

## Actual Gas Sales volume in October 2003

### Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of October 2003 came to about 837.3 million m<sup>3</sup>, up by about 92.2 million m<sup>3</sup> (or 12.4 %) from October 2002.

In the residential sector, volume totaled about 188.2 million m<sup>3</sup>, up by 3.0% from October 2002. The increase was due to the lower temperature than last year, which caused more demand in hot water.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 210.9 million m<sup>3</sup>, down by 9.9% from October 2002. The increase was due to added consumption by new customers.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 344.7 million m<sup>3</sup>, up by 21.2% from the previous October.

Volume for wholesale supply to other gas companies totaled about 93.5 million m<sup>3</sup>, up by 8.8% from October 2002, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2003 up to and including October 2003 totaled 5,924.9 million m<sup>3</sup>, an increase of 11.8% from the same period in FY2002.

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	October. 2003	October. 2002	Change	Unit: million m <sup>3</sup> /46.04655MJ, %				
				Rate of change relative to October 2002	Cumulative sales for fiscal 2003 (from April 2003 to October 2003)	Cumulative sales for fiscal 2002 (from April 2002 to October 2002)	Change	Rate of change relative to fiscal 2002
Residential	188.191	182.769	5.422	3.0	1,466.277	1,358.679	107.598	7.9
Business	210.920	191.919	19.001	9.9	1,508.038	1,400.401	102.637	7.3
Industrial	344.683	284.493	60.190	21.2	2,326.177	1,962.274	363.903	18.5
Total	743.794	659.181	84.613	12.8	5,295.492	4,721.354	574.138	12.2
Wholesale	93.467	85.903	7.564	8.8	629.433	578.515	50.918	8.8
Grand total	837.260	745.084	92.176	12.4	5,294.925	5,299.869	625.056	11.8

Note: Due to rounding, totals may not be equal to the sums of their parts.

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2003	15.1	18.8	23.2	22.8	26.0	24.2	21.7
FY 2002	16.1	18.4	21.6	28.0	28.0	23.1	22.5
Change	-1.0	0.4	1.6	-5.2	-2.0	1.1	-0.8

	Oct.	Average for Apr.-Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2003	17.8	21.1	--	--	--	--	--	--	--
FY 2002	19.0	22.0	11.6	7.2	5.5	6.4	8.7	9.7	16.1
Change	-1.2	-0.9	--	--	--	--	--	--	--

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half
FY 2003	15,342	16,899	18,736	21,697	22,452	21,930	117,056
FY 2002	16,353	16,096	17,800	20,085	18,694	20,389	109,417
Change	-1,011	803	936	1,612	3,758	1,541	7,639
Rate of change	-6.2	5.0	5.3	8.0	20.1	7.6	7.0

	Oct.	Total for Apr.-Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2003	23,224	140,280	--	--	--	--	--	--	--
FY 2002	20,350	129,767	19,779	23,055	25,276	41,268	39,998	169,726	279,143
Change	2,874	10,513	--	--	--	--	--	--	--
Rate of change	14.1	8.1	--	--	--	--	--	--	--

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
FY 2002	9.062	9.068	9.079	9.090	9.102	9.114
Change	0.188	0.190	0.189	0.193	0.197	0.199
Rate of change	2.1	2.1	2.1	2.1	2.2	2.2

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2003	9,328	--	--	--	--	--
FY 2002	9.126	9.139	9.157	9.176	9.211	9.244
Change	0.202	--	--	--	--	--
Rate of change	2.2	--	--	--	--	--

## Gas sales volume in FY2002 and FY2001

Unit: million m<sup>3</sup>/46.04655MJ, %

	October 2002		October 2001		Cumulative sales for FY2002 (from Apr. 2002 to October, 2002)		Cumulative sales for FY 2001 (from Apr. 2001 to October, 2001)	
		Rate of change relative to October 2001		Rate of change relative to October 2000		Rate of change relative to FY 2001		Rate of change relative to FY 2000
Residential	182.769	1.1	180.791	13.6	1,358.679	1.8	1,335.123	-0.0
Business	191.919	9.0	176.027	-3.4	1,400.401	4.8	1,336.227	2.0
Industrial	284.493	3.4	275.042	25.7	1,962.274	20.5	1,628.372	14.1
Total	659.181	4.3	631.860	12.8	4,721.354	9.8	4,299.723	5.6
Wholesale	85.903	11.0	77.424	6.6	578.515	12.7	513.266	2.1
Grand total	745.084	5.0	709.283	12.1	5,299.869	10.1	4,812.989	5.2

Note: Due to rounding, totals may not be equal to the sums of their parts.

## Rate of change in monthly gas sales by sector compared with the same month in the previous year (FY2003 and FY2002)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-	-	-
	FY 2002	-5.4	4.3	0.7	16.0	9.1	-6.9	1.1	10.5	3.3	7.2	6.6	19.1
Business	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	-	-	-	-	-
	FY 2002	-3.4	0.6	-3.5	0.5	13.0	12.7	9.0	11.6	12.1	16.0	16.5	24.9
Industrial	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	-	-	-	-	-
	FY 2002	29.8	34.3	23.4	19.9	16.4	23.1	3.4	23.5	25.7	31.1	21.9	35.2
Total	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	-	-	-	-	-
	FY 2002	5.4	13.1	8.2	12.2	13.6	12.5	4.3	15.6	13.0	15.8	13.7	25.9
Wholesale	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-	-	-	-	-
	FY 2002	6.2	12.4	12.3	19.5	16.4	11.9	11.0	18.5	18.8	22.8	20.6	23.6
Grand total	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	-	-	-	-	-
	FY 2002	5.5	13.0	8.6	13.0	13.8	12.4	5.0	16.0	13.6	16.4	14.4	25.7