

Actual Gas Sales volume in November 2003

Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of November 2003 came to about 857.4 million m³ (cubic meters), up by about 15.4 million m³ (or 1.8 %) from November 2002.

In the residential sector, volume totaled about 237.4 million m³, down by 11.7.% from November 2002. The decrease was due to the higher temperature than last year, which caused less demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 177.1 million m³, up by 2.2% from November 2002. The increase was due to added consumption by new customers, although demand in both hot water and heating was less due to the higher temperature than last year.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 340.5 million m³, up by 15.1% from the previous November.

Volume for wholesale supply to other gas companies totaled about 102.3 million m³, down by 1.5% from November 2002, due to a decreased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2003 up to and including November 2003 totaled 6,782.3 million m³, an increase of 10.4% from the same period in FY2002.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Use (sector)	November . 2003	November . 2002	Change		Cumulative sales for FY2003 (from April 2003 to November 2003)	Cumulative sales for FY 2002 (from April 2002 to November 2002)	Change	
				Rate of change compared With November 2002				Rate of change compared with FY2002
Residential	237.384	268.859	-31.475	-11.7	1,703.661	1,627.537	76.124	4.7
Business	177.109	173.285	3.824	2.2	1,680.146	1,573.686	106.460	6.8
Industrial	340.548	295.989	44.559	15.1	2,666.725	2,258.263	408.462	18.1
Total	755.040	738.132	16.908	2.3	6,050.532	5,459.486	591.046	10.8
Wholesale	102.318	103.844	-1.526	-1.5	731.751	682.359	49.392	7.2
Grand total	857.358	841.976	15.382	1.8	6,782.283	6,141.845	640.438	10.4

Note: Due to rounding, totals may not be equal to the sums of their parts.

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2003	15.1	18.8	23.2	22.8	26.0	24.2	21.7
FY 2002	16.1	18.4	21.6	28.0	28.0	23.1	22.5
Change	-1.0	0.4	1.6	-5.2	-2.0	1.1	-0.8

	Oct.	Nov.	Average for Apr.-Nov	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1 to March 31)
FY 2003	17.8	14.4	20.3	--	--	--	--	--	--
FY 2002	19.0	11.6	20.7	7.2	5.5	6.4	8.7	9.7	16.1
Change	-1.2	2.8	-0.4	--	--	--	--	--	--

(2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half
FY 2003	15,342	16,899	18,736	21,697	22,452	21,930	117,056
FY 2002	16,353	16,096	17,800	20,085	18,694	20,389	109,417
Change	-1,011	803	936	1,612	3,758	1,541	7,639
Rate of change	-6.2	5.0	5.3	8.0	20.1	7.6	7.0

	Oct.	Nov.	Total for Apr.-Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2003	23,224	21,593	161,873	--	--	--	--	--	--
FY 2002	20,350	19,779	149,546	23,055	25,276	41,268	39,998	169,726	279,143
Change	2,874	1,814	12,327	--	--	--	--	--	--
Rate of change	14.1	9.2	8.2	--	--	--	--	--	--

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
FY 2002	9.062	9.068	9.079	9.090	9.102	9.114
Change	0.188	0.190	0.189	0.193	0.197	0.199
Rate of change	2.1	2.1	2.1	2.1	2.2	2.2

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2003	9.328	9.343	--	--	--	--
FY 2002	9.126	9.139	9.157	9.176	9.211	9.244
Change	0.202	0.204	--	--	--	--
Rate of change	2.2	2.2	--	--	--	--

Gas sales volume in FY2002 and FY2001

Unit: million m³/46.04655MJ, %

	November 2002		November 2001		Cumulative sales for FY2002 (from Apr. 2002 to November. 2002)		Cumulative sales for FY 2001 (from Apr. 2001 to November. 2001)	
		Rate of change compared with Nov. 2001		Rate of change compared with Nov. 2000		Rate of change compared with FY 2001		Rate of change compared with FY 2000
Residential	268.859	10.5	243.235	4.5	1,627.537	3.1	1,578.358	0.7
Business	173.285	11.6	155.335	3.7	1,573.686	5.5	1,491.563	2.2
Industrial	295.989	23.5	239.704	7.9	2,258.263	20.9	1,868.076	13.3
Total	738.132	15.6	638.274	5.6	5,459.486	10.6	4,937.997	5.6
Wholesale	103.844	18.5	87.634	5.2	682.359	13.6	600.900	2.6
Grand total	841.976	16.0	725.908	5.5	6,141.845	10.9	5,538.897	5.3

Note: Due to rounding, totals may not be equal to the sums of their parts.

Rate of change in monthly gas sales by sector compared with the same month in the previous year (FY2003 and FY2002)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-	-
	FY 2002	-5.4	4.3	0.7	16.0	9.1	-6.9	1.1	10.5	3.3	7.2	6.6	19.1
Business	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-	-	-	-
	FY 2002	-3.4	0.6	-3.5	0.5	13.0	12.7	9.0	11.6	12.1	16.0	16.5	24.9
Industrial	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	-	-	-	-
	FY 2002	29.8	34.3	23.4	19.9	16.4	23.1	3.4	23.5	25.7	31.1	21.9	35.2
Total	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	-	-	-	-
	FY 2002	5.4	13.1	8.2	12.2	13.6	12.5	4.3	15.6	13.0	15.8	13.7	25.9
Wholesale	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	-	-	-	-
	FY 2002	6.2	12.4	12.3	19.5	16.4	11.9	11.0	18.5	18.8	22.8	20.6	23.6
Grand total	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	-	-	-	-
	FY 2002	5.5	13.0	8.6	13.0	13.8	12.4	5.0	16.0	13.6	16.4	14.4	25.7