## **Actual Gas Sales volume in August 2016**

Tokyo Gas Co., Ltd.

#### Gas Sales Volume for the month August 2016

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of August 2016 came to about 1,216.46 million m3, almost equal to that in August 2015 (down 0.4% from August 2015).

In the residential sector, volume totaled 138.33 million m3, up 5.9% from August 2015, due to lower average temperature<sup>\*1</sup>, leading to the increased demand for water-heating.

In the business sector (consisting of commercial, public, and medical use), volume totaled 254.545 million m3, down 1.6% from August 2015, due to lower average temperature<sup>\*1</sup>, leading to the decreased demand for air-conditioning, although the number of customers is increased with integrating affiliated companies<sup>\*2</sup>.

In the industrial sector, volume totaled 654.001 million m3, almost equal to that in August 2015 (up 0.8% from August 2015).

Volume for wholesale supply to other gas companies totaled 169.584 million m3, down 7.6% from August 2015, due to the change of the volume counting method as the result of integrating the affiliated companies (the volumes of the affiliated companies are counted as the relevant volumes of Tokyo Gas)

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ ,%

Use (sector)	August	August	Chai	nge	Cumulative	Cumulative	Cha	nge
	2016	2015		Rate of	sales for	sales for		Rate of
				change	fiscal 2016	fiscal 2015		change
				relative	(from April	(from April		relative
				to fiscal	to August)	to August)		to fiscal
				2015				2015
Residential	138,330	130,676	7,654	5.9	1,105,974	1,095,214	10,760	1.0
Business	254,545	258,677	- 4,132	- 1.6	1,026,284	1,035,266	- 8,982	- 0.9
Industrial	654,001	648,891	5,110	0.8	2,930,416	2,933,625	- 3,209	- 0.1
Total	1,046,875	1,038,244	8,631	0.8	5,062,674	5,064,105	- 1,431	- 0.0
Wholesale	169,584	183,548	-13,964	- 7.6	878,332	903,347	-25,015	- 2.8
Total	1,216,460	1,221,792	- 5,332	- 0.4	5,941,006	5,967,452	-26,446	- 0.4

Note: Due to rounding, totals may not equal the sums of their parts

<sup>\*1</sup> The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

<sup>\*2</sup> Affiliated companies (Chiba Gas, Tsukuba Gakuen Gas and Miho Gas) were integrated into Tokyo Gas on May 1st, 2016

## 2. Basic factors

## (1) Temperature\*

Unit: °C

							Cint. C
	April	May	June	July	Aug.	Sept.	Average for
							the first half
FY 2016	12.6	18.3	21.1	24.4	26.4	-	-
FY 2015	12.2	18.6	21.9	23.4	28.3	24.0	21.4
Change	0.4	-0.3	-0.8	1.0	-1.9	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2016	-	-	-	-	-	-	-	-
FY 2015	20.5	16.4	11.5	7.8	6.0	8.5	11.8	16.6
Change	-	-	-	-	-	-	-	-

<sup>\*</sup>The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

#### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2016	13,816	14,980	16,413	16,045	16,514	-	-
FY 2015	14,015	15,685	17,013	17,545	16,295	17,558	98,111
Change	-199	-705	-600	-1,500	219	-	-
Rate of change	-1.4	-4.5	-3.5	-8.5	1.3	-	_

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2016	_	-	-	-	-	-	-	-
FY 2015	18,244	18,177	22,797	19,341	24,754	25,304	128,617	226,728
Change	-	-	-	-	-	-	-	-
Rate of change	-	1	-	-	-	-	1	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2016	11,096	11,264	11,271	11,280	11,289	-
FY 2015	10,963	10,971	10,980	10,990	10,999	11,009
Change	133	293	291	290	290	-
Rate of change	1.2	2.7	2.7	2.6	2.6	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2016	-	-	-	-	-	-
FY 2015	11,017	11,028	11,045	11,057	11,073	11,090
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

## <Reference>

# Gas sales volume in FY2015 and FY2014

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	August 2015	Rate of Change relative to fiscal 2014	August 2014	Rate of Change relative to fiscal 2013	Cumulative sales for fiscal 2015 (from Apr. 2015 to Aug. 2015)	Rate of change relative to fiscal 2014	Cumulative sales for fiscal 2014 (from Apr. 2014 to Aug. 2014)	Rate of change relative to fiscal 2013
Residential	130,676	0.0	130,634	3.2	1,095,214	-1.2	1,108,414	1.4
Business	258,677	4.1	248,550	-4.8	1,035,266	0.6	1,029,108	-2.3
Industrial	648,891	4.1	623,342	16.6	2,933,625	-1.5	2,978,935	18.0
Subtotal	1,038,244	3.6	1,002,527	8.7	5,064,105	-1.0	5,116,457	9.6
Wholesale	183,548	6.4	172,468	6.2	903,347	2.1	884,606	2.6
Total	1,221,792	4.0	1,174,995	8.3	5,967,452	-0.6	6,001,063	8.5

## Rate of increase relative to the previous year by segment (single months, FY2016 and FY2015)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2016	-1.0	0.2	9.9	-6.6	5.9							
	FY 2015	3.1	-4.4	-6.2	-0.2	0.0	4.2	2.4	-7.1	-5.6	-10.4	-4.5	-0.2
Business	FY 2016	-2.2	2.9	-0.4	-2.2	-1.6							
	FY 2015	0.2	1.1	-1.9	-1.2	4.1	-5.4	-2.9	-2.7	-5.5	-10.7	-3.2	-2.4
Industrial	FY 2016	0.2	11.4	-1.2	-8.3	0.8							
	FY 2015	1.2	-15.3	-4.0	4.5	4.1	4.8	1.7	8.9	-0.5	-1.5	-7.6	3.0
Subtotal	FY 2016	-0.6	6.5	1.1	-6.7	0.8							
	FY 2015	1.6	-9.4	-4.0	2.5	3.6	2.2	0.9	2.8	-2.8	-6.5	-5.7	0.9
Wholesale	FY 2016	3.1	3.3	-1.8	-9.2	-7.6							
	FY 2015	1.7	-7.2	3.6	5.6	6.4	3.9	-1.5	0.1	-3.4	5.8	13.6	14.6
Total	FY 2016	-0.1	6.0	0.6	-7.1	-0.4							
	FY 2015	1.6	-9.1	-2.8	3.0	4.0	2.5	0.5	2.3	-2.9	-4.9	-3.0	2.8