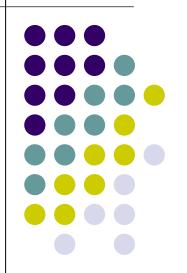


## Reference data

Results <ul> <li>1Q Consolidated Results</li> <li>1Q Non-consolidated Results</li> </ul>	13P 15P	
<ul> <li>Projections</li> <li>Non-consolidated Economic Projection &amp; Sensitivity</li> <li>Consolidated FY09 &amp; FY09 2Q Projections</li> <li>Non-consolidated FY09 Projections</li> <li>Non-consolidated FY09 2Q Projections</li> <li>Non-consolidated Operating cash flows and Capex</li> </ul>	18P 19P 20P 22P 24P	



## Results



### TOKYO GAS Consolidated FY09 1Q Financial Results (Change from FY08 1Q)



(billion ven)

FY09 1Q FY08 1Q Change Reference 377.1 Sales 342.4 -34.7 -9.2% Gas sales -26.2 Operating income 50.2 17.4 32.8 187.1% Gas operating income + 33.0 Exchange rate profit&loss +2.2, Commodity derivatives +0.7, weather derivatives + 36.3 226.0% Ordinary income 52.3 16.0 0.7 Extraordinary profit dec. -9.4 from FY08 (FY08:change in lease accounting +7.8, Gain 33.2 Net income 16.4 16.8 102.3% from employee pension fund +1.5). Inc. corporate tax by income inc. etc.-10.0 Notes and accounts receivable-trade -48.7, Raw materials and supplies -11.2, Total asset -2.8% 1,714.5 1,764.1 -49.6 Investment securities +17.9Retained earnings inc. (Net income + 33.2, dividend from earnings -10.8) + 22.0, 35.8 4.6% Valuation and translation adjustments abstract inc.(Valuation difference on available-Total shareholders' equity 808.1 772.3 for-sale securities +7.5 + 13.7 47.1% 43.8% 3.3 Total asset dec., shareholders' equity inc. Equity ratio 0.22 -0.02 Total assets turnover 0.20 Quartely average balance of total asset inc., sales dec. Tokyo gas -23.2, Tokyo Gas Urban Development -9.0, Tokyo Gas Pluto + 5.2, TG 593.2 -24.3 Interst-bearing debt 568.9 -4.1% Credit Service + 3.2 (each number are consolidated basis) Net income 33.2 16.4 16.8 102.3% Depreciation  $(*2 \cdot 3)$ 34.7 32.7 2.0 6.4% Tokyo Gas + 1.1, Tokyo LNG Tanker + 0.7 49.1 18.9 38.4% Operating CF(\*1) 68.0 -0.5 -1.8% Tokyo LNG Tanker -3.1, Tokyo Gas Pluto + 1.1, Tokyo Gas + 0.5 29.6 30.1 Capex(\*2) EPS (yen/share) 12.25 6.21 6.04 97.3% 297.91 284.72 13.19 4.6% BPS (ven/share)

\*Scope of consolidation in FY09 (April-June,2009) :65 (Tokyo Gas+60 subsidiaries 60+4 affiliates by equity method) ,

62 in FY08 (Tokyo Gas+57 subsidiaries+4affiliates by equity method)

\*Balance sheet numbers in FY08 1Q are the end of the period.

(\*1) Operating Cash Flow = Net Income + Depreciation (including amortization of long-term prepaid expenses)

