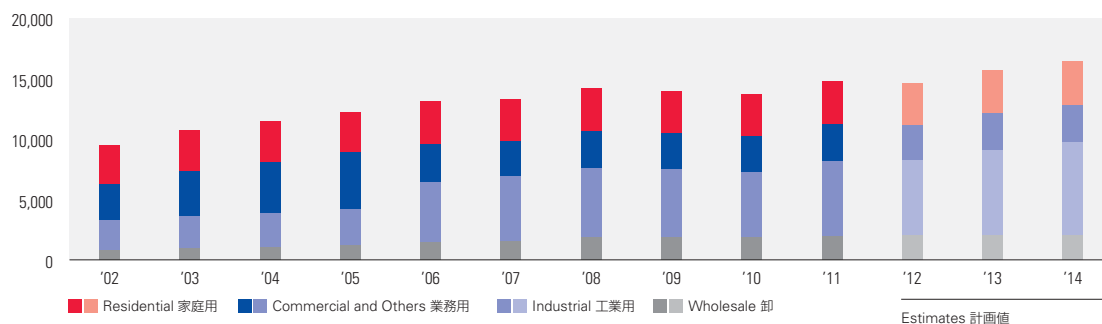
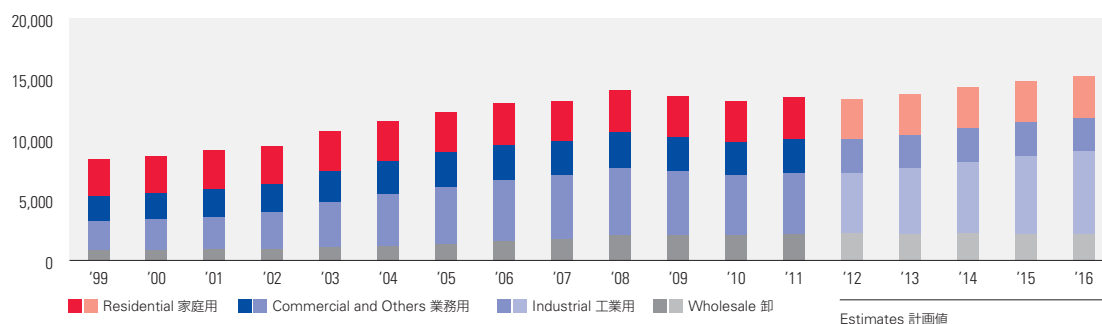


## GAS SALES VOLUME

## ガス販売量

Gas Sales Volume (Results and Forecasts) (Consolidated) (million m<sup>3</sup>)ガス販売量 (実績と見通し) (連結) (百万m<sup>3</sup>)Gas Sales Volume (Results and Forecasts) (Non-Consolidated) (million m<sup>3</sup>)ガス販売量 (実績と見通し) (個別) (百万m<sup>3</sup>)

For the years ended March 31

3月31日に終了した1年間

2002

2003

2004

**CONSOLIDATED****連結****Gas Sales Volume** (million m<sup>3</sup>)**ガス販売量** (百万m<sup>3</sup>)

Residential	家庭用	3,192	3,379	3,369
Commercial and Others	業務用	2,418	2,652	2,758
Industrial	工業用	3,011	3,716	4,299
Wholesale	卸	821	966	1,054
Total	合計	9,442	10,715	11,479

**NON-CONSOLIDATED****個別****Gas Sales Volume** (million m<sup>3</sup>)**ガス販売量** (百万m<sup>3</sup>)

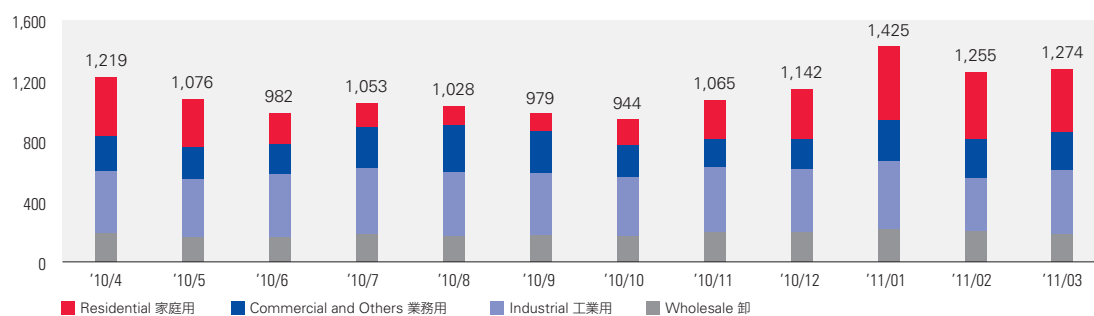
Residential	家庭用	3,144	3,330	3,319
Commercial and Others	業務用	2,337	2,562	2,665
Public and Medical	うち公用及び医療用	707	785	823
Industrial	工業用	2,979	3,682	4,263
Wholesale	卸	973	1,133	1,224
Total	合計	9,433	10,707	11,471

