

September 30, 2004

## **COMMENCEMENT OF WHOLESALES TO Sano Gas Co., Ltd.**

Tokyo Gas Co., Ltd.

Tokyo Gas Co., Ltd. (President: Norio Ichino) has concluded a basic agreement with Sano Gas Co., Ltd. (President: Yoshiaki Kikuchi) for gas wholesales, and will commence the related supply on October 1, 2004. Sano Gas will be the 19th firm to receive a wholesale supply of gas from Tokyo Gas.

Sano Gas is a city gas company with about 8,100 customers in the city of Sano, Tochigi Prefecture. It currently supplies 13A gas ( $46.04655 \text{ MJ/m}^3 = 11,000 \text{ kcal/m}^3$ ) made from domestically produced natural gas. To cope with the future expansion of its sales volume, the company decided to receive a wholesale supply from Tokyo Gas as an additional supply source. In respects such as type and calorific value, the gas in this supply will be the same as that made from domestically produced natural gas in its current supply.

Ever since initiating wholesale supply to Chiba Gas Co., Ltd. in 1968, we at Tokyo Gas have been steadily increasing our wholesale volume. In fiscal 2003, the combined wholesale purchase by a total of 17 companies came to about 1.2 billion  $\text{m}^3$ . We shall continue to work for an expansion of this wholesale volume.

### **Profile of Sano Gas Co., Ltd.**

- Location: 243 Kubocho, Sano, Tochigi Prefecture
- Capital: 50 million yen
- Representative director: Yoshiaki Kikuchi
- Number of employees: 21
- Service area: Sano, Tochigi Prefecture
- Number of customers: about 8,100 (as of March 31, 2004)
- Yearly gas sales volume: about 6.89 million  $\text{m}^3$   
( $46.04655 \text{ MJ/m}^3 = 11,000 \text{ kcal/m}^3$ ; actual figure for FY2003)