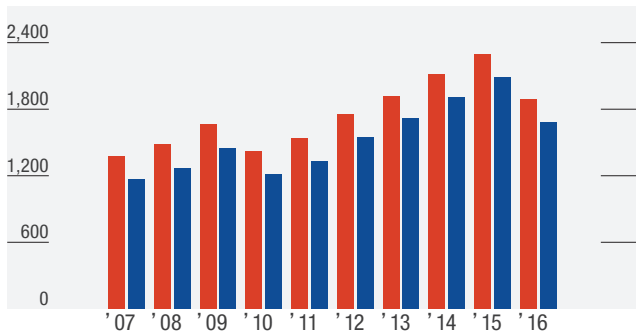


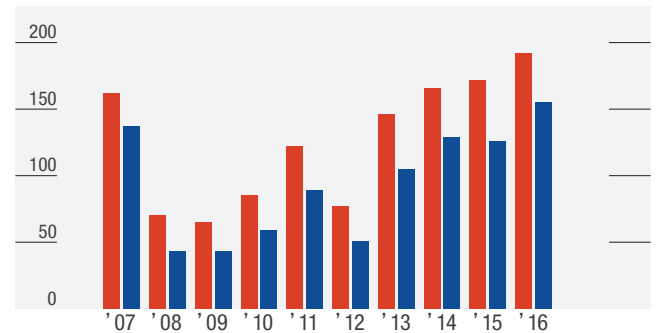
Financial Data <Profitability and Growth> 財務データ<収益性/成長性>

■ Consolidated 連結 ■ Non-Consolidated 個別

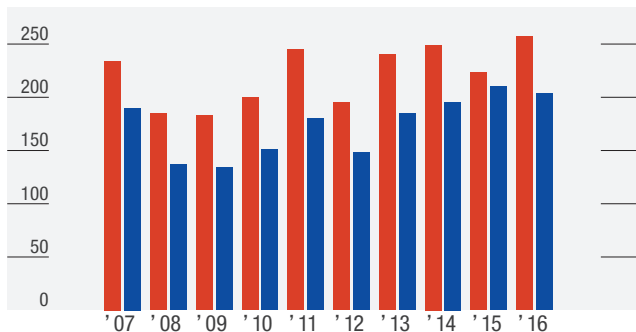
Net Sales (¥ billion) 売上高(十億円)



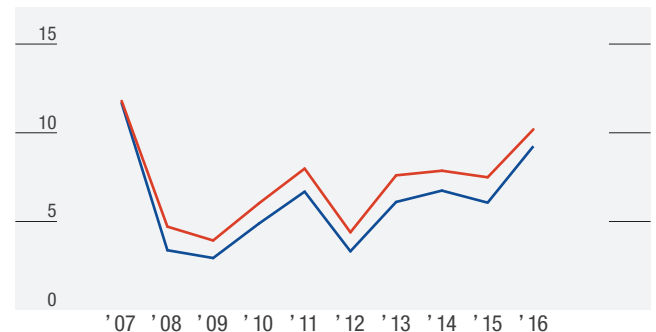
Operating Income (¥ billion) 営業利益(十億円)



Operating Cash Flow (¥ billion) 営業キャッシュ・フロー(十億円)



Operating Income Margin (%) 営業利益率(%)



For the years ended March 31	3月31日に終了した1年間	2007	2008
CONSOLIDATED	連結		
Net Sales (¥ million)	売上高(百万円)	1,376,958	1,487,496
Operating Income (¥ million)	営業利益(百万円)	162,315	70,048
Ordinary Income (¥ million)	経常利益(百万円)	156,039	66,832
Net Income (¥ million)	当期純利益(百万円)	100,699	42,487
Operating Income Margin (%)	営業利益率(%)	11.79	4.71
Ordinary Income Margin (%)	経常利益率(%)	11.33	4.49
Return on Sales (%)	当期純利益率(%)	7.31	2.86
Operating Cash Flow (¥ million)	営業キャッシュ・フロー(百万円)	233,841	184,908
Free Cash Flow (¥ million)	フリーキャッシュ・フロー(百万円)	109,285	46,902
NON-CONSOLIDATED	個別		
Net Sales (¥ million)	売上高(百万円)	1,172,186	1,268,048
Operating Income (¥ million)	営業利益(百万円)	136,778	42,863
Ordinary Income (¥ million)	経常利益(百万円)	139,823	44,376
Net Income (¥ million)	当期純利益(百万円)	92,340	29,921
Operating Income Margin (%)	営業利益率(%)	11.67	3.38
Ordinary Income Margin (%)	経常利益率(%)	11.93	3.50
Return on Sales (%)	当期純利益率(%)	7.88	2.36
Operating Cash Flow (¥ million)	営業キャッシュ・フロー(百万円)	190,344	137,161
Free Cash Flow (¥ million)	フリーキャッシュ・フロー(百万円)	101,568	44,774

