Actual Gas Sales volume in July 2011

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month July 2011

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of July 2011 came to about 1,015.153 million m3, decreased by 37.94 million m3 (-3.6%) from July 2010.

In the residential sector, volume totaled 150.725 million m3, down 8.1% from July 2010, due to less metering days according to metering schedule, etc.

In the business sector (consisting of commercial, public, and medical use), due to the decreased operation rate on the part of existing facilities, the volume decreased by 15.4% to 224.16 million m3.

In the industrial sector, volume totaled about 463.822 million m3, up 4.8% from last year due to existing customers' demand increase, etc.

Volume for wholesale supply to other gas companies totaled about 176.446 million m3, down 2.8% from July 2010 due to decreased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to July 2011 was 4,211.975 million m3, down by 2.7%.

1. Gas sales volume

Unit: thousand m³/45MJ, %

| Use | July | July | Change | | Cumulative | Cumulative | Change | |
|-------------|-----------|-----------|---------|--|--|--|----------|---|
| (sector) | 2011 | 2010 | · | Rate of change relative to fiscal 2010 | sales for fiscal 2011 (from April to July 2011) | sales for fiscal 2010 (from April to July 2010) | _ | Rate of change relative to fiscal 2010 |
| Residential | 150,725 | 164,061 | -13,336 | -8.1 | 1,009,000 | 1,075,129 | -66,129 | -6.2 |
| Business | 224,160 | 264,813 | -40,653 | -15.4 | 774,413 | 899,403 | -124,990 | -13.9 |
| Industrial | 463,822 | 442,781 | 21,041 | 4.8 | 1,739,378 | 1,663,669 | 75,709 | 4.6 |
| Total | 838,707 | 871,655 | -32,948 | -3.8 | 3,522,791 | 3,638,200 | -115,409 | -3.2 |
| Wholesale | 176,446 | 181,438 | -4,992 | -2.8 | 689,185 | 691,680 | -2,495 | -0.4 |
| Total | 1,015,153 | 1,053,093 | -37,940 | -3.6 | 4,211,975 | 4,329,881 | -117,906 | -2.7 |

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

| | | | | | | | Omt. C |
|---------|-------|------|------|------|------|-------|----------------------------|
| | April | May | June | July | Aug. | Sept. | Average for the first half |
| FY 2011 | 14.5 | 18.5 | 22.8 | 27.3 | - | - | - |
| FY 2010 | 12.4 | 19.0 | 23.6 | 28.0 | 29.6 | 25.1 | 23.0 |
| Change | 2.1 | -0.5 | -0.8 | -0.7 | - | - | - |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March | Average for the second half | Average for the fiscal year (April 1 ~March 31) |
|---------|------|------|------|------|------|-------|-----------------------------------|--|
| FY 2011 | - | - | - | - | - | - | - | - |
| FY 2010 | 18.9 | 13.5 | 9.9 | 5.1 | 7.0 | 8.1 | 10.4 | 16.7 |
| Change | - | - | - | - | - | - | - | - |

(2) Number of new customers

Unit: customers. %

| | April | May | June | July | Aug. | Sept. | First half |
|----------------|--------|--------|--------|--------|--------|--------|------------|
| FY 2011 | 8,633 | 8,496 | 12,454 | 12,397 | - | - | - |
| FY 2010 | 10,592 | 11,629 | 12,843 | 14,132 | 12,221 | 15,522 | 76,939 |
| Change | -1,959 | -3,133 | -389 | -1,735 | - | - | - |
| Rate of change | -18.5 | -26.9 | -3.0 | -12.3 | - | - | - |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March | Second half | Total for the fiscal year (April 1 ~March 31) |
|----------------|--------|--------|--------|--------|--------|--------|----------------|---|
| FY 2011 | - | - | - | - | - | - | - | - |
| FY 2010 | 11,610 | 15,283 | 19,504 | 17,801 | 20,140 | 21,025 | 105,363 | 182,302 |
| Change | - | - | - | - | - | - | - | - |
| Rate of change | - | - | - | - | - | - | - | - |

