# Actual Gas Sales volume in May 2010

## Tokyo Gas Co., Ltd.

### Gas Sales Volume for the month May 2010

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of May 2010 came to about 1,076.167 million m3, increased by 127.461 million m3 (+13.4%) from May 2009.

In the residential sector, volume totaled 318.543 million m3, up 15.1% from May 2009, due to lower average temperature in May than in the previous year, which increased the demand for water-heating.

In the business sector (consisting of commercial, public, and medical use), with the increased water-heating demand due to lower average temperature in May than in the previous year and more metering days compared to those in May 2009, the volume increased by 9.5% to 209.891 million m3.

In the industrial sector, volume totaled about 388.023 million m3, up 14.5% from last year due to existing customers' demand increase, etc.

Volume for wholesale supply to other gas companies totaled about 159.710 million m3, up 13.1% from May 2009 due to increased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to May 2010 was 2,294.910 million m3, up by 11.8%.

#### 1. Gas sales volume

|             |           |         |         |           | Unit: thousa | nd $m^{3}/45MJ$ , 9 | 6       |           |
|-------------|-----------|---------|---------|-----------|--------------|---------------------|---------|-----------|
| Use         | May       | May     | Change  |           | Cumulative C |                     | Change  |           |
| (sector)    | 2010      | 2009    |         | Rate of   | sales for    | sales for           |         | Rate of   |
|             |           |         |         | change    | fiscal 2010  | fiscal 2009         |         | change    |
|             |           |         |         | relative  | (from April  | (from April         |         | relative  |
|             |           |         |         | to fiscal | 2010 to May  | 2009 to May         |         | to fiscal |
|             |           |         |         | 2009      | 2010)        | 2009)               |         | 2009      |
| Residential | 318,543   | 276,816 | 41,727  | 15.1      | 705,764      | 610,199             | 95,565  | 15.7      |
| Business    | 209,891   | 191,724 | 18,167  | 9.5       | 438,647      | 410,768             | 27,879  | 6.8       |
| Industrial  | 388,023   | 338,991 | 49,032  | 14.5      | 803,922      | 733,978             | 69,944  | 9.5       |
| Total       | 916,457   | 807,531 | 108,926 | 13.5      | 1,948,333    | 1,754,945           | 193,388 | 11.0      |
| Wholesale   | 159,710   | 141,175 | 18,535  | 13.1      | 346,577      | 298,055             | 48,522  | 16.3      |
| Total       | 1,076,167 | 948,706 | 127,461 | 13.4      | 2,294,910    | 2,053,000           | 241,910 | 11.8      |

Note: Due to rounding, totals may not equal the sums of their parts

#### 2. Basic factors

#### (1) Temperature

| <u>.</u> |       |      |      |      |      |       | Unit: °C                      |
|----------|-------|------|------|------|------|-------|-------------------------------|
|          | April | May  | June | July | Aug. | Sept. | Average for<br>the first half |
| FY 2010  | 12.4  | 19.0 | -    | -    | -    | -     | -                             |
| FY 2009  | 15.7  | 20.1 | 22.5 | 26.3 | 26.6 | 23.0  | 22.4                          |
| Change   | -3.3  | -1.1 | -    | -    | -    | -     | -                             |

|         | Oct. | Nov. | Dec. | Jan. | Feb. | March | Average for<br>the second<br>half | Average for<br>the fiscal<br>year (April 1<br>~March 31) |
|---------|------|------|------|------|------|-------|-----------------------------------|--|
| FY 2010 | -    | -    | -    | -    | -    | -     | -                                 | -  |
| FY 2009 | 19.0 | 13.5 | 9.0  | 7.0  | 6.5  | 9.1   | 10.7                              | 16.5   |
| Change  | -    | -    | _    | -    | _    | -     | -                                 | -  |

#### (2) Number of new customers

| (_) 1 (unit of of |        | -      |        | _      |        | Unit: custo | mers. %    |
|-------------------|--------|--------|--------|--------|--------|-------------|------------|
|                   | April  | May    | June   | July   | Aug.   | Sept.       | First half |
| FY 2010           | 10,592 | 11,628 | -      | -      | -      | -           | -          |
| FY 2009           | 12,581 | 11,058 | 14,357 | 14,506 | 12,267 | 15,828      | 80,597     |
| Change            | -1,989 | 571    | -      | -      | -      | -           | -          |
| Rate of change    | -15.8  | 5.2    | -      | -      | -      | -           | -          |

|                | Oct.   | Nov.   | Dec.   | Jan.   | Feb.   | March  | Second<br>half | Total for the<br>fiscal year<br>(April 1<br>~March 31) |
|----------------|--------|--------|--------|--------|--------|--------|----------------|--|
| FY 2010        | -      | -      | -      | -      | -      | -      | -              | -  |
| FY 2009        | 14,424 | 13,141 | 19,424 | 16,483 | 19,106 | 23,706 | 106,284        | 186,881  |
| Change         | -      | -      | -      | -      | -      | -      | -              | -  |
| Rate of change | -      | -      | -      | -      | -      | -      | -              | -  |