(\*2) Capex and Depreciation are after internal transactions

(\*3) Depreciation includes long-term prepaid expenses



### **Consolidated FY09 1Q Financial Results** Contents of other business (Change from FY08 1Q)



#### Contents of other business

Segment		Sa	les		Operating Income				
Segment	FY09 1Q	FY08 1Q	Change		FY09 1Q FY08 1Q		Change		
Energy service	20.2	22.7	-2.5	-10.9%	0.9	0.1	0.8	693.9%	
LPG, etc.	6.6	9.9	-3.3	-33.4%	0.3	-	0.3	-	
Industrial gas, etc.	5.0	9.7	-4.7	-47.9%	0.2	0.4	-0.2	-33.3%	
Electric Power	6.7	6.4	0.3	4.3%	0.1	-	0.1	-	
System integration	3.2	3.2	-	-0.4%	-0.3	-0.2	-0.1	-	
Shipping	3.4	3.3	0.1	3.0%	0.1	0.4	-0.3	-60.7%	
Credit & Lease	3.3	3.3	-	-0.7%	0.4	0.3	0.1	19.3%	
Construction & Engineering, etc.	19.6	17.9	1.7	9.5%	0.3	0.4	-0.1	-2.9%	
Total	68.3	76.8	-8.5	-11.0%	2.3	1.4	0.9	59.0%	

Note:

Energy service

LPG, etc.

(Sales)Down due to LPG sales decrease

Industrial gas, etc.

(Sales)Down due to the smaller marketing area:

(Sales)Tokyo Gas:Decrease in LNG sales

Dissolution of joint venture between Showa Denko and Tokyo Gas Chemical

Shipping

(Operating income)Down due to the increase of depreciation cost

with a new tanker in service in May, 2009.

bil.yen



### **Non-Consolidated FY2009 1Q Financial Results** (Change from FY08 1Q)

billion ye								
	FY09 1Q	FY08 1Q	Change					
Total Sales	298.7	335.2	-36.5	-10.9%				
Operating Income	46.2	13.0	33.2	254.2%				
Ordinary Income	48.3	11.6	36.7	316.6%				
Net Income	31.5	7.8	23.7	302.7%				

(	Gas Sales	256.4	283.4	-27.0	-9.5%	Volume, Composition -22.7bn, Unit Price -4.3bn
	Raw materials and supplies	103.4	167.4	-64.0	-38.2%	Volume, Composition -17.7bn, Unit Price -46.3bn
	(Gross Margin)	152.9	115.9	37.0	31.9%	Volume, Composition -5.0bn, Unit Price +42.0bn
	Personnel Expenses	32.0	29.6	2.4	8.1%	Employee Retirement Cost + 2.8bn
	General Expenses	52.3	51.4	0.9	1.6%	
	Depreciation	25.4	24.2	1.2	4.8%	New Depreciation for Central Line + 1.2bn
	LNG Regasification	-0.8	-0.9	0.1	-16.5%	
	Total	212.4	271.8	-59.4	-21.9%	
Other Operationg	Installation Works	-0.6	-0.4	-0.2	-36.2%	Decrease in no. of constructions -0.2bn ( The no. is -7.0 thousands, -16% )
Income	Gas Appliances	1.7	1.9	-0.2	-9.1%	GHP -0.2bn
	Total	1.1	1.4	-0.3	-22.7%	
Supplement	ary Business Income	1.1	0.0	1.1	-	LNG Sales +0.8bn
Operating Inc	ome	46.2	13.0	33.2	254.2%	
Non Operating	g Income	2.1	-1.4	3.5	-	Foreign Exchange Gain +2.5bn
Ordinary Income		48.3	11.6	36.7	316.6%	
Extraordinary Income		0.0	0.0	0.0	-	
Extraordinary	Loss	0.0	0.0	0.0	-	
Taxes		16.8	3.7	13.1	345.5%	
Net Income		31.5	7.8	23.7	302.7%	

Impact of siding system time lag		b		
	FY09 1Q	FY08 1Q	Change	
Revenue from sliding system	1.7	7.8	-6.1	
Increase in Gas cost	-21.6	25.6	-47.2	
Change	23.3	-17.8	41.1	Change from base price





## Non-consolidated FY09 1Q Results (Change from FY08 1Q Results)

Gas Business Performances				thousand	
	FY09 1Q	FY08 1Q	Change		
No of customers	10,274	10,141	132	1.3%	
No of new custiomers	38	43	-5	-11.4%	



