[English Translation Originally Issued in the Japanese Language]

Security Identification Code: 9531

May 31, 2016

Dear Shareholders:

## NOTICE OF CONVOCATION OF THE 216th ANNUAL SHAREHOLDERS MEETING

We hereby would like to inform you of the 216th Annual Shareholders Meeting of Tokyo Gas Co., Ltd. (hereinafter, 'We' or 'the Company'), to be held as described below.

If you are unable to attend the meeting, you may exercise your voting rights through either of the methods described in the next page. In that case, we respectfully ask you to exercise your voting rights after reading the REFERENCE MATERIALS FOR THE SHAREHOLDERS MEETING starting from page 6.

Sincerely yours,

Michiaki Hirose

Representative Director, President

TOKYO GAS CO., LTD.

5-20, Kaigan 1-chome, Minato-ku, Tokyo

1. Date and Hour: 10 a.m., Wednesday, June 29, 2016

2. Place: Tokyo Gas Building 2F

5-20, Kaigan 1-chome, Minato-ku, Tokyo

- 3. Agenda:
  - (1) Matters to report:

'Business Report', 'Consolidated Financial Statements',
'Non-Consolidated Financial Statements', 'Independent Auditors'
Report' and 'Audit Report' by the Audit & Supervisory Board on the
Consolidated Financial Statements for the 216th fiscal year (from
April 1, 2015 to March 31, 2016)

(2) Matters to resolve:

Proposal No. 1: Approval of the Appropriation of Surplus

Proposal No. 2: Election of Eleven (11) Directors

Proposal No. 3: Election of One (1) Audit & Supervisory Board Member

#### 4. Exercise of Voting Rights:

#### (1) When attending the meeting

Please bring the enclosed voting form on the day of the meeting and present it to the receptionist.

#### (2) When not attending the meeting

#### 1) When exercising voting rights by mail

Please indicate on the enclosed voting form your approval or disapproval for each proposal and post it.

Deadline: Form must be delivered by  $5:30\ p.m.$  on Tuesday, June 28, 2016.

[Handling of voting rights]

Where there is no indication of approval or disapproval for a respective proposal, the voting right will be considered to be exercised to approve for the resolutions in question.

#### 2) Exercise of voting rights via the Internet and other methods

Please access the WEB-SITE FOR EXERCISE OF VOTING RIGHTS (http://www.web54.net) through a personal computer or a cell-phone and enter your voting code and password shown in the enclosed CARD FOR EXERCISE OF VOTING RIGHTS. Then, following the instructions on screen, please enter your approval or disapproval for each proposal and submit them by 5:30 p.m. on Tuesday, June 28, 2016.

If you exercise your voting rights via the Internet, please read 'Instruction for Exercise of Voting Rights via the Internet and other methods' starting from page 4.

# 5. Other Matters Determined by the Board of Directors Regarding the Convocation of the Annual Shareholders Meeting:

If duplicated votes are exercised both in Writing and via the Internet and other methods, the vote that arrives later shall be deemed valid. If both of the duplicated votes arrive on the same date, the vote exercised via the Internet and other methods shall be deemed valid.

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Note 1: For shareholders attending the Annual Shareholders Meeting, please do not mail the enclosed CARD FOR EXERCISE OF VOTING RIGHTS, but instead bring it to the meeting and present it at the reception desk upon arrival.

- Note 2: Based on the Company's Articles of Incorporation, you can delegate voting rights to only one proxy who is one of the shareholders holding voting rights. If a proxy will attend the meeting, please present the document certifying authority of such proxy, and your and the proxy's CARD FOR EXERCISE OF VOTING RIGHTS at the reception desk.
- Note 3: Please note that 'Consolidated Statement of Changes in Equity', 'Notes to the Consolidated Financial Statements', 'Non-Consolidated Statement of Changes in Equity' and 'Notes to the Non-Consolidated Financial Statements' are posted on the Company's website given below, pursuant to laws and regulations and the provisions of the Company's Articles of Incorporation. Consolidated Financial Statements and Non-Consolidated Financial Statements provided in the ACCOMPANYING DOCUMENTS to this NOTICE OF CONVOCATION are a portion of the materials audited when the accounting auditor prepared the independent auditors' report.
- Note 4: Please note that in the event there are any revisions to the REFERENCE MATERIALS FOR THE SHAREHOLDERS MEETING, Business Report, Consolidated Financial Statements or Non-Consolidated Financial Statements, the notice for such revisions will be posted on the Company's website as below.

[Company's website http://www.tokyo-gas.co.jp]

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Special Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

#### Instruction for Exercise of Voting Rights via the Internet and other methods

- If you prefer to excise your voting rights via the Internet, please confirm the following before exercising your rights.
- 1. You can exercise your voting rights by accessing the dedicated voting website (http://www.web54.net) through a personal computer or a cell phone (i-mode, EZweb or Yahoo! Keitai). If you use a cell phone with a function to read barcodes, you can access by having your cell phone read the QR Code® on the right.
- 2. Please send your approval or disapproval for each proposal according to the instructions shown on screen by using your voting code and password shown in the enclosed CARD FOR EXERCISE OF VOTING RIGHTS.
- 3. Please exercise your voting rights via the Internet by 5:30 p.m. on Tuesday, June 28, 2016, the day before the Annual Shareholders Meeting. If you exercise your voting rights more than once, the vote exercised last shall be deemed valid; if you exercise your voting rights twice, once via the Internet and once by mail, the vote that arrives later shall be deemed valid; and if the vote via the Internet and the vote by mail arrive on the same date, the vote exercised via the Internet shall be deemed valid.
- 4. Telecommunication charges (telephone fees) may be required in some cases. Please note that such charges will be borne by the shareholders.
- System environment
- 1. When you use a PC, the following specifications should be satisfied.
- (1) Screen resolution: 800×600 or higher
- (2) Software:
  - 1) Microsoft® Internet Explorer Ver. 5.01 SP2 or later version (essential)
  - 2) Adobe® Acrobat® Reader® Ver. 4.0 or later version, or Adobe® Reader® Ver. 6.0 or later version
- 2. When you use a cell phone, the handset should support 128-bit SSL (Secure Socket Layer) encrypted communication.

- Inquiries
- 1. If you are not sure how to operate your PC or other device to exercise your voting rights:

Dedicated telephone line of the Stock Transfer Agency Department 'Web Support',
Sumitomo Mitsui Trust Bank, Limited

Telephone number in Japan: 0120-652-031 (9 a.m. to 9 p.m.)

2. Cases other than the above:

Stock Transfer Agency Department 'Clerical Center',
Sumitomo Mitsui Trust Bank, Limited
Telephone number in Japan: 0120-782-031 (9 a.m. to 5 p.m. every day
except Saturdays, Sundays and national holidays)

\* i-mode of NTT Docomo, Inc.; EZweb of KDDI Corporation; Yahoo! of Yahoo! Inc. of the U.S.; Yahoo! Keitai of SoftBank Group Corp.; QR Code of Denso Wave Incorporated; Internet Explorer of Microsoft Corporation of the U.S.; and Adobe® Acrobat® Reader® and Adobe® Reader® of Adobe Systems Incorporated of the U.S. are trademarks, registered trademarks, products, or services of the respective companies mentioned.

#### To institutional investors:

In addition to exercising voting rights via the Internet as mentioned above, institutional investors may use the Electronic Voting Platform for Institutional Investors operated by ICJ Inc., in which Tokyo Stock Exchange, Inc. and other companies invest, only if they apply for the use of the platform in advance.

[English Translation Originally Issued in the Japanese Language]

#### REFERENCE MATERIALS FOR THE SHAREHOLDERS MEETING

#### Proposals and References

#### Proposal No. 1: Approval of the Appropriation of Surplus

We hereby would like to propose that surplus be appropriated in the manner described below:

#### Dividends from surplus (year-end dividends)

Based on the Company's 'Policy on Determination of Dividends from Surplus and Others' (see the Reference below), and to meet shareholders' expectations, the Company will pay a year-end dividend of ¥6 per share, up ¥1 per share.

Together with the midterm dividend of \$5 per share, the total dividend to be paid during the year is \$11 per share.

#### (1) Allocation of dividend property and its aggregate amount:

Cash ¥6 per share
Aggregate amount of dividends ¥14,340,467,274

#### (2) Dividend effective date

Thursday, June 30, 2016

#### [Reference] Policy on Determination of Dividends from Surplus and Others

The Company will apply the cash flow it has generated based on 'Challenge 2020 Vision' to investments in 'Enhancing the LNG Value Chain,' which is aimed at new growth, and will simultaneously allocate the results of its management to the shareholders in an appropriate and timely manner. Specifically, the Company has positioned acquisition of its own shares based on assumption of retirement, in addition to dividends, as a form of its return to the shareholders, and has set the targeted gross distribution propensity (the ratio of the amount of dividends and acquisition of its own shares to consolidated profit) at about 60% for each year until FY2020.

Moreover, by maintaining stable dividends, and comprehensively considering medium- and long-term profit levels, the Company will gently increase its dividends in line with growth.

n FY gross distribution =  $\frac{\text{(n FY total dividends)} + \text{(n+1 FY acquisition of own shares)}}{\text{n FY consolidated profit}}$ 

#### Proposal No. 2: Election of Eleven (11) Directors

The term of office of all the current eleven (11) Directors ends at the conclusion of this Annual Shareholders Meeting. Accordingly, we hereby propose the election of eleven (11) Directors.

The nominees for Directors are as follows:

No.	Name (Date of birth)	Caree	r summar	y, position and areas of responsibility in the Company [Important concurrent posts]
1	Reelection Tsuyoshi Okamoto (September 23, 1947)  Number of the Company's shares held 229,000	April June June June April June April April April April	1970 1997 1998 1999 2002 2004 2004 2006 2007 2009	Joined the Company Deputy Chief Executive of Northern Regional Business Div. General Manager of Documents Dept. Assistant to Director in charge of General Administration Dept. Executive Officer and General Manager of Corporate Planning Dept. of Strategic Planning Div. Senior Executive Officer and Chief Executive of Strategic Planning Div. Director, Senior Executive Officer and Chief Executive of Strategic Planning Div. Director, Senior Executive Officer, Chief Executive of Corporate Communication Div. and in charge of Compliance Dept. and Internal Audit Dept. Representative Director, Executive Vice President and in charge of Personnel Dept., Secretary Dept., General Administration Dept., Compliance Dept. and Internal Audit Dept. Representative Director, Executive Vice President and in charge of Personnel Dept., Secretary Dept., General Administration Dept. and Compliance Dept. Representative Director, President Director and Chairman of the Board (Current position)

Reason for nomination as Director

He is mainly engaged in operations related to personnel, general administration and corporate planning, and has been President for four years between April 2010 and March 2014. We propose that Mr. Tsuyoshi Okamoto be reelected as Director, since he has been serving as the Chairman of the Board since April 2014, and has abundant experience and in-depth knowledge in the Company's operations.

No.	Name (Date of birth)	Career	Career summary, position and areas of responsibility in the Company [Important concurrent posts]			
2	Reelection  Michiaki Hirose (October 2, 1950)  Number of the Company's shares held 116,000	April April April April April April April April April June January April April April	1974 2004 2006 2007 2008 2009 2009 2010 2012 2013	± ±		
		1,5111	2011			

He is mainly engaged in operations related to corporate planning and living. Since April 2014, he has been the President as a chief operational officer. We propose that Mr. Michiaki Hirose be reelected as Director, since he has abundant experience and in-depth knowledge in the Company's operations.

No.	Name (Date of birth)	Career summary, position and areas of responsibility in the Company [Important concurrent posts]			
3	Reelection  Yutaka Kunigo (November 17, 1954)  Number of the Company's shares held 53,030	April	1977 2004 2007 2008 2010 2013 2013 2014 2015	Joined the Company General Manager of Gas Resources Dept. of Energy Resources Business Div. Executive Officer and General Manager of Gas Resources Dept. of Energy Resources Business Div. Executive Officer and General Manager of Industrial Gas Sales Dept. of Energy Solution Div. Senior Executive Officer and Chief Executive of Energy Resources Business Div. Senior Executive Officer and Chief Executive of Energy Production Div. Director, Senior Executive Officer and Chief Executive of Energy Production Div. Representative Director, Executive Vice President, Chief Executive of Energy Solution Div. and General Manager of Volume Sales Dept. of Energy Solution Div. Representative Director, Executive Vice President and in charge of Power Business Planning Dept., Business Restructuring Project Dept., Gas Business Deregulation Project Dept., and Sales Innovation Planning Dept. Representative Director, Executive Vice President, Head of Power Business, Chief Executive of Regasification & Power Generation Div. and in charge of Power Business Planning Dept. (Current position)	

He is mainly engaged in operations related to energy resources and production. He is currently in the position of Executive Vice President. We propose that Mr. Yutaka Kunigo be reelected as Director, since he has abundant experience and in-depth knowledge in the Company's operations.

