

Actual Gas Sales volume in September 2002 and the first half of fiscal 2002

Corporate Communication Dept., Tokyo Gas Co., Ltd.

◆ Gas sales volume in September 2002

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of September 2002 came to about 741.9million m³, up 82.1million m³ (or 12.4%) from September 2001.

In the residential sector, volume totaled about 124.8million m³, down 6.9% from the previous September. The decrease was due to the less demand in hot water than last year because of the higher temperatures in August.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 238.8million m³, up 12.7% from September 2001. The increase was due to added consumption by new customers, and the higher temperatures than last August, which caused more demand in air conditioning systems for commercial buildings.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 297.5million m³, up 23.1% from the previous September.

Volume for wholesale supply to other gas companies totaled about 80.7million m³, up 11.9% from September 2001, due to an increased consumption by the newly added buyers.

◆ Gas sales volume in the first half of fiscal 2002

Gas sales volume in the first half of fiscal 2002 (April - September 2002) totaled about 4,554.8 million m³, an increase of 11.0% from the first half of fiscal 2001.

Of this total, the residential sector accounted for 1,175.9 million m³, up 1.9% from the first half of fiscal 2001. The increase came under the influence of an increase in number of customers, although the temperatures at the beginning of this period were higher than last year that caused less demand in hot water.

Sales in the commercial sector amounted to about 1,208.5 million m³, up 4.2% from the first half of fiscal 2001, owing to factors such as the added consumption by new customers.

In the industrial sector, the volume totaled about 1,677.8 million m³, 24.0% up from the first half of fiscal 2001.

Wholesale hit about 492.6 million m³, up 13.0% from the first half of fiscal 2001.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Use (sector)	Sep. 2002	Sep. 2001	Change		Cumulative sales for fiscal 2002 (from April 2002 to Sep.2002)	Cumulative sales for fiscal 2001 (from April 2001 to Sep.2001)	Change	
				Rate of change relative to Sep. 2001				Rate of change relative to fiscal 2001
Residential	124.817	134.031	-9.215	-6.9	1,175.910	1,154.333	21.577	1.9
Business	238.831	211.924	26.907	12.7	1,208.482	1,160.200	48.282	4.2
Industrial	297.500	241.636	55.864	23.1	1,677.781	1,353.330	324.451	24.0
Total	661.148	587.591	73.557	12.5	4,062.173	3,667.863	394.310	10.8
Wholesale	80.719	72.163	8.556	11.9	492.612	435.842	56.769	13.0
Grand total	741.866	659.754	82.112	12.4	4,554.785	4,103.706	451.079	11.0

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2002	16.1	18.4	21.6	28.0	28.0	23.1	22.5
FY 2001	15.6	19.4	23.1	28.5	26.4	23.2	22.7
Change	0.5	-1.0	-1.5	-0.5	1.6	-0.1	-0.2

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2002	-	-	-	-	-	-	-	-
FY 2001	18.7	13.1	8.4	7.4	7.9	12.2	11.3	17.0
Change	-	-	-	-	-	-	-	-

(2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half
FY 2002	16,353	16,096	17,800	20,085	18,694	20,389	109,417
FY 2001	18,180	24,170	19,342	16,945	17,077	19,202	114,916
Change	-1,827	-8,074	-1,542	3,140	1,617	1,182	-5,499
Rate of change(%)	-10.0	-33.4	-8.0	18.5	9.5	6.2	-4.8

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2002	-	-	-	-	-	-	-	-
FY 2001	17,179	20,910	20,853	20,486	36,564	39,758	155,750	270,666
Change	-	-	-	-	-	-	-	-
Rate of change(%)	-	-	-	-	-	-	-	-

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2002	9.062	9.068	9.079	9.090	9.102	9.114
FY 2001	8.880	8.895	8.905	8.913	8.922	8.933
Change	0.182	0.173	0.174	0.177	0.180	0.181
Rate of change (%)	2.0	1.9	2.0	2.0	2.0	2.0

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2002	-	-	-	-	-	-
FY 2001	8.942	8.956	8.970	8.984	9.013	9.044
Change	-	-	-	-	-	-
Rate of change (%)	-	-	-	-	-	-

Gas sales volume in FY2001 and FY2000

Unit: million m³/46.04655MJ, %

	Sep.2001		Sep.2000		Cumulative sales for fiscal 2001 (from Apr. 2001 to Sep. 2001)		Cumulative sales for fiscal 2000 (from Apr. 2000 to Sep. 2000)	
		Rate of change relative to Sep. 2000		Rate of change relative to Sep 1999		Rate of change relative to fiscal2000		Rate of change relative to fiscal 1999
Residential	134.031	5.5	127.031	0.2	1,154.333	-1.8	1,176.032	0.6
Business	211.924	-4.6	222.230	3.4	1,160.200	2.9	1,127.739	6.8
Industrial	241.636	16.1	208.044	-3.5	1,353.330	12.0	1,208.175	2.1
Total	587.591	5.4	557.305	0.0	3,667.863	4.4	3,511.946	3.1
Wholesale	72.163	5.3	68.542	10.1	435.842	1.4	429.912	10.9
Grand total	659.754	5.4	625.847	1.0	4,103.706	4.1	3,941.858	3.9

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2002 and FY2001)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2002	-5.4	4.3	0.7	16.0	9.1	-6.9	-	-	-	-
	FY 2001	-7.8	1.6	2.1	-6.4	-0.4	5.5	13.6	4.5	-1.1	2.4	-5.0	-12.0
Business	FY 2002	-3.4	0.6	-3.5	0.5	13.0	12.7	-	-	-	-	-	-
	FY 2001	-3.8	6.8	5.6	7.1	7.5	-4.6	-3.4	3.8	2.8	-0.9	-6.9	-7.9
Industrial	FY 2002	29.8	34.3	23.4	19.9	16.4	23.1	-	-	-	-	-	-
	FY 2001	3.2	4.2	6.7	20.3	20.0	16.1	25.7	7.9	18.5	13.2	19.1	18.7
Total	FY 2002	5.4	13.1	8.2	12.2	13.6	12.5	-	-	-	-	-	-
	FY 2001	-3.8	3.7	4.8	8.3	10.3	5.4	12.8	5.6	5.8	4.2	0.9	-2.5
Wholesale	FY 2002	6.2	12.4	12.3	19.5	16.4	11.9	-	-	-	-	-	-
	FY 2001	-1.5	1.7	1.0	1.1	1.1	5.3	6.6	5.2	2.8	-5.1	2.8	3.6
Grand total	FY 2002	5.5	13.0	8.6	13.0	13.8	12.4	-	-	-	-	-	-
	FY 2001	-3.6	3.5	4.4	7.5	9.3	5.4	12.1	5.5	5.5	3.3	1.1	-1.9