

July 15, 2004

## Actual Gas Sales volume in June 2004

### Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of June 2004 came to about 846.0million m<sup>3</sup>, up about 65.3 million m<sup>3</sup> (or 8.4%) from June 2003.

In the residential sector, volume totaled about 188.8 million m<sup>3</sup>, down by 4.3% from June 2003. The decrease was due to the higher temperature than last year, which caused less demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 200.9 million m<sup>3</sup>, up 3.0% from June 2003. This increase was due to the higher temperatures that caused more demand in air conditioning and the added consumption by new customers.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 356.7 million m<sup>3</sup>, up 17.9% from the previous June.

Volume for wholesale supply to other gas companies totaled about 99.6 million m<sup>3</sup>, up 16.2% from June 2003, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2004 up to and including June 2004 totaled 2,750 million m<sup>3</sup>, an increase of 7.8% from the same period of 2003.

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	June 2004	June 2003	Change	Cumulative sales for fiscal		Change	Rate of change relative to	
				2004 (from April 2004 to June 2004)	2003 (from April 2003 to June 2003)		June 2003	fiscal 2003
Residential	188.767	197.221	-8.454	781.874	806.394	-24.520	-4.3	-3.0
Business	200.874	195.027	5.847	606.203	582.446	23.757	3.0	4.1
Industrial	356.746	302.684	54.062	1,056.879	892.237	164.642	17.9	18.5
Total	746.387	694.932	51.455	2,444.956	2,281.076	163.880	7.4	7.2
Wholesale	99.643	85.757	13.886	306.007	271.432	34.575	16.2	12.7
Grand total	846.029	780.689	65.340	2,750.964	2,552.508	198.456	8.4	7.8

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	Average for Apr.-June	July	Aug.	Sept.	Average for the first half
FY 2004	16.4	19.6	23.7	19.9	--	--	--	--
FY 2003	15.1	18.8	23.2	19.0	22.8	26.0	24.2	21.7
Change	1.3	0.8	0.5	0.9	--	--	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	--	--	--	--	--	--	--	--
FY 2003	17.8	14.4	9.2	6.3	8.5	9.8	11.0	16.3
Change	--	--	--	--	--	--	--	--

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	Total for Apr.-June	July	Aug.	Sept.	First half
FY 2004	15,378	15,767	18,196	49,341				
FY 2003	15,342	16,899	18,736	50,977	21,697	22,452	21,930	117,056
Change	36	-1,132	-540	-1,636				
Rate of change	0.2	-6.7	-2.9	-3.2				

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004								
FY 2003	23,224	21,593	28,128	28,105	38,704	35,876	175,630	292,686
Change								
Rate of change								

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	9.456	9.466			
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	0.198	0.198	0.198			
Rate of change	2.1	2.1	2.1			

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004						
FY 2003	9.328	9.343	9.366	9.386	9.418	9.445
Change						
Rate of change						

## Gas sales volume in FY2003 and FY2002

Unit: million m<sup>3</sup>/46.04655MJ, %

	June 2003		June 2002		Cumulative sales for fiscal 2003 (from Apr. 2003 to June 2003)		Cumulative sales for fiscal 2002 (from Apr. 2002 to June 2002)	
		Rate of change relative to June 2002		Rate of change relative to June 2001		Rate of change relative to fiscal 2002		Rate of change relative to fiscal 2001
Residential	197.221	6.3	185.608	0.7	806.394	8.3	744.508	-0.5
Business	195.027	21.9	159.982	-3.5	582.446	20.6	482.794	-2.2
Industrial	302.684	12.9	267.995	23.4	892.237	12.7	791.968	29.0
Total	694.932	13.3	613.585	8.2	2,281.076	13.0	2,019.269	8.8
Wholesale	85.757	8.1	79.342	12.3	271.432	11.3	243.961	10.2
Grand total	780.689	12.7	692.927	8.6	2,552.508	12.8	2,263.230	8.9

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2004	-0.0	-6.0	-4.3	-	-	-	-	-	-	-
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	5.4	3.0	-	-	-	-	-	-	-	-	-
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	10.4	28.3	17.9	-	-	-	-	-	-	-	-	-
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	4.7	9.9	7.4	-	-	-	-	-	-	-	-	-
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	7.0	15.7	16.2	-	-	-	-	-	-	-	-	-
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	10.5	8.4	-	-	-	-	-	-	-	-	-
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1