		April June	1979 2006	± ±
		April	2009	Dept. of Pipeline Network Div. General Manager of Corporate Planning Dept.
	Reelection	April	2010	Executive Officer and General Manager of Corporate Planning Dept.
4	Takashi Uchida (April 17, 1956)	April	2012	Senior Executive Officer and in charge of Personnel Dept., Secretary Dept., Compliance Dept. and Internal Audit Dept.
	Number of the Company's	April	2013	Senior Executive Officer and Chief Executive of Energy Resources Business Div.
	shares held 31,000	June	2015	Director, Senior Executive Officer and Chief Executive of Energy Resources Business Div.
		April	2016	Representative Director, Executive Vice President and Chief Executive of Residential Sales and Service Div. (Current position)

Reason for nomination as  $\operatorname{Director}$ 

He is mainly engaged in operations related to pipelines and energy resources. He is currently in the position of Executive Vice President. We propose that Mr. Takashi Uchida be reelected as Director, since he has abundant experience and in-depth knowledge in the Company's operations.

No.	Name (Date of birth)	Career	Career summary, position and areas of responsibility in the Company [Important concurrent posts]		
5	Reelection  Hiroaki Kobayashi (July 15, 1954)  Number of the Company's shares held 35,000	April April April April October April April April April April April April April April	1980 2005 2006 2007 2007 2008 2009 2010 2012 2013 2014	Joined the Company General Manager of Technology Development Dept. General Manager of Product Development Dept. Assistant to Chief Executive of Living Energy Div. General Manager of Area Development Planning Dept. General Manager of Customer Safety Dept. Executive Officer and General Manager of Customer Safety Dept. Executive Officer and General Manager of Residential Fuel Cell Business Development Dept. Senior Executive Officer and Chief Executive of Technology Development Div. Senior Executive Officer, Chief Executive of Technology Development Div. and in charge of Smart Energy Business Development Dept. Director, Senior Executive Officer, Chief Executive of Technology Development Dept. Director, Senior Executive Officer, Chief Executive of Technology Development Div. and in charge of Smart Energy Business Development Dept. Director, Senior Executive Officer, Chief Executive of Pipeline Network Div. (Current position)	

He is mainly engaged in operations related to technology development and product development. He is currently in the position of Senior Executive Officer and Chief Executive of the Pipeline Network Division. We propose that Mr. Hiroaki Kobayashi be reelected as Director, since he has abundant experience and in-depth knowledge in the Company's operations.

		April	1979	Joined the Company
		April	2006	General Manager of Industrial Gas Sales Dept. of Energy Sales and Service Div.
		April	2008	General Manager of Gas Resources Dept. of Energy Resources Business Div.
		April	2010	Executive Officer and General Manager of Gas Resources Dept. of Energy Resources Business Div.
	Reelection Satoru Yasuoka	April	2011	Executive Officer and General Manager of Sales Marketing 1 Dept. of Living Corporate Sales and Services Div.
6	(October 27, 1956)	April	2012	Senior Executive Officer and Chief Executive of Regional Development Marketing Div.
	Number of the Company's shares held	April	2015	Senior Executive Officer and Chief Executive of IT Div. and in charge of Environmental Affairs Dept. and Fundamental Technology Dept.
	52,000	June	2015	Director, Senior Executive Officer, Chief Executive of IT Div. and in charge of Environmental Affairs Dept. and Fundamental Technology Dept.
		April	2016	Director, Senior Executive Officer, Chief Executive of Energy Solution Div. and General Manager of Volume Sales Dept. of Energy Solution Div. (Current position)

Reason for nomination as Director

He is mainly engaged in operations related to energy sales and energy resources. He is currently in the position of Senior Executive Officer and Chief Executive of the Energy Solution Division. We propose that Mr. Satoru Yasuoka be reelected as Director, since he has abundant experience and in-depth knowledge in the Company's operations.

No.	Name (Date of birth)	Career summary, position and areas of responsibility in the Company [Important concurrent posts]			
7	Newly elected  Fumio Murazeki (January 29, 1956)  Number of the Company's shares held 29,000	April April April October April April	1979 2009 2010 2013 2014 2015	Joined the Company General Manager of Residential Sales Planning Dept. of Living Energy Div. Executive Officer and General Manager of Residential Sales Planning Dept. of Living Energy Div. Senior Executive Officer and Head of Sales Marketing of Energy Solution Div. Senior Executive Officer, Head of Sales Marketing of Energy Solution Div. and General Manager of Energy Sales & Service Planning Dept. Senior Executive Officer, Chief Executive of Energy Solution Div. and General Manager of Volume Sales Dept. Senior Executive Officer of the Company President, Representative Director of TOKYO GAS LIQUID HOLDINGS CO., LTD. (Current position)	

He is mainly engaged in operations related to living and energy sales. He is currently in the position of Senior Executive Officer of the Company and President, Representative Director of TOKYO GAS LIQUID HOLDINGS CO., LTD. We propose that Mr. Fumio Murazeki be elected as Director, since he has abundant experience and in-depth knowledge in the Company's operations.

		April	1980	Joined the Company
		April	2005	General Manager of Home Service Planning Dept. of Home Service Div.
		April	2006	General Manager of Business Partnership Support Dept. of Home Service Div.
	Newly elected	April	2010	General Manager of LIFVAL Project Management Dept. of Living Energy Div.
	Masaru Takamatsu	April	2011	Executive Officer and General Manager of LIFVAL Project Management Dept. of Living Energy Div.
8	(March 14, 1956)	April	2012	3 3 2
	Number of the Company's	April	2014	
	shares held 56,000	April	2015	
		April	2016	1 3 1

Reason for nomination as Director

He is mainly engaged in operations related to living and corporate planning. He is currently in the position of Senior Executive Officer and in charge of such sections as the Personnel Department and Secretary Department. We propose that Mr. Masaru Takamatsu be elected as Director, since he has abundant experience and in-depth knowledge in the Company's operations.

No.	Name (Date of birth)	Career summary, position and areas of responsibility in the Company [Important concurrent posts]		
<b>No.</b> 9		April 1965  June 1994  June 1997  June 2000  June 2002  June 2010  April 2015  June 2016	Joined Mitsubishi Metal Mining Company Ltd. (Current Mitsubishi Materials Corporation) General Manager of General Affairs & Administration Dept. at Mitsubishi Materials Corporation Director of Mitsubishi Materials Corporation Managing Director of Mitsubishi Materials Corporation Executive Vice President of Mitsubishi Materials Corporation President of Mitsubishi Materials Corporation Chairman of Mitsubishi Materials Corporation Director of Sakai Chemical Industry Co., Ltd. Senior Advisor of Mitsubishi Materials Corporation Advisor of Mitsubishi Materials Corporation Director of the Company (Current position)	

Reason for nomination as Outside Director

We propose that Mr. Akihiko Ide be reelected as an Outside Director so that the Company can continue to make use of the cosmopolitan outlook he has acquired in overseas businesses in the general materials industry, particularly in Asia, as well as the management capabilities broad outlook and in-depth knowledge he has acquired through a wide range of business development in resource business and others for the Company's management. Mr. Ide's tenure as an Outside Director of the Company will be one year as of the conclusion of this Annual Shareholders Meeting. The Company has designated Mr. Ide as the 'Independent Officer' (Independent Director), who will not have conflicting interests with general shareholders, and notify him to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

				3 ,
	Nominee for Outside			
	Director	April	1973	Joined Ministry of Foreign Affairs
	Reelection	August	2004	Director-General of Consular Affairs Bureau
		August	2005	Press Secretary/Director-General for Press and
	Independent Officer			Public Diplomacy of Minister's Secretariat
		August	2006	Ambassador Extraordinary and Plenipotentiary to
	Yoshinori Katori			the State of Israel
	(February 15, 1950)	October	2008	Ambassador for ASEAN, and Science and Technology
10				Cooperation, Ministry of Foreign Affairs
	Number of	April	2010	Director-General of Foreign Service Training
	the Company's			Institute, Ministry of Foreign Affairs
	shares held	March	2011	Ambassador Extraordinary and Plenipotentiary to
	1,000			the State of Indonesia
	Attendance to the	October	2014	Retired from Ministry of Foreign Affairs
	Board of Directors	June	2015	Director of the Company
	meetings:			(Current position)
	9 / 10 (90%)			
	9 / 10 (90%)			

Reason for nomination as Outside Director

We propose that Mr. Yoshinori Katori be reelected as an Outside Director so that the Company can continue to make use of the cosmopolitan and broad outlook and in-depth knowledge he has acquired over his many years as a diplomat for the Company's management. Mr. Natori's tenure as an Outside Director of the Company will be one year as of the conclusion of this Annual Shareholders Meeting. Although Mr. Katori has not been involved in corporate management, we consider that he is capable of appropriately performing his duties as Outside Director due to the aforementioned reasons. The Company has designated Mr. Katori as the 'Independent Officer' (Independent Director), who will not have conflicting interests with general shareholders, and notify him to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

No.	Name (Date of birth)	Career summary, position and areas of responsibility in the Company [Important concurrent posts]		
	Nominee for Outside Director			
		April	1997	Registered as an attorney at law
	Newly elected	April	1997	Joined a law firm in Tokyo Metropolitan area
	Independent Officer	July	2006	Joined Asahi Law Office (Currently Nishimura & Asahi)
11	Chika Igarashi (March 26, 1971)	June	2007	Registered as an attorney at law in New York State, USA (Current position)
	Number of the Company's shares held 0			

Reason for nomination as Outside Director

We propose that Ms. Chika Igarashi be elected as Outside Director so that the Company can make use of her high level of legal expertise built up through many years of experience in corporate legal affairs, broad outlook and in-depth knowledge for the Company's management. Although Ms. Igarashi has not been involved in corporate management, we consider that she is capable of appropriately performing her duties as Outside Director due to the aforementioned reasons. The Company will designate Ms. Igarashi as the 'Independent Officer' (Independent Director), who will not have conflicting interests with general shareholders, and notify her to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

Note: There is no special interest between the nominees for Directors and the Company.

#### Proposal No. 3: Election of One (1) Audit & Supervisory Board Member

The term of office of the current Audit & Supervisory Board Mr. Yoshihiko Morita ends at the conclusion of this Annual Shareholders Meeting. Accordingly, we hereby propose the election of one (1) Audit & Supervisory Board Member.

The nominee for Audit & Supervisory Board Member is as follows.

The Audit & Supervisory Board has already given its prior consent to the submission of this proposal.

Name (Date of birth)	Career summary and position in the Company [Important concurrent posts]					
Nominee for Outside Audit & Supervisory Board Member Reelection Independent Officer Yoshihiko Morita (March 7, 1947)	April October October October October	1969 1999 2000 2004 2008	Joined Export-Import Bank of Japan Full-time Auditor of Japan Bank for International Cooperation Director of Japan Bank for International Cooperation Vice Governor of Japan Bank for International Cooperation Representative Director and Senior Managing Executive Officer of Japan Finance Corporation Deputy CEO of Japan Bank for International Cooperation Retired as Deputy CEO of Japan Bank for International			
Number of the Company's shares held 0	December June	2011 2012	Cooperation Advisor of Sumitomo Mitsui Banking Corporation President (Chief Executive Officer) of Japan Institute for Overseas Investment Audit & Supervisory Board Member of the Company			
Attendance to the Board of Directors meetings: 12 / 12 (100%)  Attendance to the Audit & Supervisory Board meetings: 12 / 12 (100%)			Outside Director of Kawasaki Heavy Industries, Ltd. Retired as Advisor of Sumitomo Mitsui Banking Corporation Retired as President (Chief Executive Officer) of Japan Institute for Overseas Investment (Current position)  rent posts] of Kawasaki Heavy Industries, Ltd.			

