

Actual Gas Sales volume in March 2017 and FY2016

Tokyo Gas Co., Ltd.

■ Gas Sales Volume for the month March 2017

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of March 2017 came to about 1,490.188 million m³, almost equal (0.0%) to that in March 2016.

Unit: thousand m³/45MJ, %

Use (sector)	Mar. 2017	Mar. 2016	Change*		Factor of change
				Rate of change relative to fiscal 2015	
Residential	443,892	411,878	32,014	7.8	Due to increase of the number of customers including integrated companies ^{*1}
Business	252,356	238,236	14,120	5.9	Due to increase of the number of customers including integrated companies ^{*1} .
Industrial	590,183	615,302	-25,119	-4.1	Leading to the decreased demand for power generation.
Subtotal	1,286,431	1,265,417	21,014	1.7	
Wholesale	203,757	224,236	-20,479	-9.1	Due to the change of the volume counting method as the result of integrating the affiliated companies (the volumes of the affiliated companies are counted as the relevant volumes of Tokyo Gas)
Total	1,490,188	1,489,653	535	0.0	

Note: Due to rounding, totals may not equal the sums of their parts

*1 Affiliated companies (Chiba Gas, Tsukuba Gakuen Gas and Miho Gas) were integrated into Tokyo Gas on May 1st, 2016

■ Gas Sales Volume for fiscal 2016

Gas sales volume in fiscal 2016 (April 2016 - March 2017) totaled about 15,519.854 million m³, up 1.9 % from fiscal 2015.

Unit: thousand m³/45MJ, %

Use (sector)	Fiscal 2016 (from April to Mar.)	Fiscal 2015 (from April to Mar.)	Change		Factor of change
				Rate of change relative to fiscal 2015	
Residential	3,411,603	3,263,090	148,513	4.6	Due to increase of the number of customers including integrated companies ^{*1}
Business	2,641,694	2,519,778	121,916	4.8	Due to increase of the number of customers including integrated companies ^{*1}
Industrial	7,180,758	7,052,266	128,492	1.8	Leading to the higher operation rate of existing customers' facilities.
Subtotal	13,234,055	12,835,133	398,922	3.1	
Wholesale	2,285,799	2,396,823	-111,024	-4.6	Due to the change of the volume counting method as the result of integrating the affiliated companies (the volumes of the affiliated companies are counted as the relevant volumes of Tokyo Gas)
Total	15,519,854	15,231,956	287,898	1.9	

Note: Due to rounding, totals may not equal the sums of their parts

*1 Affiliated companies (Chiba Gas, Tsukuba Gakuen Gas and Miho Gas) were integrated into Tokyo Gas on May 1st, 2016

** Basic factors

(1) Temperature

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2016	12.6	18.3	21.1	24.4	26.4	26.0	21.5
FY 2015	12.2	18.6	21.9	23.4	28.3	24.0	21.4
Change	0.4	-0.3	-0.8	1.0	-1.9	2.0	0.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2016	21.8	14.5	10.1	7.0	6.2	7.9	11.2	16.3
FY 2015	20.5	16.4	11.5	7.8	6.0	8.5	11.8	16.6
Change	1.3	-1.9	-1.4	-0.8	0.2	-0.6	-0.6	-0.3

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2016	13,816	14,980	16,413	16,045	16,514	20,273	98,041
FY 2015	14,015	15,685	17,013	17,545	16,295	17,558	98,111
Change	-199	-705	-600	-1,500	219	2,715	-70
Rate of change	-1.4	-4.5	-3.5	-8.5	1.3	15.5	-0.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2016	18,250	18,583	22,647	20,047	24,485	26,646	130,658	228,699
FY 2015	18,244	18,177	22,797	19,341	24,754	25,304	128,617	226,728
Change	6	406	-150	706	-269	1,342	2,041	1,971
Rate of change	0.0	2.2	-0.7	3.7	-1.1	5.3	1.6	0.9

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2016	11,096	11,264	11,271	11,280	11,289	11,302
FY 2015	10,963	10,971	10,980	10,990	10,999	11,009
Change	133	293	291	290	290	293
Rate of change	1.2	2.7	2.7	2.6	2.6	2.7

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2016	11,312	11,324	11,341	11,353	11,370	11,389
FY 2015	11,017	11,028	11,045	11,057	11,073	11,090
Change	295	296	296	296	297	299
Rate of change	2.7	2.7	2.7	2.7	2.7	2.7

With this announcement "Actual Gas Sales volume in March 2017 and FY2016 Tokyo Gas Co., Ltd.", we discontinue the announcement regarding monthly gas sales volume.

In the future, we will announce our consolidated gas sales volume (actual and forecast, residential and the others) at the time of announcement of financial results (every three months throughout the year).

<Reference>

Gas sales volume in FY2015 and FY2014

Unit: thousand m³/45MJ, %

Use(sector)	Mar. in 2016	Rate of Change relative to fiscal 2014	Mar. in 2015	Rate of Change relative to fiscal 2013	Cumulative sales for fiscal 2015 (from Apr. 2015 to Mar. 2016)	Rate of change relative to fiscal 2014	Cumulative sales for fiscal 2014 (from Apr. 2014 to Mar. 2015)	Rate of change relative to fiscal 2013
Business	238,236	-2.4	244,126	-2.6	2,519,778	-2.7	2,590,910	-3.3
Industrial	615,302	3.0	597,317	-1.4	7,052,266	-0.0	7,053,081	13.1
Subtotal	1,265,417	0.9	1,253,953	-1.7	12,835,133	-1.4	13,020,909	6.2
Wholesale	224,236	14.6	195,619	-3.9	2,396,823	3.7	2,311,446	2.5
Total	1,489,653	2.8	1,449,573	-2.0	15,231,956	-0.7	15,332,355	5.6

Rate of increase relative to the previous year by segment (single months, FY2016 and FY2015)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2016	-1.0	0.2	9.9	-6.6	5.9	-2.2	-4.5	13.0	18.1	6.4
	FY 2015	3.1	-4.4	-6.2	-0.2	0.0	4.2	2.4	-7.1	-5.6	-10.4	-4.5	-0.2
Business	FY 2016	-2.2	2.9	-0.4	-2.2	-1.6	13.7	13.7	6.1	15.1	8.3	1.7	5.9
	FY 2015	0.2	1.1	-1.9	-1.2	4.1	-5.4	-2.9	-2.7	-5.5	-10.7	-3.2	-2.4
Industrial	FY 2016	0.2	11.4	-1.2	-8.3	0.8	6.7	12.5	1.1	3.2	3.6	0.5	-4.1
	FY 2015	1.2	-15.3	-4.0	4.5	4.1	4.8	1.7	8.9	-0.5	-1.5	-7.6	3.0
Total	FY 2016	-0.6	6.5	1.1	-6.7	0.8	6.9	9.2	4.7	9.4	5.5	0.7	1.7
	FY 2015	1.6	-9.4	-4.0	2.5	3.6	2.2	0.9	2.8	-2.8	-6.5	-5.7	0.9
Wholesale	FY 2016	3.1	3.3	-1.8	-9.2	-7.6	-3.5	-3.9	3.4	-4.3	-7.4	-13.2	-9.1
	FY 2015	1.7	-7.2	3.6	5.6	6.4	3.9	-1.5	0.1	-3.4	5.8	13.6	14.6
Total	FY 2016	-0.1	6.0	0.6	-7.1	-0.4	5.2	6.9	4.5	7.1	3.5	-1.5	0.0
	FY 2015	1.6	-9.1	-2.8	3.0	4.0	2.5	0.5	2.3	-2.9	-4.9	-3.0	2.8