### **Actual Gas Sales volume in August 2011**

Tokyo Gas Co., Ltd.

#### **Gas Sales Volume for the month August 2011**

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of August 2011 came to about 1,031.738 million m3, increased by 3.389 million m3 (+0.3%) from August 2010.

In the residential sector, volume totaled 127.853 million m3, up 1.6% from August 2010, owing to the increased demand for water-heating due to lower average temperature in August compared to that in last August.

In the business sector (consisting of commercial, public, and medical use), due to the lower average temperature in August leading to the decreased demand for air-conditioning as well as to lower operation rate on the part of existing facilities, the volume decreased by 16.7% to 259.677 million m3.

In the industrial sector, volume totaled about 480.215 million m3, up 13.3% from last year due to higher operation rate of existing customers' facilities, etc.

Volume for wholesale supply to other gas companies totaled about 163.992 million m3, down 1.8% from August 2010 due to decreased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to August 2011 was 5,243.713 million m3, down by 2.1%.

#### 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use	August	August	Cha	nge	Cumulative	Cumulative	Change	
(sector)	2011	2010		Rate of change relative to fiscal 2010	sales for fiscal 2011 (from April to August 2011)	sales for fiscal 2010 (from April to August 2010)		Rate of change relative to fiscal 2010
Residential	127,853	125,805	2,048	1.6	1,136,853	1,200,934	-64,081	-5.3
Business	259,677	311,587	-51,910	-16.7	1,034,090	1,210,990	-176,900	-14.6
Industrial	480,215	423,976	56,239	13.3	2,219,593	2,087,645	131,948	6.3
Total	867,745	861,369	6,376	0.7	4,390,536	4,499,569	-109,033	-2.4
Wholesale	163,992	166,980	-2,988	-1.8	853,177	858,660	-5,483	-0.6
Total	1,031,738	1,028,349	3,389	0.3	5,243,713	5,358,230	-114,517	-2.1

Note: Due to rounding, totals may not equal the sums of their parts

#### 2. Basic factors

# (1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for
							the first half
FY 2011	14.5	18.5	22.8	27.3	27.5	-	-
FY 2010	12.4	19.0	23.6	28.0	29.6	25.1	23.0
Change	2.1	-0.5	-0.8	-0.7	-2.1	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2011	-	-	-	-	-	-	-	-
FY 2010	18.9	13.5	9.9	5.1	7.0	8.1	10.4	16.7
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2011	8,633	8,496	12,454	12,397	14,166	ı	-
FY 2010	10,592	11,629	12,843	14,132	12,221	15,522	76,939
Change	-1,959	-3,133	-389	-1,735	1,945	-	-
Rate of change	-18.5	-26.9	-3.0	-12.3	15.9	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1
								~March 31)
FY 2011	-	1	-	-	-	-	ı	-
FY 2010	11,610	15,283	19,504	17,801	20,140	21,025	105,363	182,302
Change	-	ı	-	-	-	-	ı	-
Rate of change	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2011	10,454	10,455	10,460	10,464	10,471	-
FY 2010	10,344	10,349	10,354	10,361	10,367	10,376
Change	110	106	106	103	104	-
Rate of change	1.1	1.0	1.0	1.0	1.0	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2011	-	-	-	-	-	-
FY 2010	10,381	10,389	10,403	10,413	10,428	10,441
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

### <Reference>

## Gas sales volume in FY2010 and FY2009

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	August in 2010	Rate of Change relative to fiscal 2009	August in 2009	Rate of Change relative to fiscal 2008	Cumulative sales for fiscal 2010 (from Apr. 2010 to August 2010)	Rate of change relative to fiscal 2009	Cumulative sales for fiscal 2009 (from Apr. 2009 to August 2009)	Rate of change relative to fiscal 2008
Residential	125,805	-12.4	143,627	7.8	1,200,934	7.2	1,120,365	-3.5
Business	311,587	8.5	287,162	-2.2	1,210,990	3.9	1,165,333	-0.3
Industrial	423,976	1.6	417,138	-8.9	2,087,645	7.7	1,938,587	-18.4
Subtotal	861,369	1.6	847,928	-4.1	4,499,569	6.5	4,224,285	-10.2
Wholesale	166,980	7.9	154,819	-0.3	858,660	9.8	782,177	-4.8
Total	1,028,349	2.6	1,002,747	-3.6	5,358,230	7.0	5,006,462	-9.4

## Rate of increase relative to the previous year by sector (single months, FY2011 and FY2010)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2011	-5.5	-12.8	4.4	-8.1	1.6	-	-	-	-	-	-	-
	FY 2010	16.1	15.1	6.1	-5.2	-12.4	-18.5	-6.7	2.1	2.0	- 1.1	4.2	3.2
Business	FY 2011	-12.8	-17.0	-9.9	-15.4	-16.7	-	-	-	-	-	-	-
	FY 2010	4.4	9.5	-7.1	3.2	8.5	15.3	4.8	- 0.8	-3.5	0.2	2.3	-2.7
Industrial	FY 2011	4.3	8.0	1.4	4.8	13.3	-	-	-	-	-	-	-
	FY 2010	5.3	14.5	13.6	5.3	1.6	5.4	2.2	2.8	-7.6	-6.0	-14.3	-12.0
Total	FY 2011	-3.1	-4.9	-0.6	-3.8	0.7	-	-	-	-	-	-	-
	FY 2010	8.9	13.5	6.0	2.6	1.6	4.2	0.8	1.8	-3.6	-2.7	-3.3	-4.5
Wholesale	FY 2011	-5.1	3.3	4.2	-2.8	-1.8	-	-	-	-	-	-	-
	FY 2010	19.1	13.1	3.2	6.3	7.9	9.3	5.4	7.4	1.2	8.6	2.7	-9.8
Total	FY 2011	-3.4	-3.7	0.2	-3.6	0.3	-	-	-	-	-	-	-
	FY 2010	10.4	13.4	5.6	3.2	2.6	5.0	1.6	2.8	-2.8	-1.1	-2.4	-5.3