# Consolidated Results for the FY2007 1Q-3Q (April 1 - Dec. 31, 2007)

# Tokyo Gas Co., Ltd.

Code No.:	9531 Tokyo Stock Exchange (1st section)
(URL http://www	.tokyo-gas.co.jp/)
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# 1. Summary of 3rd Quarter Results for FY2007 ending March 2008 (April 1, 2007 – Dec. 31, 2007)

## (1) Consolidated Business Results

(Rounded down to the nearest million yen)					
	Sales	Operating Income	Ordinary Income	Net Income	
3rd Quarter of FY2007 3rd Quarter of FY2006	(Unit: million yen) (%) 1,000,925 6.7 938,051 12.1	(Unit: million yen) (%) 23,461 -75.2 94,553 105.4	(Unit: million yen) (%) 22,224 -74.8 88,183 119.0	(Unit: million yen) (%) 12,786 -78.5 59,587 116.7	
Reference: FY2006 (full year)	1,376,958	162,315	156,039	100,699	

	Net Earnings per Share	Net Earnings per Share Adjusted for Latent Shares
3rd Quarter of FY2007 3rd Quarter of FY2006	(Unit: yen) 4.79 22.21	(Unit: yen) 4.69 21.10
Reference: FY2006 (full year)	37.50	35.69

## (2) Changes in Consolidated Financial Position

	Total Assets Shareholders' Equity		Shareholders' Equity Ratio	Shareholders' Equity per Share
3rd Quarter of FY2007 3rd Quarter of FY2006	(Unit: million yen) 1,730,504 1,706,395	(Unit: million yen) 760,135 748,865	(Unit: %) 43.3 43.3	(Unit: yen) 281.81 276.16
Reference: FY2006 (full year)	1,692,635	806,045	47.0	293.11

### (3) Consolidated Cash Flow

	Cash flow from operating activities	Cash flow from investment activities	Cash flow from financing activities	Balance of cash and cash equivalents as of end of term
	(Unit: million yen)	(Unit: million yen)	(Unit: million yen)	(Unit: million yen)
3rd Quarter of FY2007	31,978	-107,071	77,451	43,926
3rd Quarter of FY2006	39,148	-100,490	49,803	34,852
Reference: FY 2006 (full year)	190,597	-130,922	-65,843	40,231

## 2. Consolidated results forecast for the year ending March 2008 (April 1, 2007 - March 31, 2008)

			(% of	Full year is versus pro	evious fiscal year)
	Sales	Operating Income	Ordinary Income	Net Income	Net earnings per share
Full year	(Unit: billion yen) (%) 1,469.0 6.7	(Unit: billion yen) (%) 62.0 -61.8	(Unit: billion yen) (%) 57.0 -63.5	(Unit: billion yen) (%)	(Unit: yen) 13.93

37.0

-63.3

### 3. Note

(1) Changes in major consolidated subsidiaries (yes/no): No

(2) Changes in scope of consolidated subsidiaries and application of equity method

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Consolidated subsidiaries: 55
-Newly added: 4
-Excluded: 1
Equity method affiliates: 3
-Newly added: 2
-Excluded: nil
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(3) Use of compendium method in accounting procedure (yes/no): Yes

(4) Any change in the accounting methods used here from those used in preparing consolidated accounts for the previous business year (yes/no): *No* 

\*Please see page 4, Note in detail.

#### Reference 1: Summary of Non-consolidated 3rdQuarter Results (April 1, 2007 – December 31, 2007)

	Sales	Operating Income	Ordinary Income	Net Income
	(Unit: million yen)	(Unit: million yen)	(Unit: million yen)	(Unit: million yen)
3rd Quarter of FY2007	852,636	5,861	8,069	4,791
3rd Quarter of FY2006	801,621	76,499	77,256	53,660

	Total Assets	Shareholders' Equity
3rd Quarter of FY2007	(Unit: million yen) 1,425,617	(Unit: million yen) 643,099
3rd Quarter of FY2006	1,391,096	648,683