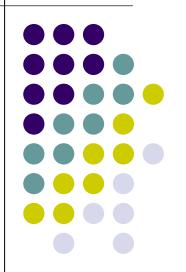
Breakdow	vn of gas sales volume			mil.m3(4	45MJ)	
		FY09 1Q	FY08 1Q	Ch	nange	Notes
Residenti	al vol. per meter (m 3)	92.0	98.1	-6.1	-6.2%	Temp. effect -4.7m3(-4.8%), Other -1.4m3(-1.4%)
Residenti	al	804	848	-44	-5.2%	Temp. effect -40mil.m3(-4.7%), Customer number +9mil.m3 ( +1.0%), Other -13mil.m3 ( -1.5% )
Industrial	Commercial	431	443	-12	-2.7%	
&	Public&Medical	191	175	16	9.2%	
Commerc	Commercial Total	622	618	4	0.6%	Temp. effect + 9mil.m3 ( +1.4% ) , Other-5mil.m3 ( -0.8% )
	Power Gen.	458	590	-132	-22.4%	
	Other	643	832	-189	-22.7%	
	Industrial Total	1,101	1,422	-321	-22.6%	
	Total	1,723	2,040	-317	-15.5%	
Wholesal	0	457	493	-36	-7.4%	Temp effect -7mil.m3 ( -1.5% ) , Decrease in existing customers volume
VIIDICSal	e	437	435	-50	-7.470	supplied by Wholesale customers-29mil.m3 ( -5.9% )
						Temp. effect -38mil.m3(-1.1%), Power Gen-132mil.m3(-3.9%),
Total		2,983	3,381	-398	-11.8%	Industrial(Excluding Power Gen.)-189mil.m3 (-5.6%), Wholesale(Excluding temp.
						effect)-29mil.m3(-0.9%), Other-10mil.m3(-0.3%)
(Large-v	volume gas demand)	1,376	1,680	-304	-18.1%	

Breakdown of general expenses				bil.yen	
Item	FY09 1Q	FY08 1Q	Ch	ange	Notes
Repair costs	7.3	7.3	0.0	-0.7%	
Expendable costs	3.2	3.1	0.1	3.0%	
Rent	4.9	5.0	-0.1	-2.6%	
Consignment costs	14.7	13.9	0.8	5.7%	LIFEVAL+0.2bil.yen, Safety measures+0.2bil.yen, Gas rate recovery+0.1bil.yen
Taxes	10.3	10.6	-0.3	-2.6%	Income taxes -0.3bil.yen
Marketing costs	3.9	3.7	0.2	5.5%	LIFEVAL+0.4bil.yen, Advertisement-0.1bil.yen
Others	8.0	7.8	0.2	1.5%	
Total	52.3	51.4	0.9	1.6%	

16



## Projections





### Non-consolidated Economic Projection & Sensitivity Assumed value of JCC & exchange rate impact of JCC & exchange rate fluctuation to fiscal gross margin



	1st Half	2nd Half	Fiscal	
JCC	61.26	70.00	65.63	\$/bb
Ex.rate	96.18	95.00	95.59	¥/\$
	1st Half	2nd Half	Fiscal	
JCC	50.00	50.00	50.00	\$/bb
Ex.rate	100.00	100.00	100.00	¥/\$
		Change		
	1st Half	2nd Half	Fiscal	
JCC	11.26	20.00	15.63	\$/bb
Ex.rate	-3.82	-5.00	-4.41	¥/\$

