Actual Gas Sales volume in December 2014

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month December 2014

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of December 2014 came to about 1,370.093 million m3, up 7.5% to that in December 2013.

In the residential sector, volume totaled 326.81 million m3, down 1.8% from December 2013, due to less metering days compared to that in the same period last year.

In the business sector (consisting of commercial, public, and medical use), volume totaled 197.88 million m3, down 5.2% from December 2013, due to less metering days compared to that in the same period last year.

In the industrial sector, volume totaled 617.401 million m3, up 17.0% from December 2013, due to the increased demand for power generation.

Volume for wholesale supply to other gas companies totaled 228.001 million m3, up 11.1% from December 2013, due to the increased demand of the other companies.

1. Gas sales volume

| 1. Gas sai | cs volume | Unit: thousand m ³ /45MJ, % | | | | | | | | | | |
|--------------|-----------|--|---------|--|---|---|---------|--|--|--|--|--|
| Use (sector) | December | December | Chan | ge | Cumulative | Cumulative | Change | | | | | |
| | 2014 | 2013 | | Rate of change relative to fiscal 2013 | sales for fiscal 2014 (from April to Dec.) | sales for fiscal 2013 (from April to Dec.) | | Rate of change relative to fiscal 2013 | | | | |
| Residential | 326,810 | 332,827 | -6,017 | -1.8 | 2,001,321 | 1,961,152 | 40,169 | 2.0 | | | | |
| Business | 197,880 | 208,798 | -10,918 | -5.2 | 1,803,735 | 1,881,792 | -78,057 | -4.1 | | | | |
| Industrial | 617,401 | 527,831 | 89,570 | 17.0 | 5,223,904 | 4,527,606 | 696,298 | 15.4 | | | | |
| Total | 1,142,091 | 1,069,456 | 72,635 | 6.8 | 9,028,960 | 8,370,550 | 658,410 | 7.9 | | | | |
| Wholesale | 228,001 | 205,145 | 22,856 | 11.1 | 1,682,117 | 1,615,038 | 67,079 | 4.2 | | | | |
| Total | 1,370,093 | 1,274,601 | 95,492 | 7.5 | 10,711,077 | 9,985,588 | 725,489 | 7.3 | | | | |

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature*

| | April | May | June | July | Aug. | Sept. | Average for the first half |
|---------|-------|------|------|------|------|-------|----------------------------|
| FY 2014 | 12.7 | 17.2 | 21.6 | 24.0 | 27.6 | 24.2 | 21.2 |
| FY 2013 | 12.8 | 16.5 | 21.1 | 24.6 | 27.3 | 26.9 | 21.5 |
| Change | -0.1 | 0.7 | 0.5 | -0.6 | 0.3 | -2.7 | -0.3 |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March | Average for the second half | Average for the fiscal year (April 1 ~March 31) |
|---------|------|------|------|------|------|-------|-----------------------------------|--|
| FY 2014 | 20.6 | 15.7 | 9.8 | - | - | - | - | - |
| FY 2013 | 21.6 | 15.1 | 9.8 | 5.4 | 5.2 | 6.9 | 10.7 | 19.5 |
| Change | -1.0 | 0.6 | 0.0 | - | - | - | - | - |

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

As the monitoring site of temperature was changed from Otemachi to Kitanomaru-Garden on December 2, 2014, temperatures described above are those at Kitanomaru-Garden.

(2) Number of new customers

| Unit: custom | | | | | | | | | |
|----------------|--------|--------|--------|--------|--------|--------|------------|--|--|
| | April | May | June | July | Aug. | Sept. | First half | | |
| FY 2014 | 15,345 | 15,376 | 17,126 | 18,320 | 15,939 | 19,308 | 101,414 | | |
| FY 2013 | 13,722 | 14,687 | 14,648 | 18,426 | 16,296 | 17,728 | 95,507 | | |
| Change | 1,623 | 689 | 2,478 | -106 | -357 | 1,580 | 5,907 | | |
| Rate of change | 11.8 | 4.7 | 16.9 | -0.6 | -2.2 | 8.9 | 6.2 | | |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March | Second half | Total for the fiscal year (April 1 ~March 31) |
|----------------|--------|--------|--------|--------|--------|--------|----------------|--|
| FY 2014 | 20,723 | 17,897 | 21,094 | - | - | - | - | - |
| FY 2013 | 17,767 | 17,205 | 19,382 | 22,133 | 23,190 | 28,854 | 128,531 | 224,038 |
| Change | 2,956 | 692 | 1,712 | - | - | - | - | - |
| Rate of change | 16.6 | 4.0 | 8.8 | - | - | - | - | - |