Megajoules (MJ) are used as the calorific unit, calculated on the basis of 45 MJ/m<sup>3</sup>. As Tokyo Gas changed the standard calorific value in February 2006 from 46.047 MJ/m<sup>3</sup> to 45 MJ/m<sup>3</sup>, the previous year's sales volumes were adjusted retroactively to reflect the new figure.

熱量の単位として、メガジュール (MJ) を用いており、次ページ以降も含め1m<sup>3</sup>=45MJで換算します。2006年2月のガス標準熱量変更に伴い、過去の販売量も46.047MJ/m<sup>3</sup>から45MJ/m<sup>3</sup>に調整して表示しております。

Monthly Gas Sales (Non-consolidated) (million m<sup>3</sup>)月次販売量（個別）（百万m<sup>3</sup>）

Year ended March 31, 2011 2011年3月期



Estimates 計画値

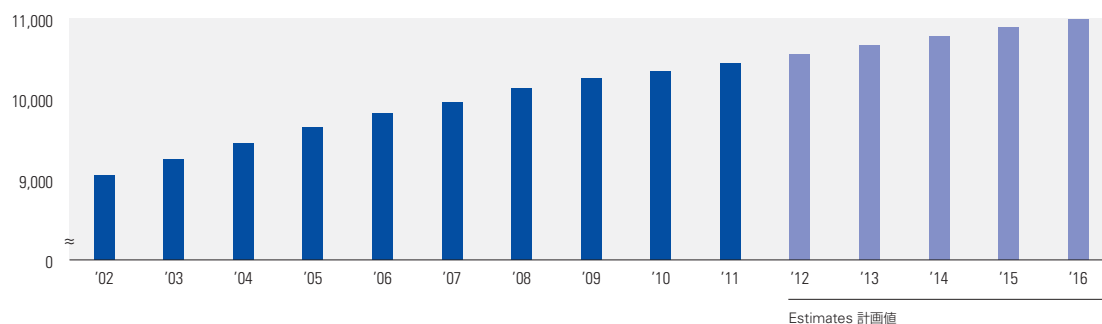
2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
3,317	3,547	3,452	3,529	3,468	3,437	<b>3,520</b>	3,498	3,587	3,612	—	—
2,969	3,085	2,972	3,126	3,011	2,943	<b>3,042</b>	2,694	3,059	3,083	—	—
4,745	5,043	5,336	5,732	5,623	5,446	<b>6,237</b>	6,473	7,031	7,690	—	—
1,199	1,422	1,554	1,828	1,840	1,841	<b>1,947</b>	1,961	2,016	2,031	—	—
12,230	13,098	13,315	14,215	13,942	13,666	<b>14,745</b>	14,626	15,694	16,416	—	—
3,260	3,468	3,356	3,427	3,368	3,332	<b>3,412</b>	3,391	3,381	3,387	3,392	3,392
2,866	2,963	2,830	2,975	2,868	2,792	<b>2,875</b>	2,536	2,774	2,778	2,784	2,789
897	927	867	928	916	936	<b>995</b>	858	957	958	959	959
4,696	4,965	5,232	5,593	5,280	4,952	<b>4,963</b>	5,217	5,400	5,902	6,484	6,849
1,390	1,628	1,770	2,058	2,073	2,073	<b>2,191</b>	2,204	2,216	2,240	2,141	2,156
12,212	13,024	13,188	14,053	13,589	13,150	<b>13,441</b>	13,348	13,772	14,307	14,801	15,186

## GAS SALES VOLUME

## ガス販売量

## Number of Customers (Non-consolidated) (thousands)

お客さま件数（個別）（千件）



For the years ended March 31

3月31日に終了した1年間

2002

2003

2004

**CONSOLIDATED****連結****Number of Customers** (thousands)**お客さま件数** (千件)

—

—

9,567

**NON-CONSOLIDATED****個別****Number of Customers** (thousands)**お客さま件数** (千件)

Residential

家庭用

8,445

8,637

8,826

Commercial and Others

業務用

574

582

593

Public and Medical

うち公用及び医療用

77

80

83

Industrial

工業用

25

25

26

Total

合計

9,044

9,244

9,445

**NON-CONSOLIDATED****個別****Large-volume Gas Demand****大口需要動向**Gas Sales Volume for Large-volume Customers (million m<sup>3</sup>)販売量 (百万m<sup>3</sup>)

