

March 18, 2003

## Actual Gas Sales volume in February 2003

Corporate Communication Dept., Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of February 2003 came to about 1,066.8million m<sup>3</sup>, up 134.0million m<sup>3</sup> (or 14.4%) from February 2002.

In the residential sector, volume totaled about 403.6million m<sup>3</sup>, up 6.6% from the previous February. The increase was due to the lower temperature than last year, which caused more demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 235.9million m<sup>3</sup>, up 16.5% from February 2002. The increase was due to the added consumption by new customers and the lower temperature that caused more demand in hot water supply and air conditioning systems.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 324.7million m<sup>3</sup>, up 21.9% from the previous February.

Volume for wholesale supply to other gas companies totaled about 102.5million m<sup>3</sup>, up 20.6% from February 2002, due to an increased off-take volume by contracted gas companies..

On a cumulative basis, the volume from April 2002 up to and including February 2003 totaled 9,373.4million m<sup>3</sup>, an increase of 12.2% from the same period of 2002.

### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	Feb. 2003	Feb. 2002	Change	Unit: million m <sup>3</sup> /46.04655MJ, %				
				Rate of change relative to Feb. 2002	Cumulative sales for fiscal 2002 (from April 2002 to Feb. 2003)	Cumulative sales for fiscal 2001 (from April 2001 to Feb. 2002)	Change	Rate of change relative to fiscal 2001
Residential	403.607	378.663	24.944	6.6	2,859.286	2,741.069	118.217	4.3
Business	235.915	202.569	33.346	16.5	2,269.169	2,096.255	172.914	8.2
Industrial	324.700	266.458	58.242	21.9	3,242.245	2,647.990	594.255	22.4
Total	964.222	847.691	116.531	13.7	8,370.700	7,485.315	885.385	11.8
Wholesale	102.583	85.089	17.494	20.6	1,002.745	866.231	136.514	15.8
Grand total	1,066.804	932.781	134.023	14.4	9,373.446	8,351.545	1,021.901	12.2

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half	Oct.
FY 2002	16.1	18.4	21.6	28.0	28.0	23.1	22.5	19.0
FY 2001	15.6	19.4	23.1	28.5	26.4	23.2	22.7	18.7
Change	0.5	-1.0	-1.5	-0.5	1.6	-0.1	-0.2	0.3

	Nov.	Dec.	Jan.	Feb.	Average from Apr. to Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2002	11.6	7.2	5.5	6.4	16.8	-	-	-
FY 2001	13.1	8.4	7.4	7.9	17.4	12.2	11.7	17.0
Change	-1.5	-1.2	-1.9	-1.5	-0.6	-	-	-

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.
FY 2002	16,353	16,096	17,800	20,085	18,694	20,389	109,417	20,350
FY 2001	18,180	24,170	19,342	16,945	17,077	19,202	114,916	17,179
Change	-1,827	-8,074	-1,542	3,140	1,617	1,187	-5,499	3,171
Rate of change(%)	-10.0	-33.4	-8.0	18.5	9.5	6.2	-4.8	18.5

	Nov.	Dec.	Jan.	Feb.	Total from April to Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2002	19,779	23,055	25,276	41,268	239,145	-	-	-
FY 2001	20,910	20,853	20,486	36,564	230,908	39,758	155,750	270,666
Change	-1,131	2,202	4,790	4,704	8,237	-	-	-
Rate of change(%)	-5.4	10.6	23.4	12.9	3.6	-	-	-

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2002	9.062	9.068	9.079	9.090	9.102	9.114
FY 2001	8.880	8.895	8.905	8.913	8.922	8.933
Change	0.182	0.173	0.174	0.177	0.180	0.181
Rate of change (%)	2.0	1.9	2.0	2.0	2.0	2.0

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2002	9.126	9.139	9.157	9.176	9.211	-
FY 2001	8.942	8.956	8.970	8.984	9.013	9.044
Change	0.184	0.183	0.187	192	198	-
Rate of change (%)	2.1	2.0	2.1	2.1	2.2	-

## Gas sales volume in FY2001 and FY2000

Unit: million m<sup>3</sup>/46.04655MJ, %

	Feb.2002		Feb. 2001		Cumulative sales for fiscal 2001 (from Apr. 2001 to Feb. 2002)		Cumulative sales for fiscal 2000 (from Apr. 2000 to Feb. 2001)	
		Rate of change relative to Feb. 2001		Rate of change relative to Feb. 2000		Rate of change relative to fiscal 2000		Rate of change relative to fiscal 1999
Residential	378.663	-5.0	398.708	8.9	2,741.069	-0.1	2,743.678	5.3
Business	202.569	-6.9	217.657	11.9	2,096.255	0.9	2,076.595	7.1
Industrial	266.458	19.1	223.653	8.3	2,647.990	14.3	2,316.228	4.4
Total	847.691	0.9	840.018	9.5	7,485.315	4.9	7,136.500	5.6
Wholesale	85.089	2.8	82.786	-0.9	866.231	1.7	851.392	10.4
Grand total	932.781	1.1	922.803	8.5	8,351.545	4.6	7,987.892	6.0

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2002 and FY2001)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2002	-5.4	4.3	0.7	16.0	9.1	-6.9	1.1	10.5	3.3	7.2
	FY 2001	-7.8	1.6	2.1	-6.4	-0.4	5.5	13.6	4.5	-1.1	2.4	-5.0	-12.0
Business	FY 2002	-3.4	0.6	-3.5	0.5	13.0	12.7	9.0	11.6	12.1	16.0	16.5	-
	FY 2001	-3.8	6.8	5.6	7.1	7.5	-4.6	-3.4	3.8	2.8	-0.9	-6.9	-7.9
Industrial	FY 2002	29.8	34.3	23.4	19.9	16.4	23.1	3.4	23.5	25.7	31.1	21.9	-
	FY 2001	3.2	4.2	6.7	20.3	20.0	16.1	25.7	7.9	18.5	13.2	19.1	18.7
Total	FY 2002	5.4	13.1	8.2	12.2	13.6	12.5	4.3	15.6	13.0	15.8	13.7	-
	FY 2001	-3.8	3.7	4.8	8.3	10.3	5.4	12.8	5.6	5.8	4.2	0.9	-2.5
Wholesale	FY 2002	6.2	12.4	12.3	19.5	16.4	11.9	11.0	18.5	18.8	22.8	20.6	-
	FY 2001	-1.5	1.7	1.0	1.1	1.1	5.3	6.6	5.2	2.8	-5.1	2.8	3.6
Grand total	FY 2002	5.5	13.0	8.6	13.0	13.8	12.4	5.0	16.0	13.6	16.4	14.4	-
	FY 2001	-3.6	3.5	4.4	7.5	9.3	5.4	12.1	5.5	5.5	3.3	1.1	-1.9