Actual Gas Sales volume in December 2004

Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of December 2004 came to about 1,003.4 million m³, up about 21.2 million m³ (or 2.2%) from December 2003.

Gas sales volume for residential sector, decreased by 1.5% to 293.5 million m³ due to high temperatures which caused lower demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 192.1 million m³, up 3.1% from December 2003. This increase was due to the added consumption by new customers.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 393.7 million m³, up 2.3% from the previous December.

Volume for wholesale supply to other gas companies totaled about 124.0 million m³, up 9.8% from December 2003, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2004 up to and including December 2004 totaled 8,256.0 million m³, an increase of 6.3% from the same period of 2003.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

| Use (sector) | December | December | Change | | Cumulative | Cumulative | Change | |
|--------------|-----------|----------|--------|--|--|--|----------|---|
| | 2004 | 2003 | | Rate of change relative to December 2003 | sales for fiscal 2004 (from April 2004 to December 2004 | sales for fiscal 2003 (from April 2003 to December 2003) | | Rate of change relative to fiscal 2003 |
| Residential | 293.512 | 297.831 | -4.319 | -1.5 | 1,889.434 | 2,001.492 | -112.058 | -5.6 |
| Business | 192.142 | 186.401 | 5.741 | 3.1 | 2,024.001 | 1,866.547 | 157.454 | 8.4 |
| Industrial | 393.732 | 385.022 | 8.710 | 2.3 | 3,391.653 | 3,051.747 | 339.906 | 11.1 |
| Total | 879.386 | 869.254 | 10.132 | 1.2 | 7,305.088 | 6,919.786 | 385.302 | 5.6 |
| Wholesale | 123.985 | 112.950 | 11.035 | 9.8 | 950.989 | 844.701 | 106.288 | 12.6 |
| Grand total | 1,003.371 | 982.203 | 21.168 | 2.2 | 8,256.077 | 7,764.487 | 491.590 | 6.3 |

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

| | | | | _ | | | Omt. C | |
|---------|------|------|------|------|------|-------|-----------------|------|
| | Apr. | May | June | July | Aug. | Sept. | Average for the | Oct. |
| | | | | | | | first half | |
| FY 2004 | 16.4 | 19.6 | 23.7 | 28.4 | 27.2 | 25.1 | 23.4 | 17.5 |
| FY 2003 | 15.1 | 18.8 | 23.2 | 22.8 | 26.0 | 24.2 | 21.7 | 17.8 |
| Change | 1.3 | 0.8 | 0.5 | 5.6 | 1.2 | 0.9 | 1.7 | -0.3 |

| | Nov. | Dec. | Average for AprDec ember | Jan. | Feb. | Mar. | Average for the second half | Average for the fiscal year (April 1~March 31) |
|---------|------|------|-----------------------------------|------|------|------|-----------------------------------|--|
| FY 2004 | 15.6 | 9.9 | 20.4 | | | | | |
| FY 2003 | 14.4 | 9.2 | 19.1 | 6.3 | 8.5 | 9.8 | 11.0 | 16.3 |
| Change | 1.2 | 0.7 | 1.3 | | | | | |

(2) Number of new customers

Unit: customers, %

| | Apr. | May | June | July | Aug. | Sept. | First half | Oct. |
|----------------|--------|--------|--------|--------|--------|--------|------------|--------|
| FY 2004 | 15,378 | 15,767 | 18,196 | 21,277 | 22,428 | 22,823 | 115,869 | 19,147 |
| FY 2003 | 15,342 | 16,899 | 18,736 | 21,697 | 22,452 | 21,930 | 117,056 | 23,224 |
| Change | 36 | -1,132 | -540 | -420 | -24 | 893 | -1,187 | -4,077 |
| Rate of change | 0.2 | -6.7 | -2.9 | -1.9 | -0.1 | 4.1 | -1.0 | -17.6 |

| | Nov. | Dec. | Total for AprDec ember | Jan. | Feb. | Mar. | Second half | Total for the fiscal year (April 1~March 31) |
|----------------|--------|--------|---------------------------------|--------|--------|--------|----------------|--|
| FY 2004 | 22,439 | 29.121 | 186.576 | | | | | |
| FY 2003 | 21,593 | 28.128 | 190.001 | 28,105 | 38,704 | 35,876 | 175,630 | 292,686 |
| Change | 846 | 993 | -3.425 | | | • | | |
| Rate of change | 3.9 | 3.5 | -1.8 | | | • | | |