#### (3) Number of customers

| (b) Itumber of custom |        |        |        | Unit: th | ousand of c | ustomers, % |
|-----------------------|--------|--------|--------|----------|-------------|-------------|
|                       | April  | May    | June   | July     | Aug.        | Sept.       |
| FY 2010               | 10,344 | 10,349 | -      | -        | -           | -           |
| FY 2009               | 10,261 | 10,266 | 10,274 | 10,282   | 10,288      | 10,298      |
| Change                | 83     | 83     | -      | -        | -           | -           |
| Rate of change        | 0.8    | 0.8    | -      | -        | -           | -           |
|                       |        | -      | -      | -        |             | · · ·       |
|                       | Oct.   | Nov.   | Dec.   | Jan.     | Feb.        | March       |
| FY 2010               | -      | -      | -      | -        | -           | -           |
| FY 2009               | 10,276 | 10,283 | 10,297 | 10,309   | 10,322      | 10,340      |
| Change                | -      | -      | _      | _        | -           | -           |
| Rate of change        | -      | -      | -      | -        | -           | -           |

Note: Decrease in no. of customers for October in FY2009 is due to business spin off of Tokyo Gas Kofu Branch.

| Gas sales volume in | n FY2009 and FY2008 |
|---------------------|---------------------|
|---------------------|---------------------|

|             | Unit: thousand m <sup>3</sup> /45MJ, % |   |                |      |           |  |           |   |  |  |  |  |
|-------------|--|---|----------------|------|-----------|--|-----------|---|--|--|--|--|
| Use(sector) | May in<br>2009                         | Rate of<br>Change<br>relative to<br>fiscal 2008 | May in<br>2008 |      |           | Cumulative sales<br>for fiscal 2008Rate of<br>change(from Apr. 2008)<br>to May. 2008)relative to<br>fiscal 2008- |           | Rate of<br>change<br>relative to<br>fiscal 2007 |  |  |  |  |
| Residential | 276,816                                | -6.2  | 295,064        | -2.5 | 610,199   | -3.2   | 630,580   | -2.4  |  |  |  |  |
| Business    | 191,724                                | -3.3  | 198,313        | -5.9 | 410,768   | 0.6  | 408,187   | -5.1  |  |  |  |  |
| Industrial  | 338,991                                | -27.0   | 464,140        | 11.1 | 733,978   | -24.0  | 965,171   | 11.4  |  |  |  |  |
| Subtotal    | 807,531                                | -15.7   | 957,518        | 2.9  | 1,754,945 | -12.4  | 2,003,938 | 3.2   |  |  |  |  |
| Wholesale   | 141,175                                | -11.8   | 159,974        | 11.2 | 298,055   | -10.2  | 331,934   | 9.7   |  |  |  |  |
| Total       | 948,706                                | -15.1   | 1,117,491      | 4.0  | 2,053,000 | -12.1  | 2,335,872 | 4.0   |  |  |  |  |

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2010 and FY2009)

|             |         |        |        |        |        |       |        |        |       |       |      | U    | nit: % |
|-------------|---------|--------|--------|--------|--------|-------|--------|--------|-------|-------|------|------|--------|
| Use(sector) |         | April  | May    | June   | July   | Aug.  | Sept.  | Oct.   | Nov.  | Dec.  | Jan. | Feb. | Mar.   |
| Residential | FY 2010 | 16.1   | 15.1   | -      | -      | -     | -      | -      | -     | -     | -    | -    | -      |
|             | FY 2009 | - 0.6  | - 6.2  | - 11.0 | - 3.7  | 7.8   | 0.4    | - 1.3  | 2.2   | - 1.7 | 0.9  | 2.4  | -1.8   |
| Business    | FY 2010 | 4.4    | 9.5    | -      | -      | -     | -      | -      | -     | -     | -    | -    | -      |
|             | FY 2009 | 4.4    | - 3.3  | 0.6    | - 0.4  | - 2.2 | - 13.3 | - 8.9  | - 1.2 | - 0.3 | -1.5 | -2.8 | -0.5   |
| Industrial  | FY 2010 | 5.3    | 14.5   | -      | -      | -     | -      | -      | -     | -     | -    | -    | -      |
|             | FY 2009 | - 21.2 | - 27.0 | - 19.6 | - 15.2 | - 8.9 | - 14.5 | - 14.5 | - 4.0 | 1.2   | 13.2 | 21.8 | 34.9   |
| Total       | FY 2010 | 8.9    | 13.5   | -      | -      | -     | -      | -      | -     | -     | -    | -    | -      |
|             | FY 2009 | - 9.5  | - 15.7 | - 12.7 | - 8.9  | - 4.1 | - 11.8 | - 10.2 | - 1.7 | - 0.1 | 4.7  | 7.6  | 11.2   |
| Wholesale   | FY 2010 | 19.1   | 13.1   | -      | -      | -     | -      | -      | -     | -     | -    | -    | -      |
|             | FY 2009 | - 8.8  | - 11.8 | - 1.7  | - 1.4  | - 0.3 | - 4.0  | - 1.3  | 0.7   | 3.1   | 2.7  | 9.2  | 10.6   |
| Total       | FY 2010 | 10.4   | 13.4   | -      | -      | -     | -      | -      | -     | -     | -    | -    | -      |
|             | FY 2009 | - 9.4  | - 15.1 | - 11.0 | - 7.8  | - 3.6 | - 10.5 | - 8.8  | - 1.3 | 0.4   | 4.4  | 7.8  | 11.1   |

The figures darkened are revised from those figures announced on October 19th and November 16th, 2009 respectively.