

## Actual Gas Sales volume in February 2008

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of February 2008 came to about 1,389.215 million m<sup>3</sup>, increased about 187.751 million m<sup>3</sup> (or 15.6%) from February 2007.

In the residential sector, volume totaled about 462.034 million m<sup>3</sup>, up by 16.0% from February 2007 because the demand for heating and hot water was increased due to low average temperature compared with the previous February.

In the business sector (consisting of commercial, public, and medical use), volume totaled about 279.412 million m<sup>3</sup>, up 15.3% from the previous February because the demand for air-conditioning was increased due to low average temperature.

In the industrial sector, volume totaled about 434.322 million m<sup>3</sup>, up by 10.6% from February 2007, due to increase in demand for existing customers, thanks to the acquisition of new customers.

Volume for wholesale supply to other gas companies totaled about 213.447 million m<sup>3</sup>, up 26.9% from February 2007, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2007 up to and including February 2008 totaled 12,668.28 million m<sup>3</sup>, an increase of 6.3% from the same period of 2007.

### 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ, %

Use (sector)	February 2007	February 2007	Change		Cumulative sales for fiscal 2007 (from April 2007 to February 2008)	Cumulative sales for fiscal 2007 (from April 2006 to February 2007)	Change	
				Rate of change relative to February 2007				Rate of change relative to fiscal 2006
Residential	462.034	398.146	63.888	16.0	3,014.756	2,966.987	47.769	1.6
Business	279.412	242.378	37.034	15.3	2,707.479	2,590.725	116.754	4.5
Industrial	434.322	392.800	41.522	10.6	5,074.870	4,762.109	312.761	6.6
Total	1,175.768	1,033.323	142.445	13.8	10,797.106	10,319.821	477.285	4.6
Wholesale	213.447	168.141	45.306	26.9	1,871.174	1,599.441	271.733	17.0
Grand total	1,389.215	1,201.464	187.751	15.6	12,668.280	11,919.262	749.018	6.3

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2007	13.7	19.8	23.2	24.4	29.0	25.2	22.6
FY 2006	13.6	19.0	22.5	25.6	27.5	23.5	22.0
Change	0.1	0.8	0.7	-1.2	1.5	1.7	0.6

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April ~March )
FY 2007	19.0	13.3	9.0	5.9	5.5	--	--	--
FY 2006	19.5	14.4	9.5	7.6	8.6	10.8	11.7	16.8
Change	-0.5	-1.1	-0.5	-1.7	-3.1	--	--	--

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half
FY 2007	14,820	14,651	16,901	18,596	18,026	19,988	102,982
FY 2006	13,923	12,858	19,065	16,212	21,027	20,585	103,670
Change	897	1,793	-2,164	2,384	-3,001	-597	-688
Rate of change	6.4	13.9	-11.4	14.7	-14.3	-2.9	-0.7

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April ~March )
FY 2007	19,887	21,043	21,941	22,594	35,621			
FY 2006	20,149	23,674	24,625	22,732	33,318	40,435	164,933	268,603
Change	-262	-2,631	-2,684	-138	2,303			
Rate of change	-1.3	-11.1	-10.9	-0.6	6.9			

### (3) Number of customers

Unit: thousand of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2007	9,960	9,966	9,975	9,986	9,997	10,010
FY 2006	9,822	9,826	9,838	9,803	9,817	9,830
Change	138	140	137	183	180	180
Rate of change	1.4	1.4	1.4	1.9	1.8	1.8

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2007	10,023	10,036	10,052	10,068	10,098	
FY 2006	9,843	9,860	9,879	9,894	9,921	9,955
Change	180	176	173	174	177	
Rate of change	1.8	1.8	1.8	1.8	1.8	

## Gas sales volume in FY2006 and FY2005

Unit: million m<sup>3</sup>/45MJ, %

	February 2007		February 2006		Cumulative sales for fiscal 2006 (from Apr. 2006 to February 2007)		Cumulative sales for fiscal 2005 (from Apr. 2005 to February 2006)	
		Rate of change relative to February 2006		Rate of change relative to February 2005		Rate of change relative to fiscal 2006		Rate of change relative to fiscal 2005
Residential	398,146	-8.7	435,867	2.4	2,966,987	-2.4	3,039,960	7.3
Business	242,378	-10.4	270,491	4.3	2,590,725	-4.1	2,700,574	3.7
Industrial	392,800	-5.1	414,087	9.6	4,762,109	5.8	4,503,112	5.3
Total	1,033,323	-7.8	1,120,444	5.4	10,319,821	0.7	10,243,646	5.4
Wholesale	168,141	5.9	158,763	17.2	1,599,441	8.5	1,473,532	17.7
Grand total	1,201,464	-6.1	1,279,207	6.8	11,919,262	1.7	11,717,178	6.8

## Rate of increase relative to the previous year by segment (single months, FY2007 and FY2006)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2007	- 3.6	- 0.0	- 9.8	1.6	- 1.1	-	- 4.7	0.6	6.9	3.3
	FY 2006	-0.9	8.0	-1.0	7.0	7.8	2.5	2.9	-0.3	-6.2	- 11.2	- 8.7	- 9.0
Business	FY 2007	- 2.3	5.4	1.0	0.1	4.1	8.9	4.5	2.1	7.0	2.7	15.3	-
	FY 2006	0.5	1.7	-0.4	4.5	-6.1	- 6.3	- 5.2	1.7	-6.9	- 11.4	-10.4	- 8.5
Industrial	FY 2007	11.0	2.5	2.0	10.0	11.2	3.9	0.1	7.9	7.9	5.5	10.6	-
	FY 2006	-2.2	18.5	9.4	1.5	3.3	4.3	19.2	14.7	2.8	1.4	- 5.1	1.7
Total	FY 2007	2.7	2.3	- 1.3	5.4	6.8	3.1	0.2	4.7	7.4	4.0	13.8	-
	FY 2006	-1.1	10.9	4.0	3.5	0.7	0.4	8.5	7.4	-2.4	- 6.9	- 7.8	- 4.6
Wholesale	FY 2007	9.3	12.1	14.6	14.2	14.6	15.6	15.9	22.9	16.8	20.4	26.9	-
	FY 2006	16.1	11.6	11.9	13.8	13.4	10.2	14.6	3.4	-0.3	1.7	5.9	10.1
Grand total	FY 2007	3.5	3.5	0.9	6.6	7.8	4.8	2.4	7.2	8.7	6.1	15.6	-
	FY 2006	0.8	11.0	5.0	4.7	2.2	1.6	9.3	6.8	-2.1	- 5.9	- 6.1	- 2.9