

## Operating Base

# Evolving Ever-better Ways to Serve Our Customers

Tokyo Gas is Japan's biggest city gas supplier, with approximately 10 million customers. Its area of operations encompasses the Tokyo metropolitan area and the surrounding Kanto region, a prosperous market of huge potential demand.

Even though Japan overall faces population decline, growth in the Kanto region is expected to continue due to economic migration. We can maximize many advantages arising from our Kanto Plain service area, since it is easy to extend pipelines, even to outlying industrial zones. As stated in our medium-term management plan for fiscal 2006-2010, we will capture new demand by expanding to a wider area extending for a radius of 200 km from Tokyo.



2008年05月13日 15時34分

予測供給量 40800千m<sup>3</sup>  
 予測最低気温 +9.2℃  
 予測最高気温 +13.0℃  
 予測平均気温 -----℃  
 累積供給量 21347千m<sup>3</sup>  
 供給量前日差 +2193千m<sup>3</sup>  
 前日供給量 39082千m<sup>3</sup>  
 前日平均気温 +12.5℃



### Tokyo Gas Group Supply Area

- Tokyo Gas Group service area
- Service areas of wholesale customers
- Tokyo Gas high-pressure transmission pipelines, etc.
- Tokyo Gas high-pressure transmission pipelines under construction
- Pipeline jointly owned with Shizuoka Gas Company and Teikoku Oil Co., Ltd.
- High-pressure transmission pipelines of other companies
- Tokyo Gas LNG receiving terminals

### The Japanese Gas Industry

Gas Sales Volume of Tokyo Gas by Sector (Consolidated) and in Japan (Fiscal Year Ended March 31, 2008) (Million m<sup>3</sup>, 45 MJ/m<sup>3</sup>)



- 3,529 Residential
- 3,126 Commercial
- 5,732 Industrial
- 1,828 Wholesale

Japan 33,391 (100%)  
Tokyo Gas 14,215 (42.6%)

Source: The Japan Gas Association HP (Gas Sales Volume JGA Newsletter)

In Japan, which has many mountainous regions, there are few concentrations of population and industrial activity that are highly economical for city gas businesses delivering natural gas to customers through pipelines. For this reason, the availability of city gas is limited to about 5% of Japan's territory. Though there are around 210 city gas suppliers in Japan, the three biggest (Tokyo Gas, Osaka Gas and Toho Gas) together account for approximately 80% of nationwide city gas sales in volume terms. In addition to these city gas suppliers, there are around 1,600 community gas suppliers and about 24,600 LPG suppliers, most of which are small- or medium-sized operators.