#### Reference 2: Non-consolidated Forecast for the Year Ending March 2008 (April 1, 2007 - March 31, 2008)

	Sales	Operating Income	Ordinary Income	Net Income	Net earnings per share
Full year	(Unit: billion yen) (%) 1,255.0	(Unit: billion yen) (%) 38.0	(Unit: billion yen) (%) 39.0	(Unit: billion yen) (%) 25.0	(Unit: yen) 9.41

\* The forecast above was prepared on the basis of information available at the time of the release of this document. Due to various factors, the actual result may vary from the forecast data. Full year consolidated results forecast is revised. Regarding to the notice about forecast results and premises, please refer page 3 "Qualitative information about consolidated business performance".

#### < Business performance and financial position, etc.>

#### 1. Qualitative information about consolidated business performance

An increased demand in industrial sector and wholesale market has made up for decreasing in residential use and also contributed to a steady growth of gas sales volume for the third-quarter (Apr.-Dec. 2007). The gas sales volume increased 5.4% compared to the first quarter of fiscal 2006 to 9,923 million m<sup>3</sup>, and gas sales increased by 6.3% to ¥726.7 billion. With the increase in gas sales, consolidated sales overall rose 6.7% to ¥1,000.9 billion. On the other hand, operating expenses rose 15.9% to ¥977.4 billion because of the increase in gas resource costs

and depreciation due to tax revision despite our continuous efforts to control costs in order to promote even greater business efficiency. Overall, operating income decreased 75.2% over the same quarter of fiscal 2006 to ¥23.4 billion, and ordinary

income was down 74.8% to  $\frac{22.2}{12.7}$  billion, and net income for the quarter decreased by 78.5% to  $\frac{212.7}{12.7}$  billion.

Since gas is characterized by clear seasonal fluctuations and accounts for a high proportion of group sales, we expect larger sales in winter.

#### 2. Qualitative information about consolidated financial position

Despite the decrease in tangible fixed assets due to progress in depreciation, etc., the increase in inventory of LNG and others, Long term loans receivable has increased total assets, up \$37.9 billion compared with the year ended March 2007 to \$1,730.5 billion.

Although there were payments for purchase of treasury stock which was canceled in Oct. 2007(¥38.9 billion) and dividends (¥22.8 billion), net income for the quarter has been decreased in shareholders' equity to ¥760.1 billion.

Also, despite the increase in total assets, our shareholders' equity ratio down by 3.7 percentage points to 43.3%, resulting from a decrease in net assets (the sum of Shareholders' Equity, Value Adjustment of Securities, etc.). In addition, shareholders' equity per share declined by \$11.30 to \$281.81

#### 3. Qualitative information about consolidated results forecast

Based on current trends such as an increase in current gas resource cost standards and business environment, we expect full-year sales to increase \$6.0 billion to \$1,469.0 billion compared with our consolidated results forecast published our FY2007 Interim Results Bulletin released on October 29, 2007. We forecast operating income of \$62.0 billion (down by \$19.0 billion), ordinary income of \$57.0 billion (down by \$19.0 billion), and net income of \$37.0 billion (down by \$17.0 billion).

#### 4. Note

(1)The scope of consolidated subsidiaries and affiliates and application of the equity method

a) The scope of consolidation

-Newly included subsidiaries in scope of consolidation: 4 companies

Tokyo Gas International Holdings B.V., Tokyo Gas Bajio B.V.,

TOKYO GAS-MITSUI & CO.HOLDINGS SDN. BHD.,

TK customer service Co., Ltd. (Every company is newly consolidated)

-Excluded: 1 company

TG IT Service Co., Ltd. was merged into TG Information Network Co., Ltd.

b) Equity method affiliates

-Newly included equity method affiliates: 2 companies

TOKYO TIMOR SEA RESOURCES INC., Bajio Generating VOF (Every company is newly included)

(2) Use of compendium method in accounting procedure

-Basis of posting corporate tax, etc.: Corporate tax, etc. is equal to multiplication of net income before adjustment for tax, etc. and estimate effective tax rate at the end of FY2007.

