

## Actual Gas Sales volume in July 2002

**Corporate Communication Dept., Tokyo Gas Co., Ltd.**

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of July 2002 came to about 781.2million m<sup>3</sup>, up 89.9million m<sup>3</sup> (or 13.0%) from July 2001.

In the residential sector, volume totaled about 171.4million m<sup>3</sup>, up 16.0% from the previous July. The increase was due to the lower temperatures than last year that caused more demand for hot water supply.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 215.8million m<sup>3</sup>, up 0.5% from July 2001. The increase was due to acquisition of new customers, although the lower temperatures than last year caused less demand in air conditioning systems for commercial buildings.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 305.3million m<sup>3</sup>, up 19.9% from the previous July.

Volume for wholesale supply to other gas companies totaled about 88.7million m<sup>3</sup>, up 19.5% from July 2001, due to an increase consumption by the newly added buyers.

On a cumulative basis, the volume from April 2002 up to and including July 2002 totaled 3,044.5million m<sup>3</sup>, an increase of 9.9% from the same period of 2001/2000.

### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	July. 2002	July. 2001	Change		Cumulative sales for fiscal 2002 (from April 2002 to July2002)	Cumulative sales for fiscal 2001 (from April 2001 to July2001)	Change	
				Rate of change relative to July 2001				Rate of change relative to fiscal 2001
Residential	171.436	147.757	23.679	16.0	915.944	896.381	19.562	2.2
Business	215.842	214.741	1.101	0.5	698.636	708.438	-9.802	-1.4
Industrial	305.288	254.628	50.660	19.9	1,097.256	868.584	228.672	26.3
Total	692.566	617.126	75.440	12.2	2,711.835	2,473.403	238.432	9.6
Wholesale	88.658	74.164	14.494	19.5	332.619	295.559	37.059	12.5
Grand total	781.224	691.290	89.934	13.0	3,044.454	2,768.962	275.492	9.9

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Average from April to July	Aug.	Sept.	Average for the first half
FY 2002	16.1	18.4	21.6	28.0	21.0	-	-	-
FY 2001	15.6	19.4	23.1	28.5	21.7	26.4	23.2	22.6
Change	0.5	-1.0	-1.5	-0.5	-0.7	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2002	-	-	-	-	-	-	-	-
FY 2001	18.7	13.1	8.4	7.4	7.9	12.2	11.3	17.0
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Total from April to July	Aug.	Sept.	First half
FY 2002	16,353	16,096	17,800	20,085	70,334	-	-	-
FY 2001	18,180	24,170	19,342	16,945	78,637	17,077	19,202	114,916
Change	-1,827	-8,074	-1,542	3,140	-8,303	-	-	-
Rate of change(%)	-10.0	-33.4	-8.0	18.5	-10.6	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2002	-	-	-	-	-	-	-	-
FY 2001	17,179	20,910	20,853	20,486	36,564	39,758	155,750	270,666
Change	-	-	-	-	-	-	-	-
Rate of change(%)	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2002	9.062	9.068	9.079	9.090	-	-
FY 2001	8.880	8.895	8.905	8.913	8.922	8.933
Change	0.182	0.173	0.174	0.177	-	-
Rate of change (%)	2.0	1.9	2.0	2.0	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2002	-	-	-	-	-	-
FY 2001	8.942	8.956	8.970	8.984	9.013	9.044
Change	-	-	-	-	-	-
Rate of change (%)	-	-	-	-	-	-

## Gas sales volume in FY2001 and FY2000

Unit: million m<sup>3</sup>/46.04655MJ, %

	July.2001		July.2000		Cumulative sales for fiscal 2001 (from Apr. 2001 to July. 2001)		Cumulative sales for fiscal 2000 (from Apr. 2000 to July. 2000)	
		Rate of change relative to July 2000		Rate of change relative to July 1999		Rate of change relative to fiscal2000		Rate of change relative to fiscal 1999
Residential	147.757	-6.3	157.775	-7.1	896.381	-3.1	924.618	2.3
Business	214.741	7.1	200.582	12.6	708.438	3.8	682.379	9.3
Industrial	254.628	20.3	211.606	2.4	868.584	8.9	797.541	4.7
Total	617.126	8.3	569.964	2.8	2,473.403	2.9	2,404.538	5.0
Wholesale	74.164	1.1	73.374	3.7	295.559	0.5	294.017	10.2
Grand total	691.290	7.5	643.338	2.9	2,768.962	2.6	2,698.555	5.5

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2002 and FY2001)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2002	-5.4	4.3	0.7	16.0	-	-	-	-	-	-
	FY 2001	-7.8	1.6	2.1	-6.4	-0.4	5.5	13.6	4.5	-1.1	2.4	-5.0	-12.0
Business	FY 2002	-3.4	0.6	-3.5	0.5	-	-	-	-	-	-	-	-
	FY 2001	-3.8	6.8	5.6	7.1	7.5	-4.6	-3.4	3.8	2.8	-0.9	-6.9	-7.9
Industrial	FY 2002	29.8	34.3	23.4	19.9	-	-	-	-	-	-	-	-
	FY 2001	3.2	4.2	6.7	20.3	20.0	16.1	25.7	7.9	18.5	13.2	19.1	18.7
Total	FY 2002	5.4	13.1	8.2	12.2	-	-	-	-	-	-	-	-
	FY 2001	-3.8	3.7	4.8	8.3	10.3	5.4	12.8	5.6	5.8	4.2	0.9	-2.5
Wholesale	FY 2002	6.2	12.4	12.3	19.5	-	-	-	-	-	-	-	-
	FY 2001	-1.5	1.7	1.0	1.1	1.1	5.3	6.6	5.2	2.8	-5.1	2.8	3.6
Grand total	FY 2002	5.5	13.0	8.6	13.0	-	-	-	-	-	-	-	-
	FY 2001	-3.6	3.5	4.4	7.5	9.3	5.4	12.1	5.5	5.5	3.3	1.1	-1.9