

Actual Gas Sales volume in November 2004

Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of November 2004 came to about 933.6 million m³, up about 76.3 million m³ (or 8.9%) from November 2003.

Gas sales volume for residential sector, decreased by 0.7% to 235.7 million m³ due to high temperatures and decrease in number of days because of meter reading schedule although number of customers were increased.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 183.5 million m³, up 3.6% from November 2003. This increase was due to the added consumption by new customers.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 403.3 million m³, up 18.4% from the previous November.

Volume for wholesale supply to other gas companies totaled about 111.0 million m³, up 8.5% from November 2003, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2004 up to and including November 2004 totaled 7,252.7 million m³, an increase of 6.9% from the same period of 2003.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Use (sector)	November 2004	November 2003	Change		Cumulative sales for fiscal 2004 (from April 2004 to November 2004)	Cumulative sales for fiscal 2003 (from April 2003 to November 2003)	Change	
				Rate of change relative to November 2003				Rate of change relative to fiscal 2003
Residential	235.704	237.384	-1.680	-0.7	1,595.922	1,703.661	-107.739	-6.3
Business	183.543	177.109	6.434	3.6	1,831.859	1,680.146	151.713	9.0
Industrial	403.331	340.548	62.783	18.4	2,997.921	2,666.725	331.196	12.4
Total	822.577	755.040	67.537	8.9	6,425.702	6,050.532	375.170	6.2
Wholesale	111.038	102.318	8.720	8.5	827.004	731.751	95.253	13.0
Grand total	933.616	857.358	76.258	8.9	7,252.706	6,782.283	470.423	6.9

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half	Oct.
FY 2004	16.4	19.6	23.7	28.4	27.2	25.1	23.4	17.5
FY 2003	15.1	18.8	23.2	22.8	26.0	24.2	21.7	17.8
Change	1.3	0.8	0.5	5.6	1.2	0.9	1.7	-0.3

	Nov.	Average for Apr.-November	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	15.6	21.7	--	--	--	--	--	--
FY 2003	14.4	20.3	9.2	6.3	8.5	9.8	11.0	16.3
Change	1.2	1.4	--	--	--	--	--	--

(2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.
FY 2004	15,378	15,767	18,196	21,277	22,428	22,823	115,869	19,147
FY 2003	15,342	16,899	18,736	21,697	22,452	21,930	117,056	23,224
Change	36	-1,132	-540	-420	-24	893	-1,187	-4,077
Rate of change	0.2	-6.7	-2.9	-1.9	-0.1	4.1	-1.0	-17.6

	Nov.	Total for Apr.-November	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004	22,439	157,455						
FY 2003	21,593	161,873	28,128	28,105	38,704	35,876	175,630	292,686
Change	846	-4,418						
Rate of change	3.9	-2.7						

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	9.456	9.466	9.478	9.494	9.509
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	0.198	0.198	0.198	0.195	0.195	0.196
Rate of change	2.1	2.1	2.1	2.1	2.1	2.1

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004	9.520	9.535				
FY 2003	9.328	9.343	9.366	9.386	9.418	9.445
Change	0.192	192				
Rate of change	2.1	2.1				

Gas sales volume in FY2003 and FY2002

Unit: million m³/46.04655MJ, %

	November 2003		November 2002		Cumulative sales for fiscal 2003 (from Apr. 2003 to November2003)		Cumulative sales for fiscal 2002 (from Apr. 2002 to November2002)	
		Rate of change relative to November2002		Rate of change relative to November 2001		Rate of change relative to fiscal 2002		Rate of change relative to fiscal 2001
Residential	237.384	-11.7	268.859	10.5	1,703.661	4.7	1,623.537	3.1
Business	177.109	2.2	173.285	11.6	1,680.146	6.8	1,573.686	5.5
Industrial	340.548	15.1	295.989	23.5	2,666.725	18.1	2,258.263	20.9
Total	755.040	2.3	738.132	15.6	6,050.532	10.8	5,459.486	10.6
Wholesale	102.318	-1.5	103.844	18.5	731.751	7.2	682.359	13.6
Grand total	857.358	1.8	841.976	16.0	6,782.283	10.4	6,141.845	10.9

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	June	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2004	-0.0	-6.0	-4.3	-11.5	-23.0	-9.3	-6.7	-0.7	-	-
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	5.4	3.0	19.6	26.5	3.1	3.6	3.6	-	-	-	-
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	10.4	28.3	17.9	1.9	12.3	8.2	7.7	18.4	-	-	-	-
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	4.7	9.9	7.4	4.0	9.4	3.1	2.6	8.9	-	-	-	-
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	7.0	15.7	16.2	16.5	11.3	15.6	14.5	8.5	-	-	-	-
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	10.5	8.4	5.3	9.6	4.5	3.9	8.9	-	-	-	-
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1