# 5. Consolidated 3rd Quarter financial results

(1) Balance Sheet

				(Unit: million yen)
Account	3rd Quarter of FY2007	FY2006	Change	3rd Quarter of FY2006
Account	(as of Dec. 31, 2007)	(as of Mar. 31, 2007)	Change	(as of Dec. 31, 2006)
ASSETS				
Fixed assets	1,366,558	1,371,576	-5,018	1,375,882
Tangible fixed assets	1,113,264	1,130,480	-17,216	1,133,153
Production facilities	204,168	207,751	-3,583	209,043
Distribution facilities	485,889	503,547	-17,658	502,393
Business facilities	61,539	64,012	-2,473	69,78
Other facilities	295,219	301,503	-6,284	304,267
Suspended facilities	316	874	-558	90
Construction in progress	66,131	52,790	13,341	46,759
Intangible fixed assets	22,843	24,068	-1,225	23,138
Goodwill	2,007	1,396	611	1,46
Other intangible fixed assets	20,836	22,671	-1,835	21,67
Investments, etc.	230,449	217,027	13,422	219,59
Investment securities	137,644	144,666	-7,022	140,57
Long-term loans receivable	18,444	3,778	14,666	3,52
Deferred tax assets	29,154	28,043	1,111	35,20
Miscellaneous investments	45,970	41,289	4,681	41,08
Allowances for doubtful accounts	-763	-750	-13	-80
Current assets				-00.
Cash and deposits	363,946	321,058	42,888	330,51
Notes and accounts receivable	45,712	42,616	3,096	38,53
Inventories	169,987	166,382	3,605	157,09
Deferred tax assets	57,032	36,132	20,900	51,69
Other current assets	15,173	11,989	3,184	9,58
Allowances for doubtful accounts	76,976	64,868	12,108	
	-936	-929	-7	74,57
				-96
Total Assets	1,730,504	1,692,635	37,869	1,706,39

				(Unit: million yen)
	3rd Quarter of	EVOOD		3rd Quarter of
Account	FY2007	FY2006	Change	FY2006
	(as of Mar. 31, 2007) (as of Mar. 31, 2007)		U	(as of Dec, 31, 2006)
LIABILITIES				(
Fixed liabilities	654,779	601,454	53,325	613,409
Straight bonds	335,489	305,500	29,989	305,500
Convertible bonds	28,341	32,618	-4,277	39,094
Long-term bank loans payable	161,587	127,778	33,809	129,565
Deferred tax liabilities	3,673	4,716	-1,043	5,122
Retirement benefit reserve	91,816	92,947	-1,131	101,008
Allowances for repairs of	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		1,101	101,000
gas holders	3,382	3,437	-55	3,300
Reserve for safety measures	3,161	5,427	-2,266	1,426
Other fixed liabilities	27,327	29,029	-1,702	28,391
	21,321	27,027	1,702	20,001
Current liabilities	315,589	285,135	30,454	344,120
Fixed liabilities due within one year	26,631	42,742	-16,111	55,897
Notes and accounts payable	82,881	59,728	23,153	49,012
Short-term bank loans payable	7,886	10,954	-3,068	12,512
Corporation tax payable, etc.	6,884	43,854	-36,970	16,691
Deferred tax liabilities	1	106	-105	8
Commercial paper	101,000	-	101,000	112,000
Other current liabilities	90,303	127,748	-37,445	97,997
Total Liabilities	970,368	886,589	83,779	957,530
NET ASSETS				
Shareholders' Equity	705,397	743,997	-38,600	689,405
Paid in Capital	141,844	141,844		141,844
Capital Surplus	2,065	2,065	-	2,065
Retained earnings	604,489	644,652	-40,163	608,273
Treasury Stock	-43,001	-44,564	1,563	-62,778
	,	,	1,000	0_,//0
Value Adjustments of Securities	43,151	51,103	-7,952	48,666
Unrealized gains on other securities	40,890	49,706	-8,816	47,464
Deferred loss on hedging instruments	1,294	1,095	199	1,088
Foreign currency translation	966	302	664	113
adjustment		202	001	110
Shares of Minor Shareholders	11,586	10,944	642	10,793
Total Net Asset	760,135	806,045	-45,910	748,865
Total Liabilities, Minority Interest and Shareholders' Equity	1,730,504	1,692,635	37,869	1,706,395