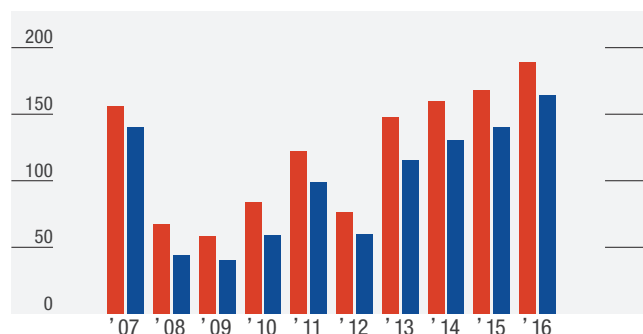
Operating Cash Flow = Net Income + Amortization of Long-term Prepaid Expenses + Depreciation
Free Cash Flow = Net Income + Amortization of Long-term Prepaid Expenses + Depreciation - Capital Expenditure

営業キャッシュ・フロー = 当期純利益 + 長期前払費用償却 + 減価償却費
フリーキャッシュ・フロー = 当期純利益 + 長期前払費用償却 + 減価償却費 - 設備投資額

For the years ended March 31	3月31日に終了した1年間	2007	2008
REFERENCE (Economic Frame)	参考(経済フレーム)		
Crude Oil Prices (\$/bbl)	原油価格(\$/bbl)	63.50	78.72
Exchange Rates (¥/\$)	対ドル為替レート(¥/\$)	116.97	114.44

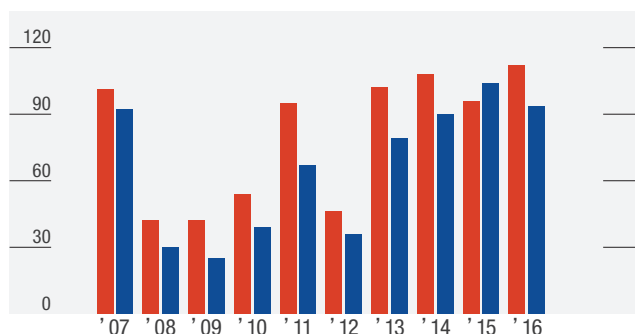
Ordinary Income (¥ billion)

経常利益(十億円)



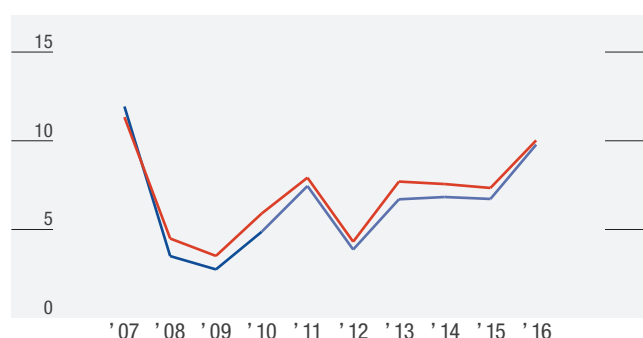
Net Income (¥ billion)

当期純利益(十億円)



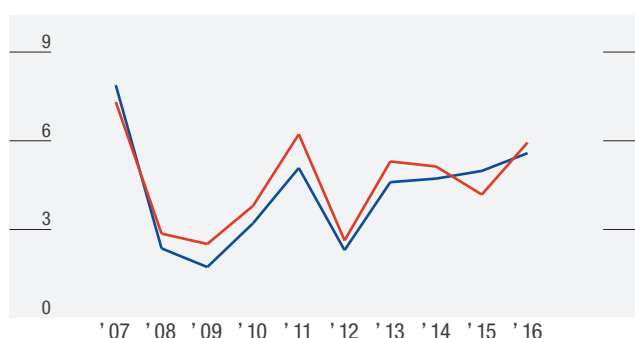
Ordinary Income Margin (%)

経常利益率(%)



Return on Sales (%)

当期純利益率(%)



	2009	2010	2011	2012	2013	2014	2015	2016
	1,660,162	1,415,718	1,535,242	1,754,257	1,915,639	2,112,117	2,292,548	1,884,656
	65,204	85,229	122,451	77,075	145,633	166,044	171,753	192,008
	58,337	83,519	121,548	75,620	147,453	159,613	168,169	188,809
	41,708	53,781	95,467	46,060	101,678	108,451	95,828	111,936
	3.93	6.02	7.98	4.39	7.60	7.86	7.49	10.19
	3.51	5.90	7.92	4.31	7.70	7.56	7.34	10.02
	2.51	3.80	6.22	2.63	5.31	5.13	4.18	5.94
	182,791	199,898	244,803	194,565	240,448	248,831	237,680	257,122
	36,862	51,712	94,600	48,152	56,651	827	13,084	25,089
	1,448,154	1,210,640	1,329,834	1,550,343	1,714,267	1,908,505	2,083,595	1,677,345
	42,547	59,124	88,845	51,403	104,819	128,607	126,192	155,028
	39,864	58,931	99,107	59,943	114,569	130,260	140,048	164,052
	25,087	38,883	67,491	35,700	78,556	90,047	103,863	93,566
	2.94	4.88	6.68	3.32	6.11	6.74	6.06	9.24
	2.75	4.87	7.45	3.87	6.68	6.83	6.72	9.78
	1.73	3.21	5.08	2.30	4.58	4.72	4.98	5.58
	134,113	151,153	180,318	148,297	184,457	195,651	209,847	203,428
	27,607	38,845	77,944	34,351	57,346	56,798	51,111	20,558

	2009	2010	2011	2012	2013	2014	2015	2016
	90.52	69.40	84.15	114.16	113.88	100.01	90.36	48.70
	100.71	92.89	85.74	79.08	82.91	100.17	109.76	120.17