Reason for nomination as Outside Audit & Supervisory Board Member

Since his appointment as Audit & Supervisory Board Member of the Company, Mr. Yoshihiko Morita offers appropriate opinions both at the Board of Directors meeting and at the Meeting of Audit & Supervisory Board. Mr. Morita's tenure as an Audit & Supervisory Board Member of the Company will be four years as of the conclusion of this Annual Shareholders Meeting. We propose that he be reelected as Outside Audit & Supervisory Board Member since he has considerable knowledge in finance and accounting, and the Company can continue to make use of the cosmopolitan and broad outlook and considerable insight he has acquired over his experience in the fields of international finance and overseas economic cooperation for the Company's audit. The Company has designated Mr. Morita as the 'Independent Officer' (Independent Director),

The Company has designated Mr. Morita as the 'Independent Officer' (Independent Director), who will not have conflicting interests with general shareholders, and notify him to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

He used to work for the Japan Bank for International Corporation, which is one of our lenders. However, on the date of his reappointment as Audit & Supervisory Board Member, it will have been five years since he left the bank.

- Notes: 1. There is no special interest between the nominee for Audit & Supervisory Board Member and the Company.
  - 2. In December 2013, the Company received a reprimand from the Ministry of Economy, Trade and Industry with regard to the improper operations relating to repair of a gas leak from a buried pipe running under a road. The above-mentioned candidate for Outside Audit & Supervisory Board Member has regularly been making comments on the need for thorough compliance and enhancement of internal controls through the Board of Directors and other meetings. After the identification of the improper repair, the above-mentioned candidates requested the reporting of preventative measures and provided advice / instructions as needed.

#### [Reference]

#### Independence Standards for Outside Officers

TOKYO GAS CO., LTD.

The Company shall judge Outside Officers (Outside Directors and Outside Audit & Supervisory Board Members) to be independent if they do not fall under any of the categories numbered (1) to (10) below.

- (1) Executive of a parent company or a fellow subsidiary company of the Company
- (2) Executive of a subsidiary of the Company
- (3) Major shareholder holding 10% or more of the Company's total shares outstanding (includes executives of a corporation, etc.)
- (4) Major client or supplier of the Company whose transactions account for 2% or more of consolidated net sales (parties that are major clients or suppliers of the Company, or parties for whom the Company is a major client or supplier [includes executives of a corporation, etc.])
- (5) Accounting Auditor or corporate attorney of the Company
- (6) Individual that fell under any of categories (1) to (5) within the previous three years  $\frac{1}{2}$
- (7) Executive of an organization receiving a large amount of donation from the Company (over the previous three business years, an average of ¥10 million or more annually or 30% or more of the organization's total average annual costs, whichever sum is greater)
- (8) Consultant, accountant or legal professional who receives a large amount of monetary consideration or other property-related benefits from the Company besides remuneration as an Officer (over the previous three business years, for an individual, an average of ¥10 million or more annually and for a corporation, etc., 2% or more of the corporation's consolidated net sales)
- (9) Close relative of (1) to (8) (within the second degree of kinship)
- (10) Individual serving as officer (inside director, inside audit & supervisory board member, executive, or executive officer) at a corporate group in which an Officer (Inside Director, Inside Audit & Supervisory Board Member, or Executive Officer) of the Tokyo Gas Group serves as outside officer

### Business Report

(From April 1, 2015 to March 31, 2016)

#### 1. Matters Concerning Current State of Group Operations

#### (1) Business Conditions and Results

During this fiscal year, against a backdrop of economic measures and monetary easing policies by the government and the Bank of Japan, signs of economic recovery could be observed such as improvements in corporate earnings and the employment situation. However, the Japanese economy continued to have an uncertain economic outlook due to such factors as the revision of tax regulations and the devaluation of the yen and crude-oil prices.

Furthermore, the energy environment has entered a period of drastic reform. For example, Japan started registering retail electricity suppliers for full deregulation of the electricity market in April 2016, and started full-scale discussions on designing a scheme for reforming the gas system. Meanwhile, the trends related to energy supply in the Tokyo Metropolitan Area continue to indicate a state of flux and uncertainty.

Under such economic circumstances and business environment, the Tokyo Gas Group proceeded with a group-wide initiative of 'Enhancing the LNG Value Chain.'

Although we have worked on these intense initiatives, the sales volume of gas dropped due to warmer temperature in winter and net sales of the City Gas Sales segment dropped as a result of a decrease in sales unit price due to gas rate adjustment associated with the effect of lower raw material prices. As a result, consolidated net sales decreased by 17.8% year on year to \$1,884,656 million.

In terms of operating expenses, in addition to further promotion of business efficiency and the utmost efforts to restrict expenses as much as possible, there was a decline in city gas raw material costs associated with the effect of lower crude oil prices. As a result, operating expenses decreased by 20.2% year on year to \$1,692,647 million.

As a result of the above, operating income rose by 11.8% year on year to \$192,008 million, and ordinary income rose by 12.3% year on year to \$188,809 million. As a result of the recording of impairment loss on overseas upstream projects of \$28,293 million and loss on valuation of investment securities of \$4,747 million under extraordinary losses, and the recording of income taxes, profit attributable to owners of parent rose by 16.8% year on year to \$111,936 million.

We would like to report the review of results by operating segment, as follows.

#### 1) City Gas Sales

Total customer numbers rose by 135 thousand during this fiscal year, to 11,398 thousand as of March 31, 2016. Gas sales volume decreased by 0.7% year on year to 15,436,352 thousand cubic meters.

Of this aggregate volume, the volume of household-bound gas sold decreased by 3.4% year on year to 3,364,541 thousand cubic meters, due mainly to a decline in hot water and air-heating demand due to warmer temperature in winter, compared with the previous fiscal year. The volume of business-bound gas sold (for commercial, public and medical uses) was down 2.6% year on year to 2,677,916 thousand cubic meters, due mainly to a decline in hot water and air-heating demand due to warmer

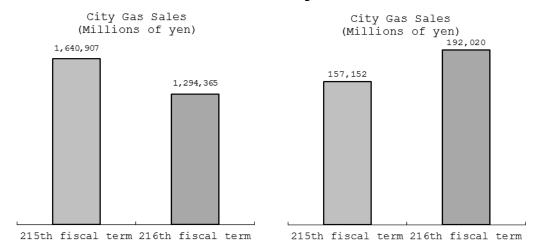
temperature in winter, compared with the previous fiscal year. The volume of industry-bound gas sold decreased by 0.0% year on year to 7,233,146 thousand cubic meters. This was due mainly to a decrease in demand for power generation, despite increase in demand of existing customers. The Group's wholesale supplies to other gas suppliers rose by 4.2% year on year to 2,160,748 thousand cubic meters mainly due to higher wholesale customer demand.

Net sales of the City Gas Sales segment decreased by 21.1% year on year to \$1,294,365 million as a result of a decrease in sales unit price due to gas rate adjustments as well as a decrease in the gas sales volume.

Segment income increased by 22.2% year on year to \$192,020 million, due mainly to a decrease in raw material costs due to drop in LNG prices associated with the factors such as the effect of lower crude oil prices, despite decrease in sales volume of gas.

#### Net sales

#### Segment income



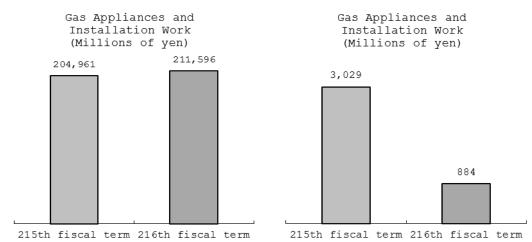
#### 2) Gas Appliances and Installation Work

Although sales of installation work decreased, sales of gas appliances rose. As a result, overall net sales increased by 3.2% year on year to \$211,596 million.

Segment income decreased by 70.8% year on year to ¥884 million.

#### Net sales

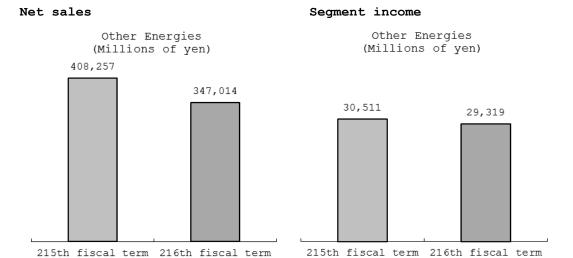
#### Segment income



#### 3) Other Energies

Net sales decreased by 15.0% year on year to \$347,014 million, as sales related to the electric power sales business decreased.

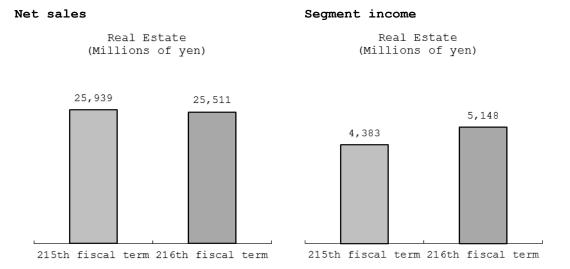
Segment income decreased by 3.9% year on year to \u00e429,319 million.



#### 4) Real Estate

Net sales decreased by 1.6% year on year to \$25,511 million due to a decrease in income from building rents.

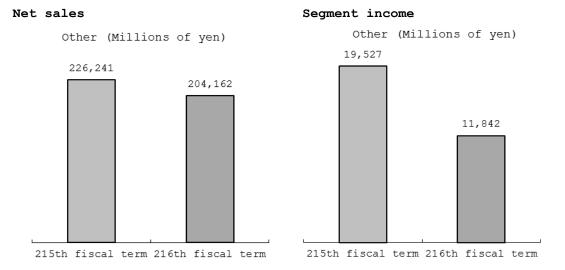
Segment income increased by 17.5% year on year to ¥5,148 million.



#### 5) Other

Net sales decreased by 9.8% year on year to \$204,162 million, as sales related to the construction business decreased.

Segment income decreased by 39.4% year on year to ¥11,842 million.



#### (2) Group Capital Expenditures

Total capital expenditures for this fiscal year amounted to \$232,033 million.

In regard to distribution facilities, the total length of the pipeline network was extended by 761 kilometers during this fiscal year, to 62,505 kilometers as of March 31, 2016. As for Production facilities, Hitachi LNG Terminal has started running from March 2016.

#### (3) Group Financing Activities

In this fiscal year, the Company raised funds of \$49,690 million through obtaining loans payable. Consolidated interest-bearing liabilities decreased by \$14,970 million compared with the previous year-end, to \$715,769 million.

#### (4) Prospective Challenges

The Tokyo Gas Group formulated Challenge 2020 Vision in November 2011, about half a year after the Great East Japan Earthquake to serve as a vision for the Tokyo Gas Group's growth and development toward the future and to clarify the measures to bring this vision to reality. Following this vision, we will continue to respond to the needs of our customers, our society and our times. While contributing to realizing 'a prosperous, fulfilling way of life,' 'competitive domestic industries' and 'an environment-friendly society where people can live in peace of mind,' we will also strive to attain sustained growth of the Tokyo Gas Group by recognizing its corporate social responsibility and practicing transparent and fair management while striving for coexistence with the community.

The Challenge 2020 Vision comprises the following stages: Hop (FY2012-2014), Step (FY2015-2017), and Jump (FY2018-2020). During the three years of the Hop term, we made steady progress and achieved the first step, vigorously proceeding with various initiatives in each of the fields of raw materials procurement, infrastructure establishment, and energy solutions.

Under our key initiatives for the Step term between FY2015 and FY2017 to evolve the comprehensive energy business, accelerate global business development and construct a new group formation towards achieving the Challenge 2020 Vision, the Tokyo Gas Group will boldly and expeditiously take on the challenge of these issues by combining the Group's comprehensive capabilities.

<Evolve the Comprehensive Energy Business>

In the field of raw materials procurement, we will aim to ensure flexibility and lower the price of raw materials through such methods as achieving greater diversity in suppliers, contract contents and LNG network, flexibly forming alliances with players in Japan and overseas for joint procurement, optimization and sales of LNG, and procuring LNG derived from shale gas, whose prices are indexed to U.S. natural gas market prices.

In the field of production and supply, we will start constructing the Ibaraki Line, while working on creating a detailed design for constructing the Hitachi LNG Terminal LNG Storage Tank No. 2 and Sodegaura LNG Storage Tank in an effort to further increase the stability of supply by creating multiple pipeline networks. Moreover, we aim to construct a safe and stable supply system through such initiatives as accelerating measures for aged gas pipes and introducing a new remote system for a range of functions from confirming the soundness of gas pipes when an earthquake strikes to resuming supply.

