Actual Gas Sales volume in May 2012

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month May 2012

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of May 2012 came to about 1,037.962 million m3, slightly increased by 0.2% than that in May 2011.

In the residential sector, volume totaled 286.241 million m3, up 3.0% from May 2011, due to the recovery from the Great East Japan Earthquake effect, etc., although average temperature in May stayed higher than last year, which decreased the overall demand.

In the business sector (consisting of commercial, public, and medical use), with the increased operation rate on the part of existing facilities, etc., the volume increased by 5.2% to 183.413 million m3.

In the industrial sector, volume totaled about 402.191 million m3, down 4.0% from last year, due to the decreased operation rate on the part of existing facilities, etc.

Volume for wholesale supply to other gas companies totaled about 166.117 million m3, up 0.7% from May 2011 due to the increased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to May 2012 was 2,263.369 million m3, up by 2.3%.

1. Gas sales volume

| | | Unit: thousand m ³ /45MJ, % | | | | | | | | | | |
|-------------|-----------|--|----------|--|---|---|--------|--|--|--|--|--|
| Use | May | May | Change | | Cumulative | Cumulative | Chang | ge | | | | |
| (sector) | 2012 | 2011 | | Rate of change relative to fiscal 2011 | sales for fiscal 2012 (from April 2012 to May 2012) | sales for fiscal 2011 (from April 2011 to May 2011) | | Rate of change relative to fiscal 2011 | | | | |
| Residential | 286,241 | 277,915 | 8,326 | 3.0 | 658,280 | 644,005 | 14,275 | 2.2 | | | | |
| Business | 183,413 | 174,297 | 9,116 | 5.2 | 400,376 | 373,752 | 26,624 | 7.1 | | | | |
| Industrial | 402,191 | 418,930 | - 16,739 | - 4.0 | 852,479 | 852,910 | -431 | -0.1 | | | | |
| Total | 871,845 | 871,141 | 704 | 0.1 | 1,911,136 | 1,870,667 | 40,469 | 2.2 | | | | |
| Wholesale | 166,117 | 164,957 | 1,160 | 0.7 | 352,234 | 342,211 | 10,023 | 2.9 | | | | |
| Total | 1,037,962 | 1,036,098 | 1,864 | 0.2 | 2,263,369 | 2,212,878 | 50,491 | 2.3 | | | | |

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

| | | | | | | U | Unit: °C | | | | |
|---------|-------------|-------|------|------|------|-------|--------------------------------------|--|--|--|--|
| | Mar. | April | May | June | July | Aug. | Sept. | Average for | | | |
| | Previous FY | | | | | | | the first half | | | |
| FY 2012 | 8.8 | 14.5 | 19.6 | - | - | - | - | - | | | |
| FY 2011 | 8.1 | 14.5 | 18.5 | 22.8 | 27.3 | 27.5 | 25.1 | 22.6 | | | |
| Change | 0.7 | 0.0 | 1.1 | - | - | - | - | - | | | |
| | | | | | | | | | | | |
| | Oct. | Nov. | Dec. | Jan. | Feb. | March | Average for the second half | Average for the fiscal year (April 1 ~March 31) | | | |
| FY 2012 | - | - | - | - | - | - | - | - | | | |
| FY 2011 | 19.5 | 14.9 | 7.5 | 4.8 | 5.4 | 8.8 | 10.2 | 16.4 | | | |
| Change | - | - | - | - | - | - | - | - | | | |

(2) Number of new customers

| | | | | | | Unit: customers. % | | |
|----------------|--------|--------|--------|--------|--------|--------------------|------------|--|
| | April | May | June | July | Aug. | Sept. | First half | |
| FY 2012 | 12,928 | 13,833 | - | - | - | - | - | |
| FY 2011 | 8,633 | 8,496 | 12,454 | 12,397 | 14,166 | 16,120 | 72,266 | |
| Change | 4,295 | 5,337 | - | - | - | - | - | |
| Rate of change | 49.8 | 62.8 | - | - | - | - | - | |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March | Second half | Total for the fiscal year (April 1 ~March 31) |
|----------------|--------|--------|--------|--------|--------|--------|----------------|--|
| FY 2012 | - | - | - | - | - | - | - | - |
| FY 2011 | 15,034 | 17,298 | 19,769 | 18,789 | 22,993 | 25,630 | 119,513 | 191,779 |
| Change | - | - | - | - | - | - | - | - |
| Rate of change | - | - | - | - | - | - | - | - |

