

April 22, 2002

Actual Gas Sales Volume in March 2002 and FY2001

Corporate Communication Dept., Tokyo Gas Co., Ltd.

Actual Gas sales volume in March 2002

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of March 2002 came to about 867.4 million m³, down 16.8 million m³ (or 1.9%) from March 2001. In the residential sector, volume totaled about 331.5 million m³, down 12.0% from March 2001. This decrease was due to higher than normal temperatures recorded in February and March. In the business sector (consisting of commercial, public, and medical use), volume amounted to about 187.5 million m³, down 7.9% from March 2001. This reduction derived from decreased demand for air conditioning caused by higher temperatures than last year. In the industrial sector, volume totaled 263.6 million m³, up 18.7% from the previous March, due to the addition of new customers. Volume for wholesale totaled about 84.7 million m³, up 3.6% from March 2001, due to the addition of a new buyer.

Gas sales volume in FY 2001

In FY 2001 (from 1 April 2001 to 31 March 2001), gas sales totaled 9,218.978 million m³, up 3.9% from FY 2000. In the residential sector, sales volume came to about 3,072.583 million m³, down 1.5% from FY 2000, due to high temperatures around the start of the fiscal year and at the end of the rainy season (from late spring to early summer), and the influence of this past mildest second winter on record. In the business sector, sales hit about 2,283.839 million m³, up 0.2% from FY 2000, due to the acquisition of new customers, despite of the negative impact influence of higher temperatures than last year.

In the industrial sector, the volume reached about 2,911.602 million m³, up about 14.7% from FY 2000, due to the start of operation of new customer facilities. Wholesale supply (to other gas companies) came to roughly 950.953 million m³, up 1.9% from FY 2000, due to factors such as an increase in the volume of transactions with the buyers.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Sector	Mar. 2002	Mar. 2001	Change	Rate of change relative to Feb. 2001	Cumulative sales for fiscal 2001 (from April 2001 to Mar.2002)	Cumulative sales for fiscal 2000 (from April 2000 to Mar.2001)	Change	Rate of change relative to fiscal 2000
Residential	331.5	376.6	-45.1	-12.0	3,072.6	3,120.3	-47.7	-1.5
Business	187.6	203.7	-16.2	-7.9	2,283.8	2,280.3	3.5	0.2
Industrial	263.6	222.1	41.5	18.7	2,911.6	2,538.3	373.3	14.7
Total	782.7	802.5	-19.8	-2.5	8,268.0	7,939.0	329.0	4.1
Wholesale	84.7	81.8	3.0	3.6	951.0	933.1	17.8	1.9
Grand total	867.4	884.3	-16.8	-1.9	9,219.0	8,872.1	346.8	3.9

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2001	15.6	19.4	23.1	28.5	26.4	23.2	22.7
FY 2000	14.5	19.8	22.5	27.6	28.3	25.5	23.0
Change	1.1	-0.4	0.6	0.9	-1.9	-2.3	-0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2001	18.7	13.1	8.4	7.4	7.9	12.2	11.3	17.0
FY 2000	18.8	13.3	8.8	4.9	6.6	9.8	10.4	16.7
Change	-0.1	-0.2	-0.4	2.5	1.3	2.4	0.9	0.3

(2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half
FY 2001	18,180	24,170	19,342	16,945	17,077	19,202	114,916
FY 2000	13,727	14,168	16,513	19,527	20,312	23,254	107,501
Change	4,453	10,002	2,829	-2,582	-3,235	-4,052	7,415
Rate of change	32.4	70.6	17.1	-13.2	-15.9	-17.4	6.9

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2001	17,179	20,910	20,853	20,486	36,564	39,758	155,750	270,666
FY 2000	22,668	27,695	21,698	17,395	32,130	38,018	159,604	267,105
Change	-5,489	-6,785	-845	3,091	4,434	1,740	-3,854	3,561
Rate of change	-24.2	-24.5	-3.9	17.8	13.8	4.6	-2.4	1.3

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2001	8.880	8.895	8.905	8.913	8.922	8.933
FY 2000	8.718	8.722	8.729	8.740	8.751	8.766
Change	0.162	0.173	0.176	0.173	0.170	0.167
Rate of change	1.9	2.0	2.0	2.0	1.9	1.9

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2001	8.942	8.956	8.970	8.984	9.013	9.044
FY 2000	8.779	8.797	8.810	8.819	8.843	8.872
Change	0.163	0.159	0.160	0.164	0.170	0.172
Rate of change	1.9	1.8	1.8	1.9	1.9	1.9

Gas sales volume in FY2000 and FY1999

Unit: million m³/46.04655MJ, %

	Mar.2001		Mar.2000		Cumulative sales for fiscal 2000 (from Apr. 2000 to Mar. 2001)		Cumulative sales for fiscal 1999 (from Apr. 1999 to Mar. 2000)	
		Rate of change relative to Mar. 2000		Rate of change relative to Mar.1999		Rate of change relative to fiscal1999		Rate of change relative to fiscal 1998
Residential	376.6	-3.1	388.7	10.5	3,120.3	4.2	2,993.9	1.4
Business	203.7	-1.3	206.4	11.1	2,280.3	6.3	2,144.4	6.2
Industrial	222.1	4.3	212.9	2.2	2,538.3	4.4	2,430.8	1.9
Total	802.5	-0.7	808.0	8.3	7,939.0	4.9	7,569.1	2.9
Wholesale	81.8	5.7	77.4	2.3	933.1	10.0	848.5	6.0
Grand total	884.2	-0.1	885.3	7.7	8,872.1	5.4	8,417.6	3.2

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2001 and FY2000)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2001	-7.8	1.6	2.1	-6.3	-0.4	5.5	13.6	4.5	-1.1	2.4
	FY 2000	1.8	2.9	12.1	-7.1	-9.9	0.2	0.8	15.0	9.5	9.4	8.9	-3.1
Business	FY 2001	-3.8	6.8	5.6	7.1	7.5	-4.6	-3.4	3.8	2.8	-0.9	-6.9	-7.9
	FY 2000	6.8	1.9	15.9	12.6	3.0	3.4	-4.5	10.7	10.5	10.4	11.9	-1.3
Industrial	FY 2001	3.2	4.2	6.7	20.3	20.0	16.1	25.7	7.9	18.5	13.2	19.1	18.7
	FY 2000	3.5	9.7	3.8	2.4	-1.4	-3.5	5.6	8.9	5.0	7.5	8.3	4.3
Total	FY 2001	-3.8	3.7	4.8	8.3	10.3	5.4	12.8	5.6	5.8	4.2	0.9	-2.5
	FY 2000	3.5	4.8	9.8	2.8	-1.8	0.0	0.8	11.6	8.3	9.2	9.5	-0.7
Wholesale	FY 2001	-1.5	1.7	1.0	1.1	1.1	5.3	6.6	5.2	2.8	-5.1	2.8	3.6
	FY 2000	12.5	13.2	11.8	3.7	15.1	10.1	8.5	12.6	10.6	19.3	-0.9	5.7
Grand total	FY 2001	-3.6	3.5	4.4	7.5	9.3	5.4	12.1	5.5	5.5	3.3	1.1	-1.9
	FY 2000	4.3	5.6	10.1	2.9	-0.2	1.0	1.6	11.7	8.6	10.1	8.5	-0.1