In the field of energy solutions, as the first year of full deregulation of the electricity market, we will aim to be the No. 1 electricity supplier in the low voltage market and thereby establish a certain path towards launching electricity retail business and, at the same time, we will aim to construct an even more competitive power source portfolio. We will also create added value through partnerships with various industries including housing construction and housing equipment, and information and communications. Furthermore, while proposing optimal energy solutions combining gas and electricity, we aim to promote the creation of smart energy solutions that utilize decentralized power sources such as ENE-FARM and cogeneration systems.

In preparation for the full deregulation of the gas retail market, we will prepare in line with the new scheme so that we will be able to respond smoothly.

<Accelerate Global Business Development>

We aim to further expand our business by diversifying the formats in how we participate in upstream businesses such as acquisition of gas field interests in the United States, and participation in small and medium-scale LNG projects. Furthermore, we will utilize the technology and knowhow of the Tokyo Gas Group's Comprehensive Energy Business in South East Asia and North America. We will also use the network of overseas branches, whose framework has been enhanced and staff number has increased, as well as the network of information, while contributing to building energy infrastructure and energy solutions. In addition, we will take on the challenge of developing the value chain in local areas through forming alliances with local energy companies.

<Construct a New Group Formation>

We will foster and strengthen businesses by centralizing the management resources made up of human resources, technologies and knowhow dispersing within the group. We will also expand the size and scope of businesses in new business fields, such as by forming external alliances to supplement our capabilities.

In addition to city gas and electric power business, we will establish and implement the growth strategies for engineering solution Business,

liquid gas business, life service business, and real estate business, among others so as to grow and cultivate them in the future. At the same time, in an effort to boost the implementation of such strategies, we will aim to make steady progress in reviewing and enhancing the group management and framework.

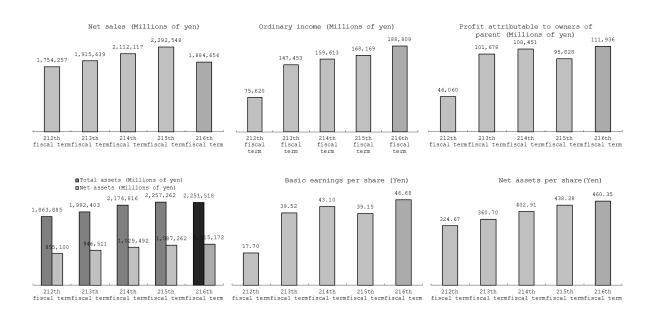
At the very root of all efforts for the above measures will be public security. Looking forward, we will strengthen public security to thoroughly ensure the peace-of-mind and safety of customers so that we earn even stronger trust from society.

In addition, the Board of Directors resolved, at its meeting held on April 28, 2016, pursuant to the 'Policy on Determination of Dividends from Surplus and Others', to set the ceiling on acquisition of treasury shares for FY2016 at \$41,000 million (or 100 million shares) and set the acquisition period from May 2, 2016 to March 31, 2017.

The Group will continue working to increase its corporate value and shareholder value and meet the expectations of both shareholders and customers. Toward that end, we will greatly appreciate your ongoing understanding and support.

(5) Changes in Status of Assets and Income and Loss

Categories (FY ended March 31)	212th fiscal term (2012)	213th fiscal term (2013)	214th fiscal term (2014)	215th fiscal term (2015)	216th fiscal term (2016)
Net sales (Millions of yen)	1,754,257	1,915,639	2,112,117	2,292,548	1,884,656
Ordinary income (Millions of yen)	75 <b>,</b> 620	147,453	159,613	168,169	188,809
Profit attributable to owners of parent (Millions of yen)	46,060	101,678	108,451	95 <b>,</b> 828	111,936
Basic earnings per share (Yen)	17.70	39.52	43.10	39.15	46.68
Total assets (Millions of yen)	1,863,885	1,992,403	2,176,816	2,257,662	2,251,518
Net assets (Millions of yen)	855 <b>,</b> 100	946,511	1,029,492	1,087,262	1,115,172
Net assets per share (Yen)	324.67	360.70	402.91	438.28	460.35



#### (6) Status of Principal Subsidiaries

Name of the company	The stated capital	Percentage of contribution of the Company (%)	Main business activities
TOKYO GAS AUSTRALIA PTY LTD	\$1,514,337 thousand	100.00	LNG upstream businesses in Australia
Tokyo Gas America Ltd.	\$488,000 thousand	100.00	LNG upstream businesses in the Americas
Tokyo Gas Urban Development Co., Ltd.	¥11,894 million	100.00	Real estate management, leasing and brokerage
Tokyo Gas Engineering Solutions Corporation	¥10,000 million	100.00	Energy service and comprehensive engineering service business
Tokyo Gas International Holdings B.V.	EURO 54,734 thousand	100.00	Overseas investment project
Ohgishima Power Co., Ltd.	¥5,350 million	75.00	Operation and management of power station
Tokyo Gas Site Development Co., Ltd.	¥5,000 million	100.00	Real estate development and leasing and management of land and buildings
Nagano Toshi Gas Inc.	¥3,800 million	89.22	City gas distribution
Gastar Co., Ltd.	¥2,450 million	78.05	Manufacture and sale of gas appliances
Tokyo LNG Tanker Co., Ltd.	¥1,200 million	100.00	Leasing of tankers delivering LNG/LPG and overseas shipping business
Tokyo Gas Energy Co., Ltd.	¥1,000 million	66.60	Sale of LPG
Capty Co., Ltd.	¥1,000 million	100.00	Design and construction of gas pipelines, water supply and sewage pipes, air-conditioning systems
Tokyo Gas Chemicals Co., Ltd.	¥1,000 million	100.00	Sale of industrial gases and chemicals
Chiba Gas Co., Ltd.	¥480 million	100.00	City Gas distribution
Tokyo Gas Lease Co., Ltd.	¥450 million	100.00	Credit administration and leasing in connection with gas appliances and construction
TG Information Network Co., Ltd.	¥400 million	100.00	Information processing service business
Nijio Co., Ltd.	¥47 million	100.00	Wholesale of electricity

Notes: 1. The management right of Gastar Co., Ltd. was transferred to Rinnai Corporation on April 1, 2016.

<sup>2.</sup> TG Information Network Co., Ltd. changed its corporate name to TOKYO GAS i NET CORP. on April 1, 2016.

<sup>3.</sup> Chiba Gas Co., Ltd. was combined with the Company on May 1, 2016.
4. The number of consolidated subsidiaries and equity-method affiliates including the above 17 principal subsidiaries were 74 companies.

#### (7) Status of Business Assignment, Corporate Separation by Absorption or Corporate Separation by Incorporation

At the Board of Directors meeting held on January 29, 2016, the Company passed a resolution to transfer a business that oversees the Company's liquid gas business etc. to a company incorporated through an incorporation-type company split (TOKYO GAS LIQUID HOLDINGS CO., LTD.), and the resolution was enacted on April 1, 2016. Furthermore, as resolved at the meeting of the Board of Directors on January 30, 2015, the Company conducted absorption-type mergers of consolidated subsidiaries Chiba Gas Co., Ltd. and Tsukuba Gakuen Gas Co., Ltd. on May 1, 2016, and succeeded the assets and liabilities concerning the city gas business of Miho Gas Co., Ltd. and the rights and obligations related to the businesses of said company through an absorption-type company split.

#### (8) Main Business Activities (As of March 31, 2016)

Business segment	Main business activities	
City Gas Sales	Production, supply and sale of City gas	
Gas Appliances and Installation Work	Manufacture and sale of gas appliances and accompanying work and gas installation work	
Other Energies	Energy services, sales of LPG, electric power, industrial gas, and LNG	
Real Estate	Leasing and management of land and buildings	
Other	Construction business, information processing service, shipping business, credit/lease financial services, overseas business, etc.	

#### (9) Main Business Offices and Factories (As of March 31, 2016)

1) The Company			
Head Office	(Minato-ku, Tokyo)		
Service Branches (Shisha, Shiten and Jigyobu)	Central Service Branch (Meguro-ku, Tokyo) Western Service Branch (Suginami-ku, Tokyo) Tama Service Branch (Tachikawa, Tokyo) Eastern Service Branch (Koto-ku, Tokyo) Chiba Branch Office (Chiba, Chiba) Northern Service Branch (Kita-ku, Tokyo) Saitama Branch Office (Saitama, Saitama) Kanagawa Branch Office (Yokohama, Kanagawa) Yokohama Service Branch (Yokohama, Kanagawa) Kawasaki Service Branch (Kawasaki, Kanagawa) Western Kanagawa Service Branch (Fujisawa, Kanagawa) Hitachi Branch Office (Hitachi, Ibaraki) Johsoh Branch Office (Ryugasaki, Ibaraki) Gunma Branch Office (Takasaki, Gunma) Kumagaya Branch Office (Kumagaya, Saitama) Utsunomiya Branch Office (Mito, Ibaraki)		
LNG Terminals	Negishi LNG Terminal (Yokohama, Kanagawa) Sodegaura LNG Terminal (Sodegaura, Chiba) Ohgishima LNG Terminal (Yokohama, Kanagawa) Hitachi LNG Terminal (Hitachi, Ibaraki)		

2) Principal subsidiaries

Name	Location of Head Office	Name	Location of Head Office
TOKYO GAS AUSTRALIA PTY LTD	Australia	Tokyo LNG Tanker Co., Ltd.	Minato-ku, Tokyo
Tokyo Gas America Ltd.	United States of America	Tokyo Gas Energy Co., Ltd.	Chuo-ku, Tokyo
Tokyo Gas Urban Development Co., Ltd.	Shinjuku-ku, Tokyo	Capty Co., Ltd.	Shinagawa-ku, Tokyo
Tokyo Gas Engineering Solutions Corporation	Minato-ku, Tokyo	Tokyo Gas Chemicals Co., Ltd.	Minato-ku, Tokyo
Tokyo Gas International Holdings B.V.	Netherlands	Chiba Gas Co., Ltd.	Sakura, Chiba
Ohgishima Power Co., Ltd.	Yokohama, Kanagawa	Tokyo Gas Lease Co., Ltd.	Shinjuku-ku, Tokyo
Tokyo Gas Site Development Co., Ltd.	Minato-ku, Tokyo	TG Information Network Co., Ltd.	Minato-ku, Tokyo
Nagano Toshi Gas Inc.	Nagano, Nagano	Nijio Co., Ltd.	Minato-ku, Tokyo
Gastar Co., Ltd.	Yamato, Kanagawa		

#### (10) Status of Employees (As of March 31, 2016)

1) Number of employees in the Group

Business segment	Number of employees (Change from previous year)	
City Gas Sales	6 <b>,</b> 975	(-110)
Gas Appliances and Installation Work	3,738	(+220)
Other Energies	1,327	(+153)
Real Estate	168	(-20)
Other	3,895	(-98)
Corporate	895	(+18)
Total	16,998	(+163)

Note: 'Number of employees' refers to permanent full-time staff, includes employees seconded to the Company, and does not include employees seconded to other companies and temporary staff.

2) Number of employees in the Company

	Number of employees (Change from previous year)	Average age (Years)	Average service years
Ī	7,973 (-6)	44.3	17.2

Notes: 1. 'Number of employees' refers to permanent full-time employees and employees seconded to the Company, and does not include employees seconded to other companies and temporary staff.

'Average age' and 'Average service years' do not include those of employees seconded to the Company.

#### (11) Major Creditors and Balance of Borrowings (As of March 31, 2016)

Creditor	Balance of borrowings (Millions of yen)
Japan Bank for International Cooperation	110,736
Mizuho Bank, Ltd.	36,420
Meiji Yasuda Life Insurance Company	28,500
Syndicated Loan	25,000
The Dai-ichi Life Insurance Company, Ltd.	18,500
Sumitomo Life Insurance Company	18,000
Nippon Life Insurance Company	17,575
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	16,675
Mitsubishi UFJ Trust and Banking Corporation	14,400
The Ashikaga Bank, Ltd.	13,500

Note: Syndicated loan is a joint-financing instrument with Development Bank of Japan Inc. and Mizuho Bank, Ltd. as managers.

2. Matters Related to Shares of the Company (As of March 31, 2016)

(1) Aggregate number of authorized shares

Common share: 6,500,000,000 shares

(2) Aggregate number of shares issued

Common share: 2,396,778,295 shares

(A year-on-year decrease of 50,000,000 shares)

Note: The aggregate number of shares issued decreased as indicated above from the retirement

of treasury share on August 17, 2015.