(3) Number of customers

| | | | Unit: thousand of customers, 9 | | | | | | |
|----------------|--------|--------|--------------------------------|--------|--------|--------|--|--|--|
| | April | May | June | July | Aug. | Sept. | | | |
| FY 2012 | 10,563 | 10,570 | - | - | - | - | | | |
| FY 2011 | 10,454 | 10,455 | 10,460 | 10,464 | 10,471 | 10,479 | | | |
| Change | 109 | 115 | - | - | - | - | | | |
| Rate of change | 1.0 | 1.1 | - | - | - | - | | | |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March |
|----------------|--------|--------|--------|--------|--------|--------|
| FY 2012 | - | - | - | - | - | - |
| FY 2011 | 10,488 | 10,497 | 10,511 | 10,523 | 10,539 | 10,557 |
| Change | - | - | - | - | - | - |
| Rate of change | - | - | - | - | - | - |

<Reference>

Gas sales volume in FY2011 and FY2010

| | Unit: thousand m ³ /45MJ, % | | | | | | | | | |
|-------------|--|---|----------------|---|---|---|-----------|---|--|--|
| Use(sector) | May in 2011 | Rate of Change relative to fiscal 2010 | May in 2010 | Rate of Change relative to fiscal 2009 | Cumulative sales for fiscal 2011 (from Apr. 2011 to May. 2011) | 2011 Rate of (from Apr. 2010) (from Apr. 2010) | | Rate of change relative to fiscal 2009 | | |
| Residential | 277,915 | -12.8 | 318,543 | 15.1 | 644,005 | -8.8 | 705,764 | 15.7 | | |
| Business | 174,297 | -17.0 | 209,891 | 9.5 | 373,752 | -14.8 | 438,647 | 6.8 | | |
| Industrial | 418,930 | 8.0 | 388,023 | 14.5 | 852,910 | 6.1 | 803,922 | 9.5 | | |
| Subtotal | 871,141 | -4.9 | 916,457 | 13.5 | 1,870,667 | -4.0 | 1,948,333 | 11.0 | | |
| Wholesale | 164,957 | 3.3 | 159,710 | 13.1 | 342,211 | -1.3 | 346,577 | 16.3 | | |
| Total | 1,036,098 | -3.7 | 1,076,167 | 13.4 | 2,212,878 | -3.6 | 2,294,910 | 11.8 | | |

Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)

| | | | | | | | | | | | | U | nit: % |
|-------------|---------|--------|--------|-------|--------|--------|--------|-------|--------|------|------|------|--------|
| Use(sector) | | April | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
| Residential | FY 2012 | 1.6 | 3.0 | - | - | - | - | I | - | - | - | - | - |
| | FY 2011 | - 5.5 | - 12.8 | 4.4 | - 8.1 | 1.6 | 20.0 | 3.7 | - 10.8 | 1.7 | 5.0 | 7.1 | 4.4 |
| Business | FY 2012 | 8.8 | 5.2 | - | - | - | - | - | - | - | - | - | - |
| | FY 2011 | - 12.8 | - 17.0 | - 9.9 | - 15.4 | - 16.7 | - 12.1 | - 5.5 | - 12.3 | 0.2 | 4.4 | 5.9 | 5.6 |
| Industrial | FY 2012 | 3.8 | -4.0 | - | - | - | - | - | - | - | - | - | - |
| | FY 2011 | 4.3 | 8.0 | 1.4 | 4.8 | 13.3 | 11.7 | 2.3 | - 4.0 | 9.9 | 12.8 | 37.5 | 18.6 |
| Total | FY 2012 | 4.0 | 0.1 | - | - | - | - | - | - | - | - | - | - |
| | FY 2011 | - 3.1 | - 4.9 | - 0.6 | - 3.8 | 0.7 | 4.7 | 0.5 | - 7.8 | 5.0 | 7.8 | 17.1 | 10.2 |
| Wholesale | FY 2012 | 5.0 | 0.7 | - | - | - | - | - | - | - | - | - | - |
| | FY 2011 | - 5.1 | 3.3 | 4.2 | - 2.8 | - 1.8 | - 2.9 | - 4.8 | - 8.1 | 2.7 | 3.4 | 10.1 | 12.1 |
| Total | FY 2012 | 4.1 | 0.2 | - | - | - | - | - | - | - | - | - | - |
| | FY 2011 | - 3.4 | - 3.7 | 0.2 | - 3.6 | 0.3 | 3.4 | - 0.5 | - 7.8 | 4.6 | 7.1 | 16.0 | 10.5 |