# (2)Consolidated 3rd Quarter Statement of Income

(Unit: million yen)

			(eint:	minion yen)
	3rd Quarter of	3rd Quarter of		FY2006
Account	FY2007	FY2006	Change	(Apr. 2006 -
	(AprDec. 2007)	(AprDec. 2006)		Mar. 2007)
Sales	1,000,925	938,051	62,874	1,376,958
Cost of sales	651,979	546,333	105,646	799,468
(Gross profit)	(348,946)	(391,717)	(-42,771)	(577,489)
Supply and sales expenses	272,991	245,351	27,640	343,962
General and administrative expenses	52,493	51,812	681	71,211
(Operating income)	(23,461)	(94,553)	(-71,092)	(162,315)
Non-operating income	10,926	7,880	3,046	13,100
Interest income	274	90	184	155
Dividend income	1,394	1,205	189	1,895
Return on investment accounted for by equity method	2,229	514	1,715	1,347
Rental income	1,153	1,141	12	1,500
Balance on commodities derivatives	1,213	-	1,213	-
Balance on weather derivatives	-	-	-	1,620
Contribution for gas pipeline construction for				
wholesale supply	-	1,095	-1,095	1,488
Miscellaneous revenues	4,660	3,834	826	5,092
Non-operating expenses	12,163	14,251	-2,088	19,375
Interest paid	7,670	7,876	-206	10,369
Balance on commissioned construction	1,595	-	1,595	-
Miscellaneous expenditure	2,897	6,374	-3,477	9,005
(Ordinary income)	(22,224)	(88,183)	(-65,959)	(156,039)
Extraordinary income	-	6,847	-6,847	13,750
Gain on sales of fixed assets	-	639	-639	7,899
Gain on sales of investment securities	-	6,208	-6,208	5,851
Extraordinary losses	559	-	559	7,257
Loss from sale of fixed assets	-	-	-	29
Losses on compression of fixed assets	-	-	-	7,227
Losses on impairment fixed assets	559	-	559	-
Net income before adjustment for tax, etc.	21,665	95,030	-73,365	162,533
Corporation tax, residence tax, & business tax	8,495	25,763	-17,268	49,335
Adjustment for corporate taxes, etc.	-455	9,068	-9,523	11,711
Minority shareholder income (loss)	838	610	228	786
Net income	12,786	59,587	-46,801	100,699

# (3) Consolidated Statements of Changes in Net Assets

Current interim period (From April 1, 2007 to December 31, 2007)

(Unit: million yen)

		S	hareholders'	equity	
	Paid-in capital	Capital surplus	Retained surplus	Treasury stock	Total shareholders' equity
Balance at March 31, 2007	141,844	2,065	644,652	-44,564	743,997
Changes of items during the 3 <sup>rd</sup> .Quarter period					
Dividends from surplus			-22,831		-22,831
Net income			12,786		12,786
Repurchase of treasury stock				-39,513	-39,513
Disposal o treasury stock			-2,024	6,536	4,512
Cancellation of treasury stock			-34,539	34,539	-
Increase of subsidiaries			113		113
Increase of equity method affiliates			6,332		6,332
Net changes of items other than shareholders' equity					
Total changes of items during the 3 <sup>rd</sup> .Quarter period	-	-	-40,163	1,563	-38,599
Balance at December 31, 2007	141,844	2,065	604,489	-43,001	705,397