(3) Share trade unit

1,000 shares

(4) Number of shareholders

120,737

(5) Major shareholders

Name of shareholders	Number of shares held (Thousand shares)	Percentage of share ownership (%)
Nippon Life Insurance Company	156,480	6.55
The Dai-ichi Life Insurance Company, Ltd.	120,472	5.04
Japan Trustee Services Bank, Ltd. (Trust Account)	100,710	4.21
The Master Trust Bank of Japan, Ltd. (Trust Account)	99,319	4.16
STATE STREET BANK WEST CLIENT-TREATY 505234	43,885	1.84
Tokyo Gas Group Employees Shareholding Association	41,856	1.75
Fukoku Mutual Life Insurance Company	37,361	1.56
Mizuho Trust & Banking Co., Ltd. Employee Pension Trust Dai-ichi Mutual Life Insurance Company Account Standby Trustee Trust & Custody Services Bank, Ltd.	35,490	1.48
Japan Trustee Services Bank, Ltd. (Trust Account 7)	29,586	1.24
CBYN-GOVERNMENT OF NORWAY	28,816	1.21

Note: Percentage of share ownership is calculated by the number of shares excluding treasury share (6,700,416 shares).

#### (6) Other principal items regarding shares

1) Acquisition of own share

Common share: 50,168,192 shares Total value of acquisitions: ¥33,939,102,118

2) Disposal of treasury share

Common share: 7,983 shares
Total value of disposition: ¥5,297,449

3) Cancellation of treasury share

Common share: 50,000,000 shares Total value of cancellation: \$33,207,000,000

4) Shares owned by the Company as of the balance sheet date Common share: 6,700,416 shares

#### 3. Matters Related to Share Option in Kind (As of March 31, 2016)

There are no items to report.

#### 4. Matters Related to Directors and Audit & Supervisory Board Members of the Company

(1) Name, etc. of Directors and Audit & Supervisory Board Members (As of March 31, 2016)

Name	Position	Areas of responsibility in the Company and 'Important concurrent posts'
Tsuyoshi Okamoto	Director and Chairman of the Board	
Michiaki Hirose	Representative Director, President	
Matsuhiko Hataba	Representative Director, Executive Vice President	Assistant to the President, Chief Executive of Residential Sales and Service Div.
Yutaka Kunigo	Representative Director, Executive Vice President	Assistant to the President, in charge of Power Business Planning Dept., Business Restructuring Project Dept., Gas Business Deregulation Project Dept., and Sales Innovation Planning Dept.
Masahiro Mikami	Director, Senior Executive Officer	In charge of Secretary Dept., General Administration Dept., Corporate Communications Dept., Compliance Dept. and Internal Audit Dept.
Hiroaki Kobayashi	Director, Senior Executive Officer	Chief Executive of Pipeline Network Div.
Takashi Uchida	Director, Senior Executive Officer	Chief Executive of Energy Resources Business Div.
Satoru Yasuoka	Director, Senior Executive Officer	Chief Executive of Information Technology Div., in charge of Environmental Affairs Dept., and Fundamental Technology Dept.
Yoshihiko Nakagaki	Outside Director	
Akihiko Ide	Outside Director	Director of Sakai Chemical Industry Co., Ltd.
Yoshinori Katori	Outside Director	
Tsutomu Oya	Standing Audit & Supervisory Board Member	
Hideaki Obana	Standing Audit & Supervisory Board Member	
Yoshihiko Morita	Outside Audit & Supervisory Board Member	Outside Director of Kawasaki Heavy Industries, Ltd.
Kojiro Otani	Outside Audit & Supervisory Board Member	
Wako Tojima	Outside Audit & Supervisory Board Member	

- Notes: 1. Representative Director Matsuhiko Hataba retired as Representative Director, Executive Vice President as of March 31, 2016.
  - 2. The areas of responsibility of Representative Director Yutaka Kunigo were changed effective April 1, 2016 from Assistant to the President, Power Business Planning Dept., Business Restructuring Project Dept., Gas Business Deregulation Project Dept., and Sales Innovation Planning Dept. to Assistant to the President, Chief Executive of Regasification & Power Generation Div., Power Business Planning Dept. and Head of Power Business.
  - 3. Director Masahiro Mikami retired as Senior Executive Officer as of March 31, 2016.
  - 4. Director Takashi Uchida were appointed to the position of Representative Director, Executive Vice President on April 1, 2016, and his areas of responsibility were changed from Chief Executive of Energy Resources Business

- Div. to Assistant to the President, Chief Executive of Residential Sales and Service Div.
- 5. The areas of responsibility of Director Satoru Yasuoka were changed effective April 1, 2016 from Chief Executive of Information Technology Div., in charge of Environmental Affairs Dept., and Fundamental Technology Dept. to Chief Executive of Energy Solution Div., General Manager of Volume Sales Dept. of Energy Solution Div.
- 6. Outside Audit & Supervisory Board Member Yoshihiko Morita has in-depth experiences in international finance field activities and is highly knowledgeable about financial accounting matters.

#### (2) Total Value of Remuneration of Directors and Audit & Supervisory Board Members

Directors (15 people): ¥492 million
Audit & Supervisory
Board Members (6 people): ¥106 million

Total (21 people): ¥598 million

- Notes: 1. The total number of Directors and Audit & Supervisory Board Members includes four (4) Directors and one (1) Audit & Supervisory Board Member retiring upon the conclusion of the 215th Annual Shareholders Meeting and the aggregate amount of remuneration paid includes the remuneration paid to these four Directors and one Audit & Supervisory Board Member.
  - 2. Of the foregoing amount, the aggregate amount of remuneration paid to eight (8) Outside Officers (Outside Directors and Outside Audit & Supervisory Board Members) was ¥64 million, which includes the remuneration paid to two (2) Outside Audit & Supervisory Board Members retiring upon the conclusion of the 215th Annual Shareholders Meeting.
  - 3. The aggregate monthly remuneration payable to all Directors of up to ¥50 million was approved at the 205th Annual Shareholders Meeting, and the aggregate annual bonus payable to all Directors of up to ¥90 million was approved at the 206th Annual Shareholders Meeting.
  - 4. The aggregate monthly remuneration payable to all Audit & Supervisory Board Members of up to \$12\$ million was approved at the 190th Annual Shareholders Meeting.

#### (3) Policy on Determination of Remuneration in Kind for Officer of the Company

As a means of enhancing its corporate governance, the Company sets forth its 'Basic Policy on Remuneration' and the Board or Directors, at its meeting held on February 23, 2012, resolved to revise it as follows:

- 1) Role of executive and remuneration The role demanded of the executive is to seek to enhance short-term, medium- and long-term corporate value, and executive remuneration shall serve as an effective incentive for them to perform that role.
- 2) Level of remuneration The level of executive compensation shall be suitable for the role, responsibility and performance of the executive.
- 3) Remuneration of Directors and its composition
  - i. Remuneration of Directors shall be paid within the scope of the remuneration limit approved at Shareholders Meeting.
  - ii. Remuneration of Inside Directors shall comprise monthly remuneration and bonus.
    - Monthly remuneration shall comprise fixed remuneration paid in accordance with the post of each individual and performance-linked remuneration. A portion of fixed remuneration shall be allocated to the purchase of shares based on a share-purchase guideline and from the standpoints of reflecting the perspectives of shareholders on management and improving shareholder value over the long term. The amount of performance-linked remuneration shall be determined after evaluating company-wide performance and performance of operating units from the standpoints of motivating Inside Directors to execute management strategies

- and reflecting their performance clearly in their remuneration.
- The amount of bonus to be paid shall be determined in accordance with the post of each Inside Directors after performance evaluation.
- iii. Remuneration of Outside Directors shall comprise monthly remuneration and bonus. Monthly remuneration shall comprise only fixed remuneration, while bonus shall be the same as that of Inside Directors.
- 4) Remuneration of Audit & Supervisory Board Members and its composition
  - i. Remuneration of Audit & Supervisory Board Members shall be paid within the scope of the remuneration limit approved at Shareholders Meeting and determined through discussions among Audit & Supervisory Board Members.
    - ii. Remuneration of Audit & Supervisory Board Members shall comprise only fixed monthly remuneration.
- 5) Assurance of objectivity and transparency of remuneration system The Company shall assure the objectivity and transparency of the system of remuneration by establishing and operating the 'Advisory Committee' comprising Outside Directors, Outside Audit & Supervisory Board Members and a number of Inside Directors (at least half of committee members shall be Outside Directors or Outside Audit & Supervisory Board Members, and an Outside Director or an Outside Audit & Supervisory Board Member shall be chairman) to govern the system of personnel affairs and remunerations of executives.

#### (4) Matters Related to Outside Officers

- 1) Outside Director Yoshihiko Nakagaki
  - i. The relationship between the other legal person in kind, in which outside officer having the 'Important concurrent posts', with the Company:

There are no items to report.

ii. Status of major activities during the business year under review Mr. Nakagaki has attended 12 of 12 Board of Directors meetings. Given his business management outlook acquired through the various business development conducted at Electric Power Development Co., Ltd. as well as his strong management capabilities with which he has implemented reforms in response to changes in the business environment, Mr. Nakagaki provides the Company with a wide variety of opinions on its management operations.

The Company designates Mr. Nakagaki as the 'Independent Officer' (Independent Director), who will not have conflicting interests with general shareholders, and notified him to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

#### 2) Outside Director Akihiko Ide

i. The relationship between the other legal person in kind, in which outside officer having the 'Important concurrent posts', with the Company:

There are no items to report.

ii. Status of major activities during the business year under review Mr. Ide has attended 9 of 10 Board of Directors meetings held after he was appointed at the 215th Annual Shareholders Meeting. Mr. Ide provides the Company with a wide variety of opinions on its management operations by using the cosmopolitan outlook he has acquired in overseas businesses in the general materials

industry, particularly in Asia, as well as the management capabilities and in-depth knowledge he has acquired through a wide range of business development in resource business and others.

The Company designates Mr. Ide as the 'Independent Officer' (Independent Director), who will not have conflicting interests with general shareholders, and notified him to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

- 3) Outside Director Yoshinori Katori
  - i. The relationship between the other legal person in kind, in which outside officer having the 'Important concurrent posts', with the Company:

There is no special relationship between the Company and the legal person in kind.

ii. Status of major activities during the business year under review Mr. Katori has attended 9 of 10 Board of Directors meetings held after he was appointed at the 215th Annual Shareholders Meeting. Given his international way of thinking acquired as a diplomat, wide perspective and in-depth knowledge, Mr. Katori provides the Company with a wide variety of opinions on its management operations.

The Company designates Mr. Katori as the 'Independent Officer' (Independent Director), who will not have conflicting interests with general shareholders, and notified him to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

- 4) Outside Audit & Supervisory Board Member Yoshihiko Morita
  - i. The relationship between the other legal person in kind, in which outside officer having the 'Important concurrent posts', with the Company:

There is no special relationship between the Company and the legal person in kind.

ii. Status of major activities during the business year under review Mr. Morita has attended 12 of 12 Board of Directors meetings and 12 of 12 Audit & Supervisory Board meetings. Given his broad cosmopolitan outlook and in-depth knowledge acquired in the fields of international finance and overseas economic cooperation, Mr. Morita offers appropriate opinions both at meetings of the Board of Directors and the Audit & Supervisory Board.

The Company designates Mr. Morita as the 'Independent Officer' (Independent Audit & Supervisory Board Member), who will not have conflicting interests with general shareholders, and notified him to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

- 5) Outside Audit & Supervisory Board Member Kojiro Otani
  - i. The relationship between the other legal person in kind, in which outside officer having the 'Important concurrent posts', with the Company:

There are no items to report.

ii. Status of major activities during the business year under review Mr. Otani has attended 12 of 12 Board of Directors meetings and 12 of 12 Audit & Supervisory Board meetings. Given the abundant experiences and in-depth knowledge in organizational management acquired at local government institutions, Mr. Otani offers appropriate opinions both at meetings of the Board of Directors

and the Audit & Supervisory Board.

The Company designates Mr. Otani as the 'Independent Officer' (Independent Audit & Supervisory Board Member), who will not have conflicting interests with general shareholders, and notified him to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

- 6) Outside Audit & Supervisory Board Member Wako Tojima
  - i. The relationship between the other legal person in kind, in which outside officer having the 'Important concurrent posts', with the Company:

There are no items to report.

ii. Status of major activities during the business year under review Ms. Tojima has attended 12 of 12 Board of Directors meetings and 12 of 12 Audit & Supervisory Board meetings. Given the abundant experience and deep insight as a science journalist, Ms. Tojima offers appropriate opinions both at meetings of the Board of Directors and the Audit & Supervisory Board.