3,222

4,056

4,784

Percentage of Total Gas Sales Volume

占有率

34.2%

37.9%

41.7%

Number of Customers

期末件数

493

531

576

Large-volume supply (annual consumption of 2 million m<sup>3</sup> or more) was deregulated in March 1995. In November 1999, this was expanded to include consumption of 1 million m<sup>3</sup> or more per year, and in April 2004, to include consumption of 500,000 m<sup>3</sup> or more. In April 2007, it was expanded again to include consumption of 100,000 m<sup>3</sup> or more. Results for the year ended March 31, 2011 and estimates for the years ending March 31, 2012 and after are based on the current standard (consumption of 100,000 m<sup>3</sup> or more per year).

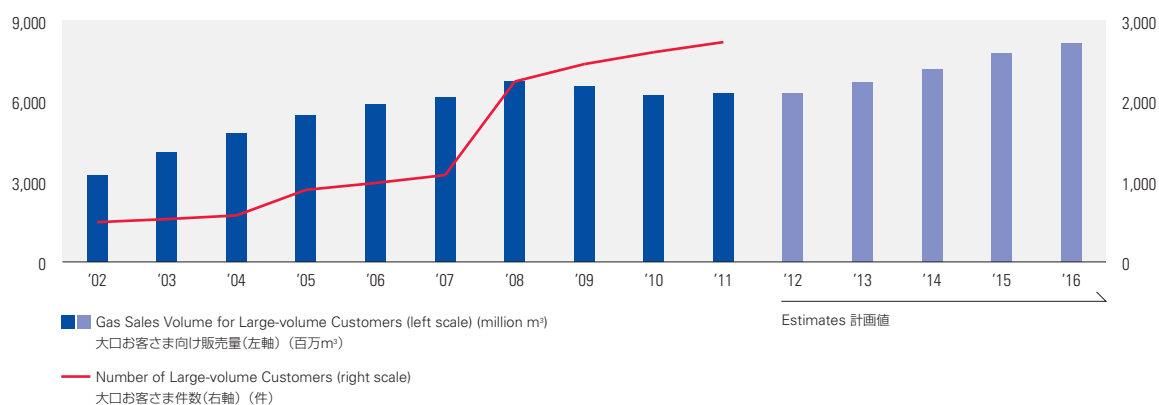
1995年3月より年間ガス消費量200万m<sup>3</sup>以上の需要家が大口需要として自由化されました。さらに1999年11月より100万m<sup>3</sup>以上、2004年4月より50万m<sup>3</sup>以上、2007年4月より10万m<sup>3</sup>以上に対象が拡大されました。なお、2011年3月期の実績と2012年3月期以降の見通しは、現行の基準（年間ガス消費量10万m<sup>3</sup>以上）に基づいています。

### Gas Sales Volume for Large-volume Customers (Non-consolidated) (million m<sup>3</sup>)

大口お客さま向け販売量（個別）（百万m<sup>3</sup>）

### Number of Large-volume Customers (Non-consolidated)

大口お客さま件数（個別）（件）



Estimates 計画値

2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
9,783	10,016	10,207	10,380	10,513	10,637	<b>10,739</b>	—	—	—	—	—
9,006	9,178	9,314	9,481	9,612	9,702	<b>9,804</b>	—	—	—	—	—
606	613	614	616	616	613	<b>612</b>	—	—	—	—	—
85	87	88	90	92	92	<b>94</b>	—	—	—	—	—
27	27	27	26	26	26	<b>25</b>	—	—	—	—	—
9,639	9,818	9,955	10,124	10,256	10,340	<b>10,441</b>	10,552	10,661	10,771	10,881	10,984
5,436	5,875	6,109	6,713	6,516	6,199	<b>6,281</b>	6,262	6,668	7,177	7,769	8,139
44.5%	45.1%	46.3%	47.8%	48.0%	47.1%	<b>46.7%</b>	46.8%	48.4%	50.2%	52.5%	53.6%
894	979	1,077	2,237	2,453	2,601	<b>2,726</b>	—	—	—	—	—