

# Presentation of 1Q financial results FY2005 (Year ending March 31, 2006)

July 28, 2005 Tokyo Gas Co., Ltd.

Statements made in this presentation with respect to Tokyo Gas's present plans, projections, strategies and beliefs, and other statements herein that are not expressions of historical fact are forward-looking statements about the future performance of the company. As such, they are based on management's assumptions and opinions stemming from currently available information, and therefore involve risks and uncertainties. The company's actual performance may greatly differ from these projections due to these risks and uncertainties which include, without limitation, general economic conditions in Japan, changes in the foreign exchange rate of the yen, crude oil prices, and the weather.

## FY2005 1Q Financial Results: Key Points

◆Increase in Revenue, Decrease in Income (compared with FY2004 1Q)

#### [Positive factors]

- Increase in residential gas sales volume because of low temperature during the period
- Increase in industrial & wholesale gas sales volume because of new demand development and increased demand by existing customers.

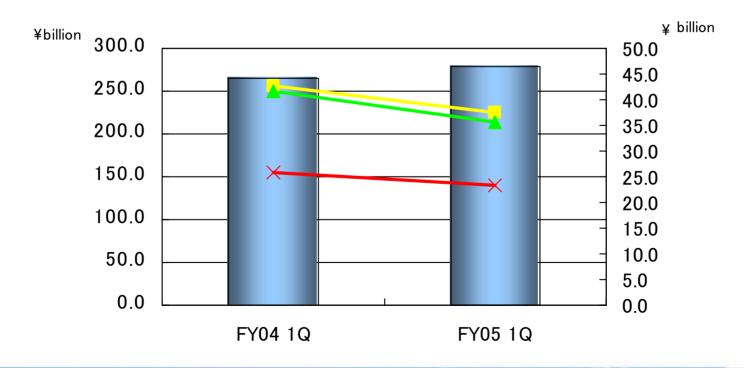
#### [Negative factors]

- Increase in raw material cost due to high rise in oil price
- Decrease in gas sales revenue by rate reduction

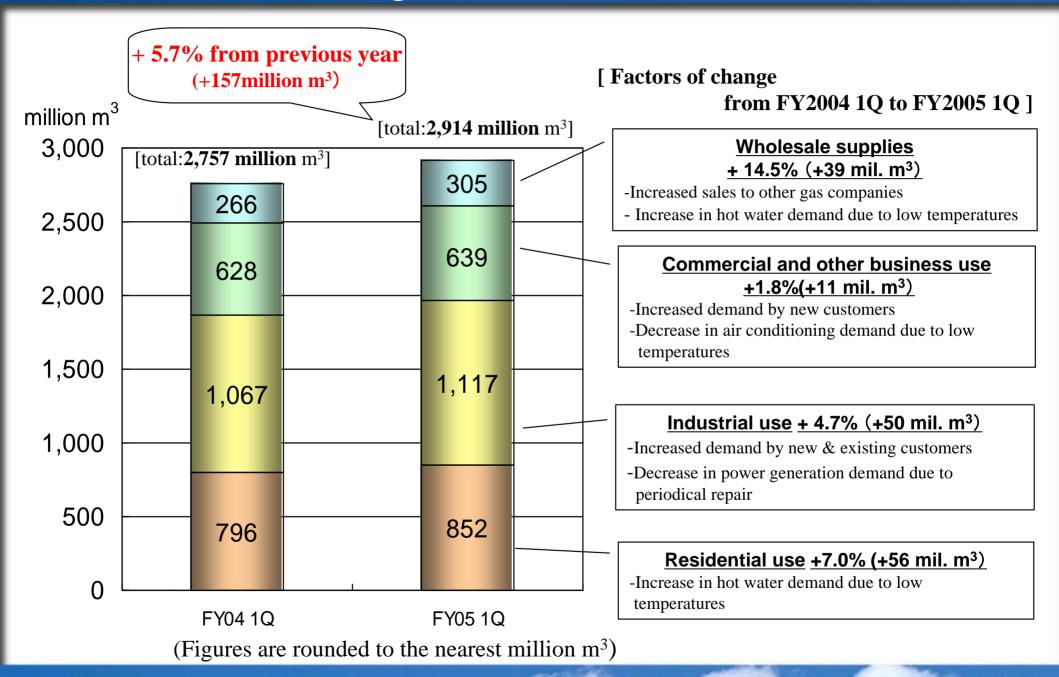
#### Summary of consolidated financial results