(3) Number of customers

Unit: million of customers, %

| | Cint: minion of eastonics | | | | | | | |
|----------------|---------------------------|-------|-------|-------|-------|-------|--|--|
| | Apr. | May | June | July | Aug. | Sept. | | |
| FY 2004 | 9.448 | 9.456 | 9.466 | 9.478 | 9.494 | 9.509 | | |
| FY 2003 | 9.250 | 9.258 | 9.268 | 9.283 | 9.299 | 9.313 | | |
| Change | 0.198 | 0.198 | 0.198 | 0.195 | 0.195 | 0.196 | | |
| Rate of change | 2.1 | 2.1 | 2.1 | 2.1 | 2.1 | 2.1 | | |

| | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|----------------|-------|-------|-------|-------|-------|-------|
| FY 2004 | 9.520 | 9.535 | 9.557 | | | |
| FY 2003 | 9.328 | 9.343 | 9.366 | 9.386 | 9.418 | 9.445 |
| Change | 0.192 | 0.192 | 0.191 | | | |
| Rate of change | 2.1 | 2.1 | 2.0 | | | |

Gas sales volume in FY2003 and FY2002

Unit: million m³/46.04655MJ, %

| | | | | | | 011 | t. IIIIII0II III /40.0 | , , , |
|-------------|----------|-------------|---------------|-------------------|------------------|-------------|------------------------|-------------|
| | December | | December 2002 | December 2002 Cur | | | Cumulative | |
| | 2003 | | | | sales for fiscal | | sales for fiscal | |
| | | | | | 2003 | | 2002 | |
| | | Rate of | | Rate of | (from Apr. 2003 | Rate of | (from Apr. 2002 | Rate of |
| | | change | | change | to | change | to | change |
| | | relative to | | relative to | December2003) | relative to | December2002) | relative to |
| | | December20 | | December | | fiscal 2002 | | fiscal 2001 |
| | | 02 | | 2001 | | | | |
| Residential | 297.831 | -11.2 | 335.272 | 3.3 | 2,001.492 | 2.0 | 1,962.810 | 3.2 |
| Business | 186.401 | -6.5 | 199.429 | 12.1 | 1,866.547 | 5.3 | 1,773.115 | 6.2 |
| Industrial | 385.022 | 18.0 | 326.326 | 25.7 | 3,051.747 | 18.1 | 2,584.589 | 21.5 |
| Total | 869.254 | 1.0 | 861.027 | 13.0 | 6,919.786 | 9.5 | 6,320.513 | 10.9 |
| Wholesale | 112.950 | 6.1 | 106.465 | 18.8 | 884.701 | 7.1 | 788.824 | 14.2 |
| Grand total | 982.203 | 1.5 | 967.492 | 13.6 | 7,764.487 | 9.2 | 7,109.337 | 11.3 |

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

| | | | - | | _ | | - | | | | _ | _ | |
|-------------|---------|------|------|------|-------|-------|-------|------|-------|-------|------|------|------|
| | | Apr. | May | June | June | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
| Residential | FY 2004 | -0.0 | -6.0 | -4.3 | -11.5 | -23.0 | -9.3 | -6.7 | -0.7 | -1.5 | - | ı | - |
| | FY 2003 | 17.6 | -0.3 | 6.3 | -0.3 | 15.6 | 15.8 | 3.0 | -11.7 | -11.2 | -5.5 | -1.4 | -4.0 |
| Business | FY 2004 | 3.9 | 5.4 | 3.0 | 19.6 | 26.5 | 3.1 | 3.6 | 3.6 | 3.1 | - | - | - |
| | FY 2003 | 23.5 | 16.3 | 21.9 | 2.8 | -13.1 | 5.6 | 9.9 | 2.2 | -6.5 | 0.2 | 2.4 | 0.7 |
| Industrial | FY 2004 | 10.4 | 28.3 | 17.9 | 1.9 | 12.3 | 8.2 | 7.7 | 18.4 | 2.3 | ı | ı | - |
| | FY 2003 | 22.6 | 2.9 | 12.9 | 24.9 | 24.1 | 19.9 | 21.2 | 15.1 | 18.0 | 20.6 | 1.9 | 7.0 |
| Total | FY 2004 | 4.7 | 9.9 | 7.4 | 4.0 | 9.4 | 3.1 | 2.6 | 8.9 | 1.2 | - | - | - |
| | FY 2003 | 20.8 | 4.7 | 13.3 | 11.8 | 7.8 | 14.0 | 12.8 | 2.3 | 1.0 | 3.8 | 0.6 | 1.1 |
| Wholesale | FY 2004 | 7.0 | 15.7 | 16.2 | 16.5 | 11.3 | 15.6 | 14.5 | 8.5 | 9.8 | - | ı | - |
| | FY 2003 | 18.5 | 7.0 | 8.1 | 1.0 | 8.6 | 10.1 | 8.8 | -1.5 | 6.1 | 11.0 | 8.4 | 11.5 |
| Grand total | FY 2004 | 5.0 | 10.5 | 8.4 | 5.3 | 9.6 | 4.5 | 3.9 | 8.9 | 2.2 | ı | ı | - |
| | FY 2003 | 20.6 | 4.9 | 12.7 | 10.6 | 7.9 | 13.5 | 12.4 | 1.8 | 1.5 | 4.5 | 1.4 | 2.1 |