#### Assumed value of JCC & ex.rate

#### Impact of JCC & ex.rate fluctuation to fiscal

hundred million yen

1 \$ /bbl	Fiscal
Sales	-20
Gas resource cost	-28
Gross margin	8

gross margin

1 \$ /bbl	Fiscal
Sales	-22
Gas resource cost	-26
Gross margin	4



### **Consolidated** FY09 Projections (Change from previous projections as of April 28, 2009)



FY09 projection	billion yen FY09 1Q-2Q projection								
	Current 7/30	Previous 4/28	Cha	inge	Notes	Current 7/30	Previous4/28	evious4/28 Change	
Sales	1,414.0	1,381.0	33.0	2.4%	Gas sales + 27.0	629.0	635.0	-6.0	-0.9%
Operating Income	72.0	73.0	-1.0	-1.4%	Gas -1.0	42.0	30.0	12.0	40.0%
Ordinary Income	64.0	64.0	-	-	Operating profit -1.0, extraordinary profit&loss +1.0 (Inc. ex.rate profit,etc.)	39.0	26.0	13.0	50.0%
Net Income	42.0	42.0	-	-		24.0	16.0	8.0	50.0%

Total a	assets turnover	1,825.0	1,791.0	34.0	1.9%	Inc. gas receivable				
Share	holders' equity	787.0	787.0	-	-					
Share	holders' equity ratio	43%	44%	-0.8	-	Inc. total assets				
Total a	assets turnover	0.79	0.78	0.01	-					
ROA	A (*2)	2.3%	2.4%	-0.1	-	Inc. total assets				
ROE	E (*2)	5.4%	5.4%	-	-					
Interes	st-bearing debt	629.0	601.0	28.0	4.7%	Tokyo gas +28.0				
D/E R	latio	0.80	0.76	0.04	-	Inc. interest bearing debt				
	Nt income	42.0	42.0	-	-		24.0	-	-	-
	Depreciation (*3·4)	149.0	149.0	-	-		72.0	-	-	-
Opera	atin CF(*1)	191.0	191.0	-	-		96.0	-	-	-
Cape	x(*3)	151.0	151.0	-	-		64.0	-	-	-
TEF	>	-0.1	-0.1	-	-					
(WA	ACC)	3.4%	3.4%	-	-					
EPS		15.48	15.48	-	-					
BPS		290.12	290.12	-	-					

\*Scope of consolidation FY2009 (April-June, 2009):65 (Tokyo Gas + 60 subusidiaries + 4 equity method )

(\*1) Operating Cash Flow = Net Income + Depreciation (including amortization of long-term prepaid expenses)

(\*2) Total Assets used for ROA & ROE is the average at the end of FY07 and FY08

(\*3) Capex and Depreciation are after internal transactions

(\*4) Depreciation includes long-term prepaid expenses

About TEP [Tokyo Gas Economic Profit]

• TEP = After-tax, pre-interest-payment profit - capital cost (capital invested x WACC)

Cost of Interest-Bearing Deb: 1.24%

Cost of Shareholders' Ĕquity: Risk-free Rate (yield of 10-year JGB[average of past 10 years]:1.47%) Risk Premium:4.0%, β:0.

· Shareholders' Equity used in calculating WACC = Average Market Value in FY 08



## **Non-consolidated FY09 projections**

### (Change from previous projections as of April 28, 2009)

				billion yen
	Current7/30	Previous4/28	Cha	nge
Total Sales	1,212.0	1,179.0	33.0	2.8%
Operating Income	52.0	53.0	-1.0	-1.9%
Ordinary Income	50.0	50.0	0.0	-
Net Income	33.0	33.0	0.0	-

