

January 22, 2003

## Actual Gas Sales volume in December 2002

Corporate Communication Dept., Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of December 2002 came to about 967.5million m<sup>3</sup>, up 116.1million m<sup>3</sup> (or 13.6%) from December 2001.

In the residential sector, volume totaled about 335.2million m<sup>3</sup>, up 3.3% from the previous December. The increase was due to the lower temperature than last year, which caused more demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 199.4million m<sup>3</sup>, up 12.1% from December 2001. The increase was due to the added consumption by new customers and the lower temperature that caused more demand in hot water supply and air conditioning systems.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 326.3million m<sup>3</sup>, up 25.7% from the previous December.

Volume for wholesale supply to other gas companies totaled about 106.5million m<sup>3</sup>, up 18.8% from December 2001, due to an increased off-take volume by contracted gas companies..

On a cumulative basis, the volume from April 2002 up to and including December 2002 totaled 7,109.3million m<sup>3</sup>, an increase of 11.3% from the same period of 2001.

### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	Dec. 2002	Dec. 2001	Change		Cumulative sales for fiscal 2002 (from April 2002 to Dec. 2002)	Cumulative sales for fiscal 2001 (from April 2001 to Dec. 2001)	Change	
				Rate of change relative to Dec. 2001				Rate of change relative to fiscal 2001
Residential	335.272	324.439	10.833	3.3	1,962.810	1,902.798	60.012	3.2
Business	199.429	177.867	21.562	12.1	1,773.115	1,669.430	103.685	6.2
Industrial	326.326	259.510	66.816	25.7	2,584.589	2,127.586	457.003	21.5
Total	861.027	761.816	99.211	13.0	6,320.513	5,699.813	620.700	10.9
Wholesale	106.465	89.595	16.870	18.8	788.824	690.495	98.329	14.2
Grand total	967.492	851.411	116.081	13.6	7,109.337	6,390.308	719.029	11.3

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half	Oct.
FY 2002	16.1	18.4	21.6	28.0	28.0	23.1	22.5	19.0
FY 2001	15.6	19.4	23.1	28.5	26.4	23.2	22.7	18.7
Change	0.5	-1.0	-1.5	-0.5	1.6	-0.1	-0.2	0.3

	Nov.	Dec.	Average from Apr. to Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2002	11.6	7.2	19.2	-	-	-	-	-
FY 2001	13.1	8.4	19.6	7.4	7.9	12.2	11.7	17.0
Change	-1.5	-1.2	-0.4	-	-	-	-	-

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.
FY 2002	16,353	16,096	17,800	20,085	18,694	20,389	109,417	20,350
FY 2001	18,180	24,170	19,342	16,945	17,077	19,202	114,916	17,179
Change	-1,827	-8,074	-1,542	3,140	1,617	1,187	-5,499	3,171
Rate of change(%)	-10.0	-33.4	-8.0	18.5	9.5	6.2	-4.8	18.5

	Nov.	Dec.	Total from April to Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2002	19,779	23,055	172,601	-	-	-	-	-
FY 2001	20,910	20,853	173,858	20,486	36,564	39,758	155,750	270,666
Change	-1,131	2,202	-1,257	-	-	-	-	-
Rate of change(%)	-5.4	10.6	-0.7	-	-	-	-	-

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2002	9.062	9.068	9.079	9.090	9.102	9.114
FY 2001	8.880	8.895	8.905	8.913	8.922	8.933
Change	0.182	0.173	0.174	0.177	0.180	0.181
Rate of change (%)	2.0	1.9	2.0	2.0	2.0	2.0

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2002	9.126	9.139	9.157	-	-	-
FY 2001	8.942	8.956	8.970	8.984	9.013	9.044
Change	0.184	0.183	0.187	-	-	-
Rate of change (%)	2.1	2.0	2.1	-	-	-

## Gas sales volume in FY2001 and FY2000

Unit: million m<sup>3</sup>/46.04655MJ, %

	Dec.2001		Dec. 2000		Cumulative sales for fiscal 2001 (from Apr. 2001 to Dec. 2001)		Cumulative sales for fiscal 2000 (from Apr. 2000 to Dec. 2000)	
		Rate of change relative to Dec. 2000		Rate of change relative to Dec. 1999		Rate of change relative to fiscal 2000		Rate of change relative to fiscal 1999
Residential	324.439	-1.1	328.105	9.5	1,902.798	0.4	1,895.944	3.7
Business	177.867	2.8	172.991	10.5	1,669.430	2.3	1,632.646	6.1
Industrial	259.510	18.5	219.061	5.0	2,127.586	13.9	1,868.177	3.6
Total	761.816	5.8	720.157	8.3	5,699.813	5.6	5,396.767	4.4
Wholesale	89.595	2.8	87.189	10.6	690.495	2.6	673.051	10.8
Grand total	851.411	5.5	807.346	8.6	6,390.308	5.3	6,069.818	5.1

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2002 and FY2001)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2002	-5.4	4.3	0.7	16.0	9.1	-6.9	1.1	10.5	3.3	-
	FY 2001	-7.8	1.6	2.1	-6.4	-0.4	5.5	13.6	4.5	-1.1	2.4	-5.0	-12.0
Business	FY 2002	-3.4	0.6	-3.5	0.5	13.0	12.7	9.0	11.6	12.1	-	-	-
	FY 2001	-3.8	6.8	5.6	7.1	7.5	-4.6	-3.4	3.8	2.8	-0.9	-6.9	-7.9
Industrial	FY 2002	29.8	34.3	23.4	19.9	16.4	23.1	3.4	23.5	25.7	-	-	-
	FY 2001	3.2	4.2	6.7	20.3	20.0	16.1	25.7	7.9	18.5	13.2	19.1	18.7
Total	FY 2002	5.4	13.1	8.2	12.2	13.6	12.5	4.3	15.6	13.0	-	-	-
	FY 2001	-3.8	3.7	4.8	8.3	10.3	5.4	12.8	5.6	5.8	4.2	0.9	-2.5
Wholesale	FY 2002	6.2	12.4	12.3	19.5	16.4	11.9	11.0	18.5	18.8	-	-	-
	FY 2001	-1.5	1.7	1.0	1.1	1.1	5.3	6.6	5.2	2.8	-5.1	2.8	3.6
Grand total	FY 2002	5.5	13.0	8.6	13.0	13.8	12.4	5.0	16.0	13.6	-	-	-
	FY 2001	-3.6	3.5	4.4	7.5	9.3	5.4	12.1	5.5	5.5	3.3	1.1	-1.9