

March 14, 2005

## Actual Gas Sales volume in February 2005

### Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of February 2005 came to about 1,171.0 million m<sup>3</sup>, up about 89.5 million m<sup>3</sup> (or 8.3%) from February 2004.

In the residential sector, volume totaled about 415.9 million m<sup>3</sup>, up 4.5 % from January 2004. The increase was due to the lower temperature than last year, which caused more demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 253.4 million m<sup>3</sup>, up 4.9% from February 2004. This increase was due to the added consumption by new customers.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 369.3 million m<sup>3</sup>, up 11.6% from the previous February.

Volume for wholesale supply to other gas companies totaled about 132.3 million m<sup>3</sup>, up 19.0% from February 2004, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2004 up to and including February 2005 totaled 10,717.2 million m<sup>3</sup>, an increase of 6.1% from the same period of 2004.

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	February 2005	February 2004	Change	Rate of change relative to February 2004	Cumulative sales for fiscal 2004 (from April 2004 to February 2005)	Cumulative sales for fiscal 2003 (from April 2003 to February 2004)	Change	
								Rate of change relative to fiscal 2004
Residential	415.935	397.891	18.044	4.5	2,769.531	2,864.938	-95.407	-3.3
Business	253.360	241.472	11.888	4.9	2,544.177	2,368.565	175.612	7.4
Industrial	369.331	330.928	38.403	11.6	4,179.931	3,784.295	395.636	10.5
Total	1,038.626	970.291	67.985	7.0	9,493.639	9,017.797	475.493	5.3
Wholesale	132.348	111.226	21.122	19.0	1,223.535	1,079.513	144.023	13.3
Grand total	1,170.974	1,081.516	89.458	8.3	10,717.175	10,097.310	619.865	6.1

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half	Oct.
FY 2004	16.4	19.6	23.7	28.4	27.2	25.1	23.4	17.5
FY 2003	15.1	18.8	23.2	22.8	26.0	24.2	21.7	17.8
Change	1.3	0.8	0.5	5.6	1.2	0.9	1.7	-0.3

	Nov.	Dec.	Jan.	Feb.	Average for Apr.-Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	15.6	9.9	6.1	6.2	17.8	--	--	--
FY 2003	14.4	9.2	6.3	8.5	16.9	9.8	11.0	16.3
Change	1.2	0.7	-0.2	-2.3	0.9	--	--	--

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.
FY 2004	15,378	15,767	18,196	21,277	22,428	22,823	115,869	19,147
FY 2003	15,342	16,899	18,736	21,697	22,452	21,930	117,056	23,224
Change	36	-1,132	-540	-420	-24	893	-1,187	-4,077
Rate of change	0.2	-6.7	-2.9	-1.9	-0.1	4.1	-1.0	-17.6

	Nov.	Dec.	Jan.	Feb.	Total for Apr.-Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004	22,439	29,121	25,888	38,279	250,748			
FY 2003	21,593	28,128	28,105	38,704	256,810	35,876	175,630	292,686
Change	846	993	-2,217	-425	-6,067			
Rate of change	3.9	3.5	-7.9	-1.1	-2.4			

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	9.456	9.466	9.478	9.494	9.509
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	0.198	0.198	0.198	0.195	0.195	0.196
Rate of change	2.1	2.1	2.1	2.1	2.1	2.1

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004	9.520	9.535	9.557	9.576	9.608	
FY 2003	9.328	9.343	9.366	9.386	9.418	9.445
Change	0.192	0.192	0.191	0.190	190	
Rate of change	2.1	2.1	2.0	2.0	2.0	

## Gas sales volume in FY2003 and FY2002

Unit: million m<sup>3</sup>/46.04655MJ, %

	February 2004		February 2003		Cumulative sales for fiscal 2003 (from Apr. 2003 to February 2004)		Cumulative sales for fiscal 2002 (from Apr. 2002 to February 2003)	
		Rate of change relative to February 2003		Rate of change relative to February 2002		Rate of change relative to fiscal 2002		Rate of change relative to fiscal 2001
Residential	397.891	-1.4	403.607	6.6	2,864.938	0.2	2,859.286	4.3
Business	241.472	2.4	235.915	16.5	2,368.565	4.4	2,269.169	8.2
Industrial	330.928	1.9	324.700	21.9	3,784.295	16.7	3,242.245	22.4
Total	970.291	0.6	964.222	13.7	9,017.797	7.7	8,370.700	11.8
Wholesale	111.226	8.4	102.583	20.6	1,079.513	7.7	1,002.745	15.8
Grand total	1,081.516	1.4	1,066.804	14.4	10,097.310	7.7	9,373.446	12.2

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	June	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2004	-0.0	-6.0	-4.3	-11.5	-23.0	-9.3	-6.7	-0.7	-1.5	-0.3
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	5.4	3.0	19.6	26.5	3.1	3.6	3.6	3.1	2.4	4.9	-
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	10.4	28.3	17.9	1.9	12.3	8.2	7.7	18.4	2.3	4.3	11.6	-
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	4.7	9.9	7.4	4.0	9.4	3.1	2.6	8.9	1.2	2.0	7.0	-
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	7.0	15.7	16.2	16.5	11.3	15.6	14.5	8.5	9.8	13.4	19.0	-
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	10.5	8.4	5.3	9.6	4.5	3.9	8.9	2.2	3.1	8.3	-
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1