	Gas Sales	1,008.0	981.0	27.0	2.8%	Volume, Composition -7.5, Unit Price +34.5
	Raw materials and supplies	488.4	461.8	26.6	5.8%	Volume, Composition -2.9, Unit Price +29.5
Operating	(Gross Margin)	519.6	519.2	0.4	0.1%	Volume, Composition -4.6, Unit Price +5.0
Cost	Personnel Expenses	128.2	126.8	1.4	1.1%	Employee Retirement Cost+0.3
	General Expenses	239.7	239.7	0.0	-	
	Depreciation	107.3	107.3	0.0	-	
	LNG Regasification Revenue	-3.2	-3.2	0.0	-	
	Total	960.4	932.4	28.0	3.0%	
Other	Installation Works	0.1	0.1	0.0	-	
Operationg	Gas Appliances	2.9	2.9	0.0	-	
Income	Total	3.0	3.0	0.0	-	
Supplementa	ary Business Income	1.4	1.4	0.0	-	
Operating Inc	come	52.0	53.0	-1.0	-1.9%	
Non Operatir	ng Income	-2.0	-3.0	1.0	-	Foreign Exchange Gain +0.6
Ordinary Inco	me	50.0	50.0	0.0	-	
Extraordinary	Income	0.0	0.0	0.0	-	
Extraordinary	Loss	0.0	0.0	0.0	-	
Taxes		17.0	17.0	0.0	-	
Net Income		33.0	33.0	0.0	-	



Impact of siding system time lag			billion yen	_
	Current7/30	Previous4/28	Change	
Revenue from sliding system	-56.4	-93.6	37.2	
Increase in Gas cost	-68.6	-98.8	30.2	
Change	12.2	5.2	7.0	Change from base Price

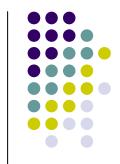


# Non-consolidated FY09 Projections (Change from previous projections as of April 28, 2009.)

Gas Business Performances thousan						
	Current 7/30	Previous 4/28	Change			
No of customers	10,360	10,360	0 -			
No of new custiomers	214	214	0 -			

Breakdown o	f gas sales volume			mil.m3(	45MJ)	
		Current 7/30	Previous 4/28	Change		Notes
Residential w	ol. per meter (m 3)	383.6	386.2	-2.6	-0.7%	Temp. effect -0.9 <sub>m</sub> 3(-0.2%), Other -1.7 <sub>m</sub> 3(-0.5%)
Residential		3,362	3,388	-26 -0.8%		Temp. effect-8 mil.m3(-0.2%), Custome number-3 mil.m3(-0.1%), Other -15 mil.m3(-0.5%)
Industrial	Commercial	1,921	1,920	1	0.0%	
&	Public&Medical	898	898	0	0.0%	
Commercial	Commercial Total	2,819	2,818	1	0.0%	Temp. effect -6mil.m3 ( -0.2% ) , Other + 7 mil.m3 ( +0.2% )
	Power Gen.	1,817	1,864	-47	-2.5%	Decrease in operation of power plants
	Other	2,869	2,863	6	0.2%	
	Industrial Total	4,686	4,727	-41	-0.9%	
	Total	7,506	7,545	-39	-0.5%	
W/holooolo		4 000	0.000	40	0.00/	Temp. effect -1 mil.m3 ( -0.1% ) , Decrease in existing customers volume
Wholesale		1,996	2,008	-12	-0.6%	supplied by Wholesale customers -11mil. ${ m m3}$ ( -0.5% )
Total		12,864	12,941	-77	-0.6%	Temp. effect -15mil.m3 ( -0.1% ) , Power Gen47mil.m3 ( -0.4% ) , Industrial (Excluding Power Gen.) + 6mil.m3 ( +0.1% ) , Wholesale (Excluding temp. effect)-11mil.m3 ( -0.1% ) , Other-10mil.m3 ( -0.1% )
(Large-volur	me gas demand)	5,949	5,988	-39	-0.6%	

Breakdown of general expenses				bil.yen	
Item	Current 7/30	Previous 4/28	Change		Notes
Repair costs	36.1	36.5	-0.4	-1.1%	
Expendable costs	14.2	14.7	-0.5	-3.4%	
Rent	19.8	19.8	0.0	0.0%	
Consignment costs	63.4	63.4	0.0	0.0%	
Taxes	40.0	40.0	0.0	0.0%	
Marketing costs	27.6	25.6	2.0	7.8%	Enefarm marketing +2.7bil.yen, Advertisement -0.4bil.yen
Others	38.6	39.7	-1.1	-2.8%	Electricity-0.5bil.yen, Loss on retirement of noncurrent assets -0.4bil.yen
Total	239.7	239.7	0.0	-	