	Valua	ents				
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Translation adjustments	Total valuation and translation adjustment	Minority interests	Total net assets
Balance at March 31, 2007	49,706	1,095	302	51,103	10,944	806,045
Changes of items during the 3 <sup>rd</sup> .Quarter period						
Dividends from surplus						-22,831
Net income						12,786
Repurchase of treasury stock						-39,513
Disposal of treasury stock						4,512
Cancellation of treasury stock						-
Increase of subsidiaries						113
Increase of equity method affiliates						6,332
Net changes of items other than shareholders' equity	-8,816	198	664	-7,952	642	-7,310
Total changes of items during the 3 <sup>rd</sup> .Quarter period	-8,816	198	664	-7,952	642	-45,910
Balance at Dec.31, 2007	40,890	1,294	966	43,151	11,586	760,135

Previous 3 <sup>rd</sup> .Quarter period	(From April 1 to December 31, 2006)

(Unit: million yen)

		Sh	nareholders' e	equity	
	Paid-in capital	Capital surplus	Retained surplus	Treasury stock	Total shareholders' equity
Balance at March 31, 2006	141,844	2,065	572,599	-44,840	671,669
Changes of items during the interim period					
Dividends from surplus			-18,772		-18,772
Directors' and corporate auditors bonuses			-67		-67
Net income			59,587		59,587
Repurchase of treasury stock				-34,454	-34,454
Disposal of treasury stock			-3,669	16,515	12,846
Increase of subsidiaries			-1,404		-1,404
Net changes of items other than shareholders' equity					
Total changes of items during 3 <sup>rd</sup> . Quarter period	-	-	35,674	-17,938	17,735
Balance at Dec. 31, 2006	141,844	2,065	608,273	-62,778	689,405

	Valu	ation and trans	nents			
	Valuation difference on available-fo r-sale securities	Deferred gains or losses on hedges	Translation adjustments	Total valuation and translation adjustment	Minority interests	Total net assets
Balance at March 31, 2006	56,510	-	51	56,562	10,255	738,487
Changes of items during the interim period						
Dividends from surplus						-18,772
Directors' and corporate auditors bonuses						-67
Net income						59,587
Cancellation of treasury stock						-34,454
Repurchase of treasury stock						12,846
Increase of subsidiaries						-1,404
Net changes of items other than shareholders' equity	-9,045	1,088	61	-7,896	538	-7,357
Total changes of items during 3 <sup>rd</sup> .Quarter period	-9,045	1,088	61	-7,896	538	10,377
Balance at Dec. 31, 2006	47,464	1,088	113	48,666	10,793	748,865

