

## Actual Gas Sales volume in July 2003

### Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of July 2003 came to about 863.6 million m<sup>3</sup>, up about 82.4 million m<sup>3</sup> (or 10.6 %) from July 2002.

In the residential sector, volume totaled about 170.9million m<sup>3</sup>, down 0.3% from the previous July. The decrease was due to the less demand in hot water than last year because of the higher temperatures in the second half of June.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 221.9 million m<sup>3</sup>, up 2.8% from July 2002. This increase was due to the added consumption by new customers.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 381.1 million m<sup>3</sup>, up 24.9% from the previous July.

Volume for wholesale supply to other gas companies totaled about 89.5 million m<sup>3</sup>, up 1.0% from July 2002, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2003 up to and including July 2003 totaled 3,416.1million m<sup>3</sup>, an increase of 12.2% from the same period of 2002.

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	July. 2003	July. 2002	Change		Cumulative sales for fiscal 2003 (from April 2003 to July 2003)	Cumulative sales for fiscal 2002 (from April 2002 to July 2002)	Change	
				Rate of change relative to July 2002				Rate of change relative to fiscal 2002
Residential	170.965	171.436	-471	-0.3	977.358	915.944	61.414	6.7
Business	221.965	215.842	6.123	2.8	804.411	698.636	105.775	15.1
Industrial	381.195	305.288	75.907	24.9	1,273.432	1,097.256	176.176	16.1
Total	774.124	692.566	81.558	11.8	3,055.201	2,711.835	343.366	12.7
Wholesale	89.567	88.658	909	1.0	360.999	332.619	28.380	8.5
Grand total	863.691	781.224	82.467	10.6	3,416.199	3,044.454	371.745	12.2

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Average for Apr.-July.	Aug.	Sept.	Average for the first half
FY 2003	15.1	18.8	23.2	22.8	20.0	--	--	--
FY 2002	16.1	18.4	21.6	28.0	21.0	28.0	23.1	22.5
Change	-1.0	0.4	1.6	-5.2	-1.1	--	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2003	--	--	--	--	--	--	--	--
FY 2002	19.0	11.6	7.2	5.5	6.4	8.7	9.7	16.1
Change	--	--	--	--	--	--	--	--

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Total for Apr.-July.	Aug.	Sept.	First half
FY 2003	15,342	16,899	18,736	21,697	72,674	--	--	--
FY 2002	16,353	16,096	17,800	20,085	70,334	18,694	20,389	109,417
Change	-1,011	803	936	1,612	2,340	--	--	--
Rate of change	-6.2	5.0	5.3	8.0	3.3	--	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2003	--	--	--	--	--	--	--	--
FY 2002	20,350	19,779	23,055	25,276	41,268	39,998	169,726	279,143
Change	--	--	--	--	--	--	--	--
Rate of change	--	--	--	--	--	--	--	--

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2003	9.250	9.258	9.268	9.283	--	--
FY 2002	9.062	9.068	9.079	9.090	9.102	9.114
Change	0.188	0.190	0.189	0.193	--	--
Rate of change	2.1	2.1	2.1	2.1	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2003	--	--	--	--	--	--
FY 2002	9.126	9.139	9.157	9.176	9.211	9.244
Change	--	--	--	--	--	--
Rate of change	--	--	--	--	--	--

## Gas sales volume in FY2002 and FY2001

Unit: million m<sup>3</sup>/46.04655MJ, %

	July.2002		July.2001		Cumulative sales for fiscal 2002 (from Apr. 2002 to July. 2002)		Cumulative sales for fiscal 2000 (from Apr. 2001 to July. 2001)	
		Rate of change relative to July 2001		Rate of change relative to July 2000		Rate of change relative to fiscal 2001		Rate of change relative to fiscal 2000
Residential	171.436	16.0	147.757	-6.3	915.944	2.2	896.381	-3.1
Business	215.842	0.5	214.741	7.1	698.636	-1.4	708.438	3.8
Industrial	305.288	19.9	254.628	20.3	1,097.256	26.3	868.584	8.9
Total	692.566	12.2	617.126	8.3	2,711.835	9.6	2,473.403	2.9
Wholesale	88.658	19.5	74.164	1.1	332.619	12.5	295.559	0.5
Grand total	781.224	13.0	691.290	7.5	3,044.454	9.9	2,768.962	2.6

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2003 and FY2002)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2003	17.6	-0.3	6.3	-0.3	-	-	-	-	-	-
	FY 2002	-5.4	4.3	0.7	16.0	9.1	-6.9	1.1	10.5	3.3	7.2	6.6	19.1
Business	FY 2003	23.5	16.3	21.9	2.8	-	-	-	-	-	-	-	-
	FY 2002	-3.4	0.6	-3.5	0.5	13.0	12.7	9.0	11.6	12.1	16.0	16.5	24.9
Industrial	FY 2003	22.6	2.9	12.9	24.9	-	-	-	-	-	-	-	-
	FY 2002	29.8	34.3	23.4	19.9	16.4	23.1	3.4	23.5	25.7	31.1	21.9	35.2
Total	FY 2003	20.8	4.7	13.3	11.8	-	-	-	-	-	-	-	-
	FY 2002	5.4	13.1	8.2	12.2	13.6	12.5	4.3	15.6	13.0	15.8	13.7	25.9
Wholesale	FY 2003	18.5	7.0	8.1	1.0	-	-	-	-	-	-	-	-
	FY 2002	6.2	12.4	12.3	19.5	16.4	11.9	11.0	18.5	18.8	22.8	20.6	23.6
Grand total	FY 2003	20.6	4.9	12.7	10.6	-	-	-	-	-	-	-	-
	FY 2002	5.5	13.0	8.6	13.0	13.8	12.4	5.0	16.0	13.6	16.4	14.4	25.7