

## Actual Gas Sales volume in February 2013

**Tokyo Gas Co., Ltd.**

### Gas Sales Volume for the month February 2013

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of February 2013 was 1,356.570 million m<sup>3</sup>, decreased by 98.589 million m<sup>3</sup> (-6.8%) from that in February 2012.

In the residential sector, volume totaled 428.866 million m<sup>3</sup>, down 9.3% from February 2012, due to the decreasing effect of higher two-month average temperature in January and February than a year earlier, and to the fewer metering days compared to last year, which was a leap year.\*

In the business sector (consisting of commercial, public, and medical use), the volume was 249.722 million m<sup>3</sup>, down 8.3% from that in February 2012, due to the decreasing effect caused by higher two-month average temperature in January and February than a year earlier, and to the fewer metering days compared to last year, which was a leap year.\*

In the industrial sector, volume totaled 478.585 million m<sup>3</sup>, down 2.5% from last year, due to the decreased operation rate of existing facilities and to the fewer metering days compared to last year, which was a leap year, in spite of the development of new demands following the commencement of new trunk lines and the increased demand for power generation.

Volume for wholesale supply to other gas companies totaled 199.397 million m<sup>3</sup>, down 9.1% from last year, due to the decreased demand of wholesale gas suppliers and to the fewer metering days compared to last year, which was a leap year..

The total gas sales volume for the cumulative period of April 2012 to February 2013 was 12,890.053 million m<sup>3</sup>, up by 4.4%.

\* Monthly gas sales volume is based on the volume consumed from the metering date of last month to the metering date of the corresponding month. Therefore, gas sales volume in February includes the volume consumed in January, depending on the metering date.

### 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	February 2013	February 2012	Change		Cumulative sales for fiscal 2012 (from April 2012 to Feb. 2013)	Cumulative sales for fiscal 2011 (from April 2011 to Feb. 2012)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	428,866	472,765	-43,899	-9.3	3,027,456	2,991,397	36,059	1.2
Business	249,722	272,452	-22,730	-8.3	2,453,958	2,408,472	45,486	1.9
Industrial	478,585	490,637	-12,052	-2.5	5,398,631	4,945,450	453,181	9.2
Total	1,157,173	1,235,855	-78,682	-6.4	10,880,045	10,345,319	534,726	5.2
Wholesale	199,397	219,304	-19,907	-9.1	2,010,009	2,006,554	3,455	0.2
Total	1,356,570	1,455,159	-98,589	-6.8	12,890,053	12,351,873	538,180	4.4

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Mar. Previous FY	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	26.4	29.1	26.2	22.9
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-0.9	1.6	1.1	0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2012	19.4	12.7	7.3	5.5	6.2	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-0.1	-2.2	-0.2	0.7	0.8	-	-	-

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	15,732	14,892	16,475	88,984
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	3,335	726	355	16,718
Rate of change	49.8	62.8	21.4	26.9	5.1	2.2	23.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March.	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2012	15,609	17,411	21,122	17,068	21,837	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	575	113	1,353	-1,721	-1,156	-	-	-
Rate of change	3.8	0.7	6.8	-9.2	-5.0	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	10,584	10,592	10,602
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	120	121	123
Rate of change	1.0	1.1	1.1	1.1	1.2	1.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	10,609	10,620	10,634	10,644	10,659	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	121	123	123	121	120	-
Rate of change	1.2	1.2	1.2	1.1	1.1	-

<Reference>

**Gas sales volume in FY2011 and FY2010**

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	February 2012		February 2011		Cumulative sales for fiscal 2011 (from Apr. 2011 to Feb. 2012)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Feb. 2011)	
		Rate of Change relative to fiscal 2010		Rate of Change relative to fiscal 2009		Rate of change relative to fiscal 2010		Rate of change relative to fiscal 2009
Residential	472,765	7.1	441,342	4.2	2,991,397	-0.0	2,992,262	2.3
Business	272,452	5.9	257,160	2.3	2,408,472	-8.3	2,625,827	3.5
Industrial	490,637	37.5	356,865	-14.3	4,945,450	8.9	4,541,031	1.5
Subtotal	1,235,855	17.1	1,055,367	-3.3	10,345,319	1.8	10,159,119	2.3
Wholesale	219,304	10.1	199,166	2.7	2,006,554	-0.1	2,008,076	7.4
Total	1,455,159	16.0	1,254,533	-2.4	12,351,873	1.5	12,167,195	3.1

**Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)**

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	-2.8	17.0	6.3	-16.3	-13.3	13.7	12.7	2.1
	FY 2011	-5.5	-12.8	4.4	-8.1	1.6	20.0	3.7	-10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	-0.1	-1.9	0.9	3.9	-2.1	8.0	11.2	0.8	-8.3	-
	FY 2011	-12.8	-17.0	-9.9	-15.4	-16.7	-12.1	-5.5	-12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	-4.0	1.8	11.8	5.9	5.9	26.5	25.4	21.4	7.8	-2.5	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	-4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	9.1	4.5	1.7	10.1	18.5	16.4	4.0	-6.4	-
	FY 2011	-3.1	-4.9	-0.6	-3.8	0.7	4.7	0.5	-7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	-2.4	-0.2	0.6	-1.4	6.9	10.1	1.2	-5.5	-9.1	-
	FY 2011	-5.1	3.3	4.2	-2.8	-1.8	-2.9	-4.8	-8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	-0.3	7.5	3.9	1.2	9.5	17.0	13.8	2.6	-6.8	-
	FY 2011	-3.4	-3.7	0.2	-3.6	0.3	3.4	-0.5	-7.8	4.6	7.1	16.0	10.5