

April 18, 2011

Actual Gas Sales volume in March 2011 and FY2010

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month March 2011

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of March 2011 came to about 1,274.13 million m³, decreased by 71.46 million m³ (-5.3%) from March 2010.

In the residential sector, volume totaled 419.499 million m³, up 3.2% from March 2010, due to lower average temperature in March than in the previous year, leading to the demand increase for water-heating and space-heating.

In the business sector (consisting of commercial, public, and medical use), despite of the increased heating demand due to lower average temperature in March, the volume decreased by 2.7% to 249.506 million m³ due to fewer metering days, etc.

In the industrial sector, volume totaled about 422.276 million m³, down 12.0% from last year due to existing customers' demand decrease, etc.

Volume for wholesale supply to other gas companies totaled about 182.849 million m³, down 9.8% from March 2010 due to decreased demand of wholesale gas suppliers.

FY2010 Gas Sales Volume

On a cumulative basis, the volume from April 2010 up to and including March 2011 totaled 13,441.325 million m³, an increase of 2.2% from the same period of FY 2009.

As for the residential sector, in spite of demand decrease for water-heating caused by higher temperature in summer, lower temperature both in the beginning and the end of FY2010 led to the increase of demand for water-heating and space-heating, which contributed to the increase of annual sales volume by 2.4% to 3,411.761 million m³.

As for the business sector, increased demand for space heating caused by higher temperature in summer led to the increased annual sales volume by 3.0% to 2,875.333 million m³.

In the industrial sector, the annual sales volume was 4,963.307 million m³, up 0.2% compared to the FY2009 result.

In the wholesale sector, annual sales volume increased by 5.7%, 2,190.925 million m³, thanks to the demand increase of wholesale gas suppliers.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	March 2011	March 2010	Change		Cumulative sales for fiscal 2010 (from April 2010 to March 2011)	Cumulative sales for fiscal 2009 (from April 2009 to March 2010)	Change	
				Rate of change				Rate of change
Residential	419,499	406,639	12,860	3.2	3,411,761	3,332,332	79,429	2.4
Business	249,506	256,483	-6,977	-2.7	2,875,333	2,792,474	82,859	3.0
Industrial	422,276	479,843	-57,567	-12.0	4,963,307	4,952,184	11,123	0.2
Total	1,091,282	1,142,966	-51,684	-4.5	11,250,401	11,076,990	173,411	1.6
Wholesale	182,849	202,624	-19,775	-9.8	2,190,925	2,072,588	118,337	5.7
Grand total	1,274,130	1,345,590	-71,460	-5.3	13,441,325	13,149,578	291,747	2.2

2. Basic factors

(1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2010	12.4	19.0	23.6	28.0	29.6	25.1	23.0
FY 2009	15.7	20.1	22.5	26.3	26.6	23.0	22.4
Change	-3.3	-1.1	1.1	1.7	3.0	2.1	0.6

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2010	18.9	13.5	9.9	5.1	7.0	8.1	10.4	16.7
FY 2009	19.0	13.5	9.0	7.0	6.5	9.1	10.7	16.5
Change	-0.1	0.0	0.9	-1.9	0.5	-1.0	-0.3	0.2

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2010	10,592	11,629	12,843	14,132	12,221	15,522	76,939
FY 2009	12,581	11,058	14,357	14,506	12,267	15,828	80,597
Change	-1,989	571	-1,514	-374	-46	-306	-3,658
Rate of change	-15.8	5.2	-10.5	-2.6	-0.4	-1.9	-4.5

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2010	11,610	15,283	19,504	17,801	20,140	21,025	105,363	182,302
FY 2009	14,424	13,141	19,424	16,483	19,106	23,706	106,284	186,881
Change	-2,814	2,142	80	1,318	1,034	2,681	-921	-4,579
Rate of change	-19.5	16.3	0.4	8.0	5.4	-11.3	-0.9	-2.5

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2010	10,344	10,349	10,354	10,361	10,367	10,376
FY 2009	10,261	10,266	10,274	10,282	10,288	10,298
Change	83	83	80	79	79	78
Rate of change	0.8	0.8	0.8	0.8	0.8	0.8

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2010	10,381	10,389	10,403	10,413	10,428	10,441
FY 2009	10,276	10,283	10,297	10,309	10,322	10,340
Change	105	106	106	104	106	101
Rate of change	1.0	1.0	1.0	1.0	1.0	1.0

Note: Decrease in no. of customers for FY2009 October is due to business spin off of Tokyo Gas Kofu Branch (-30,156).

<Reference>

Gas sales volume in FY2009 and FY2008

Unit: thousand m³/45MJ, %

	March 2010		March 2009		Cumulative sales for fiscal 2009 (from April 2009 to March 2010)		Cumulative sales for fiscal 2008 (from April 2008 to March 2009)	
		Rate of change relative to March 2009		Rate of change relative to March 2008		Rate of change relative to fiscal 2008		Rate of change relative to fiscal 2007
Residential	406,639	-1.8	414,085	0.4	3,332,332	-1.1	3,368,046	-1.7
Business	256,483	-0.5	257,795	-3.6	2,792,474	-2.6	2,868,108	-3.6
Industrial	479,843	34.9	355,595	-31.3	4,952,184	-6.2	5,279,640	-5.6
Total	1,142,966	11.2	1,027,474	-14.2	11,076,990	-3.8	11,515,793	-4.0
Wholesale	202,624	10.6	183,281	-2.0	2,072,588	-0.0	2,072,819	0.7
Grand total	1,345,590	11.1	1,210,755	-12.6	13,149,578	-3.2	13,388,612	-3.3

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2010 and FY2009)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2010	16.1	15.1	6.1	-5.2	-12.4	-18.5	-6.7	2.1	2.0	-1.1	4.2	3.2
	FY 2009	-0.6	-6.2	-11.0	-3.7	7.8	0.4	-1.3	2.2	-1.7	0.9	2.4	-1.8
Business	FY 2010	4.4	9.5	-7.1	3.2	8.5	15.3	4.8	-0.8	-3.5	0.2	2.3	-2.7
	FY 2009	4.4	-3.3	0.6	-0.4	-2.2	-13.3	-8.9	-1.2	-0.3	-1.5	-2.8	-0.5
Industrial	FY 2010	5.3	14.5	13.6	5.3	1.6	5.4	2.2	2.8	-7.6	-6.0	-14.3	-12.0
	FY 2009	-21.2	-27.0	-19.6	-15.2	-8.9	-14.5	-14.5	-4.0	1.2	13.2	21.8	34.9
Total	FY 2010	8.9	13.5	6.0	2.6	1.6	4.2	0.8	1.8	-3.6	-2.7	-3.3	-4.5
	FY 2009	-9.5	-15.7	-12.7	-8.9	-4.1	-11.8	-10.2	-1.7	-0.1	4.7	7.6	11.2
Wholesale	FY 2010	19.1	13.1	3.2	6.3	7.9	9.3	5.4	7.4	1.2	8.6	2.7	-9.8
	FY 2009	-8.8	-11.8	-1.7	-1.4	-0.3	-4.0	-1.3	0.7	3.1	2.7	9.2	10.6
Grand total	FY 2010	10.4	13.4	5.6	3.2	2.6	5.0	1.6	2.8	-2.8	-1.1	-2.4	-5.3
	FY 2009	-9.4	-15.1	-11.0	-7.8	-3.6	-10.5	-8.8	-1.3	0.4	4.4	7.8	11.1

The figures darkened were revised on Dec. 14, 2009, from those figures announced on October 19th and November 16th, 2009 respectively.