

February 19, 2003

Actual Gas Sales volume in January 2003

Corporate Communication Dept., Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of January 2003 came to about 1,197.3million m³, up 168.8million m³ (or 16.4%) from January 2002.

In the residential sector, volume totaled about 492.8million m³, up 7.2% from the previous January. The increase was due to the lower temperature than last year, which caused more demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 260.1million m³, up 16.0% from January 2002. The increase was due to the added consumption by new customers and the lower temperature that caused more demand in hot water supply and air conditioning systems.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 332.9million m³, up 31.1% from the previous January.

Volume for wholesale supply to other gas companies totaled about 111.3million m³, up 22.8% from January 2002, due to an increased off-take volume by contracted gas companies..

On a cumulative basis, the volume from April 2002 up to and including January 2003 totaled 8,306.6million m³, an increase of 12.0% from the same period of 2002.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Use (sector)	Jan. 2003	Jan. 2002	Change		Cumulative sales for fiscal 2002 (from April 2002 to Jan. 2003)	Cumulative sales for fiscal 2001 (from April 2001 to Jan. 2002)	Change	
				Rate of change relative to Jan. 2002				Rate of change relative to fiscal 2001
Residential	492.869	459.608	33.261	7.2	2,455.679	2,362.405	93.274	3.9
Business	260.140	224.256	35.884	16.0	2,033.254	1,893.686	139.568	7.4
Industrial	332.957	253.946	79.011	31.1	2,917.546	2,381.532	536.014	22.5
Total	1,085.966	937.810	148.156	15.8	7,406.479	6,637.624	768.855	11.6
Wholesale	111.338	90.647	20.691	22.8	900.163	781.141	119.022	15.2
Grand total	1,197.304	1,028.457	168.847	16.4	8,306.641	7,418.765	887.876	12.0

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half	Oct.
FY 2002	16.1	18.4	21.6	28.0	28.0	23.1	22.5	19.0
FY 2001	15.6	19.4	23.1	28.5	26.4	23.2	22.7	18.7
Change	0.5	-1.0	-1.5	-0.5	1.6	-0.1	-0.2	0.3

	Nov.	Dec.	Jan.	Average from Apr. to Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2002	11.6	7.2	5.5	17.9	-	-	-	-
FY 2001	13.1	8.4	7.4	18.4	7.9	12.2	11.7	17.0
Change	-1.5	-1.2	-1.9	-0.5	-	-	-	-

(2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.
FY 2002	16,353	16,096	17,800	20,085	18,694	20,389	109,417	20,350
FY 2001	18,180	24,170	19,342	16,945	17,077	19,202	114,916	17,179
Change	-1,827	-8,074	-1,542	3,140	1,617	1,187	-5,499	3,171
Rate of change(%)	-10.0	-33.4	-8.0	18.5	9.5	6.2	-4.8	18.5

	Nov.	Dec.	Jan.	Total from April to Dec.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2002	19,779	23,055	25,276	197,877	-	-	-	-
FY 2001	20,910	20,853	20,486	194,344	36,564	39,758	155,750	270,666
Change	-1,131	2,202	4,790	3,533	-	-	-	-
Rate of change(%)	-5.4	10.6	23.4	1.8	-	-	-	-

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2002	9.062	9.068	9.079	9.090	9.102	9.114
FY 2001	8.880	8.895	8.905	8.913	8.922	8.933
Change	0.182	0.173	0.174	0.177	0.180	0.181
Rate of change (%)	2.0	1.9	2.0	2.0	2.0	2.0

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2002	9.126	9.139	9.157	9.176	-	-
FY 2001	8.942	8.956	8.970	8.984	9.013	9.044
Change	0.184	0.183	0.187	192	-	-
Rate of change (%)	2.1	2.0	2.1	2.1	-	-

Gas sales volume in FY2001 and FY2000

Unit: million m³/46.04655MJ, %

	Jan.2002		Jan. 2001		Cumulative sales for fiscal 2001 (from Apr. 2001 to Jan. 2002)		Cumulative sales for fiscal 2000 (from Apr. 2000 to Jan. 2001)	
		Rate of change relative to Jan. 2001		Rate of change relative to Jan. 2000		Rate of change relative to fiscal 2000		Rate of change relative to fiscal 1999
Residential	459.608	2.4	449.025	9.4	2,362.405	0.7	2,344.970	4.7
Business	224.256	-0.9	226.292	10.4	1,893.686	1.9	1,858.938	6.6
Industrial	253.946	13.2	224.398	7.5	2,381.532	13.8	2,092.575	4.0
Total	937.810	4.2	899.715	9.2	6,637.624	5.4	6,296.482	5.0
Wholesale	90.647	-5.1	95.556	19.3	781.141	1.6	768.607	11.8
Grand total	1,028.457	3.3	995.271	10.1	7,418.765	5.0	7,065.089	5.7

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2002 and FY2001)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2002	-5.4	4.3	0.7	16.0	9.1	-6.9	1.1	10.5	3.3	7.2
	FY 2001	-7.8	1.6	2.1	-6.4	-0.4	5.5	13.6	4.5	-1.1	2.4	-5.0	-12.0
Business	FY 2002	-3.4	0.6	-3.5	0.5	13.0	12.7	9.0	11.6	12.1	16.0	-	-
	FY 2001	-3.8	6.8	5.6	7.1	7.5	-4.6	-3.4	3.8	2.8	-0.9	-6.9	-7.9
Industrial	FY 2002	29.8	34.3	23.4	19.9	16.4	23.1	3.4	23.5	25.7	31.1	-	-
	FY 2001	3.2	4.2	6.7	20.3	20.0	16.1	25.7	7.9	18.5	13.2	19.1	18.7
Total	FY 2002	5.4	13.1	8.2	12.2	13.6	12.5	4.3	15.6	13.0	15.8	-	-
	FY 2001	-3.8	3.7	4.8	8.3	10.3	5.4	12.8	5.6	5.8	4.2	0.9	-2.5
Wholesale	FY 2002	6.2	12.4	12.3	19.5	16.4	11.9	11.0	18.5	18.8	22.8	-	-
	FY 2001	-1.5	1.7	1.0	1.1	1.1	5.3	6.6	5.2	2.8	-5.1	2.8	3.6
Grand total	FY 2002	5.5	13.0	8.6	13.0	13.8	12.4	5.0	16.0	13.6	16.4	-	-
	FY 2001	-3.6	3.5	4.4	7.5	9.3	5.4	12.1	5.5	5.5	3.3	1.1	-1.9