(Rounded down to nearest ¥0.1 billion)

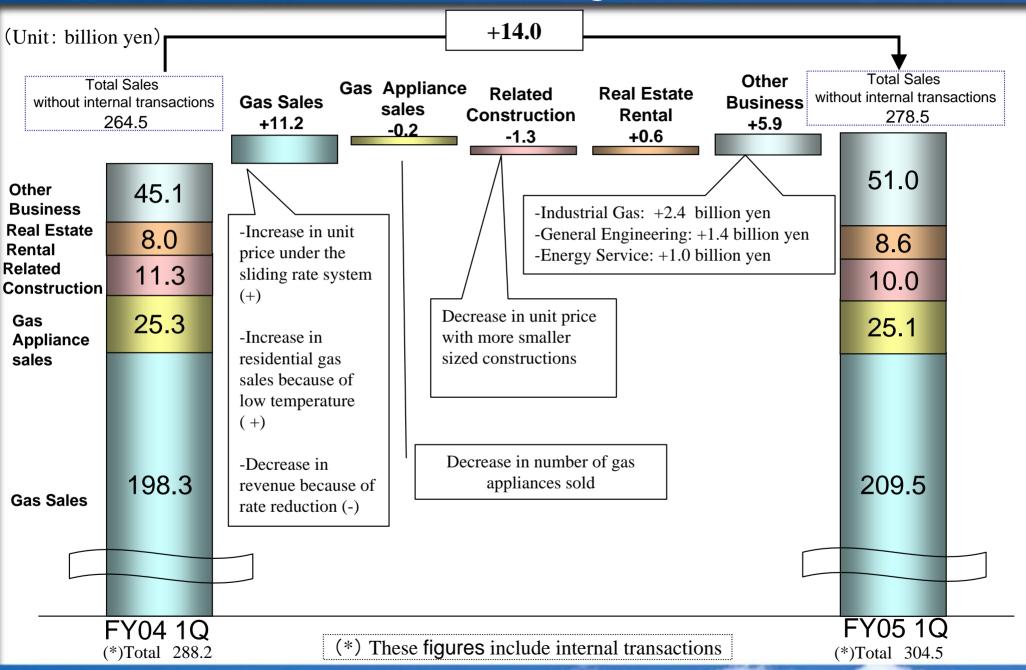
	FY04 1Q	FY05 1Q	Change
Sales	264.5	278.5	+14.0(+5.3%)
Operating Income	42.8	37.4	-5.4(-12.5%)
Ordinary Income	41.7	35.6	-6.1(-14.6%)
Net Income	25.9	23.3	-2.6(-9.8%)



