

Actual Gas Sales volume in April 2013

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month April 2013

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of April 2013 came to about 1,213.348 million m³, almost equal (down 1.0%) to that in April 2012.

In the residential sector, volume totaled 329.16 million m³, down 11.5% from April 2012, due to higher two-month average temperature in March and April than that of last year.

In the business sector (consisting of commercial, public, and medical use), volume totaled 200.609 million m³, down 7.5% from April 2012, due to higher two-month average temperature in March and April than that of last year.

In the industrial sector, volume totaled 495.186 million m³, up 10.0% from last year, due to the development of new demands following the commencement of the new trunk lines and the increased demand for power generation.

Volume for wholesale supply to other gas companies totaled 188.392 million m³, up 1.2% from April 2012 due to increased demand of wholesale gas suppliers.

1. Gas sales volume

Unit: thousand m³/45MJ, %

| Use (sector) | April 2013 | April 2012 | Change | |
|--------------|---------------|---------------|---------|---|
| | | | | Rate of change relative to fiscal 2012 |
| Residential | 329,160 | 372,039 | -42,879 | -11.5 |
| Business | 200,609 | 216,963 | -16,354 | -7.5 |
| Industrial | 495,186 | 450,288 | 44,898 | 10.0 |
| Total | 1,024,956 | 1,039,290 | -14,334 | -1.4 |
| Wholesale | 188,392 | 186,117 | 2,275 | 1.2 |
| Total | 1,213,348 | 1,225,407 | -12,059 | -1.0 |

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

| | Mar. | April | May | June | July | Aug. | Sept. | Average for the first half |
|---------|------|-------|------|------|------|------|-------|----------------------------|
| FY 2013 | 12.1 | 15.2 | - | - | - | - | - | - |
| FY 2012 | 8.8 | 14.5 | 19.6 | 21.4 | 26.4 | 29.1 | 26.2 | 22.9 |
| Change | 3.3 | 0.7 | - | - | - | - | - | - |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March | Average for the second half | Average for the fiscal year (April 1 ~March 31) |
|---------|------|------|------|------|------|-------|-----------------------------|---|
| FY 2013 | - | - | - | - | - | - | - | - |
| FY 2012 | 19.4 | 12.7 | 7.3 | 5.5 | 6.2 | 12.1 | 10.5 | 16.7 |
| Change | - | - | - | - | - | - | - | - |

(2) Number of new customers

Unit: customers. %

| | April | May | June | July | Aug. | Sept. | First half |
|----------------|--------|--------|--------|--------|--------|--------|------------|
| FY 2013 | 13,722 | - | - | - | - | - | - |
| FY 2012 | 12,928 | 13,833 | 15,124 | 15,732 | 14,892 | 16,475 | 88,984 |
| Change | 794 | - | - | - | - | - | - |
| Rate of change | 6.1 | - | - | - | - | - | - |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March | Second half | Total for the fiscal year (April 1 ~March 31) |
|----------------|--------|--------|--------|--------|--------|--------|-------------|---|
| FY 2013 | - | - | - | - | - | - | - | - |
| FY 2012 | 15,609 | 17,411 | 21,122 | 17,068 | 21,837 | 26,465 | 119,512 | 208,496 |
| Change | - | - | - | - | - | - | - | - |
| Rate of change | - | - | - | - | - | - | - | - |

(3) Number of customers

Unit: thousand of customers, %

| | April | May | June | July | Aug. | Sept. |
|----------------|--------|--------|--------|--------|--------|--------|
| FY 2013 | 10,683 | - | - | - | - | - |
| FY 2012 | 10,563 | 10,570 | 10,576 | 10,584 | 10,592 | 10,602 |
| Change | 120 | - | - | - | - | - |
| Rate of change | 1.1 | - | - | - | - | - |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March |
|----------------|--------|--------|--------|--------|--------|--------|
| FY 2013 | - | - | - | - | - | - |
| FY 2012 | 10,609 | 10,620 | 10,634 | 10,644 | 10,659 | 10,678 |
| Change | - | - | - | - | - | - |
| Rate of change | - | - | - | - | - | - |

<Reference>

Gas sales volume in FY2012 and FY2011

Unit: thousand m³/45MJ, %

| Use(sector) | April in 2012 | Rate of Change relative to fiscal 2011 | April in 2011 | Rate of Change relative to fiscal 2010 |
|-------------|------------------|---|------------------|---|
| | | | | |
| Business | 216,963 | 8.8 | 199,455 | -12.8 |
| Industrial | 450,288 | 3.8 | 433,980 | 4.3 |
| Subtotal | 1,039,290 | 4.0 | 999,526 | -3.1 |
| Wholesale | 186,117 | 5.0 | 177,254 | -5.1 |
| Total | 1,225,407 | 4.1 | 1,176,780 | -3.4 |

Rate of increase relative to the previous year by segment (single months, FY2013 and FY2012)

Unit: %

| Use(sector) | | April | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|-------------|---------|-------|------|------|------|------|-------|-------|------|------|------|------|-------|
| Residential | FY 2013 | -11.5 | - | - | - | - | - | - | - | - | - | - | - |
| | FY 2012 | 1.6 | 3.0 | -2.8 | 17.0 | 6.3 | -16.3 | -13.3 | 13.7 | 12.7 | 2.1 | -9.3 | -8.8 |
| Business | FY 2013 | -7.5 | - | - | - | - | - | - | - | - | - | - | - |
| | FY 2012 | 8.8 | 5.2 | -0.1 | -1.9 | 0.9 | 3.9 | -2.1 | 8.0 | 11.2 | 0.8 | -8.3 | -10.6 |
| Industrial | FY 2013 | 10.0 | - | - | - | - | - | - | - | - | - | - | - |
| | FY 2012 | 3.8 | -4.0 | 1.8 | 11.8 | 5.9 | 5.9 | 26.5 | 25.4 | 21.4 | 7.8 | -2.5 | -2.2 |
| Total | FY 2013 | -1.4 | - | - | - | - | - | - | - | - | - | - | - |
| | FY 2012 | 4.0 | 0.1 | 0.2 | 9.1 | 4.5 | 1.7 | 10.1 | 18.5 | 16.4 | 4.0 | -6.4 | -6.4 |
| Wholesale | FY 2013 | 1.2 | - | - | - | - | - | - | - | - | - | - | - |
| | FY 2012 | 5.0 | 0.7 | -2.4 | -0.2 | 0.6 | -1.4 | 6.9 | 10.1 | 1.2 | -5.5 | -9.1 | -9.2 |
| Total | FY 2013 | -1.0 | - | - | - | - | - | - | - | - | - | - | - |
| | FY 2012 | 4.1 | 0.2 | -0.3 | 7.5 | 3.9 | 1.2 | 9.5 | 17.0 | 13.8 | 2.6 | -6.8 | -6.8 |