# **Actual Gas Sales volume in February 2007**

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of February 2007 came to about 1,201.464 million m<sup>3</sup>, down about 77.743 million m<sup>3</sup> (or 6.1%) from February 2006.

In the residential sector, volume totaled about 398.146 million m3, down by 8.7% from February 2006 because decline of hot water and space heating demand due to  $1.9^{\circ}$ C high temperature compared with the previous February.

In the business sector (consisting of commercial, public, and medical use), volume totaled about 242.378 million m3, down 10.4% from the previous February because the demand for air-conditioning was decreased due to high temperature.

In the industrial sector, volume totaled about 392.800 million m3, down by 5.1% from February 2006, because of decreased demand by power generation customers due to periodical inspection although new customer acquisition is in shape.

Volume for wholesale supply to other gas companies totaled about 168.141 million m3, up 5.9% from February 2006, due to developing new demand for those utilities.

On a cumulative basis, the volume from April 2006 to February 2007 totaled 11,919.262 million m3, an increase of 1.7% from the same period of 2006.

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ, %

	Offic. million in 740mb,										
Use (sector)	February 2007	February 2006	Change	Rate of change relative to February 2006	Cumulative sales for fiscal 2006 (from April 2006 to February 2007)	Cumulative sales for fiscal 2005 (from April 2005 to February 2006)	Change	Rate of change relative to fiscal 2006			
Residential	398.146	435.867	-37.721	-8.7	2,966.987	3,039.960	-72.973	-2.4			
Business	242.378	270.491	-28.113	-10.4	2,590.725	2,700.574	-109.849	-4.1			
Industrial	392.800	414.087	-21.287	-5.1	4,762.109	4,503.112	258.997	5.8			
Total	1,033.323	1,120.444	-87.121	-7.8	10,319.821	10,243.646	76.175	0.7			
Wholesale	168.141	158.763	9.378	5.9	1,599.441	1,473.532	125.909	8.5			
Grand total	1,201.464	1,279.207	-77.743	-6.1	11,919.262	11,717.178	202.084	1.7			

Note: Due to rounding, totals may not equal the sums of their parts

### 2. Basic factors

# (1) Temperature

Unit: °C

								Offit. O
	Apr.	May	June	July	Aug.	Sept.	Average for the first half	Oct.
FY 2006	13.6	19.0	22.5	25.6	27.5	23.5	22.0	19.5
FY 2005	15.1	17.7	23.2	25.6	28.1	24.7	22.4	19.2
Change	-1.5	1.3	-0.7	0.0	-0.6	-1.2	-0.4	0.3

	Nov.	Dec.	Jan.	Feb.	Average for AprFeb.	Mar.	Average for the second half	Average for the fiscal year (April ~March)
FY 2006	14.4	9.5	7.6	8.6	17.4			
FY 2005	13.3	6.4	5.1	6.7	16.8	9.8	10.1	16.2
Change	1.1	3.1	2.5	1.9	0.6			

### (2) December of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.
FY 2006	13,923	12,858	19,065	16,212	21,027	20,585	103,670	20,149
FY 2005	14,817	14,386	18,175	20,156	20,241	21,719	109,494	19,529
Change	-894	-1,528	890	-3,944	786	-1,134	-5,824	620
Rate of change	-6.0	-10.6	4.9	-19.6	3.9	-5.2	-5.3	3.2

	Nov.	Dec.	Jan.	Feb.	Total for AprJan	Mar.	Second half	Total for the fiscal year (April ~March)
FY 2006	23,674	24,625	22,732	33,318	228,168			
FY 2005	21,876	25,766	23,032	35,950	235,647	39,251	165,404	274,898
Change	1,798	-1,141	-300	-2,632	-7,479			
Rate of change	8.2	-4.4	-1.3	-7.3	-3.2			

### (3) December of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2006	9.822	9.826	9.838	9.803	9.817	9.830
FY 2005	9.644	9.650	9.660	9.672	9.684	9.613
Change	0.178	0.176	0.178	0.131	0.133	0.132
Rate of change	1.8	1.8	1.8	1.4	1.4	1.4

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2006	9.843	9.860	9.879	9.894	9.921	
FY 2005	9.709	9.723	9.743	9.758	9.788	9.818
Change	0.134	0.137	0.136	0.136	0.133	
Rate of change	1.4	1.4	1.4	1.4	1.4	

Note: Because Nagano area (43.715 thousand customers) was transferred to Nagano Toshi Gas Co.,Ltd, the number of July 2006 decreased from previous month.

## Gas sales volume in FY2005 and FY2004

Unit: million m<sup>3</sup>/45MJ, %

	February 2006		February 2005		Cumulative sales for fiscal 2005		Cumulative sales for fiscal 2004		
		Rate of change relative to February 2005		Rate of change relative to February 2004	(from Apr. 2005 to February 2006)	Rate of change relative to fiscal 2004	(from Apr. 2004 to February 2005)	Rate of change relative to fiscal 2003	
Residential	435.867	2.4	425.609	4.5	3.039.960	7.3	2.833.941	-3.3	
Business	270.491	4.3	259.251	4.9	2.700.574	3.7	2.603.342	7.4	
Industrial	414.087	9.6	377.920	11.6	4.503.112	5.3	4.277.141	10.5	
Total	1,120.444	5.4	1,062.780	7.0	10,243.646	5.4	9.714.423	5.3	
Wholesale	158.763	17.2	135.426	19.0	1.473.532	17.7	1.251.991	13.3	
Grand total	1,279.207	6.8	1,198.206	8.3	11,717.178	6.8	10,966.415	6.1	

Note: Due to rounding, totals may not equal the sums of their parts.

# Rate of increase relative to the previous year by segment (single months, FY2006 and FY2005)

Unit: %

·													
		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2006	-0.9	8.0	-1.0	7.0	7.8	2.5	2.9	-0.3	-6.2	-11.2	-8.7	-
	FY 2005	3.2	8.4	12.0	3.2	11.4	4.7	- 2.6	0.4	18.8	12.9	2.4	0.3
Business	FY 2006	0.5	1.7	-0.4	4.5	-6.1	- 6.3	- 5.2	1.7	-6.9	-11.4	-10.4	-
	FY 2005	2.5	-0.1	2.5	-7.5	-1.1	7.6	4.2	0.5	15.9	13.8	4.3	0.1
Industrial	FY 2006	-2.2	18.5	9.4	1.5	3.3	4.3	19.2	14.7	2.8	1.4	-5.1	-
	FY 2005	16.5	-4.8	2.5	7.7	5.3	4.8	3.2	-2.8	12.0	4.5	9.6	10.3
Total	FY 2006	-1.1	10.9	4.0	3.5	0.7	0.4	8.5	7.4	-2.4	-6.9	-7.8	-
	FY 2005	8.2	0.5	4.9	1.9	3.9	5.7	2.2	-1.1	15.1	10.1	5.4	4.0
Wholesale	FY 2006	16.1	11.6	11.9	13.8	13.4	10.2	14.6	3.4	-0.3	1.7	5.9	-
	FY 2005	17.0	10.3	14.3	12.2	18.3	14.2	9.9	24.0	32.7	20.4	17.2	12.1
Grand total	FY 2006	0.8	11.0	5.0	4.7	2.2	1.6	9.3	6.8	-2.1	-5.9	-6.1	-
	FY 2005	9.1	1.6	6.0	3.0	5.4	6.7	3.1	1.9	17.3	11.2	6.8	4.9