<sup>00 (4) 3</sup>rd Quarter Consolidated Statement of Cash Flows

	3rd Quarter of	(I 3rd Quarter of	Unit: million yen)
Account	FY2007	FY2006	FY2006
necount	(AprDec.2007)	(AprDec.2006)	(Apr.'06-Mar.'07
		(	
I. Cash flow from operating activities			
Net income before adjustment for tax, etc.	21,665	95,030	162,533
Depreciation	101,905	95,640	128,998
Loss on impairment fixed assets	559	-	-
Amortization goodwill	511	-	
Amortization of long-term prepaid expenses	3,218	3,076	4,144
Loss on retirement of tangible fixed assets Gain/ Loss on sale of fixed assets	996	1,738 -692	3,156
Loss on compression of fixed assets	-	-092	-7,903 7,227
Gain/loss on sale of investment securities	_	-6,208	-5,851
Gain/loss on revaluation of investments in securities	_		595
Change in provision for retirement benefits	-1,131	-29,213	-37,274
Change in prepaid pension expense	-6,515	-	-
Increase or decrease in reserve for safety measure	-2,265	1,426	5,427
Interest and dividends earned	-1,669	-1,295	-2,050
Interest paid	7,670	7,876	10,369
Income from a company by equity method	-2,229	-514	-1,347
Change in accounts receivable	7,765	3,177	-17,369
Change in inventories	-20,899	-17,093	-1,535
Change in accounts payable	-1,366	-49,472	-14,075
Change in consumption tax payable Change in prepaid expenses	-4,843 -3,672	2,524 -3,555	4,450
Change in uncollected balance	3,495	5,758	-
Other	-22,154	-22,027	-1,339
Sub-total	81,039	86,176	238,156
Proceeds from interest and dividends	1,820	1,310	2,010
Payment of interest	-8,985	-9,024	-10,243
Payment of corporate tax, etc.	-41,895	-39,314	-39,326
Cash flow from operating activities	31,978	39,148	190,597
Cush now nom operating activities	51,970	57,110	190,397
II. Cash flow from investing activities			
Payments for a fixed deposits	-3,751	-5,001	-5,517
Proceed from drawing fixed deposits	4,351	4,801	6,616
Purchases of investment securities	-6,208	-9,786	-12,625
Proceeds from sale of investment securities, etc.	1,065	7,086	9,911
Purchases of tangible fixed assets	-89,494	-95,992	-124,173
Purchases of intangible fixed assets	-3,549	-5,705	-8,611
Spending on long-term prepaid expenses	-1,924	-1,062	-2,471
Proceeds from sale of fixed assets	1,024	5,009	5,985
Expenditures based on lending for long-term loans	-9,803	-526	-840
receivable	1,101	-	-
Proceed from collecting of long-term loans receivable	119	688	803
Other			100.000
Cash flow from investing activities	-107,071	-100,490	-130,922
III. Cash flow from financing activities	2.0.50	10-1	6 500
Net change in short-term debt	-3,068	-4,964	-6,522
Net change in commercial paper	95,000	112,000	6,000 14,934
Proceeds from long-term debt	58,590	13,964	
Payments for long-term debt	-40,766	-18,166	-26,790
Proceeds from issue of bond	29,989	-	- 106
Payments for redemption of bonds Payment to minority shareholders on account of	-	-	-196
Payment to minority shareholders on account of		9	9
capital reduction Payment for share payback to minority shareholders	-	-70	-70
Proceeds from sales of treasury stock	-	288	323
Payments for acquiring treasury stock	235	-34,454	-34,658
Dividend payments	-39,513	-18,709	-34,638 -18,780
Payment of dividends to minority shareholders	-22,739	-92	-18,780 -92
	-274	40.002	
Cash flow from financing activities	77,451	49,803	-65,843
IV. Difference due to conversion of cash and cash equivalents	24		0
V. Difference due to conversion of cash and cash equivalents	34	-	9

<ul><li>V. Change in cash and cash equivalents</li><li>VI. Cash and cash equivalents at beginning of term</li></ul>	2,393 40,231	-11,538 45,633	-6,159 45,633
VII. Increase in cash and cash equivalents due to new consolidation VIII. Decrease in cash and cash equivalents excluding subsidiaries	1,301	799 -42	799 -42
IX Cash and cash equivalents at end of term	43,926	34,852	40,231

## (5) Segment information by category of business

	(Unit: million yen)									
		Gas	Gas appliances	Contracted construction work	Real estate leases	Other business	Total	Corporate and eliminations	Consolidated	
7	I. Sales									
FY2007	(1) External sales	704,333	91,736	34,056	9,270	161,528	1,000,925	-	1,000,925	
FY2	(2) Inter segment	22,464	2,029	2,947	17,032	57,217	101,691	(101,691)	-	
of	sales & transfers									
Quarter	Total	726,797	93,765	37,004	26,303	218,745	1,102,617	(101,691)	1,000,925	
Qua	Operating expenses	674,084	89,453	37,767	19,971	210,964	1,032,241	(54,777)	977,464	
3 <sup>rd</sup> (	Operating profit	52,712	4,312	(762)	6,331	7,781	70,375	(46,914)	23,461	
	(loss)									
of FY2006	I. Sales (1) External sales (2) Inter segment	666,261	91,507	33,522	8,866	137,893	938,051	-	938,051	
of F	sales & transfers	17,354	1,873	2,593	16,647	58,137	96,607	(96,607)	-	
	Total	683,616	93,381	36,116	25,514	196,030	1,034,659	(96,607)	938,051	
Quarter	Operating expenses	561,140	89,845	36,648	19,772	187,241	894,648	(51,151)	843,497	
3 <sup>rd</sup> (	Operating profit	122,476	3,535	(532)	5,742	8,789	140,010	(45,456)	94,553	
	(loss)									
	I. Sales									
ur)	(1) External sales	976,358	132,741	55,526	11,933	200,397	1,376,958	-	1,376,958	
(full year)	(2) Inter segment sales & transfers	23,162	2,665	3,702	22,101	85,009	136,641	(136,641)	-	
	Total	999,521	135,407	59,229	34,034	285,407	1,513,599	(136,641)	1,376,958	
FY2006	Operating expenses	795,954	134,237	57,478	27,303	271,559	1,286,534	(71,891)	1,214,643	
F	Operating profit	203,566	1,169	1,750	6,731	13,847	227,065	(64,750)	162,315	
	(loss)									

