

## Actual Gas Sales volume in January 2011

### Tokyo Gas Co., Ltd.

#### Gas Sales Volume for the month January 2011

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of January 2011 came to 1,424.714 million m<sup>3</sup>, decreased by 15.870 million m<sup>3</sup> (-1.1%) from January 2010.

In the residential sector, volume totaled 486.185 million m<sup>3</sup>, down 1.1% from January 2010, due to the less metering days according to metering schedule than in last January, in spite of lower average temperature of January than in the previous year, which increased the demand for water-heating and space-heating.

In the business sector (consisting of commercial, public, and medical use), the sales volume was 277.329 million m<sup>3</sup>, which is about the same (+0.2%) as that of last January.

In the industrial sector, volume totaled about 444.268 million m<sup>3</sup>, down 6.0% from last year due to existing customers' demand decrease, etc.

Volume for wholesale supply to other gas companies totaled about 216.931 million m<sup>3</sup>, up 8.6% from January 2010, due to increased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April 2010 to January 2011 was 10,912.661 million m<sup>3</sup>, up by 3.7%.

#### 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	January 2011	January 2010	Change		Cumulative sales for fiscal 2010 (from April 2010 to January 2011)	Cumulative sales for fiscal 2009 (from April 2009 to January 2010)	Change	
				Rate of change relative to fiscal 2009				Rate of change relative to fiscal 2009
Residential	486,185	491,656	-5,471	-1.1	2,550,920	2,502,166	48,754	1.9
Business	277,329	276,703	626	0.2	2,368,667	2,284,654	84,013	3.7
Industrial	444,268	472,552	-28,284	-6.0	4,184,165	4,056,121	128,044	3.2
Total	1,207,782	1,240,911	-33,129	-2.7	9,103,752	8,842,941	260,811	2.9
Wholesale	216,931	199,673	17,258	8.6	1,808,909	1,676,050	132,859	7.9
Total	1,424,714	1,440,584	-15,870	-1.1	10,912,661	10,518,990	393,671	3.7

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2010	12.4	19.0	23.6	28.0	29.6	25.1	23.0
FY 2009	15.7	20.1	22.5	26.3	26.6	23.0	22.4
Change	-3.3	-1.1	1.1	1.7	3.0	2.1	0.6

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2010	18.9	13.5	9.9	5.1	-	-	-	-
FY 2009	19.0	13.5	9.0	7.0	6.5	9.1	10.7	16.5
Change	-0.1	0.0	0.9	-1.9	-	-	-	-

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2010	10,592	11,629	12,843	14,132	12,221	15,522	76,939
FY 2009	12,581	11,058	14,357	14,506	12,267	15,828	80,597
Change	-1,989	571	-1,514	-374	-46	-306	-3,658
Rate of change	-15.8	5.2	-10.5	-2.6	-0.4	-1.9	-4.5

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2010	11,610	15,283	19,504	17,801	-	-	-	-
FY 2009	14,424	13,141	19,424	16,483	19,106	23,706	106,284	186,881
Change	-2,814	2,142	80	1,318	-	-	-	-
Rate of change	-19.5	16.3	0.4	8.0	-	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2010	10,344	10,349	10,354	10,361	10,367	10,376
FY 2009	10,261	10,266	10,274	10,282	10,288	10,298
Change	83	83	80	79	79	78
Rate of change	0.8	0.8	0.8	0.8	0.8	0.8

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2010	10,381	10,389	10,403	10,413	-	-
FY 2009	10,276	10,283	10,297	10,309	10,322	10,340
Change	105	106	106	104	-	-
Rate of change	1.0	1.0	1.0	1.0	-	-

Note: Decrease in no. of customers for October in FY2009 is due to business spin off of Tokyo Gas Kofu Branch.

## Gas sales volume in FY2009 and FY2008

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	January 2010		January 2009		Cumulative sales for fiscal 2009 (from Apr. 2009 to Jan. 2010)		Cumulative sales for fiscal 2008 (from Apr. 2008 to Jan. 2009)	
		Rate of Change relative to fiscal 2008		Rate of Change relative to fiscal 2007		Rate of change relative to fiscal 2008		Rate of change relative to fiscal 2007
Residential	491,656	0.9	487,285	-0.9	2,502,166	-1.5	2,540,417	-0.5
Business	276,703	-1.5	280,931	-0.7	2,284,654	-2.9	2,351,795	-3.1
Industrial	472,552	13.2	417,544	-12.9	4,056,121	-11.5	4,582,265	-1.3
Subtotal	1,240,911	4.7	1,185,760	-5.4	8,842,941	-6.7	9,474,477	-1.5
Wholesale	199,673	2.7	194,443	-8.1	1,676,050	-2.1	1,711,899	3.3
Total	1,440,584	4.4	1,380,202	-5.8	10,518,990	-6.0	11,186,376	-0.8

Note: Due to rounding, totals may not equal the sums of their parts.

### Rate of increase relative to the previous year by segment (single months, FY2010 and FY2009)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2010	16.1	15.1	6.1	-5.2	-12.4	-18.5	-6.7	2.1	2.0	-1.1	-	-
	FY 2009	-0.6	-6.2	-11.0	-3.7	7.8	0.4	-1.3	2.2	-1.7	0.9	2.4	-1.8
Business	FY 2010	4.4	9.5	-7.1	3.2	8.5	15.3	4.8	-0.8	-3.5	0.2	-	-
	FY 2009	4.4	-3.3	0.6	-0.4	-2.2	-13.3	-8.9	-1.2	-0.3	-1.5	-2.8	-0.5
Industrial	FY 2010	5.3	14.5	13.6	5.3	1.6	5.4	2.2	2.8	-7.6	-6.0	-	-
	FY 2009	-21.2	-27.0	-19.6	-15.2	-8.9	-14.5	-14.5	-4.0	1.2	13.2	21.8	34.9
Total	FY 2010	8.9	13.5	6.0	2.6	1.6	4.2	0.8	1.8	-3.6	-2.7	-	-
	FY 2009	-9.5	-15.7	-12.7	-8.9	-4.1	-11.8	-10.2	-1.7	-0.1	4.7	7.6	11.2
Wholesale	FY 2010	19.1	13.1	3.2	6.3	7.9	9.3	5.4	7.4	1.2	8.6	-	-
	FY 2009	-8.8	-11.8	-1.7	-1.4	-0.3	-4.0	-1.3	0.7	3.1	2.7	9.2	10.6
Total	FY 2010	10.4	13.4	5.6	3.2	2.6	5.0	1.6	2.8	-2.8	-1.1	-	-
	FY 2009	-9.4	-15.1	-11.0	-7.8	-3.6	-10.5	-8.8	-1.3	0.4	4.4	7.8	11.1

The figures darkened are revised from those figures announced on October 19th and November 16th, 2009 respectively.