The Company designates Ms. Tojima as the 'Independent Officer' (Independent Audit & Supervisory Board Member), who will not have conflicting interests with general shareholders, and notified her to the listing stock exchanges (Tokyo Stock Exchange and Nagoya Stock Exchange).

#### 5. Status of Accounting Auditor (Independent Auditor)

#### (1) Name of Accounting Auditor

KPMG AZSA LLC

#### (2) Value of Remuneration of Accounting Auditor for this Business Year under Review

1) Total payments to Independent Auditor by the Company and its subsidiaries

¥299 million

2) Of the total amount listed in 1) above, remuneration and other payments to Independent Auditor by the Company  $\frac{1}{2}$ 

¥140 million

3) Of the total amount listed in 2) above, for auditing services provided under Article 2, Paragraph 1 of the Certified Public Accountants Act of Japan

¥117 million

- Notes: 1. The auditing contract between the Company and the Accounting Auditor makes no distinction between auditing services based on the Companies Act and auditing services based on the Financial Instruments and Exchange Act. Since no real distinction can be made in practice, the amount listed in 3) above also includes payments for auditing services based on the Financial Instruments and Exchange Act, etc.
  - 2. The Company's Audit & Supervisory Board discussed matters by taking into account, for example, the details of the audit plan prepared by the Accounting Auditor, and the basis of calculating remuneration and the past audit results, and then reached an agreement on the amount of remuneration of the Accounting Auditor in accordance with Article 399 of the Companies Act.
  - 3. Of the principal subsidiaries of the Company, TOKYO GAS AUSTRALIA PTY LTD, Tokyo Gas America Ltd. and Tokyo Gas International Holdings B.V. are audited by auditing firms other than the Accounting Auditor of the Company.

#### (3) The Contents of Non-Audit Services

The Company commissions the Accounting Auditor to provide non-audit services such as provision of investigative services relating to unlisted company, provision of advisory services relating to IFRS, and issuance of certificates pursuant to regulations on calculation of income and expenditures by gas business segment.

### (4) Policy on Determination to Dismiss or Refrain from Reappointing the Accounting Auditor

The Company appoints the Accounting Auditor by comprehensively taking into account their operating scale, track record, business execution structure and other pertinent factors and on condition that they are capable of executing fair and stringent accounting audits.

It is the policy of the Company to decide to dismiss or not reappoint the appointed Accounting Auditor in accordance with the provisions of Article 340, Paragraph 1 of the Companies Act or if, in light of the aforementioned appointment criteria, the Accounting Auditor is deemed to be incapable of executing fair and stringent accounting audits.

- 6. Basic Policy on Development of Corporate Structures and Systems for Ensuring Appropriateness of Operations, and Overview of Operational Status of the Corporate Structures and Systems
- I. Basic Policy on Development of Corporate Structures and Systems for Ensuring Appropriateness of Operations

The Company passed a resolution to revise the 'Basic Policy on Development of Corporate Structures and Systems for Ensuring Appropriateness of Operations (Internal Control System) for the Tokyo Gas Group' at the meeting of its Board of Directors held on April 27, 2012 as follows:

- (1) Corporate structure and system for ensuring that Directors will execute their duties in conformity with the relevant acts, the Articles of Incorporation and other rules and regulations
  - 1) The Company shall establish the 'Corporate Action Philosophy' and 'Our Code of Conduct' as the foundations of the compliance structure/system at the Company and its subsidiaries and associates shall comply with them.
  - 2) In order to ensure that its Directors and employees will comply with the 'Relevant Acts', the 'Management Principles', the 'Corporate Action Philosophy' and the 'Our Code of Conduct' the Company shall, pursuant to the provisions of the 'Business Ethics Committee Regulations', establish a Business Ethics Committee as a deliberating/coordinating organ to promote proper development/operation of the compliance structure and system at the Company and its subsidiaries and associates.
  - 3) The Company shall appoint an appropriate number of Outside Directors and Executive Officers in order to clarify separation of supervisory functions of management from executive functions of management and strengthen the managerial decision-making and supervisory functions of the Board of Directors.
  - 4) The Company, in order to ensure objectivity and transparency of management, shall establish the advisory committee comprising Outside Directors, Outside Audit & Supervisory Board Members and the Company's Directors as an advisory organ for deliberating on executive remuneration, etc.
  - 5) The Board of Directors, pursuant to the provisions of the 'Regulations of the Board of Directors', shall establish the 'Basic policy on Development of Internal Control System for the Company and its subsidiaries and associates'.
  - 6) Directors charged with the execution of operations shall fulfill their role and responsibility for developing a system of internal controls in accordance with the basic policy determined by the Board of Directors.
  - 7) The Company shall establish 'Regulations Concerning the Formulation, Implementation and Evaluation of Internal Controls Covering Financial Reporting' and, based on these Regulations, evaluate the effectiveness of internal controls relating to financial reporting and ensure the reliability of financial reports.
  - 8) The Company shall establish 'Regulations Concerning Insider Trading Prevention and Timely Disclosure' and, based on these Regulations, prevent the practice of insider trading within the Company and its subsidiaries and associates and ensure the appropriateness and promptness of information disclosure that is demanded of all listed corporations by the 'Securities Listing Regulations'.
  - 9) Directors, if they discover any matter that may exert a material influence on management of the Company and its subsidiaries and associates, shall inform the Board of Directors and Audit & Supervisory Board Members of the said matter without delay.
  - 10) The Company shall establish a corporate structure and system where Audit & Supervisory Board Members would be empowered to audit the duties

executed by Directors in accordance with the 'Audit Standards' established by the Audit & Supervisory Board.

### (2) Corporate structure and system for preserving and managing information relevant to execution of Directors' duties

1) The Company shall preserve and manage information relevant to execution of Directors' duties in a proper and secure manner according to preservation media and keep the said information available for inspection as needed, pursuant to the 'Document-handling Regulations' and the 'Information Security Management Regulations'.

### (3) Corporate structure and system for ensuring that Directors' duties will be executed in an efficient manner

- 1) The Board of Directors shall pass resolutions on the agendas submitted for deliberation and resolution pursuant to the provisions of the relevant acts, the Articles of Incorporation and the 'Regulations of the Board of Directors'. The Board of Directors, pursuant to the provisions of the said Regulations, shall in principle convene one meeting per month or convene one as needed. Of the agendas submitted to the Board of Directors, those agendas which require prior deliberations or are otherwise critical enough to affect management shall be deliberated on at the Management Committee comprising Executive President, Executive Vice Presidents and Senior Executive Officers.
- 2) Details of the persons in charge of executing operations based on the decisions of the Board of Directors, their responsibilities, and the relevant executing procedures shall be prescribed in the 'Regulations on Office Organization', 'Regulations on the Mission Statement', and 'Regulations on Official Responsibilities and Authorized Powers'.
- 3) The Representative Director shall report the status of operational execution to the Board of Directors pursuant to the provisions of the 'Regulations of the Board of Directors'.
- 4) The Board of Directors shall formulate medium— and long-term management strategies, etc., and, based on them, establish principal management objectives and verify progress periodically. The Board of Directors shall concurrently ensure that Directors execute their duties in an efficient and effective manner by setting annual objectives by operating unit and subsidiaries and associates and by managing operating performance.

#### (4) Corporate structure, system and regulations on management of risks of loss

- 1) The Board of Directors shall establish 'Risk Management Regulations' to promote the management of risks incurred by the Company and its subsidiaries and associates, as well as a Risk Management Committee and a risk management unit. In addition, the Board of Directors shall specify Group material risks as important risks associated with executing operations by the Company and its subsidiaries and associates, and review them annually.
- 2) All the units concerned with projects involving investments, equity participations, loans and debt guarantees shall evaluate their profitability and risks and, based on the said evaluation, submit the relevant agendas to the Management Committee or the Board of Directors for approval. Derivative transactions shall be executed pursuant to the provisions of the 'Regulations on Management of Market Risks'.
- 3) In the event of any unforeseen circumstance such as a natural disaster, a manufacturing/supply trouble and a state of emergency, all the units concerned shall cope with the said circumstance in a prompt and proper manner by putting predetermined structures and systems in place in accordance with the 'Regulations on Emergency Countermeasures'.

4) The Company shall establish a corporate structure and system that would cause each of its unit and subsidiaries and associates to grasp risks associated with operational execution on its own, and manage such risks by formulating and implementing necessary countermeasures on its own.

# (5) Corporate structure and system for ensuring that employees will execute their duties in conformity with the relevant acts, the Articles of Incorporation, and other rules and regulations

- 1) In order to facilitate proper development/operation of the compliance structure and system within the Company and its subsidiaries and associates, the Company shall establish a Compliance Department. In addition, the Company shall establish a 'Tokyo Gas Group Compliance Consulting Unit' to offer consulting services for the whole of the Company and its subsidiaries and associates on contraventions of the acts and the Articles of Incorporation and other questionable compliance-related practices and acts.
- 2) The Company shall establish a legal affairs unit with the General Administration Department with a view to further bolstering the corporate structure and system in which it's Directors and employees will fully comply with the Antitrust Act, the Gas Enterprises Act, terms and conditions of gas supply, etc.
- 3) The Company shall establish a corporate structure and system where Audit & Supervisory Board Members would be empowered to audit the status of development/operation of its compliance structure and system and, if they detect or discover any problem, they would be entitled to demand that the situation be ameliorated.
- 4) The Company shall establish an Internal Audit Department which must operate independently of any unit executing operations. The Internal Audit Department shall audit the status/operation of accounting, operations, compliance, information system and risk management in the Company and its subsidiaries and associates in accordance with the 'Internal Audit Regulations', and shall report its findings to the Management Committee and Audit & Supervisory Board Members.

### (6) Corporate structure and system for ensuring appropriateness of operations at the corporate group including subsidiaries and associates

- 1) The Company shall demand that its subsidiaries and associates establish those rules and regulations which would be necessary for ensuring compliance with the 'Corporate Action Philosophy' and the 'Our Code of Conduct' and the appropriateness of operations. Each one of the subsidiaries' and associates' Directors and Audit & Supervisory Board Members shall assume the duty of due care and diligence of a good manager in ensuring the appropriateness of operations.
- 2) The Company shall prescribe 'Regulations on the Management of Subsidiaries and Associates', and establish a corporate structure and system where its Directors would be empowered to manage its subsidiaries and associates by approving and receiving reports on important matters including those related to its exercise of shareholder's rights vis-à-vis the subsidiaries and associates. The Company shall retain part of its powers over subsidiaries' and associates' business operations.
- 3) The Company shall establish a corporate structure and system where, if for purposes of subsidiaries and associates management any of its subsidiaries and associates is found to have a compliance-related problem including contravention of the acts or the Articles of Incorporation, the relevant subsidiaries and associates would be required to report such a problem to Compliance Department or other units of the Company as appropriate. In connection with the said problem, each one of the relevant subsidiaries' and associates' Directors and

- Audit & Supervisory Board Members shall assume the duty of due care and diligence of a good manager.
- 4) If any of the Company's Directors detects or discovers any principal compliance-related problem at any subsidiaries and associates including contravention of the acts or the Articles of Incorporation, he/she shall report the said problem to the Management Committee and Audit & Supervisory Board Members without delay.
- 5) The Company shall establish a corporate structure and system where its Audit & Supervisory Board Members would be able to conduct their audits of subsidiaries and associates in an efficient and effective manner in close coordination with Audit & Supervisory Board Members of the relevant subsidiaries and associates and Internal Audit Department. The Company shall also establish a corporate structure and system where, if audit findings reveal the presence of a problem in ensuring the appropriateness of operations of the whole of the Company and its subsidiaries and associates, Audit & Supervisory Board Members would be empowered to demand that the relevant Director ameliorate the situation.
- 6) The Company shall establish a corporate structure and system where Internal Audit Department would be able to conduct its audits of subsidiaries and associates in an efficient and effective manner in close coordination with the Audit & Supervisory Board Members of the Company and subsidiaries and associates, and report its findings to the Management Committee, Audit & Supervisory Board Members, and the Directors and Audit & Supervisory Board Members of the relevant subsidiaries and associates.

