

July 19, 2016

## Actual Gas Sales volume in June 2016

Tokyo Gas Co., Ltd.

### Gas Sales Volume for the month June 2016

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of June 2016 came to about 1,112.15 million m<sup>3</sup>, almost equal to that in June 2015 (up 0.6% from June 2015).

In the residential sector, volume totaled 194.274 million m<sup>3</sup>, up 9.9% from June 2015, due to lower average temperature <sup>\*1</sup>, leading to the increased demand for water-heating.

In the business sector (consisting of commercial, public, and medical use), volume totaled 183.159 million m<sup>3</sup>, almost equal to that in June 2015 (down 0.4% from June 2015), although the number of customers is increased with integrating affiliated companies <sup>\*2</sup>.

In the industrial sector, volume totaled 556.289 million m<sup>3</sup>, down 1.2% from June 2015, due to the decreased demand of the power generation.

Volume for wholesale supply to other gas companies totaled 178.429 million m<sup>3</sup>, down 1.8% from June 2015, due to the change of the volume counting method as the result of integrating the affiliated companies (the volumes of the affiliated companies are counted as the relevant volumes of Tokyo Gas)

\*1 The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

\*2 Affiliated companies (Chiba Gas, Tsukuba Gakuen Gas and Miho Gas) were integrated into Tokyo Gas on May 1<sup>st</sup>, 2016

### 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ, %

Use (sector)	June 2016	June 2015	Change		Cumulative sales for fiscal 2016 (from April to June)	Cumulative sales for fiscal 2015 (from April to June)	Change	
				Rate of change relative to fiscal 2015				Rate of change relative to fiscal 2015
Residential	194.274	176.784	17.490	9.9	809.222	794.969	14.253	1.8
Business	183.159	183.910	- 751	-0.4	559,831	560.014	-183	-0.0
Industrial	556.289	563.274	-6.985	-1.2	1,661.010	1,613.913	47.097	2.9
Total	933.721	923.968	9.753	1.1	3,030.063	2,968.895	61.168	2.1
Wholesale	178.429	181.771	-3.342	-1.8	527.026	519.570	7.456	1.4
Total	1,112.150	1,105.739	6.411	0.6	3,557.089	3,488.466	68.623	2.0

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature\*

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2016	12.6	18.3	21.1	-	-	-	-
FY 2015	12.2	18.6	21.9	23.4	28.3	24.0	21.4
Change	0.4	-0.3	-0.8	-	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2016	-	-	-	-	-	-	-	-
FY 2015	20.5	16.4	11.5	7.8	6.0	8.5	11.8	16.6
Change	-	-	-	-	-	-	-	-

\*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2016	13,816	14,980	16,413	-	-	-	-
FY 2015	14,015	15,685	17,013	17,545	16,295	17,558	98,111
Change	-199	-705	-600	-	-	-	-
Rate of change	-1.4	-4.5	-3.5	-	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2016	-	-	-	-	-	-	-	-
FY 2015	18,244	18,177	22,797	19,341	24,754	25,304	128,617	226,728
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2016	11,096	11,264	11,271	-	-	-
FY 2015	10,963	10,971	10,980	10,990	10,999	11,009
Change	133	293	291	-	-	-
Rate of change	1.2	2.7	2.7	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2016	-	-	-	-	-	-
FY 2015	11,017	11,028	11,045	11,057	11,073	11,090
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

<Reference>

### Gas sales volume in FY2015 and FY2014

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	June 2015	Rate of Change relative to fiscal 2014	June 2014	Rate of Change relative to fiscal 2013	Cumulative sales for fiscal 2015 (from Apr. 2015 to June 2015)		Cumulative sales for fiscal 2014 (from Apr. 2014 to June 2014)	
						Rate of change relative to fiscal 2014		Rate of change relative to fiscal 2013
Residential	176,784	-6.2	188,392	-1.7	794,969	-1.6	807,952	-0.2
Business	183,910	-1.9	187,400	1.1	560,014	-0.2	561,302	-1.0
Industrial	563,274	-4.0	586,582	25.5	1,613,913	-5.8	1,713,545	19.2
Subtotal	923,968	-4.0	962,375	14.0	2,968,895	-3.7	3,082,799	9.5
Wholesale	181,771	3.6	175,514	6.1	519,570	-0.6	522,558	0.6
Total	1,105,739	-2.8	1,137,889	12.7	3,488,466	-3.2	3,605,358	8.1

### Rate of increase relative to the previous year by segment (single months, FY2016 and FY2015)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2016	-1.0	0.2	9.9									
	FY 2015	3.1	-4.4	-6.2	-0.2	0.0	4.2	2.4	-7.1	-5.6	-10.4	-4.5	-0.2
Business	FY 2016	-2.2	2.9	-0.4									
	FY 2015	0.2	1.1	-1.9	-1.2	4.1	-5.4	-2.9	-2.7	-5.5	-10.7	-3.2	-2.4
Industrial	FY 2016	0.2	11.4	-1.2									
	FY 2015	1.2	-15.3	-4.0	4.5	4.1	4.8	1.7	8.9	-0.5	-1.5	-7.6	3.0
Subtotal	FY 2016	-0.6	6.5	1.1									
	FY 2015	1.6	-9.4	-4.0	2.5	3.6	2.2	0.9	2.8	-2.8	-6.5	-5.7	0.9
Wholesale	FY 2016	3.1	3.3	-1.8									
	FY 2015	1.7	-7.2	3.6	5.6	6.4	3.9	-1.5	0.1	-3.4	5.8	13.6	14.6
Total	FY 2016	-0.1	6.0	0.6									
	FY 2015	1.6	-9.1	-2.8	3.0	4.0	2.5	0.5	2.3	-2.9	-4.9	-3.0	2.8