

Actual Gas Sales volume in January 2012

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month January 2012

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of January 2012 came to about 1,525.900 million m³, increased by 101.186 million m³ (+7.1%) from January 2011.

In the residential sector, volume totaled 510.601 million m³, up 5.0% from January 2011, owing to the increased demand for space heating and water heating due to lower two-month average temperature in December and January than the same period last year.

In the business sector (consisting of commercial, public, and medical use), the volume was 289.652 million m³, up 4.4% compared to the volume in January 2011, due to lower two-month average temperature in December and January, increasing demand for space heating and water heating similarly to the residential sector.

In the industrial sector, volume totaled about 501.335 million m³, up 12.8% from last year due to higher operation rate of existing customers' facilities, etc.

Volume for wholesale supply to other gas companies totaled about 224.312 million m³, up 3.4% from January 2011 due to increased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April 2011 to January 2012 was 10,896.714 million m³, down by 0.1%.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	Jan. 2012	Jan. 2011	Change		Cumulative sales for fiscal 2011 (from Apr. 2011 to Jan. 2012)	Cumulative sales for fiscal 2010 (from Apr. 2010 to Jan. 2011)	Change	
				Rate of change relative to fiscal 2010				Rate of change relative to fiscal 2010
Residential	510,601	486,185	24,416	5.0	2,518,632	2,550,920	-32,288	-1.3
Business	289,652	277,329	12,323	4.4	2,136,019	2,368,667	-232,648	-9.8
Industrial	501,335	444,268	57,067	12.8	4,454,813	4,184,165	270,648	6.5
Total	1,301,588	1,207,782	93,806	7.8	9,109,464	9,103,752	5,712	0.1
Wholesale	224,312	216,931	7,381	3.4	1,787,250	1,808,909	-21,659	-1.2
Total	1,525,900	1,424,714	101,186	7.1	10,896,714	10,912,661	-15,947	-0.1

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2011	14.5	18.5	22.8	27.3	27.5	25.1	22.6
FY 2010	12.4	19.0	23.6	28.0	29.6	25.1	23.0
Change	2.1	-0.5	-0.8	-0.7	-2.1	0.0	-0.4

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2011	19.5	14.9	7.5	4.8	-	-	-	-
FY 2010	18.9	13.5	9.9	5.1	7.0	8.1	10.4	16.7
Change	0.6	1.4	-2.4	-0.3	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
FY 2010	10,592	11,629	12,843	14,132	12,221	15,522	76,939
Change	-1,959	-3,133	-389	-1,735	1,945	598	-4,673
Rate of change	-18.5	-26.9	-3.0	-12.3	15.9	3.9	-6.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2011	15,034	17,298	19,769	18,789	-	-	-	-
FY 2010	11,610	15,283	19,504	17,801	20,140	21,025	105,363	182,302
Change	3,424	2,015	265	988	-	-	-	-
Rate of change	29.5	13.2	1.4	5.6	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
FY 2010	10,344	10,349	10,354	10,361	10,367	10,376
Change	110	106	106	103	104	103
Rate of change	1.1	1.0	1.0	1.0	1.0	1.0

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2011	10,488	10,497	10,511	10,523	-	-
FY 2010	10,381	10,389	10,403	10,413	10,428	10,441
Change	107	108	108	110	-	-
Rate of change	1.1	1.0	1.0	1.1	-	-

<Reference>

Gas sales volume in FY2010 and FY2009

Unit: thousand m³/45MJ, %

Use(sector)	Jan. in 2011	Rate of Change relative to fiscal 2009	Jan. in 2010	Rate of Change relative to fiscal 2008	Cumulative sales for fiscal 2010 (from Apr. 2010 to Jan. 2011)		Cumulative sales for fiscal 2009 (from Apr. 2009 to Jan. 2010)	
						Rate of change relative to fiscal 2009		Rate of change relative to fiscal 2008
Residential	486,185	-1.1	491,656	0.9	2,550,920	1.9	2,502,166	-1.5
Business	277,329	0.2	276,703	-1.5	2,368,667	3.7	2,284,654	-2.9
Industrial	444,268	-6.0	472,552	13.2	4,184,165	3.2	4,056,121	-11.5
Subtotal	1,207,782	-2.7	1,240,911	4.7	9,103,752	2.9	8,842,941	-6.7
Wholesale	216,931	8.6	199,673	2.7	1,808,909	7.9	1,676,050	-2.1
Total	1,424,714	-1.1	1,440,584	4.4	10,912,661	3.7	10,518,990	-6.0

Rate of increase relative to the previous year by sector (single months, FY2011 and FY2010)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2011	-5.5	-12.8	4.4	-8.1	1.6	20.0	3.7	-10.8	1.7	5.0
	FY 2010	16.1	15.1	6.1	-5.2	-12.4	-18.5	-6.7	2.1	2.0	-1.1	4.2	3.2
Business	FY 2011	-12.8	-17.0	-9.9	-15.4	-16.7	-12.1	-5.5	-12.3	0.2	4.4	-	-
	FY 2010	4.4	9.5	-7.1	3.2	8.5	15.3	4.8	-0.8	-3.5	0.2	2.3	-2.7
Industrial	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	-4.0	9.9	12.8	-	-
	FY 2010	5.3	14.5	13.6	5.3	1.6	5.4	2.2	2.8	-7.6	-6.0	-14.3	-12.0
Total	FY 2011	-3.1	-4.9	-0.6	-3.8	0.7	4.7	0.5	-7.8	5.0	7.8	-	-
	FY 2010	8.9	13.5	6.0	2.6	1.6	4.2	0.8	1.8	-3.6	-2.7	-3.3	-4.5
Wholesale	FY 2011	-5.1	3.3	4.2	-2.8	-1.8	-2.9	-4.8	-8.1	2.7	3.4	-	-
	FY 2010	19.1	13.1	3.2	6.3	7.9	9.3	5.4	7.4	1.2	8.6	2.7	-9.8
Total	FY 2011	-3.4	-3.7	0.2	-3.6	0.3	3.4	-0.5	-7.8	4.6	7.1	-	-
	FY 2010	10.4	13.4	5.6	3.2	2.6	5.0	1.6	2.8	-2.8	-1.1	-2.4	-5.3