## (7) Matters related to employees who are assigned to assist in the duties of Audit & Supervisory Board Members, and matters related to independence of the relevant employees from Directors

- 1) With the aim of providing its Audit & Supervisory Board Members with necessary assistance, the Company shall establish an Audit & Supervisory Board Members' Office staffed by full-time personnel who would operate independently of any unit executing operations.
- 2) The Board of Directors shall pass a resolution on appointment or dismissal of the manager of the Audit & Supervisory Board Members' Office subject to consent of Audit & Supervisory Board Members. The Board of Directors shall decide on human resources-related matters of the said manager and other employees subject to consent of Audit & Supervisory Board Members.

# (8) Corporate structures and systems for reporting by Directors and employees to Audit & Supervisory Board Members, for other reporting to Audit & Supervisory Board Members, and for ensuring that Audit & Supervisory Board Members' audits will be executed in an effective manner

- 1) The Company shall establish a corporate structure and system where its Audit & Supervisory Board Members would be able to demand, as needed, that Directors and employees inform them of any matters necessary for execution of their duties.
- 2) The Company shall guarantee that Audit & Supervisory Board Members will have an opportunity to exchange views with Directors as needed; that they will be allowed to attend principal meetings and express their views on lawfulness, etc. as needed; and that they will have access to important information.
- 3) The Company shall establish a corporate structure and system where its Audit & Supervisory Board Members would be able to ensure the effectiveness of their audits by coordinating with Independent Auditor, Audit & Supervisory Board Members of its subsidiaries and associates and Internal Audit Department.

## II. Overview of Operational Status of the Corporate structures and Systems for Ensuring Appropriateness of Operations

## (1) Corporate structure and system for ensuring that Directors will execute their duties in conformity with the relevant acts, the Articles of Incorporation and other rules and regulations

During this fiscal year, the Board of Directors meeting was held 12 times, and we discussed and made decisions on important matters. Furthermore, Directors responsible for key policies reported to us on the execution of operations.

The Board of Directors received outside assessment and reports from the Accounting Auditor, and confirmed the reliability of financial reporting in accordance with the 'Regulations Concerning the Formulation, Implementation and Evaluation of Internal Controls Covering Financial Reporting'.

The Audit & Supervisory Board Members audited the above duties executed by Directors in accordance with the 'Audit Standards' established by the Audit & Supervisory Board.

### (2) Corporate structure and system for preserving and managing information relevant to execution of Directors' duties

The Company has properly prepared and kept the minutes of the Board of Directors meeting so that the Directors, etc. can view them at their request.

### (3) Corporate structure and system for ensuring that Directors' duties will be executed in an efficient manner

During this fiscal year, the Board of Directors meeting was held twelve times, and we discussed and made decisions on important matters relating to organization, transfer and evaluation of employees, and business results, etc. Furthermore, Directors responsible for key departments reported to us on the execution of operations.

Other important matters concerning our business operations were discussed at the Management Committee, which consists of the President, Executive Vice Presidents and Senior Executive Officers, and the meeting was held 41 times during this fiscal year.

#### (4) Corporate structure, system and regulations on management of risks of loss

We perform an annual review of the Group material risks. The risk management unit and the Risk Management Committee ascertain the status of the risk management and consider the countermeasures.

We have established a framework of responding to large-scale disasters, accidents and contingencies in accordance with the 'Regulations on Emergency Countermeasures'. During this fiscal year, we took response actions on seven occasions, which included responding to earthquakes.

## (5) Corporate structure and system for ensuring that employees will execute their duties in conformity with the relevant acts, the Articles of Incorporation, and other rules and regulations

We have set up a 'Tokyo Gas Compliance Consulting Unit', which deals with inquiries from staff in the Company and all affiliated companies. We are also using our intranet, etc. to inform everyone that we have a whistleblowing desk, while trying to increase awareness of the rules for preventing whistleblowers from being subject to unfair treatment.

The Internal Audit Department has 37 employees. It performs an audit on each department and affiliated companies to examine compliance, effectiveness and efficiency of operations, and information security, then provides recommendations on improvements as needed. It also reports the audit findings, as appropriate, to the Management Committee and Audit & Supervisory Board Members.

### (6) Corporate structure and system for ensuring appropriateness of operations at the corporate group including subsidiaries and associates

The Directors received reports on important matters such as financial statements related to business results from its subsidiaries and associates and gave prior approval in accordance with the 'Regulations on the Management of Subsidiaries and Associates'. In this fiscal year, the Internal Audit Department audited eight key subsidiaries and associates.

Each subsidiary and associate is using the 'Tokyo Gas Compliance Consulting Unit', in accordance with the 'Regulations for the Operation of Compliance Consulting Unit'.

## (7) Matters related to employees who are assigned to assist in the duties of Audit & Supervisory Board Members, and matters related to independence of the relevant employees from Directors

The Audit & Supervisory Board Members' Office has four staff members, and has a framework whereby the tasks of Audit & Supervisory Board Members can be performed smoothly.

The Board of Directors meeting resolved the appointment of the manager of the Audit & Supervisory Board Members' Office after having obtained the consent of the Audit & Supervisory Board Members. The Board of Directors has made decisions concerning the human resources-related matters of the manager of the Audit & Supervisory Board Members' Office and other employees after having obtained the consent of the Audit & Supervisory Board Members.

# (8) Corporate structures and systems for reporting by Directors and employees to Audit & Supervisory Board Members, for other reporting to Audit & Supervisory Board Members, and for ensuring that Audit & Supervisory Board Members' audits will be executed in an effective manner

The Audit & Supervisory Board Members attend not only the Board of Directors meeting, but also other important meetings including the Management Committee and the Business Ethics Committee, where they check the progress of enhancing and operating the internal control system.

The Audit & Supervisory Board Members are making efforts to increase the effectiveness of audits by regularly organizing opportunities to exchange information and opinions with departments responsible for performing internal auditing, the Accounting Auditor, and auditors of subsidiaries and associates. During this fiscal year, we organized two opportunities with departments responsible for performing internal auditing, seven opportunities with the Accounting Auditor, and four opportunities with the auditors of subsidiaries and associates to exchange information and opinions.

#### 7. Basic Policy on Control of a Joint-Stock Corporation

Based on 'Challenge 2020 Vision,' the Company passed at the meeting of its Board of Directors held on January 31, 2012, a resolution on amendment of the 'Basic Policy on the Management Principles and Control of the Tokyo Gas Group' as follows:

The Tokyo Gas Group supplies city gas in a safe and stable manner to roughly ten million accounts of corporate and individual customers mainly in the greater metropolitan Tokyo region, and conducts businesses of extremely high public interest by offering the best possible mixture of various energies including gas, heat and electricity and their added values, and by helping customers lead a comfortable life and build environment-friendly cities. The Group makes it one of its fundamental principles to continue to grow while enjoying a constant trust of its customers and shareholders.

On the strength of this management principle and medium— and long-term business strategy, it is the basic management policy of the Company to achieve stable long-term management and steady enhancement of corporate value by simultaneously allocating profits to its customers, shareholders and other stakeholders in a stable and balanced manner. The Company will distribute the financial returns to shareholders based on the 'Policy on Determination of Dividends from Surplus and Others' prescribed separately.

The Company, as a listed company, expects it could be posed by any party attempting to acquire a massive quantity of its shares or making a buyoff proposal, but whether to accept it should ultimately be determined by the intent of the entire body of the Company's shareholders. By looking at their purpose, method and others, however, the Company considers some of these massive share-purchasing attempts could damage its corporate value and joint interests of its customers and shareholders, and would find them to be inappropriate. In making this judgment, the Company would carefully examine impacts the relevant act of purchasing or buyoff proposal might have on the Company's corporate value and joint interests of customers and shareholders on the basis of the relevant purchaser's actual business operations, future business plans, past investment behavior, etc.

The Company considers 'increasing corporate value' is the most effective defensive measure against an act of inappropriate massive share-purchasing. At this particular time, no specific threat to the Company is being posed by buyoff, and the Company does not currently intend to have any specific predetermined measures (the so-called 'poison pills') in place. However, the Company does intend to constantly watch the conditions of the trading of its shares and will take immediate countermeasures as deemed appropriate if any party is found to be attempting to acquire a massive quantity of its shares.

### [English Translation of Financial Statements Originally Issued in the Japanese Language] $\frac{\texttt{Consolidated Balance Sheet}}{\texttt{As of March 31, 2016}}$

As of March 31, 2016	
	(Millions of yen)
ASSETS	
Non-current Assets	1,727,705
Property, plant and equipment	1,312,068
Production facilities	241,842
Distribution facilities	550,713
Service and maintenance facilities	59,560
Other facilities	351,950
Inactive facilities	316
Construction in progress	107,685
<pre>Intangible assets</pre>	137,189
Goodwill	841
Other	136,348
Investments and other assets	278,447
Investment securities	179,410
Long-term loans receivable	24,013
Net defined benefit asset	229
Deferred tax assets	40,447
Other	34,741
Allowance for doubtful accounts	(394)
Current Assets	523,812
Cash and deposits	170,262
Notes and accounts receivable-trade	201,344
Lease receivables and investment assets	24,054
Merchandise and finished goods	3,501
Work in process	10,784
Raw materials and supplies	46,525
Deferred tax assets	8,004
Other	59,808
Allowance for doubtful accounts	(472)

2,251,518

Total Assets .....

	(Millions of yen)
LIABILITIES AND NET ASSETS	
LIABILITIES	
Non-current Liabilities	799,443
Bonds payable	284,997
Long-term loans payable	363,393
Deferred tax liabilities	11,321
Net defined benefit liability	89,405
Provision for gas holder repairs	3,455
Provision for safety measures	466
Provision for appliance warranties	9,538
Provision for loss on guarantees	1,678
Asset retirement obligations	10,695
Other	24,490
Current Liabilities	336,903
Current portion of non-current liabilities	47,044
Notes and accounts payable-trade	82,352
Short-term loans payable	16,512
Income taxes payable	28,914
Deferred tax liabilities	1
Asset retirement obligations	53
Other	162,023
Total Liabilities	1,136,346
NET ASSETS	
Shareholders' Equity	1,049,634
Capital stock	141,844
Capital surplus	1,878
Retained earnings	910,353
Treasury shares	(4,441)
Accumulated Other Comprehensive Income	50,636
Valuation difference on available-for-sale securities	26,298
Deferred gains or losses on hedges	(2,573)
Foreign currency translation adjustment	44,945
Remeasurements of defined benefit plans	(18,033)
Non-controlling interests	14,900
	1,115,172
Total Net Assets	
Total Liabilities and Net Assets	2,251,518

## Consolidated Statement of Income From April 1, 2015 to March 31, 2016

(Millions of yen) Net sales..... 1,884,656 1,239,020 Cost of sales..... [645,636] [Gross profit]..... Supply and sales expenses ..... 385,572 General and administrative expenses ..... 68,054 [192,008] [Operating income]..... 15,570 Non-operating income..... Interest income ...... 615 Dividend income ...... 1,878 Rent income ..... 2,177 Foreign exchange gains ..... 1,733 Share of profit of entities accounted for using equity method.. 2,122 Miscellaneous income ..... 7,043 18,769 Non-operating expenses..... 12,158 Interest expenses ..... Adjustments of charges for construction of 2,189 distribution facilities ...... 4,421 Miscellaneous expenses ...... [188,809] [Ordinary income] ..... 33,040 Extraordinary losses ..... Impairment loss ..... 28,293 Loss on valuation of investment securities ...... 4,747 [Profit before income taxes]..... [155,768] 43,782 Income taxes - current ..... Income taxes - deferred..... (991)112,977 Profit ..... Profit attributable to non-controlling interests ...... 1,040

Profit attributable to owners of parent.....