### TOKYO GAS Non-consolidated FY09 2Q Projections

### (Change from previous projections as of April 28, 2009)

	Current7/30	Previous4/28	Change	Э
Total Sales	540.0	546.0	-6.0	-1.1%
Operating Income	34.0	22.0	12.0	54.5%
Ordinary Income	35.0	22.0	13.0	59.1%
Net Income	23.0	15.0	8.0	53.3%

Operating Cost	451.0	457.0	-6.0	-1.3%	Volume, Composition -9.7, Unit Price +37.0
Raw materials and					
supplies	196.0	212.0	-16.0	-7.5%	Volume, Composition -5.1, Unit price -10.9
(Gross Margin)					
Personnel Expenses	255.0	245.0	10.0	4.1%	Volume, Composition -4.6, Unit price +14.6
General Expenses	63.9	63.3	0.6	0.9%	Employee retirement cost + 0.3
Depreciation	110.4	112.3	-1.9	-1.7%	
LNG Regasification Revenue	52.0	52.0	0.0	-	
Total	-1.6	-1.6	0.0	-	
Other Oper Installation Works	420.7	438.0	-17.3	-3.9%	
Gas Appliances	-0.8	-0.8	0.0	-	
Total	2.7	2.4	0.3	12.5%	Gas appliances sales profit&loss cut overhead cost,etc. +0.1,
Supplementary Business Income	1.9	1.6	0.3		
Operating Income	1.8	1.4	0.4	28.6%	LNG sales +0.3
Non Operating Income	34.0	22.0	12.0	54.5%	
Ordinary Income	1.0	0.0	1.0		Exchange rate profit +0.6
Extraordinary Income	35.0	22.0	13.0	59.1%	
Extraordinary Loss	0.0	0.0	0.0		
Taxes	0.0	0.0	0.0		
Net Income	12.0	7.0	5.0		
	23.0	15.0	8.0	53.3%	

Impact of siding system time lag	-21.3 -24.5 3.			
	Current7/30	Previous4/28	Change	
Revenue from sliding system	-21.3	-24.5	3.2	
Increase in Gas cost	-54.2	-44.6	-9.6	
Change	32.9	20.1	12.8	Change from base Price



## TOKYO GAS Non-consolidated FY09 2Q Projections (Change from previous projections as of April 28, 2009.)

Gas Business Performances thousa							
	Current	Previous	Cho	ange			
	7/30	4/28	Glie	ange			
No of customers	10,287	10,287	0	-			
No of new custiomers	88	88	0	-			

Breakdown of gas sales volume mil. m3(45MJ)

Dieakuowii C	лyг	as sales voluitte			1111. 1113(45	1013)		
		Current 7/30	Previous 4/28	Change		Notes		
Residential v	/ol. p	per meter (m 3)	143.0	145.6	-2.6	-1.8%	Temp. effect -0.9m3(-0.6%), Others -1.7m3(-1.2%)	
Residential		1,251	1,277	-26 -2.0%		Temp. effect -8 mil.m3(-0.6%), Customer number -3 mil.m3(-0.2%), Others -15 mil.m3(-1.2%)		
Industrial		Commercial	980	979	1	0.1%		
&		Public&Medical	467	466	1	0.2%		
Commercial	Coi	mmercial Total	1,447	1,445	2	0.1%	Temp. effect -6mil.m3(-0.4%), Other +8 mil.m3(+0.5%)	
	Power Gen.		881	918	-37	-4.0%		
		Other	1,410	1,446	-36	-2.5%		
	Ind	ustrial Total	2,291	2,364	-73	-3.1%	Decrease in existing customers volume	
	Tot	al	3,738	3,809	-71	-1.9%		
Wholesale			916	945	-29	-3.1%	Temp. effect -1mil.m3 ( -0.1% ) , Decrease in existing customers volume	
wholesale			910	940	-29	-3.1%	supplied by Wholesale customers-28 mil.m3 (-3.0%)	
							Temp. effect -15mil.m3(-0.2%). Power Gen37mil.m3(-0.6%),	
Total		5,905	6,032	-127	-2.1%	Industrial(Excluding Power Gen.)-36 mil.m3 (-0.6%)、Wholesale(Excluding temp. effect)		
						-28mil.m3(-0.5%), Other -11mil.m3(-0.2%)		
(Large-volu	me	gas demand)	2,962	3,035	-73	-2.4%		

