

## Gas Sales volume in September 2008 and the first half of fiscal Year 2008

Tokyo Gas Co., Ltd.

### ◆ Gas sales volume in September 2008

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of September 2008 came to about 1,041.483 million m<sup>3</sup> up by 18.988 million m<sup>3</sup> (or 1.9%) compared with September 2007.

In the residential sector, volume totaled about 138.926 million m<sup>3</sup>, up by 7.5% from September 2007. Demand for hot water is increased due to low temperature in August and September.

In the business sector (consisted of commercial, public, and medical use), volume amounted to about 275.478 million m<sup>3</sup>, down by 5.7% from September 2007. Demand for air conditioning was decreased due to low temperature compared with previous year.

In the industrial sector, factors such as increased consumption by new & existing customers brought volume to about 461.603 million m<sup>3</sup>, up by 3.0 % from the previous September.

Volume for wholesale supply to other gas companies totaled about 165.476 million m<sup>3</sup>, up by 8.2 % from September 2007, due to an increased off-take volume by contracted gas companies.

### ◆ Gas sales volume in the first half of fiscal year 2008

Gas sales volume in the first half of fiscal 2008 (April - September 2008) totaled about 6,568.676million m<sup>3</sup>, up by 2.8 % from the same period in fiscal year 2007. The first half of Gas sales volume is for 31th consecutive year-on-year increase from 1978.

Of this total, the residential sector accounted for 1,299.861 million m<sup>3</sup>, up by 0.9% from the first half of fiscal year 2007. The increase was due to the lower temperature during this period, which caused more demand in hot water.

Sales in the business sector amounted to 1,444.493 million m<sup>3</sup>, down by 3.2% from the same period of previous year, owing to lower temperature, which caused less demand for air conditioning.

In the industrial sector, the volume totaled about 2,837.083 million m<sup>3</sup>, 5.1% up from the first half of fiscal 2007.

Volume for wholesale supply to gas companies hit totaled about 987.239 million m<sup>3</sup>, up by 8.3% from the first half of fiscal 2007, due to an increased off-take volume by contracted gas companies.

## 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ. %

Sector	Sep. 2008	Sep. 2007	Change		1 <sup>st</sup> half of FY2008 (from April to Sep.2008)	1 <sup>st</sup> half of FY2007 (from April to Sep.2007)	Change	
				% (2008/2007)				% (2008/2007)
Residential	138.926	129.197	9.729	7.5	1,299.861	1,288.300	11.561	0.9
Business	275.478	292.033	-16.555	-5.7	1,444.493	1,491.479	-46.986	-3.2
Industrial	461.603	448.334	13.269	3.0	2,837.083	2,699.442	137.641	5.1
Total	876.008	869.564	6.444	0.7	5,581.437	5,479.221	102.216	1.9
Wholesale	165.476	152.931	12.545	8.2	987.239	911.261	75.978	8.3
Grand total	1,041.483	1,022.495	18.988	1.9	6,568.676	6,390.483	178.193	2.8

Note: Due to rounding, total may not equal to the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2008	14.7	18.5	21.3	27.0	26.8	24.4	22.1
FY 2007	13.7	19.8	23.2	24.4	29.0	25.2	22.6
Change	1.0	-1.3	-1.9	2.6	-2.2	-0.8	-0.5

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2008	-	-	-	-	-	-	-	-
FY 2007	19.0	13.3	9.0	5.9	5.5	10.7	10.6	16.6
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers. %

	Apr.	May	June	July	Aug.	Sept.	First half
FY 2008	12,500	15,199	15,194	16,574	13,112	16,615	89,194
FY 2007	14,820	14,651	16,901	18,596	18,026	19,988	102,982
Change	-2,320	548	-1,707	-2,022	-4,914	-3,373	-13,788
Rate of change (%)	-15.7	3.7	-10.1	-10.9	-27.3	-16.9	-13.4

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1 to March 31)
FY 2008	-	-	-	-	-	-	-	-
FY 2007	19,887	21,043	21,941	22,594	35,621	32,671	153,757	256,739
Change	-	-	-	-	-	-	-	-
Rate of change(%)	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: millions of customers. %

	Apr.	May	June	July	Aug.	Sept.
FY 2008	10.127	10.134	10.141	10.150	10.157	10.166
FY 2007	9.960	9.966	9.975	9.986	9.997	10.010
Change	0.167	0.168	0.166	0.164	0.160	0.156
Rate of change (%)	1.7	1.7	1.7	1.6	1.6	1.6

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2008	-	-	-	-	-	-
FY 2007	10.023	10.036	10.052	10.068	10.098	10.124
Change	-	-	-	-	-	-
Rate of change (%)	-	-	-	-	-	-

<Reference>

**Gas sales volume in FY 2007 and FY2006**

Unit: million m<sup>3</sup> / 45MJ. %

	Sep. 2007		Sep. 2006		Sep. 2007		Cumulative sales for FY 2006 (from Apr. to Sep. 2006)	
		Rate of change relative to FY 2006		Rate of change relative to Sep 2005		Rate of change relative to FY 2006		Rate of change relative to FY 2005
Residential	129.197	-10.2	143.945	2.5	1,288.300	-3.6	1,335.999	3.3
Business	292.033	8.9	268.245	-6.3	1,491.479	3.0	1,448.193	-1.5
Industrial	448.334	3.9	431.632	4.3	2,699.442	6.8	2,526.813	5.3
Total	869.564	3.1	843.821	0.4	5,479.221	3.2	5,311.005	2.9
Wholesale	152.931	15.6	132.252	10.2	911.261	13.3	804.064	12.9
Grand total	1,022.495	4.8	976.074	1.6	6,390.483	4.5	6,115.069	4.1

Note: Due to rounding, total may not equal to the sums of their parts.

**Rate of change in monthly gas sales by sector compared with the same month in the previous year (FY2008 and FY2007)**

Unit: %

Sector		Apr.	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2008	- 2.3	- 2.5	12.6	3.4	- 8.9	7.5	-	-	-	-	-	-
	FY 2007	- 3.6	- 0.0	- 9.8	1.6	- 1.1	- 10.2	- 4.7	0.6	6.9	3.3	16.0	6.0
Business	FY 2008	- 4.2	- 5.9	- 1.1	- 2.1	- 0.3	- 5.7	-	-	-	-	-	-
	FY 2007	- 2.3	5.4	1.0	0.1	4.1	8.9	4.5	2.1	7.0	2.7	15.3	11.3
Industrial	FY 2008	11.6	11.1	9.3	3.7	- 6.3	3.0	-	-	-	-	-	-
	FY 2007	11.0	2.5	2.0	10.0	11.2	3.9	0.1	7.9	7.9	5.5	10.6	10.2
Total	FY 2008	3.4	2.9	7.4	2.0	- 4.8	0.7	-	-	-	-	-	-
	FY 2007	2.7	2.3	- 1.3	5.4	6.8	3.1	0.2	4.7	7.4	4.0	13.8	9.0
Wholesale	FY 2008	8.3	11.2	8.2	11.3	2.9	8.2	-	-	-	-	-	-
	FY 2007	9.3	12.1	14.6	14.2	14.6	15.6	15.9	22.9	16.8	20.4	26.9	10.0
Grand total	FY 2008	4.1	4.0	7.5	3.3	- 3.7	1.9	-	-	-	-	-	-
	FY 2007	3.5	3.5	0.9	6.6	7.8	4.8	2.4	7.2	8.7	6.1	15.6	9.1