## 1. Geographic Segment information

Not shown due to the amount of sales in Japan is over 90% of total.

#### 2. Overseas sales

Not included due to insignificance of overseas sales as a proportion is below 10% of consolidated sales.

# (7) Non-consolidated 3<sup>rd</sup> Quarter Results

				3rd Quarter, FY2007 (AprDec.2007)3rd Quarter, FY2006 (AprDec.2006)		Change	% Change
Number of Customers Thousan			Thousand	10,052	9,879	173	1.8
	Residential		m <sup>3</sup> (Note 1)	26.88	27.77	-0.89	-3.2
			Mil. m <sup>3</sup>	2,061	2,093	-32	-1.5
volume		Commercia	Mil. m <sup>3</sup>	1,502	1,459	43	2.9
	Business	1					
· ·		Other(Note2)	Mil. m <sup>3</sup>	643	614	29	4.8
sales	In	dustrial	Mil. m <sup>3</sup>	4,162	3,915	247	6.3
Gas	Bus./ Ind. Sub total Mil. m <sup>3</sup>			6,307	5,988	319	5.3
	Wholesales supply Mil. m <sup>3</sup>		1,446	1,256	190	15.2	
	Total M		Mil. m <sup>3</sup>	9,814	9,337	477	5.1
Av	verage tempe	Average temperature °C			19.5	0.1	-

## Gas Sales Volume for 3rd Quarter, FY2007

Notes: 1. The upper row of figures for residential demand indicates gas sales per meter read (m<sup>3</sup>/household, month)

2. "Other" for business demand indicates sales to public and medical institutions.

### Income and Expenditure for 3rd Quarter, FY2007

(Unit: billion yen)

	Income		Change from					Change from	
			3rd Quarter of	Rate (%) Expenditure				3rd Quarter	Rate (%)
			FY 2006					of FY2006	
					Ises	Cost of sales	4,187	861	25.9
sales					Operating expenses	Sales and			
uct	Gas sales	7,162	412	6.1	ng e	administrative	2,925	267	10.0
Product sales					erati	expenses			
					Ope	Sub total	7,112	1,127	18.8
	Related Construction	313	-1	-0.6	s	Related construction	319	3	1.0
ales	Gas appliance sales.	794	7	1.0	Other expenses	Gas appliance sales	746	-13	-1.7
Other sales	Associated	291	92	46.2	exp	Associated	200	00	51.5
Oth	businesses				other	businesses	288	98	51.5
	Sub total	1,399	98	7.5	0	Sub total	1,354	88	7.0
Tot	tal sales	8,526	510	6.4	Total e	xpenses	8,467	1,216	16.8
					Operat	ing income	58	-706	-92.3
No	n-operating income	116	9	8.3	Non-o	perating expenses	94	-6	-5.6
				Ordina	ry income	80	-692	-89.6	
Ext	traordinary profit	-	-67	-	Extrao	rdinary loss	5	5	-
					Net inc	come	47	-489	-91.1

Notes:1. Cost of sales includes gas resource cost of ¥398.3billion (increased by ¥83.5 billion, or 26.5% from 3<sup>rd</sup> Quarter of FY2006).

2. Non-operating expenses include interest expenses of ¥5.9 billion (increased by ¥0.2 billion, or 3.1% from 3<sup>rd</sup> Quarter of FY2006).