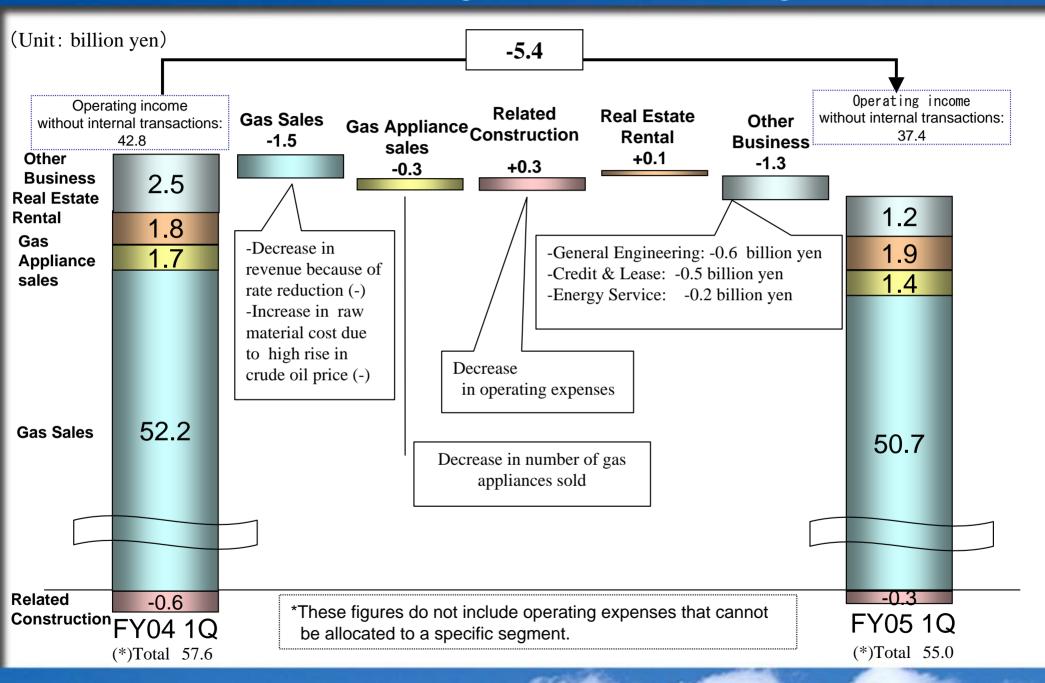
## 1Q gas sales volume



# Reasons for Changes in Sales



# Reasons for Changes in Operating Income

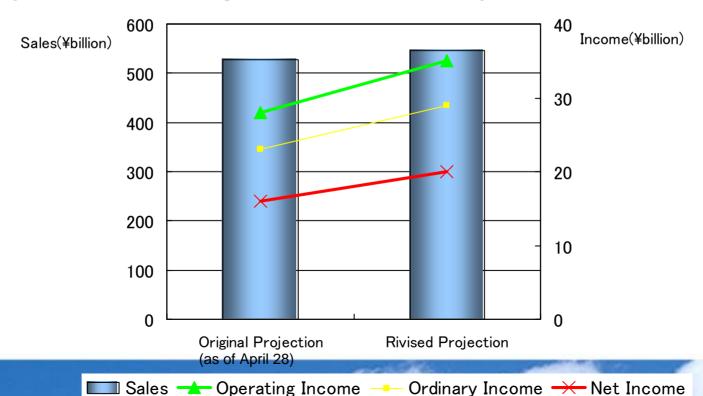


#### FY 2005 1st Half Performance Projection

(Rounded down to nearest ¥0.1 billion)

	Original Projection (as of April 28))	Revised Projection	Change	
Sales	527.0	546.0	+19.0(3.6%)	
Operating Income	28.0	35.0	+6.5(+23.2%)	
Ordinary Income	23.0	29.0	+60(+26.1%)	
Net Income	16.0	20.0	+4.0(+25.0%)	
Exchange Rate (¥/US\$)	105.00	108.85	+3.85	
Crude Oil Price (\$/bbl)	40.00	49.84	+9.84	

(Note) Change in our forecast for Jul. – Sep. :Crude Oil Price \$50/bbl, Exchange Rate ¥110/US\$



## FY 2005 Performance Projection

(Rounded down to nearest ¥0.1 billion)

	FY 04 Actual	Original Projection	Revised Projection	Change from FY 2004	Change from Original Projection
		(as of April 28)			
Sales	1190.7	1204.0	1251.0	+60.3	+47.0
Operating Income	145.3	114.0	113.0	-32.3	-1.0
Ordinary Income	132.8	104.0	104.0	-28.8	±0.0
Net Income	84.0	68.0	68.0	-16.0	±0.0
Gas Sales Volume (million m³)	11,952	12,076	12,486	+534(+4.5%)	+410(+3.4%)
Exchange Rate(¥/US\$)	107.55	105.00	109.42	+1.87	+4.42
Crude Oil Price (\$/bbl)	38.77	38.00	49.92	+11.1	+11.92
Average Temp. (°C)	17.1	17.0	16.8	-0.3	-0.2

(Note) Change in our forecast for Jul. – Mar. :Crude Oil Price \$50/bbl, Exchange Rate ¥110/US\$