111,936

### [English Translation of Financial Statements Originally Issued in the Japanese Language] $\frac{ \hbox{Non-Consolidated Balance Sheet} }{ \hbox{As of March 31, 2016} }$

	(Millions of yen)
ASSETS	
Non-current Assets	1,444,094
Property, plant and equipment	898,904
Production facilities	246,178
Distribution facilities	533,233
Service and maintenance facilities	54,945
Facilities for incidental businesses	4,940
Inactive facilities	316
Construction in progress	59 <b>,</b> 290
Intangible assets	41,770
Patent right	12
Leasehold right	1,692
Other	40,065
Investments and other assets	503,419
Investment securities	72 <b>,</b> 600
Investments in subsidiaries and associates	295 <b>,</b> 353
Long-term loans receivable	60
Long-term loans receivable from subsidiaries and associates	89 <b>,</b> 327
Investments in capital	13
Long-term prepaid expenses	17,943
Prepaid pension cost	7,420
Deferred tax assets	14,568
Other	6 <b>,</b> 371
Allowance for doubtful accounts	(240)
Current Assets	366 <b>,</b> 562
Cash and deposits	93 <b>,</b> 518
Notes receivable - trade	1,034
Accounts receivable - trade	120,170
Accounts receivable from subsidiaries and associates - trade	48,180
Accounts receivable - other	7,518
Finished goods	86
Raw materials	29 <b>,</b> 775
Supplies	10,092
Advance payments	2,009
Prepaid expenses	942
Short-term receivables from subsidiaries and associates	7,566
Deferred tax assets	6 <b>,</b> 901
Other	39,248
Allowance for doubtful accounts	(483)
Total Assets	1,810,657

	illions of yen)
LIABILITIES AND NET ASSETS	
LIABILITIES	
Non-current Liabilities	632,942
Bonds payable	284 <b>,</b> 997
Long-term loans payable	265,372
Long-term debt to subsidiaries and associates	347
Provision for retirement benefits	60 <b>,</b> 574
Provision for gas holder repairs	2,966
Provision for safety measures	466
Provision for appliance warranties	9,538
Provision for loss on guarantees	1,678
Asset retirement obligations	308
Other	6 <b>,</b> 692
Current Liabilities	337,693
Current portion of non-current liabilities	38,195
Accounts payable - trade	47,902
Accounts payable - other	49,387
Accrued expenses	33,882
Income taxes payable	23,336
Advances received	5,048
Deposits received	1,766
Short-term debt to subsidiaries and associates	128,202
Other	9,972
Total Liabilities	970,636
NET ASSETS	
Shareholders' Equity	825,839
Capital stock	141,844
Capital stock	141,844
Capital surplus	2,065
Legal capital surplus	2,065
Retained Earnings	686,371
Legal retained earnings	35,454
Other retained earnings	650,917
Reserve for advanced depreciation of non-current assets	1,568
Reserve for overseas investment loss	•
Reserve for adjustment of cost fluctuations	12,369
	141,000
General reserve	339,000
Retained earnings brought forward	156,978
Treasury shares	(4,441)
Treasury shares	(4,441)
Valuation and Translation Adjustments	14,180
Valuation difference on available-for-sale securities	25,936
Valuation difference on available-for-sale securities	25 <b>,</b> 936
Deferred gains or losses on hedges	(11 <b>,</b> 756)
Deferred gains or losses on hedges	(11,756)
Total Net Assets	840,020
Total Liabilities and Net Assets	1,810,657

## $\frac{\texttt{Non-Consolidated Statement of Income}}{\texttt{From April 1, 2015 to March 31, 2016}}$

riom April 1, 2013 to march 31, 2016	(Millions of yen)
Product sales	1,258,601
Gas sales	1,258,601
Cost of sales	719,419
Beginning inventories	123
Cost of products manufactured	709,875
Purchase of finished goods	11,453
Costs of gas for own use	1,946
Ending inventories	86
Gross profit]	[539 <b>,</b> 182]
Supply and sales expenses	335,969
General and administrative expenses	70,138
[Income on core business]	[133,074]
Miscellaneous operating revenue	170,013
Revenue from installation work	41,034
Revenue from gas appliance sales	120,607
Third party access revenue	336
Other miscellaneous operating revenue	8,036
Miscellaneous operating expenses	164,315
Expenses of installation work	40,392
Expenses of gas appliances sales	123,923
Revenue for incidental businesses	248,730
Revenue from LNG sales	124,355
Revenue from power sales	101,581
Revenue from other incidental businesses	22 <b>,</b> 792
Expenses for incidental businesses	232,474
Expenses for LNG sales	109,381
Expenses for power sales	101,056
Expenses for other incidental businesses	22,035
[Operating income]	[155,028]
Non-operating income	23,815
Interest income	719
Interest on securities	22
Dividend income	1,653
Dividends from subsidiaries and associates	9,693
Rent income	4,080
Miscellaneous income	7,646
Non-operating expenses	14,791
Interest expenses	4,560
Interest on bonds	5,953
Adjustments of charges for construction of distribution facilities	2 270
	2 <b>,</b> 270
Miscellaneous expenses	2,006
[Ordinary income]	[164,052]
Extraordinary losses	34,116
Impairment loss	144
Loss on valuation of investment securities  Loss on valuation of subsidiaries and associates investment	2,708
Loss on valuation of subsidiaries and associates investment securities	31,263
[Profit before income taxes]	[129,935]
Income taxes - current	33,749
Income taxes - deferred	2,620
Profit	93,566

#### Independent Auditor's Report

May 16, 2016

The Board of Directors Tokyo Gas Co., Ltd.

KPMG AZSA LLC

Teruhiko Tanaka (Seal) Designated Limited Liability Partner Engagement Partner Certified Public Accountant

Shuichi Ikeya (Seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

Yoshihiro Uehara (Seal) Designated Limited Liability Partner Engagement Partner Certified Public Accountant

We have audited the consolidated financial statements, comprising the consolidated balance sheet, the consolidated statement of income, the consolidated statement of changes in net assets and the related notes of Tokyo Gas Co., Ltd. as at March 31, 2016 and for the year from April 1, 2015 to March 31, 2016 in accordance with Article 444-4 of the Companies Act.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the

effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position and the results of operations of Tokyo Gas Co., Ltd. and its consolidated subsidiaries for the period, for which the consolidated financial statements were prepared, in accordance with accounting principles generally accepted in Japan.

#### Other Matter

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants  ${\tt Act}$  of Japan.

#### Notes to the Reader of Independent Auditor's Report:

The Independent Auditor's Report herein is the English translation of the Independent Auditor's Report as required by the Companies Act.

#### Independent Auditor's Report

May 16, 2016

The Board of Directors Tokyo Gas Co., Ltd.

KPMG AZSA LLC

Teruhiko Tanaka (Seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

Shuichi Ikeya (Seal) Designated Limited Liability Partner Engagement Partner Certified Public Accountant

Yoshihiro Uehara (Seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

We have audited the financial statements, comprising the balance sheet, the statement of income, the statement of changes in net assets and the related notes, and the supplementary schedules of Tokyo Gas Co., Ltd. as at March 31, 2016 and for the year from April 1, 2015 to March 31, 2016 in accordance with Article 436-2-1 of the Companies Act.

#### Management's Responsibility for the Financial Statements and Others

Management is responsible for the preparation and fair presentation of the financial statements and the supplementary schedules in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements and the supplementary schedules that are free from material misstatements, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements and the supplementary schedules based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the supplementary schedules are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the supplementary schedules. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial statements and the supplementary schedules, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements and the supplementary schedules in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's

internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the supplementary schedules.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements and the supplementary schedules referred to above present fairly, in all material respects, the financial position and the results of operations of Tokyo Gas Co., Ltd. for the period, for which the financial statements and the supplementary schedules were prepared, in accordance with accounting principles generally accepted in Japan.

#### Other Matter

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

#### Notes to the Reader of Independent Auditor's Report:

The Independent Auditor's Report herein is the English translation of the Independent Auditor's Report as required by the Companies Act.

[English Translation of the Audit & Supervisory Board Members' Report Originally Issued in the Japanese Language]

#### AUDIT REPORT

The Audit & Supervisory Board (the 'Board'), having deliberated on the audit reports prepared by Audit & Supervisory Board Members on the execution of the duties of Directors for the 216th business year from April 1, 2015 to March 31, 2016, does hereby report on its audit findings as follows:

- Method and Contents of Audit by Audit & Supervisory Board Members and the Board
   (1) The Board set the audit policy, audit plan, etc., debriefed Audit & Supervisory
   Board Members on the status of execution and results of their audits, debriefed
   Directors and Independent Auditors on the status of execution of their duties,
   and requested explanations as needed.
  - (2) While maintaining proper communication with Directors, internal audit staff and other employees, Audit & Supervisory Board Members strived to maintain an environment for information gathering and auditing, and executed their audits in the manner described below in conformity with the audit & supervisory board members' audit standard established by the Board and in accordance with the audit policy, audit plan, etc. established by the Board.
    - 1) Audit & Supervisory Board Members attended the meetings of the Board of Directors, the Management Committee and other important meetings of the Company, debriefed Directors and employees on the status of execution of their duties, requested explanations as needed, inspected important documents, and examined the status of business operations and properties at the head office and main business units.
      - With respect to the subsidiaries, Audit & Supervisory Board Members examined the status of subsidiaries' operations and properties by maintaining proper communication with subsidiaries' Directors, Audit & Supervisory Board Members, etc. and physically visiting some of them as necessary.
    - 2) With respect to the contents of the resolutions of the Board of Directors on the development of the corporate structure and system to ensure that execution by Directors of their duties conformed to the provisions of the relevant acts and the Articles of Incorporation and of the corporate structure and system which are prescribed in Article 100, Paragraphs 1 and 3 of the 'Enforcement Regulations of the Companies Act' as being necessary for ensuring the appropriateness of operations of a corporate group consisting of a joint-stock corporation and its subsidiaries, and also the corporate structure and system (internal control system) put in place by the said resolutions, which are described in the business report, Audit & Supervisory Board Members and the Board debriefed Directors and employees on the status of the establishment and management of the corporate structure and system, requested explanations as needed, and made opinions.
      - With respect to internal control covering financial reporting, the Audit & Supervisory Board Members debriefed the Directors and KPMG AZSA LLC on evaluation of the said internal control and status of audit and requested explanations as needed.
    - 3) Audit & Supervisory Board Members further discussed the contents of the Basic Policy, prescribed in Article 118, Item 3 of the 'Enforcement Regulations of the Companies Act', stated in the Business Report based on deliberation at meetings of the Board of Directors and other occasions.
    - 4) Audit & Supervisory Board Members and the Board monitored and verified whether or not the Independent Auditors had maintained their independent positions and had conducted appropriate audits, debriefed Independent Auditors on the status of execution of their duties, and requested explanations as needed. In addition, Audit & Supervisory Board Members and the Board were informed by Independent Auditors that they were developing the 'structure and system to ensure that their duties would be executed in a proper manner' (items prescribed in Article 131 of the 'Company Calculation Regulations') in accordance with 'Quality Control Standard for Auditing' (by Business Accounting Council dated October 28, 2005), and requested explanations as needed.

Based on the aforementioned methods, Audit & Supervisory Board Members and the Board examined the Company's Business Report and its supporting schedules,

Financial Statements (non-consolidated balance sheet, non-consolidated statement of income, non-consolidated statement of changes in net assets, and the notes to the non-consolidated financial statements), their supporting schedules, and Consolidated Financial Statements (consolidated balance sheet, consolidated statement of income, consolidated statement of changes in net assets, and the notes to the consolidated financial statements) for the business year under review.

#### 2. Results of Audit

- (1) Results of audit of Business Report, etc.
  - 1) The Business Report and its supporting schedules present fairly the status of the Company in conformity with the relevant acts and the Articles of Incorporation.
  - No misconduct or material fact running counter to the relevant acts or the Articles of Incorporation has been found in respect of execution of Directors' duties.
  - 3) The contents of the Board of Directors' resolution on the internal control system are fair and reasonable. The descriptions in the business report and execution by Directors of their duties related to the said internal control system, including the internal control covering financial reporting, have no specific problems which have to be pointed out.
  - 4) The contents of basic policy for appointed ruler, who decide the Company's policy of Finance and Business described on the Business Report has no specific problems which have to be pointed out.
- (2) Results of audit of financial statements and their supporting schedules The audit methods adopted and the results of audit rendered by KPMG AZSA LLC, Independent Auditors, are fair and reasonable.
- (3) Results of audit of consolidated financial statements The audit methods adopted and the results of audit rendered by KPMG AZSA LLC, Independent Auditors, are fair and reasonable.

May 20, 2016

Tokyo Gas Co., Ltd.	Audit	& Super	visory	В	oard
Tsutomu Oya		Standing	Audit	&	Supervisory
		Board Mer	mber		
Hideaki Obana		Standing	Audit	&	Supervisory
		Board Mer	mber		
Yoshihiko Morita		Outside	Audit	&	Supervisory
		Board Mer	mber		
Kojiro Otani		Outside	Audit	&	Supervisory
		Board Mer	mber		
Wako Tojima		Outside	Audit	&	Supervisory
		Board Mer	mber		