(3) Number of customers

| | April | May | June | July | Aug. | Sept. |
|----------------|--------|--------|--------|--------|--------|--------|
| FY 2014 | 10,816 | 10,824 | 10,834 | 10,844 | 10,853 | 10,865 |
| FY 2013 | 10,683 | 10,689 | 10,695 | 10,705 | 10,715 | 10,724 |
| Change | 133 | 135 | 139 | 139 | 138 | 141 |
| Rate of change | 1.2 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March |
|----------------|--------|--------|--------|--------|--------|--------|
| FY 2014 | 10,878 | 10,889 | 10,906 | - | - | - |
| FY 2013 | 10,734 | 10,743 | 10,756 | 10,771 | 10,787 | 10,809 |
| Change | 144 | 146 | 150 | - | - | - |
| Rate of change | 1.3 | 1.4 | 1.4 | - | - | - |

<Reference>

Gas sales volume in FY2013 and FY2012

| _ | | | | | Unit: thousan | d m ³ /45MJ, % | | |
|-------------|-------------|---|------------|-------------|----------------------------------|--|-------------------------------------|--|
| Use(sector) | December in | | December | | Cumulative sales for fiscal 2013 | | Cumulative sales for fiscal 2012 | |
| | 2013 | Rate of Change relative to fiscal 2012 | in 2012 | (IIOIII Ap) | | rom Apr. 2013 Dec. 2013) Rate of change relative to fiscal 2012 | | Rate of change relative to fiscal 2011 |
| Residential | 332,827 | -11.4 | 375,698 | 12.7 | 1,961,152 | -5.6 | 2,077,224 | 3.4 |
| Business | 208,798 | -7.5 | 225,619 | 11.2 | 1,881,792 | -1.6 | 1,912,136 | 3.6 |
| Industrial | 527,831 | -4.5 | 552,628 | 21.4 | 4,527,606 | 3.4 | 4,379,753 | 10.8 |
| Subtotal | 1,069,456 | -7.3 | 1,153,945 | 16.4 | 8,370,550 | 0.0 | 8,369,112 | 7.2 |
| Wholesale | 205,145 | 0.0 | 205,087 | 1.2 | 1,615,038 | 1.0 | 1,598,659 | 2.3 |
| Total | 1,274,601 | -6.2 | 1,359,032 | 13.8 | 9,985,588 | 0.2 | 9,967,771 | 6.4 |

Rate of increase relative to the previous year by segment (single months, FY2014 and FY2013)

| | | | | | | | | | | | | U | nit: % |
|-------------|---------|-------|------|------|-------|------|-------|------|------|-------|------|------|--------|
| Use(sector) | | April | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
| Residential | FY 2014 | 4.5 | -4.6 | -1.7 | 8.5 | 3.2 | 16.0 | 9.6 | -1.5 | -1.8 | - | - | - |
| | FY 2013 | -11.5 | 1.0 | -8.0 | -11.3 | -6.8 | 1.7 | 7.7 | -0.4 | -11.4 | -3.0 | 6.7 | 5.2 |
| Business | FY 2014 | 0.5 | -5.0 | 1.1 | -2.4 | -4.8 | -11.1 | -6.4 | -2.0 | -5.2 | - | - | - |
| | FY 2013 | -7.5 | -1.1 | 5.1 | 2.1 | -0.3 | -1.8 | -0.8 | -0.1 | -7.5 | -2.3 | 5.2 | 6.4 |
| Industrial | FY 2014 | 17.5 | 14.8 | 25.5 | 16.3 | 16.6 | 11.2 | 5.9 | 13.9 | 17.0 | - | - | - |
| | FY 2013 | 10.0 | 18.1 | 8.6 | 6.5 | 5.1 | 2.4 | -4.1 | -6.3 | -4.5 | 6.6 | 10.6 | 23.5 |
| Total | FY 2014 | 10.0 | 5.0 | 14.0 | 10.5 | 8.7 | 5.5 | 3.8 | 6.5 | 6.8 | - | - | - |
| | FY 2013 | -1.4 | 8.4 | 3.6 | 2.0 | 1.7 | 1.1 | -1.2 | -3.7 | -7.3 | 1.0 | 8.0 | 13.4 |
| Wholesale | FY 2014 | -6.4 | 3.0 | 6.1 | 5.1 | 6.2 | 4.9 | 7.2 | 0.4 | 11.1 | - | - | - |
| | FY 2013 | 1.2 | -0.2 | -0.6 | 2.4 | -1.5 | 2.9 | 2.8 | 2.1 | 0.0 | 3.9 | 8.3 | 9.4 |
| Total | FY 2014 | 7.4 | 4.7 | 12.7 | 9.6 | 8.3 | 5.4 | 4.4 | 5.4 | 7.5 | - | - | - |
| | FY 2013 | -1.0 | 7.0 | 2.9 | 2.1 | 1.2 | 1.4 | -0.6 | -2.7 | -6.2 | 1.4 | 8.1 | 12.8 |