(3) Number of customers

Unit: thousand of customers, %

| | April | May | June | July | Aug. | Sept. |
|----------------|--------|--------|--------|--------|--------|--------|
| FY 2011 | 10,454 | 10,455 | 10,460 | 10,464 | ı | = |
| FY 2010 | 10,344 | 10,349 | 10,354 | 10,361 | 10,367 | 10,376 |
| Change | 110 | 106 | 106 | 103 | - | - |
| Rate of change | 1.1 | 1.0 | 1.0 | 1.0 | - | - |

| | Oct. | Nov. | Dec. | Jan. | Feb. | March |
|----------------|--------|--------|--------|--------|--------|--------|
| FY 2011 | - | - | - | - | - | - |
| FY 2010 | 10,381 | 10,389 | 10,403 | 10,413 | 10,428 | 10,441 |
| Change | - | - | - | - | - | - |
| Rate of change | - | - | - | - | - | - |

<Reference>

Gas sales volume in FY2010 and FY2009

Unit: thousand m³/45MJ, %

| Use(sector) | July in | y in July in | | | Cumulative sales | ousanu III /4 | Cumulative sales | |
|-------------|-----------|---|-----------|---|---|---|---|---|
| | 2010 | Rate of Change relative to fiscal 2009 | 2009 | Rate of Change relative to fiscal 2008 | for fiscal 2010 (from Apr. 2010 to July 2010) | Rate of change relative to fiscal 2009 | for fiscal 2009 (from Apr. 2009 to July 2009) | Rate of change relative to fiscal 2008 |
| Residential | 164,061 | -5.2 | 173,029 | -3.7 | 1,075,129 | 10.1 | 976,738 | -5.0 |
| Business | 264,813 | 3.2 | 256,486 | -0.4 | 899,403 | 2.4 | 878,171 | 0.3 |
| Industrial | 442,781 | 5.3 | 420,356 | -15.2 | 1,663,669 | 9.3 | 1,521,449 | -20.7 |
| Subtotal | 871,655 | 2.6 | 849,870 | -8.9 | 3,638,200 | 7.8 | 3,376,358 | -11.6 |
| Wholesale | 181,438 | 6.3 | 170,689 | -1.4 | 691,680 | 10.3 | 627,357 | -5.9 |
| Total | 1,053,093 | 3.2 | 1,020,560 | -7.8 | 4,329,881 | 8.1 | 4,003,715 | -10.8 |

Rate of increase relative to the previous year by segment (single months, FY2011 and FY2010)

Unit: %

| | | | | | | | | | | | | | IIIt. /0 |
|-------------|---------|-------|-------|------|-------|-------|-------|------|-------|------|-------|-------|----------|
| Use(sector) | | April | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
| Residential | FY 2011 | -5.5 | -12.8 | 4.4 | -8.1 | - | - | - | - | - | - | - | - |
| | FY 2010 | 16.1 | 15.1 | 6.1 | -5.2 | -12.4 | -18.5 | -6.7 | 2.1 | 2.0 | - 1.1 | 4.2 | 3.2 |
| Business | FY 2011 | -12.8 | -17.0 | -9.9 | -15.4 | - | - | - | - | - | - | - | - |
| | FY 2010 | 4.4 | 9.5 | -7.1 | 3.2 | 8.5 | 15.3 | 4.8 | - 0.8 | -3.5 | 0.2 | 2.3 | -2.7 |
| Industrial | FY 2011 | 4.3 | 8.0 | 1.4 | 4.8 | - | - | - | - | - | - | - | - |
| | FY 2010 | 5.3 | 14.5 | 13.6 | 5.3 | 1.6 | 5.4 | 2.2 | 2.8 | -7.6 | -6.0 | -14.3 | -12.0 |
| Total | FY 2011 | -3.1 | -4.9 | -0.6 | -3.8 | - | - | - | - | - | - | - | - |
| | FY 2010 | 8.9 | 13.5 | 6.0 | 2.6 | 1.6 | 4.2 | 0.8 | 1.8 | -3.6 | -2.7 | -3.3 | -4.5 |
| Wholesale | FY 2011 | -5.1 | 3.3 | 4.2 | -2.8 | - | - | - | - | - | - | - | - |
| | FY 2010 | 19.1 | 13.1 | 3.2 | 6.3 | 7.9 | 9.3 | 5.4 | 7.4 | 1.2 | 8.6 | 2.7 | -9.8 |
| Total | FY 2011 | -3.4 | -3.7 | 0.2 | -3.6 | - | - | - | - | - | - | - | - |
| | FY 2010 | 10.4 | 13.4 | 5.6 | 3.2 | 2.6 | 5.0 | 1.6 | 2.8 | -2.8 | -1.1 | -2.4 | -5.3 |