Breakdown of general expenses				bil.yen	
Item	Current 7/30	Previous 4/28	Cha	inge	Notes
Repair costs	17.0	17.3	-0.3	-1.7%	
Expendable costs	6.7	6.9	-0.2	-2.9%	
Rent	10.0	10.0	0.0	0.0%	
Consignment costs	30.1	30.3	-0.2	-0.7%	
Taxes	19.6	19.6	0.0	0.0%	
Marketing costs	9.7	10.3	-0.6	-5.8%	Decrease in fee for gas volume development -0.4bil.yen
Others	17.3	17.9	-0.6	-3.4%	
Total	110.4	112.3	-1.9	-1.7%	



23



## Non-consolidated **Operating Cash Flows & Capex**

erating Cash Flow sults (FY09 1Q & FY08 1Q))				billion ye
	FY091Q	FY08 1Q	Cha	inge
Net income	31.5	7.8	23.7	302.7%
Depreciation	26.5	25.4	1.1	4.3%
Operating Cash Flow ( Net income + Depreciation )		33.2	24.8	74.7%

Capex Results (FY0	billion ven				
	FY091Q	FY08 1Q	Change		
Production	3.0	1.4	1.6	114.5%	
Supply	15.4	16.8	-1.4	-8.3%	
Others	1.1	0.7	0.4	41.0%	
Total	19.5	19.0	0.5	3.0%	

Production: Ohgishima LNG Tank + 1.2bil.yen, BOG at Negishi+0.4bil.yen Supply stability-1.6bil.yen, Pipeline renewal + 0.2bil.yen Supply Others System development, etc. + 0.4bil.yen

FY09 2Q Projections (C	Change from	previous p	orojections	) <u>billion ye</u> n

	Current 7/30	Previous 4/28	Cha	inge
Net income	23.0	15.0	8.0	53.3%
Depreciation	54.3	54.3	0.0	-
perating Cash Flow Net income + Depreciation)	77.3	69.3	8.0	11.5%

#### FY09 2Q Projections (Change from previous projections) bil.yen

	Current 7/30	Previous 4/28	Change	
Production	5.5	6.0	-0.5	-8.2%
Supply	35.2	35.1	0.1	0.3%
Others	5.7	6.2	-0.5	-8.0%
Total	46.5	47.4	-0.9	-1.9%

Production Production Facilities Maintenance & Renewal -0.5bil.yen Supply Gas volume development + 0.2bil.yen, Pipeline renewal -0.1bil.yen System development +0.5bil.yen Others

#### EV09 Projections (Change from previous projections) hil ven

<u>1 103 1 Tojections (Onlange nom previous projections)</u> biliyen				
		Previous	Cha	inge
	7/30	4/28	<b>e</b> nange	
Net income	33.0	33.0	0.0	-
Depreciation	112.1	112.1	0.0	-
Operating Cash Flow	145.1	145.1	0.0	
(Net income + Depreciation)	143.1	143.1	0.0	-

#### FY09 Projections (Change from previous projections)

FY09 Projections (Change from previous projections)							
	Current 7/30	Previous 4/28	Change				
Production	17.2	17.2	0.0	-			
Supply	81.3	81.3	0.0	-			
Others	22.7	22.7	0.0	-			
Total	121.2	121.2	0.0	-			

